

### 中國奧園地産集團股份有限公司 China Aoyuan Property Group Limited

(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立之有限公司)
HKEx Stock Code 香港聯交所上市編號: 3883

# <sup>年報</sup> 2014 Annual Report

## Group Introduction 集團簡介

China Aoyuan Property Group Limited ("Aoyuan" or the "Company") and its subsidiaries (the "Group") have been developing residential projects for over ten years with innovative concept of composite property, incorporating healthy living concepts of sports and regimen into residential communities. Thereafter, the Group introduced the Cathay Capital Group, a US investment fund, as one of its substantial shareholders, and the Company was listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 9 October 2007 (Stock Code: 3883).

The real estate projects currently held by the Group are mainly located in Guangdong, Shenyang, Chongqing, Hunan, Guangxi and Jiangxi etc., which have created excellent and comfortable living environment for property owners. The Group's strategy is to implement regional focus on the five major economic circles as its core regions in China, namely Pearl River Delta, Yangtze River Delta, Bohai Rim, core region of Central and Western China and Beibuwan.

In the future, the Group will adhere to the "building a healthy lifestyle" brand philosophy, focusing on the development of commercial and residential properties in parallel with quality-oriented strategy, strive to provide its customers with superior living environment and create a healthy and positive lifestyle and lead a healthy city living.

中國奧園地產集團股份有限公司(「奧園」或「本公司」)及其附屬公司(「本集團」)十多年來以創新的複合理念開發房地產項目,把運動、養生的健康生活概念帶入居住小區。其後,本集團引入美國投資基金國泰財富集團成為主要股東之一,並於二零零七年十月九日在香港聯合交易所有限公司(「聯交所」)主板上市(股份代號:3883)。

本集團持有的房地產項目主要分布於廣東、瀋陽、重慶、湖南、廣西及江西等地,為業主創造了優越及舒適的居住條件。本集團的戰略布局,以珠三角、長三角、環渤海、中西部核心區及北部灣內地五大經濟圈為核心,實施區域聚焦。

未來,本集團將秉持「構築健康生活」的品牌理念,專注於住宅和商業地產的雙線開發,以品質為導向,致力於為客戶提供高品質 人居環境和創造積極健康的生活方式,引領城市健康生活。

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# 商住雙線發展 Developing Commercial and Residential Properties in Parallel





# Corporate Information 公司資料

#### DIRECTORS

**Executive Directors** 

Mr. Guo Zi Wen *(chairman)* Mr. Guo Zi Ning *(vice chairman and chief executive officer)* Mr. Yang Zhong *(chief operating officer)* Ms. Zhong Ping *(chief financial officer)* 

#### **Non-executive Director**

Mr. Paul Steven Wolansky

#### **Independent Non-executive Directors**

Mr. Tsui King Fai Mr. Cheung Kwok Keung Mr. Hu Jiang

#### **REGISTERED OFFICE**

Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands

#### PRINCIPAL PLACE OF BUSINESS IN THE PRC

Aoyuan Mansion, No. 108, HuangPu Avenue West, Tianhe District, Guangzhou, PRC

#### PLACE OF BUSINESS IN HONG KONG

Units 1901-2, 19th Floor, One Peking, No. 1 Peking Road, Tsimshatsui, Kowloon Hong Kong

#### **COMPANY WEBSITE**

http://www.aoyuan.com.cn

#### **COMPANY SECRETARY**

Ms. Ho Kar Yan Joyce

#### **AUTHORIZED REPRESENTATIVES**

Mr. Guo Zi Wen Mr. Guo Zi Ning

#### 董事

**執行董事** 郭梓文先生(*主席*) 郭梓寧先生(*副主席兼行政總裁)* 楊 忠先生(*營運總裁*) 鍾 平女士(*首席財務官*)

**非執行董事** 保爾●渥蘭斯基先生

#### 獨立非執行董事

徐景輝先生 張國強先生 胡江先生

#### 註冊辦事處

Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands

#### 中國主要營業地點

中國 廣州 天河區 黃埔大道西108號 奧園大廈

#### 香港營業地點

香港 九龍尖沙咀 北京道一號 19樓1901-2室

公司網址 http://www.aoyuan.com.cn

**公司秘書** 何嘉恩女士

授權代表 郭梓文先生 郭梓寧先生

## Corporate Information (continued) 公司資料(續)

#### **MEMBERS OF THE AUDIT COMMITTEE**

Mr. Cheung Kwok Keung *(chairman)* Mr. Tsui King Fai Mr. Hu Jiang

## MEMBERS OF THE REMUNERATION COMMITTEE

Mr. Tsui King Fai *(chairman)* Mr. Cheung Kwok Keung Mr. Hu Jiang

#### MEMBERS OF THE NOMINATION COMMITTEE

Mr. Guo Zi Wen *(chairman)* Mr. Tsui King Fai Mr. Cheung Kwok Keung Mr. Hu Jiang

#### **PRINCIPAL BANKERS**

Agricultural Bank of China Limited Bank of China Limited China Merchants Bank Co., Ltd. Bank of Communications Co., Ltd. Industrial and Commercial Bank of China Limited Nanyang Commercial Bank Limited China Construction Bank Corporation Hang Seng Bank Limited Ping An Bank Company Limited

## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Royal Bank of Canada Trust Company (Cayman) Limited 4th Floor, Royal Bank House 24 Shedden Road, George Town Grand Cayman KY1-1110 Cayman Islands

#### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited 17 M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong

#### **INVESTOR RELATIONS**

Email: ir@aoyuan.net Telephone: (852) 3622 2122 (86) 20-3868 6666 Facsimile: (852) 2180 6189 (86) 20-3868 6688

#### 審核委員會成員

張國強先生*(主席)* 徐景輝先生 胡江先生

#### 薪酬委員會成員

徐景輝先生(*主席)* 張國強先生 胡江先生

#### 提名委員會成員

郭梓文先生*(主席)* 徐景輝先生 張國強先生 胡江先生

#### 主要往來銀行

中國農業銀行股份有限公司 中國銀行股份有限公司 招商銀行股份有限公司 可通銀行股份有限公司 中國工商銀行股份有限公司 南洋商銀行有限公司 中國建設銀行股份有限公司 恒生銀行有限公司 平安銀行股份有限公司

#### 股份過戶登記總處

Royal Bank of Canada Trust Company (Cayman) Limited 4th Floor, Royal Bank House 24 Shedden Road, George Town Grand Cayman KY1-1110 Cayman Islands

#### 香港股份過戶登記分處

香港中央證券登記有限公司 香港 灣仔 皇后大道東183號 合和中心 17M樓

#### 投資者關係

電郵:	ir@aoyuan.net
電話:	(852) 3622 2122
	(86) 20-3868 6666
傳真:	(852) 2180 6189
	(86) 20-3868 6688

# 文旅養生複合

# Upgrading Composite Real Estate with Themes of Cultural Tourism, Regimen and Senior Care



# Financial Highlights 財務摘要

#### Results Highlights 業績摘要

For the year ended 31 December 2014 (RMB'000) (人民幣千元) 截至二零一四年十二月三十一日止年度

		<b>2014</b> 二零一四年	2013 二零一三年
Revenue Gross profit Net profit Attributable to: – Owners of the Company – Non-controlling interests Earnings per share (cents)	營業額 毛利 純利 以下人士應佔: 一本公司擁有人 一非控股權益 每股溢利(分)	6,976,151 2,067,369 782,933 809,392 (26,459)	5,729,267 1,758,550 752,136 735,824 16,312
– Basic – Diluted	一基本 一攤薄	29.08 29.08	27.42 27.40

#### Revenue Analysis 營業額分析

For the year ended 31 December 2014 (RMB'000)(人民幣千元)

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

		<b>2014</b> 二零一四年	2013 二零一三年
Property development Property investment Others	物業發展 物業投資 其他	6,802,952 70,822 102,377	5,599,797 48,706 80,764
Total	合計	6,976,151	5,729,267

#### Property Development Revenue Analysis 物業發展收入分析

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

		Sold and Delivered 已售及交付	
		<b>Revenue</b> 收入 (RMB' million) (人民幣百萬元)	<b>Area</b> 面積 (′000 sq.m.) (千平方米)
Residential apartments	住宅性公寓	4,607.3	783.5
Commercial apartments Retail shops and others	商業性公寓 商鋪及其他	352.8 1,711.2	33.8 77.8
Low-density residential	低密度住宅	131.7	19.2
Total	合計	6,803.0	914.3

## Financial Highlights (continued) 財務摘要(續)

#### Balance Sheet Summary 資產負債表摘要

As at 31 December 2014 (RMB'000) (人民幣千元)	於二零一四年十二月三十一日		
		<b>2014</b> 二零一四年	2013 二零一三年
Total assets Total liabilities	資產總額 負債總額	36,785,834 27,751,746	29,931,506 22,407,650
Total equity	權益總額	9,034,088	7,523,856

#### Three Years Financial Highlights 三年財務摘要



### Gross Profit 毛利



Net Profit 純利





附註:2012年出售一間合營企業,獲得税前收益人民幣 858.2百萬元,2013、2014年無此類非經常性收益。

Note: During the year 2012, the Company disposed a joint venture and obtained profit before tax of RMB858.2 million. There was no such non-recurring gain for the year 2013 and 2014.

# Year in Review 年度大事回顧

# *3月Mar*





Guangzhou Aoyuan Beyond Era Phase II was officially launched for sale. 廣州奧園越時代二期盛大開盤。

The Group successfully issued a fiveyear USD300 million senior notes with 4.2 times over-subscription. 本集團成功發行五年期3億美元的優 先票據,獲超額認購4.2倍。



Foshan Aoyuan Central Parkview Phase I was officially launched for sale.

佛山奧園公園一號首期盛大開盤。

New products of three major urban complex projects, namely Guangzhou Aoyuan City Plaza, Guangzhou Aoyuan Beyond Era and Guangzhou Luogang Aoyuan Plaza, were officially released. 廣州奧園城市天地、廣州奧園越時代

及廣州蘿崗奧園廣場三大綜合體新品盛大發佈。

# 4月Apr



The Group successfully acquired a high-quality commercial and residential project, Chongqing Aoyuan Beyond Era Phase I, through auction in Nanan Chayuan District of Chongqing at RMB620 million. 本集團以人民幣6.20億元成功投得重 慶南岸茶園區優質商住項目重慶奧園

越時代一期。

8 China Aoyuan Property Group Limited 中國奧園地產集團股份有限公司

## Year in Review (continued) 年度大事回顧(續)



The Group successfully obtained another high-quality commercial and residential project, Chongqing Aoyuan Beyond Era Phase II, through auction in Nanan Chayuan District of Chongqing at RMB775 million. 本集團成功以人民幣7.75億元投得重 慶南岸茶園區又一優質商業項目重慶 奧園越時代二期。

# 6月Jun



The Group successfully obtained a quality residential project, Guangzhou Luogang Aoyuan Plaza Phase II, through auction in Luogang, Huangpu District in Guangzhou at RMB315 million.

本集團成功以人民幣3.15億元投得廣 州市黃埔區蘿崗優質住宅項目廣州蘿 崗奧園廣場二期。

Phases I of Guangzhou Luogang Aoyuan Plaza and Chongqing Aoyuan City Plaza were officially launched for sale.

廣州蘿崗奧園廣場及重慶奧園城市天 地首期盛大開盤。

# 7月**J**ul



The Group successfully obtained a quality commercial and residential project, Aoyuan Shaoguan Impression, in Shaoguan, Guangdong through auction at RMB956 million. 本集團以人民幣9.56億元投得廣東韶 關優質商住項目奧園韶關印象。

## Year in Review (continued) 年度大事回顧(續)

9月Sep





The Group successfully obtained a quality commercial and residential project, Chongqing Aoyuan Panlong Yihao, in Jiulongpo District, Chongqing through auction at RMB1.49 billion.

本集團以人民幣14.9億元投得重慶九 龍坡區優質商住項目重慶奧園盤龍壹 號。



The Group successfully acquired a quality commercial and residential project, Jiaoling Aoyuan Plaza, in Meizhou, Guangdong through auction at RMB154 million.

本集團以人民幣1.54億元成功投得廣 東梅州優質商住項目蕉嶺奧園廣場。





The foundation-laying ceremony of Jiaoling Aoyuan Plaza was held. 蕉嶺奧園廣場奠基儀式隆重舉行。

The 2014 Guangzhou Aoyuan City Plaza Leasing Results Press Conference was held. 廣州奧園城市天地2014年招商成果發 佈會盛大舉行。

## Year in Review (continued) 年度大事回顧(續)

# 11月Nov



Yangjiang Aoyuan Central Parkview Phase I was officially launched for sale.

陽江奧園公園一號首期盛大開盤。



Aoyuan successfully introduced Huaxia Insurance as a strategic investor which injected RMB1 billion to a subsidiary of the Group, to facilitate an asset-light operating model.

奧園成功為旗下項目公司引入華夏保 險作為戰略投資者,引資人民幣10億 元,推進輕資產運營模式。

# 2014 Honors and Awards 2014年榮譽及獎項







- Awarded as the "2014 China Top 100 Real Estate Developers" by three research institutes, namely Enterprise Research Institute of the Development Research Centre of the State Council, Institute of Real Estate Studies of Tsinghua University and China Index Research Institute for three consecutive years, being ranked the sixth among the "2014 China Top 100 Real Estate Developers – Top 10 in Operational Efficiency".
- 2. Awarded as "The 13th (2014) Top 20 Guangdong Property Enterprises with High Credit" by the branches of big four state-owned commercial banks in Guangdong Province, and People's Daily Online, the Group was one of the four major real estate companies in Guangdong Province winning the award for thirteen consecutive years.
- **3.** Awarded as "Guangdong Province Enterprise of Observing Contract and Valuing Credit" by Guangzhou Administration for Industry and Commerce and Guangzhou Enterprise Credit Promotion Association for fifteen consecutive years.
- **4.** Awarded as "2014 Top 10 Guangzhou Real Estate Enterprises with Customer Satisfaction" by China Index Research Institute.
- The registered trademark of Aoyuan Group was recognized as "Chinese Well-Known Trademark" by Trademark Review and Adjudication Board of State Administration for Industry and Commerce.
- Awarded as "China Real Estate Fashion Award 2014 Most Valuable Listed Real Estate Enterprise in China" by the Organizing Committee of the Boao Real Estate Forum.

- 榮獲國務院發展研究中心企業研究所、清華大學 房地產研究所、中國指數研究院三家研究機構共 同評定為「2014中國房地產百強企業」,連續三 年榮獲此殊榮,並榮登「2014中國房地產百強企 業一運營效率TOP 10」第六名。
- 榮獲四大商業銀行廣東省分行人民日報社人民網 聯合評定為「第十三屆(2014年度)廣東地產資信 20強」,成為連續十三年蟬聯該項榮譽的四家大 型廣東省房地產企業之一。
- 連續十五年榮獲廣州市工商行政管理局、廣州企 業信用促進會評定頒發的「廣東省守合同重信用 企業」榮譽稱號。
- 榮獲中國指數研究院頒發的「2014廣州房地產顧 客滿意度十強企業」。
- 榮獲國家工商行政管理總局商標評審委員會認 定的奧園集團有限公司註冊商標為「中國馳名商 標」。
- 榮獲博鰲房地產論壇組委會評為「中國地產風尚 大獎-2014中國最具價值地產上市企業」。

## 2014 Honors and Awards (continued) 2014年榮譽及獎項(續)









- 7. Awarded as "CAPITAL Outstanding Chinese Property Developer Group" again in the 9th CAPITAL Outstanding China Enterprise Awards by CAPITAL of Hong Kong for three consecutive years.
- 8. Awarded as "2014 Outstanding Real Estate Developers in China" by Economic Digest of Hong Kong, winning the award for five consecutive years.
- **9.** Awarded as the "Top 10 Southern China Real Estate Enterprises Brand Value 2014" by three research institutes, namely Enterprise Research Institute of the Development Research Centre of the State Council, Institute of Real Estate Studies of Tsinghua University and China Index Research Institute, with a brand value of RMB4 billion.
- **10.** Awarded as "2014 Listed Property Developers with Top Investment Value" by 21st Century Business Herald.
- **11.** Awarded as "2014 Listed Enterprises with Top Investment Value in China" by Guandian Real Estate New Media.
- **12.** Awarded as "The 11th Blue Chip Property Developers in China" by The Economic Observer.

- 榮獲香港《資本雜誌》第九屆資本中國傑出企業成 就獎「資本中國傑出地產發展集團」榮譽,連續三 年獲此殊榮。
- 8. 榮獲香港《經濟一週》頒發的「2014中國傑出房地 產商」榮譽,連續五屆獲此殊榮。
- 9. 榮獲國務院發展研究中心企業研究所、清華大學 房地產研究所、中國指數研究院三家研究機構共 同評選為「2014中國華南房地產公司品牌價值 TOP 10」第三名,品牌價值測評達到人民幣40億 元。
- **10.** 獲21世紀經濟報道評為「2014年度最具投資價值 地產上市公司」。
- 11. 榮獲觀點地產新媒體評為「2014中國最具投資價值上市企業」榮譽。
- 12. 榮獲經濟觀察報評為「第十一屆中國藍籌地產」榮 譽。

# Chairman's Statement 主席報告



Dear shareholders,

In 2014, the Chinese economy has entered into a new normal stage under which the economy has grown at a medium-to-high rate. The Chinese property industry has entered into a period of adjustment subsequently. The central government has successively promulgated a series of mini-stimulus measures to stabilize the growth, and has underpinned owner-occupier housing demand by cutting targeted required reserve ratio and promulgating National Five Rules. Since September 2014, the Chinese property industry has stabilized amid further easing policies, including mortgage loan loosening and interest cuts. 尊敬的股東:

二零一四年,中國經濟經濟進入由高速增長轉 為中高速增長的新常態,房地產行業也隨之進 入調整期。中央政府先後出臺了一系列微刺 激、穩增長措施,並通過定向降准、「央五條」 等支持居民自住型購房需求,二零一四年九月 出臺放鬆限貸政策,並隨之降息,推動了房地 產業企穩回暖。 Although the property industry is facing many challenges, the Group maintained strong growth momentum, and achieved continuous development in 2014. During the period, the Group recorded contracted sales of approximately RMB12.22 billion with contracted GFA sold of approximately 1.34 million sq.m., representing an increase of approximately 22% and 25%, respectively, as compared with the same period of last year. The first two months of 2015 maintained robust momentum of the fourth quarter of 2014, and recorded contracted sales of approximately 28%, as compared with the same period of last year.

In the first half of 2014, the Group successfully issued a new 5-year, US\$300,000,000 senior notes, which was highly sought after by the international capital market. This issue further optimized debt structure, while extending the debt maturity profile. In the second half of 2014, the Group introduced Huaxia Life Insurance Corporation Limited ("Huaxia Insurance") into its project company as a strategic investor by means of capital injection to facilitate an asset-light model, therefore strengthening cash flows and maintaining the gearing ratio at a reasonable level.

In 2014, the Group successively acquired 8 quality residential and commercial projects with a total gross floor area ("GFA") of approximately 2.66 million sq.m. for a total consideration of RMB4.6 billion in Guangdong and Chongqing, to ensure sustainable development. The Group will continue the prudent land strategy, focus on areas with existing presence and optimize the land bank through diversified channels, so as to further strengthen market position. 雖然房地產行業面臨諸多挑戰,本集團在二零 一四年仍保持良好的增長勢頭,業務持續穩健 發展。期內,錄得全年合同銷售金額為人民幣 122.2億元,合同銷售面積約134.3萬平方米, 同比分別上升約22%和25%。二零一五年前兩 個月延續去年第四季度的增長勢頭,合同銷售 金額錄得約人民幣18億元,同比增長28%。

二零一四年上半年,本集團再次成功發行5年 期3億美元優先票據,得到國際資本市場熱 捧,進一步優化債務結構,延長債務期限;下 半年以增資擴股方式為旗下項目公司引入華夏 人壽保險股份有限公司(「華夏保險」)作為戰略 投資者,推進輕資產運營模式,強化現金流, 合理控制負債比率。

二零一四年本集團以總代價人民幣46億元先後 於廣東和重慶成功購入8個優質商住項目,新 增可開發建築面積(「建築面積」)約為266萬平 方米,確保未來可持續發展。本集團將繼續堅 持審慎的土地策略,著重已發展區域,採用多 渠道購地方式拓展及優化土地儲備,進一步鞏 固市場地位。

## Chairman's Statement (continued) 主席報告(續)

In 2015, the Group will maintain stable development while seizing new market opportunities. The Group will continue to implement the strategy to develop commercial and residential properties in parallel, and adjust the proportions of commercial and residential properties in dynamic manner to speed up sales and cash collection. The commercial properties will retain the asset-light model, primarily with saleable properties and supplemented by investment properties. Meanwhile, the Group will gradually promote overseas investment and the development of cultural tourism properties, fully embrace the internet, and innovate marketing methods, thereby exploring new growth drivers.

In 2015, the Group will increase investment in the cultural tourism properties to form a new model. The Group will cooperate with Shanshui Scenery Culture Co. Ltd. ("Shanshui Scenery Culture") to develop a Zen Culture Tourist City in Aoyuan Shaoguan Impression. Shanshui Scenery Culture is founded by Mr. Mei Shuaiyuan, the founder of large scale scenic performance in China. As a leader of cultural tourism projects investment and operation in China, Shanshui Scenery Culture has successfully produced over a dozen of scenic performance, including Impression – Liu Sanjie (Guilin and Yangshuo), Zen – Shaolin (Mount Song, Henan), Worship Ceremony – Mount Tai (Mount Tai, Shandong), and Princess Wencheng (Lhasa, Tibet), etc.. The Group has invested Shanshui Scenery Culture since 2011, laying a solid foundation for developing composite real estate with a cultural tourism theme.

In March 2015, Aoyuan acquired 130 Elizabeth Street of Sydney, the first overseas project. Through gradual overseas expansion, the Group aims to diversify asset portfolio and operation modes.

二零一五年,本集團將在保持穩步發展的同時 把握市場新機遇。本集團將繼續貫徹商住雙線 策略,動態調整商住比例,主打銷售快速回籠 資金。商業項目將繼續保持銷售為主、自持為 輔的輕資產模式。同時,本集團將逐步推動海 外投資和文化旅遊地產的發展,全面擁抱互聯 網,創新營銷方式,開拓新的業績增長點。

二零一五年本集團將加大文化旅遊的投資,形 成文化旅遊地產新模式。本集團將與由中國大 型山水實景演出創始人梅帥元先生創立的山水 盛典文化產業公司(「山水盛典」)進行合作, 於奧園韶關印象項目打造禪宗文化旅遊城。山 水盛典是享譽中國的文化旅遊投資運營公司, 先後成功打造了印象系列實景演出,代表作有 桂林陽朔《印象 • 劉三姐》、河南嵩山《禪宗少 林 • 音樂大典》、山東泰山《中華泰山 • 封禪大 典》、西藏拉薩《文成公主》等。本集團早於二 零一一年入股山水盛典,為發展文旅複合地產 打下了堅實的合作基礎。

二零一五年三月,奧園首個海外項目悉尼市中 心伊麗莎白130號剛剛落地,未來將以此為基 礎逐步走向海外,尋求資產組合及運營的多元 化。

## Chairman's Statement (continued) 主席報告(續)

In 2015, the Group will increase the application of internet technologies. The Group will apply mobile internet mindset and technologies to enriching and broadening product lines, and to providing our residential and commercial customers with more value-added services, further promoting sales.

At last, on behalf of the Board of Directors, I would like to express my sincere gratitude to all our shareholders, investors, business partners, property owners and attentive media and general public for their unfailing trust and support. At the same time, I would like to take this opportunity to express my heartfelt gratitude to our directors, management and staff for their hard work. 二零一五年本集團將加大互聯網技術的應用結 合,利用移動互聯網思維和技術豐富和拓寬產 品線,為商業與住宅用戶提供增值服務,踐行 「客戶至上」理念,促進銷售增長。

最後,本人謹代表董事會向股東、投資者、合 作夥伴、業主及關注本集團的媒體、社會各界 人士表示衷心的感謝,感謝對本集團一如既往 的信賴與支持,也感謝董事會成員、公司高管 及全體員工的日夜勤勉和努力工作。

#### Guo Zi Wen

Chairman

17 March 2015

**郭梓文** *主席* 

二零一五年三月十七日

# 境內境外同步 Parallel Development in Domestic and Overseas Markets





## Management Discussion and Analysis 管理層討論與分析

#### 1. PRC PROPERTY MARKET

In 2014, the global economy recovered slowly, the divergence in economic growth among different countries was obvious, China was under stronger pressure of decelerating economic growth, in particular, the real estate sector – one of the pillar industries of the domestic economy – entered into a correction period, the growth paces of all indicators shown an apparent slowdown and even a falling trend. Amid the economy under the "New Normal", the view that the industry will enter into the Silver Era in the future has become a general consensus. The property market is dominated by more conservative sentiment, the investment growth slowed down remarkably. The area sold and sales amount of properties in the first tier, second tier and third tier cities all declined substantially on a year-on-year basis.

On the global perspective, the contents and orientation of the property polices introduced in 2014 were clearly divided in four stages: in stage 1, NPC and CPPCC held in March proposed the "fine tuning by category", granting more autonomy to the local governments, and starting a new chapter of "Removing bureaucratic administration, adopting market oriented mechanisms"; in stage 2, the central government successively used mini-stimulus measures of "National Five Rules" and targeted cut in required reserve ratio to protect the loan demand for home purchase for own occupation; in stage 3, the "property purchase restriction" had been cancelled in most of cities since June; in stage 4, the central government loosened restrictions on mortgage loans, and then cut interest rates, for the purpose of stabilizing the overall economy, without doubt, the property market benefitted a lot. Stimulated by a series of growth stabilization policies, the downward trend of growth of investment in property development showed signs of slowing down, the falling trend of new construction area on the whole stabilized, while the government stabilized the economic growth, it also facilitated the property sector to pick up faster and to step out of the correction period.

#### ·、 中國物業市場

二零一四年,全球經濟緩慢復蘇,不同 國家之間的經濟增長分化明顯,中國經 濟增速下滑壓力較大,尤其是作為國民 經濟支柱產業之一的房地產行業進入調 整期,各項指標增速出現明顯放緩甚至 下滑。在經濟迎來「新常態」背景下,房 地產行業進入白銀時代成為普遍共識。 樓市出現了大面積的觀望情況,投資增 速顯著放緩。不論是一線城市還是二三 線城市,房地產銷售面積和銷售額同比 都大幅下滑。

整體來看, 二零一四年房地產政策內容 和導向地出台明顯表現為四個階段: 第 一階段, 三月全國「兩會」提出分類調 控, 賦予地方政府更多自主權, 開啟去 行政化、市場化新篇章; 第二階段, 中 央相繼以「央五條」、定向降准等微刺激 手段以保障自住購房信貸需求; 第空階 段, 自六月起, 大部分城市取消實行 年的限購政策; 第四階段, 中央放鬆 算一個購政策; 第四階段, 中央放鬆 了穩增長政策激勵下, 房地產開發投資 增速下滑趨緩, 新開工面積降幅走勢呈 整體回穩態勢, 房地產行業企穩回暖並 走出調整期。

#### 2. BUSINESS REVIEW

In 2014, there were frequent government policies in the mainland property market, the market declined from high prices, the economy shrank, however Aoyuan adhered to the product strategy of "developing commercial and residential properties in parallel", deepened the development model of project standardization and the multiple channel marketing model, it maintained a good growth trend and business continued to develop steadily.

During the year, on top of keeping an active working attitude in the routine marketing work, the Group also made scientific and reasonable deployment, and actively accepted market challenges, carried out marketing innovation, and formed the online sales department, which obtained good actual sales results (sales concluded by members of the online sales department) and promoted the awareness of the properties, this was the exploration and endeavour of the marketing team last year in their proactive move of "Embracing the internet". For 2014, the Group achieved unaudited total contracted sales amount of approximately RMB12.22 billion and contracted sales area of approximately 1,343,000 sg.m., representing an increase of approximately 22% and 25% respectively as compared with the same period of last year; the average selling price per sq.m. amounted to RMB9,103 and was comparable to the previous year. Total contracted sales were evenly split between residential and commercial properties (including commercial apartments and shops).

In 2014 contracted sales contribution mainly came from the following projects: Guangzhou Aoyuan City Plaza, Guangzhou Aoyuan Beyond Era, Guangzhou Luogang Aoyuan Plaza, Guangzhou Aoyuan Kangwei Plaza, Chongqing Aoyuan City Plaza, Chongqing Aoyuan The Metropolis, Zhuzhou Aoyuan Plaza, Shenyang Aoyuan The Metropolis and Zhongshan Aoyuan.

#### 二、 業務回顧

二零一四年,內地房地產市場政府政策 頻出,市場高位回落,經濟下行,但奧 園認真踐行『商住雙線發展』產品策略, 深化項目標準化開發模式與多渠道營銷 模式,保持良好的增長勢頭,業務持續 穩健發展。

年內,本集團除了在日常營銷工作中保 持積極地工作態度,科學合理統籌布 局,並且積極接受市場挑戰,進行營銷 創新,製作了網上售樓部,既取得了良 好的實際成交效果(網上售樓部會員成 交),又帶旺了樓盤的人氣,是去年營 銷團隊主動擁抱互聯網一個探索和嘗 試。二零一四年本集團全年累計實現未 經審核合同銷售金額約人民幣122.2億 元,合同銷售面積約134.3萬平方米, 同比分別增長約22%和25%;平均售 價每平方米人民幣9,103元,與去年相 若。累計未經審核合同銷售金額平均 分為住宅及商業(包括商業性公寓及商 鋪)。

二零一四年合同銷售貢獻主要來自以下 項目:廣州奧園城市天地、廣州奧園越 時代、廣州蘿崗奧園廣場、廣州奧園康 威廣場、重慶奧園城市天地、重慶奧園 國際城、株洲奧園廣場、瀋陽奧園國際 城及中山奧園。 Details of contracted sales breakdown of the Group by major projects are as follows:

按本集團主要項目劃分之合約銷售詳情 如下:

<b>Project</b> 項目		Contracted sales amount 合同銷售金額 (RMB million)	Contracted sales area 合同銷售面積 (sq.m.)
		(人民幣百萬元)	(平方米)
Guangzhou Aoyuan City Plaza	廣州奧園城市天地	1,897	86,000
Guangzhou Aoyuan Beyond Era	廣州奧園越時代	1,463	72,000
Guangzhou Luogang Aoyuan Plaza	廣州蘿崗奧園廣場	1,412	83,000
Guangzhou Aoyuan Kangwei Plaza	廣州奧園康威廣場	817	66,000
Chongqing Aoyuan The Metropolis	重慶奧園國際城	786	132,000
Zhuzhou Aoyuan Plaza	株洲奧園廣場	641	124,000
Jiangmen Aoyuan Yicheng	江門奧園益丞國際廣場	606	75,000
International Plaza			
Zhongshan Aoyuan	中山奧園	497	99,000
Chongqing Aoyuan City Plaza	重慶奧園城市天地	416	34,000
Shenyang Aoyuan The Metropolis	瀋陽奧園國際城	361	65,000
Other	其他	3,327	507,000
Total	合計	12,223	1,343,000

With its outstanding business results, stable financial conditions and continuous increasing corporate brand influence, Aoyuan was ranked No. 31 in Comprehensive Strength and No. 6 in Operational Efficiency among "2014 China Top 100 Real Estate Developers", its brand value jumped to RMB4 billion, and was ranked the third among "2014 China Top 10 Real Estate Brand Value in Southern China". In November, the State Industry and Commerce Administration Trademark Evaluation Committee approved that the registered trademark of "Aoyuan and picture (colour specified)" used by Aoyuan Group Limited in goods and services with trademark registration under international classification Class 36 chattel agency, chattel management, rental services of chattel as "Chinese Well-known Trademark". This approval not only enhances the awareness and core competitiveness of Aoyuan's corporate brand, but also shows the brand image and value of intangible assets of Aoyuan Group.

In December 2014 to facilitate asset-light operating model Guangzhou Aoyu Real Estate Development Company Limited, a subsidiary of the Group, has named Huaxia Insurance as a strategic investor by means of capital injection, and raised RMB1 billion. This successful investment by Huaxia Insurance not only provided an additional source of capital, but also helped to promote the asset-light operating model, strengthen the cash flow and control the gearing ratio at a reasonable level.

#### 3. LAND BANK

The Group maintains the long term solid development strategy, continues to adopt, gives preferential consideration of cities and regions which have been explored and where projects with good sales achievement are located, actively explore the land and optimize the existing land bank. In 2014, the Group successively acquired 8 parcels of quality commercial and residential projects in Guangzhou, Chongqing and Shaoguan, the additional GFA available for development was approximately 2,657,000 sq. m..

憑藉出色的經營業績、穩健的財務狀況 以及不斷提升的企業品牌影響力,奧園 榮獲「二零一四年中國房地產百強企業」 綜合實力第31名,運營效率第6名,品 牌價值躍升至人民幣40億元,榮登「二 零一四年中國房地產華南品牌價值TOP 10」第三名。十一月,國家工商行政管 理總局商標評審委員會認定奧園集團有 限公司使用在商標註冊用商品和服務國 際分類第36類不動產代理、不動產管 理、不動產出租服務上的「奧園及圖(指 定顏色)」註冊商標為「中國馳名商標」。 本次認定有利於提升奧園公司品牌知名 度和核心競爭力,彰顯了奧園集團的品 牌形象和無形資產價值。

二零一四年十二月,奧園推進輕資產運 營模式,旗下附屬公司廣州奧譽房地產 開發有限公司以增資擴股方式引入華夏 保險作為戰略投資者,募集資金人民幣 10億元。此次成功引入華夏保險,不僅 提供了額外資本來源,亦有助推進輕資 產運營模式,強化現金流,合理控制負 債比率。

#### 三、 土地儲備

本集團秉持長期穩健發展的策略,繼續 採納優先考慮本集團已進入城市和銷售 業績較優質項目所在區域,採取積極拓 展土地,優化現有土地儲備。二零一四 年,本集團先後於廣州、重慶、韶關共 收購8塊優質商住項目,新增可開發建 築面積約為2,657,000平方米。

As at 31 December 2014, the total land bank of the Group was approximately 12.31 million sq.m. GFA, the average cost per sq.m. of the GFA of the land bank was approximately RMB1,180, among which, 1.64 million sq.m. of properties was completed, 3.89 million sq.m. of properties was under construction and 6.78 million sq.m. was reserved for future development. The Group considers that the existing land bank is enough to meet the development need of the Group in the coming 5 years.

#### 4. FUTURE OUTLOOK

Following China's change of gear to lower speed in terms of economic development from a double-digit growth to a singledigit growth, the economic development is entering into a new phase of quality enhancement and efficiency improvement, when the economic development enters into a New Normal, certainly it will affect the development of the property sector to enter into a New Normal. In 2015, the fine tuning idea of the property market is clearer, the government will not continue to over-suppress the property sector, nor continue to adopt excessive stimulus policies to drive economic development, the real estate market will enter into a mature and rational New Normal. In the future, the supply will tend to shrink, investment activities will tend to be conservative, new commencement of construction will reduce, supply will decrease, the transformation of old cities will be encouraged, additional construction land in super large cities will be under strict control, the Chinese real estate market will gradually move from the housing shortage era to the upgrade and improvement era.

In 2015, the Group will learn about the New Normal situation of the property sector in a more in-depth manner. It will seize new opportunities and change the business concepts. While the Group maintains a sustainable, solid and balanced growth in results, it will actively seek corporate transformation and development driven by innovation and based on the existing business performance, resources, property owners, 於二零一四年十二月三十一日,本集團 總土地儲備約為1,231萬平方米總建築 面積,土地儲備的每平方米建築面積的 平均成本約為人民幣1,180元,其中164 萬平方米為已竣工物業,389萬平方米 處於在建階段,678萬平方米為持續未 來發展土地。本集團認為現有土地儲備 足夠應付本集團未來五年的發展所需。

#### 四、 未來展望

隨著中國經濟發展由兩位數增長進入個 位數增長的減速換擋期,經濟發展進入 提質增效新階段,經濟發展進入新常態 也必然影響房地產業發展步入新常態。 二零一五年,房地產調控思路也更清 晰,既不會將房地產繼續過度打壓;也 不會繼續將房地產採取過度刺激政策以 拉動經濟,房地產市場進入成熟和理性 的常態。未來供給面趨收縮,投資活動 趨保守,新開工收縮,供應下降,鼓勵 舊城改造,嚴控特大型城市新增建設用 地,中國房地產市場逐步由住房短缺時 代走向升級改善時代。

二零一五年,本集團將更深入認識房地 產新常態,把握新機遇,轉變經營理 念,在保持業績持續、穩健、均衡增長 的同時,基於既有的業績、資源、業 主、融資、團隊優勢,以創新為動力積 極投身企業的轉型與發展,包括境內境 外同步發展、全面擁抱互聯網、創新營

financing and team advantages, including parallel development in domestic and overseas markets, a comprehensive "Embracing of the internet", innovative marketing methods, complete reform of the marketing system, product operation transformation, cross-sector composite industries, sector chain extended development and other aspects. Besides, it will restructure the management work flow, improve design, product delivery, property management and after sales services with the "customer first" concept.

#### **FINANCIAL REVIEW**

#### **Operating Results**

The revenue is primarily generated from two business segments: property development and other revenue such as hotel operation. In 2014, the Group's total revenue was RMB6,976.2 million, representing an increase of RMB1,246.9 million or 21.8% over RMB5,729.3 million in 2013. Property development revenue, other revenue such as hotel operation and property investment revenue accounted for 97.5%, 1.5% and 1.0% respectively.

In 2014, the Group's revenue generated from property development amounted to RMB6,803.0 million, representing an increase of RMB1,203.2 million or 21.5% over RMB5,599.8 million in 2013. The GFA of delivered properties increased by 12.1% to 914,250 sq.m. from 815,614 sq.m. in 2013, while the average selling price increased by 8.4% to RMB7,441 per square meter from RMB6,866 per square meter in 2013, mainly due to the increase in average selling price of shops delivered in 2014. The revenue generated from property development attributable to Guangzhou, Chongqing, Shenyang, Zhongshan and other cities accounted for 40%, 14%, 14%, 13% and 19% respectively. 銷方式、徹底改革營銷體系、產品經營 轉型、跨界複合產業、產業鏈延伸發展 等方面;此外,還將以「客戶至上」理念 重組管理流程,完善設計、產品交付、 物業管理、售後服務等各方面。

#### 財務回顧

#### 經營業績

營業額主要來自兩個業務分部:物業發展及經 營酒店等獲得的其他收益。二零一四年,本集 團的總營業額為人民幣6,976.2百萬元,較二 零一三年之人民幣5,729.3百萬元增加人民幣 1,246.9百萬元,上升21.8%。物業發展收益、 經營酒店等獲得的其他收益以及物業投資收益 各佔97.5%、1.5%和1.0%。

二零一四年,本集團物業發展銷售收入為人 民幣6,803.0百萬元,較二零一三年之人民幣 5,599.8百萬元增加人民幣1,203.2百萬元,上 升21.5%。所交付物業的總樓面面積較二零 一三年之815,614平方米上升至914,250平方 米,上升12.1%;平均售價由二零一三年之每 平方米人民幣6,866元上升為每平方米人民幣 7,441元,上升8.4%,主要是因為於二零一四 年交付的商鋪均價有所上升。廣州市、重慶 市、瀋陽市、中山市及其他城市所佔物業發展 銷售收入比例分別為40%,14%,14%,13% 和19%。 Breakdown of property development revenue in 2014 by product type:

二零一四年物業發展收入,按產品類別劃分如 下:

		Sold and Delivered 已售及交付	
Product		Revenue	Area
產品		收入	面積
		(RMB million)	(′000 sq.m.)
		(人民幣百萬元)	(千平方米)
Residential apartments	住宅性公寓	4,607.3	783.5
Commercial apartments	商業性公寓	352.8	33.8
Retail shops and others	商鋪及其他	1,711.2	77.8
Low-density residential	低密度住宅	131.7	19.2
Total	總計	6,803.0	914.3

#### **Gross Profit and Margin**

In 2014, the gross profit of the Group was RMB2,067.4 million, representing an increase of 17.6% over RMB1,758.6 million in 2013. The gross profit margin maintained at approximately 30%. The stable gross margin of the Group was attributed to its success in commercial properties development and sales model, as well as its effective cost control measures.

#### **Other Income and Gains**

In 2014, the other income and gains of the Group was RMB109.6 million, representing a decrease of 4.7% over RMB115.0 million in 2013. Other income mainly included exchange gain of RMB2.8 million, interest income of RMB67.9 million, government subsidy of RMB23.9 million and other income of RMB15.0 million.

#### 毛利及毛利率

二零一四年,本集團毛利為人民幣2,067.4百萬 元,較二零一三年之人民幣1,758.6百萬元上升 17.6%。毛利率維持在30%的水平。本集團毛 利率穩定,得益於本集團商業物業開發及銷售 模式的成功以及成本控制的有效。

#### 其他收入及收益

二零一四年,本集團的其他收入及收益由二零 一三年之人民幣115.0百萬元下降4.7%至人民 幣109.6百萬元,主要包含匯兑收益人民幣2.8 百萬元,利息收入人民幣67.9百萬元,政府補 助人民幣23.9百萬元以及其他收入人民幣15.0 百萬元。

#### **Selling and Administrative Expenses**

In 2014, total selling and distribution expenses of the Group were RMB379.3 million, representing an increase of 18.8% from RMB319.2 million in 2013, which was mainly attributable to the increase in overall sales, marketing and promotional activities owing to the increase in contracted sales amount during the year, caused by the increase in the number of pre-sales properties during the year. Total administrative expenses increased by 11.3% from RMB350.9 million in 2013 to RMB390.6 million, mainly due to the increase in staff expenses and other management costs resulting from the expansion of operation scale of the Group.

#### **Taxation**

Income tax expense comprised of PRC Enterprise Income Tax Land Appreciation Tax and deferred taxation. The effective tax rate of 46.0% is higher than the standard PRC Enterprise Income Tax rate of 25%, mainly attributable to Land Appreciation Tax of RMB305.0 million.

#### Profit Attributable to Owners of the Company

In 2014, profit attributable to owners of the Company was RMB809.4 million, representing an increase of 10.0% over RMB735.8 million in 2013.

#### **Financial Position**

As at 31 December 2014, the Group's total assets amounted to approximately RMB36,785.8 million (as at 31 December 2013: RMB29,931.5 million) and total liabilities were approximately RMB27,751.7 million (as at 31 December 2013: RMB22,407.7 million).

Current ratio was 1.6 as at 31 December 2014 (as at 31 December 2013: 1.8).

#### 銷售及行政開支

二零一四年,本集團銷售及分銷開支總額為 人民幣379.3百萬元,較二零一三年之人民幣 319.2百萬元上升18.8%,銷售及分銷開支的 上升主要是由於本集團本年預售的物業數目增 加帶動本年合約銷售額的上升,從而令整體銷 售、市場推廣及宣傳活動增加。行政開支總額 為人民幣390.6百萬元,較二零一三年之人民 幣350.9百萬元上升11.3%,主要是由於本集團 營運規模擴大產生更多的人工費用及其他管理 費用。

#### 税項

所得税開支包括中國企業所得税、土地增值税 及遞延税項。實際税率為46.0%,高於中國企 業所得税標準税率25%,主要原因是其中包括 土地增值税為人民幣305.0百萬元。

#### 本公司擁有人應佔溢利

二零一四年,本公司擁有人應佔溢利為人民幣 809.4百萬元,較二零一三年之人民幣735.8百 萬元上升10.0%。

#### 財務狀況

於二零一四年十二月三十一日,本集團資產總 額約為人民幣36,785.8百萬元(二零一三年十二 月三十一日:人民幣29,931.5百萬元),負債總 額約為人民幣27,751.7百萬元(二零一三年十二 月三十一日:人民幣22,407.7百萬元)。

於二零一四年十二月三十一日,流動比率為1.6 (二零一三年十二月三十一日:1.8)。

#### **Financial Resources and Liquidity**

In 2014, the Group's sources of fund primarily included income generated from business operations, cash from bank borrowings and issuance of senior notes in US dollar, which were used in our business operations and investment and development of projects.

The Group expects that income generated from business operations and borrowings will continue to be the main source of funds in the coming year. Therefore, the Group will continue to strengthen out cash flow management, improve the efficiency of capital returns of projects and strictly control the cost and various expenses. With an investment by Huaxia Life Insurance Corporation Limited made in 2014, the Group will continue to explore the opportunities to cooperate with foreign and domestic investors, in order to provide other sources of funding for the expansion of projects and business development.

#### **Cash Position**

As at 31 December 2014, the Group had cash and bank deposits of approximately RMB1,989.1 million (as at 31 December 2013: RMB2,812.3 million). As at 31 December 2014, the Group had restricted bank deposits of approximately RMB3,928.3 million (as at 31 December 2013: RMB1,899.2 million). Among which, deposits of RMB1,065.0 million were reserved for obtaining bank loans, while the remaining deposits were reserved as payments to construction contractors.

As at 31 December 2014, cash, bank deposits and restricted bank deposits of the Group mentioned above totaled RMB5,917.4 million, of which 95.0% was denominated in Renminbi and 5.0% was denominated in other currencies (mainly in US dollar).

In 2014, cash collection ratio (total sales proceeds received in 2014 divided by the annual contract sales amount) for the Group's contracted sales was approximately 81%.

#### 財務資源及流動資金

二零一四年,本集團的資金來源主要為業務經 營產生的收入、銀行借款以及發行美元優先票 據所籌得的現金款項,該等款項用於本集團業 務營運及項目投資發展。

本集團預期未來一年的主要資金來源是業務經 營收入及借款,因此本集團會繼續加強資金流 管理,提高項目資金回籠效率,嚴格控制成本 及各項費用開支。以華夏人壽保險股份有限公 司於二零一四年作出之投資,本集團將繼續尋 求與國內外投資者的合作機遇,為項目的擴展 和營運拓展其他的資金來源。

#### 現金狀況

於二零一四年十二月三十一日,本集團現金及 銀行存款約為人民幣1,989.1百萬元(二零一三 年十二月三十一日:人民幣2,812.3百萬元)。 於二零一四年十二月三十一日,本集團受限制 銀行存款約為人民幣3,928.3百萬元(二零一三 年十二月三十一日:人民幣1,899.2百萬元)。 其中,人民幣1,065.0百萬元的存款僅限於用 來獲取銀行貸款,其他存款僅限用於向建築承 辦商支付款項。

於二零一四年十二月三十一日,本集團上述之 現金、銀行存款及受限制銀行存款總額為人民 幣5,917.4百萬元,其中95.0%以人民幣計值, 5.0%以其他貨幣(主要是美元)計值。

於二零一四年,本集團合同銷售之現金回款率 (二零一四年收到的銷售款項總額除以年合同 銷售金額)約為81%。

#### **Borrowings, Senior Notes and Net Gearing Ratio**

#### **Borrowings and Senior Notes**

As at 31 December 2014, the Group had bank borrowings of approximately RMB8,240.3 million (as at 31 December 2013: RMB8,153.3 million) and senior notes of approximately RMB3,257.0 million (as at 31 December 2013: RMB1,370.6 million) as follows:

#### 借款、優先票據及淨負債比率

#### 借款及優先票據

於二零一四年十二月三十一日,本集團借款約 為人民幣8,240.3百萬元(二零一三年十二月 三十一日:人民幣8,153.3百萬元),優先票據 約為人民幣3,257.0百萬元(二零一三年十二月 三十一日:人民幣1,370.6百萬元)。其中:

		31 December	31 December
		2014	2013
		二零一四年	二零一三年
		十二月三十一日	十二月三十一日
		(RMB million)	(RMB million)
		(人民幣百萬元)	(人民幣百萬元)
Repayment period	還款年期		
Within one year	1年以內	4,464.1	2,411.3
More than one year, but not exceeding two years	1年以上但未超過2年	2,127.4	3,672.6
More than two years, but not exceeding five years	2年以上但未超過5年	4,858.1	3,194.2
More than five years	超過5年	47.7	245.8
Total	合計	11,497.3	9,523.9

The majority of borrowings of the Group are floating-rate borrowings, of which interest rates are subject to negotiation on annual basis, thus exposing the Group to fair value interest rate risk. The effective interest rate on borrowings and senior notes in 2014 was 10.2%, which was lower than 11.4% in 2013. The Group has implemented certain interest rate management policies which included, among others, close monitoring of interest rate movements and replacing and entering into new banking facilities when good pricing opportunities arise.

In January 2014, the Group successfully issued offshore 5-year senior notes of US\$300,000,000, which was for the Group's refinancing and general corporate purposes.

本集團大部分借款均為浮動利率,並須每年 議息,因此本集團面臨公平值利率風險。於 二零一四年,借款及優先票據的實際利率為 10.2%,較二零一三年之11.4%低。本集團已 實施若干利率管理政策,其中主要包括密切監 控利率變動,並在價格機會良好的情況下替換 及新訂銀行信貸。

二零一四年一月,本集團成功在境外發行3億 美元5年期的優先票據,為本集團作再融資以 及一般公司用途。

As at 31 December 2014, the Group had credit facilities of approximately RMB21,902.9 million (as at 31 December 2013: RMB14,294.8 million) for short-term and long-term borrowings, of which approximately RMB5,859.6 million (as at 31 December 2013: RMB2,750.0 million) were unutilized.

#### **Net Gearing Ratio**

Net gearing ratio is measured by the net borrowings (total amount of borrowings and senior notes net of cash and cash equivalents and restricted bank deposits) over the total equity. As at 31 December 2014, the Group's net gearing ratio was 61.8%. The Group has implemented certain loan management policies, which mainly include close monitoring of the gearing ratio and any changes in net gearing ratio, and optimization of the bank credit structure when good pricing opportunities arise.

#### **Contingent Liabilities**

As at 31 December 2014, the Group had the following contingent liabilities relating to guarantees in respect of mortgage facilities provided by banks to purchasers amounting to approximately RMB8,693.7 million (as at 31 December 2013: RMB6,432.6 million).

The contingent liabilities represented the guarantees in respect of mortgage facilities granted by certain banks relating to the mortgage loans arranged for certain purchasers of the Group's properties. Pursuant to the terms of the guarantees, upon default in mortgage payments by these purchasers, the Group is liable to the repayment of outstanding mortgage principals together with accrued interest and penalty owed to the banks by defaulted purchasers, and the Group is entitled to take over the legal title and possession of the related properties. The amounts as at 31 December 2014 were to be discharged upon the earlier of: (i) issuance of the real estate ownership certificate; and (ii) the satisfaction of mortgaged loan by the purchasers of properties.

於二零一四年十二月三十一日,本集團之短期 及長期貸款擁有授信額度約為人民幣21,902.9 百萬元(二零一三年十二月三十一日:人民幣 14,294.8百萬元),其中約人民幣5,859.6百 萬元(二零一三年十二月三十一日:人民幣 2,750.0百萬元)之額度尚未動用。

#### 淨負債比率

淨負債比率按借款淨額(借款及優先票據總額 扣除現金及現金等價物以及受限制銀行存款) 除以總權益總額計算。於二零一四年十二月 三十一日,本集團的淨負債比率為61.8%,本 集團已實施若干貸款管理政策,其中主要包括 密切監控資產負債率以及淨負債比率變動,並 在價格機會良好的情況下優化銀行信貸結構。

#### 或然負債

於二零一四年十二月三十一日,本集團就買方 之銀行按揭貸款提供擔保額約為人民幣8,693.7 百萬元(二零一三年十二月三十一日:人民幣 6,432.6百萬元)而承擔以下或然負債。

該等或然負債指就若干銀行向本集團若干物業 買方授出按揭貸款之按揭信貸而提供之擔保。 根據擔保條款,倘該等買方支付按揭款項時出 現違規,本集團須負責向銀行償還違約買方尚 欠銀行之按揭本金連同應計利息及罰款,而本 集團有權取得有關物業的法定業權及所有權。 於二零一四年十二月三十一日之款項將於下列 較早時間解除:(i)簽發房地產所有權證;及(ii) 物業買方全數清償按揭貸款。

In 2007, a subsidiary of the Company (the "Subsidiary") entered into an agreement with two independent third parties (the "Vendors") for a potential acquisition of a company (the "Target"). However, this acquisition agreement was subsequently terminated by the Subsidiary because of the uncertainty about the validity of the Vendors' shareholding in the Target. The Vendors then claimed against the Subsidiary for compensation of RMB61,096,000. Final ruling was declared on 5 December 2014, and the related compensation of RMB6.3 million has been taken into account in the consolidated financial statements during the year ended 31 December 2014.

#### Commitments

As at 31 December 2014, the Group had construction cost and land payments contracted but not provided for of approximately RMB11,147.4 million (as at 31 December 2013: RMB8,280.8 million). The Group expects to fund these commitments principally from sale proceeds of properties and bank borrowings.

#### **Foreign Currency Risks**

Most of the Group's revenues and operating costs were denominated in Renminbi. Except for the bank deposits denominated in foreign currencies, senior notes denominated in US dollar and bank loans denominated in Hong Kong dollars, the Group's operating cash flow or liquidity is not directly subject to any other material exchange rate fluctuations. The Group did not enter into any foreign exchange hedging arrangements during the year ended 31 December 2014.

#### **Pledge of Assets**

As at 31 December 2014, the Group pledged its properties for sales, property, plant and equipment, investment properties and restricted bank deposit of approximately RMB8,495.4 million (as at 31 December 2013: RMB3,395.8 million) to various banks to secure project loans and general banking facilities granted to the Group.

於二零零七年,本公司一間附屬公司(附屬公 司)與兩名獨立第三方(賣方)就可能收購一家 公司(「目標」)之事項簽訂協議。然而,由於 賣方於目標之股權的有效性存在不明朗因素, 該附屬公司於其後終止該收購協議。賣方隨即 向該附屬公司提出申索,要求賠償約人民幣 61,096,000元。該案件已於二零一四年十二月 五日獲得終審判決,相關賠償款項人民幣6.3百 萬元已於截至二零一四年十二月三十一日止年 度之綜合財務報表反映。

#### 承擔

於二零一四年十二月三十一日,本集團已訂 約但未撥備之建築成本及土地款約為人民幣 11,147.4百萬元(二零一三年十二月三十一日: 人民幣8,280.8百萬元)。本集團預期主要通過 物業銷售所得款項以及銀行借款為該等承擔提 供資金。

#### 外幣風險

本集團大部分收益及經營成本以人民幣計值, 除以外幣計值的銀行存款、以美元計值的優先 票據及以港幣計值的銀行貸款外,本集團之經 營現金流或流動資金並不受任何其他重大的 直接匯率波動影響。截至二零一四年十二月 三十一日止年度,本集團亦無訂立任何外匯對 沖安排。

#### 資產抵押

於二零一四年十二月三十一日,本集團將約 為人民幣8,495.4百萬元(二零一三年十二月 三十一日:人民幣3,395.8百萬元)之持作可供 銷售物業、物業、廠房及設備、投資物業及受 限制銀行存款抵押予不同銀行,以取得授予本 集團之項目貸款及一般銀行融資。

#### **Events After the Reporting Period**

On 21 January 2015, the Company and an Australian property developer, Ecove Investments Pty Limited ("Ecove"), entered into an agreement collectively to acquire one parcel of land situated at 130 Elizabeth Street in Sydney, Australia, at a total consideration of AUD121,250,000 (equivalent to RMB600,000,000). The Company will hold 70% equity interest of the project company established for developing the land upon execution of agreement. The Company and Ecove have paid AUD12,125,000 (equivalent to RMB60,000,000) of the consideration and required to settle the remaining balance on or before 21 April 2015. The land in Australia is designated for residential properties for sale.

On 26 January 2015, the Company entered into an agreement to acquire two parcels of land situated in Jiaxing, the PRC, at a consideration of RMB221,060,000 through public auction. The Company has paid RMB114,530,000 of the consideration on the same date and required to settle the remaining balance on or before 9 June 2015. The land in Jiaxing is designated for commercial and residential properties for sale.

On 16 February 2015, the Company entered into an agreement to acquire 67% equity interest in each of Shanghai Tianye Eco-Industrial Development Limited and Shanghai Jiangnan Tianyuan Clubhouse Limited by way of capital injection at a total consideration of RMB200,000,000 to acquire a parcel of land in Shanghai, the PRC. The land in Shanghai is designated for commercial properties for sales.

#### **Employees and Remuneration**

As at 31 December 2014, the Group employed a total of 2,994 employees. In order to encourage and retain excellent staff, the Group has adopted a performance-based rewarding system since September 2007 and such system was reviewed on a regular basis. As at 31 December 2014, share options in respect of a total of 4,500,000 shares were granted to certain directors and employees. In addition to a basic salary, year-end bonuses would be offered to those staff with outstanding performance. In accordance with the relevant national and local labour laws and regulations, the Group is required to pay employees social insurance and other insurance benefits. The Group believes that the compensation and benefits offered to the staff were competitive in comparison with market standards.

#### 報告期後事項

於二零一五年一月二十一日,本公司與澳州房 地產發展商Ecove Investments Pty Limited (「Ecove」)訂立協議共同收購一幅位於澳洲悉 尼市伊麗莎伯街130號的土地,代價總額為 121,250,000澳元(相等於人民幣600,000,000 元)。於協議執行後,本公司將持有項目公 司之70%權益。本公司及Ecove已支付代價 12,125,000澳元(相等於人民幣60,000,000 元),並須於二零一五年四月二十一日或之前 結清餘額。位於澳洲的土地指定用於興建可供 銷售住宅物業。

於二零一五年一月二十六日,本公司透過公開 拍賣訂立一份協議,收購位於中國嘉興市的兩 幅土地,代價為人民幣221,060,000元。本公 司已於同日支付代價人民幣114,530,000元, 並須於二零一五年六月九日或之前償清餘額。 位於嘉興市的土地指定作商業及住宅銷售用 途。

於二零一五年二月十六日,本公司訂立一份協 議,透過注資方式收購上海田野生態產業開發 有限公司及上海江南田園休閒會所有限公司的 67%股權,總代價為人民幣200,000,000元, 以收購一幅位於中國上海之土地。位於上海之 土地指定作待售商業物業用途。

#### 僱員及薪酬

於二零一四年十二月三十一日,本集團共有 2,994名僱員。為鼓勵及留用優秀僱員,本集 團已於二零零七年九月採用一套以表現為基礎 之獎勵制度並定期對該制度進行審核。於二零 一四年十二月三十一日,若干董事及僱員已獲 授本公司共計4,500,000股股份之購股權。除 基本薪金外,本集團亦向表現出眾之僱員提供 年終花紅。同時,本集團亦依據國家及地方政 府之相關勞動法律及法規,為僱員支付社會保 險金及其他保險金福利。本集團認為,與市場 水平相比較,僱員所獲得薪酬及福利具有競爭 力。 Directors and Senior Management Profile 董事及高級管理人員簡介



 Back row from left: Mr. Tsui King Fai, Mr. Cheung Kwok Keung, Mr. Paul Steven Wolansky, Mr. Hu Jiang Front row from left: Ms. Zhong Ping, Mr. Guo Zi Ning, Mr. Guo Zi Wen, Mr. Yang Zhong
後排左起:徐景輝先生 張國強先生 保爾•渥蘭斯基先生 胡江先生 前排左起:鍾平女士 郭梓寧先生 郭梓文先生 楊忠先生

## Directors and Senior Management Profile (continued) 董事及高級管理人員簡介(續)

### Executive Directors 執行董事



#### Guo Zi Wen, Chairman

Guo Zi Wen, aged 50, is the founder of the Group, and holds a Master Degree in Business Administration. He is an executive Director and the chairman. Mr. Guo is mainly responsible for the formulation of development strategies of the Company, as well as giving guidance to the Group's project planning, financing and investment.

In 2001, Mr. Guo was honored by national main stream media and China Real Estate Association as one of the Top 10 Persons in Real Estate Industry. In 2004, Mr. Guo received the China Real Estate Special Contribution Award, and the China Real Estate Theory Research Contribution Award and was named one of the Top 10 Outstanding Real Estate Entrepreneurs in the PRC in the same year. In 2008, Mr. Guo was awarded as one of the Top 10 Outstanding Entrepreneurs of the Past Three Decades in China Real Estate and was recognized as one of the Top 30 Leaders in the Residential Construction of Guangdong. In 2010, Mr. Guo was named "Outstanding Leader" in the event "Leaders of Real Estate of Guangdong in Ten Golden Years" and in 2011, Mr. Guo was named "CAPITAL Leader of Excellence 2011". In 2014. Mr. Guo received the Award of "Outstanding Leaders for the Year" nominated by Nanfang Media and Peking University. Except for being a Director of the Company, Mr. Guo has not held any directorship in other publicly listed companies during the past three years. Mr. Guo is the brother of Mr. Guo Zi Ning.

#### 郭梓文,主席

郭梓文,五十歲,本集團創辦人,擁有工商管理碩士學位。彼為執行董事兼董事會主席,郭先生主要負責制訂本公司的發展策略及提供指引以協助本集團的項目規劃、融資及投資。

於二零零一年,郭先生榮獲全國主流媒體及中國房地產協會選為中國房地產十大風雲人物之一。於二零零四年,郭先生獲 頒「中國房地產特別貢獻獎」及「中國房地產理論研究貢獻獎」獎項,於同年亦被列為「中國房地產十大傑出企業家」。於二零 零八年,郭先生獲頒為「中國房地產30年十大傑出貢獻人物獎」及「廣東住宅建設30強領軍人物獎」。於二零一零年,郭先 生獲選為「黃金十年廣東地產領袖榜」之「領袖人物」。於二零一一年,郭先生獲評「資本傑出領袖2011」;於二零一四年, 郭先生獲南方報業與北京大學頒授「年度傑出人物大獎」。除擔任本公司董事外,郭先生在過往三年並無於其他上市公司擔 任董事職務。彼為郭梓寧先生的兄弟。 Directors and Senior Management Profile (continued) 董事及高級管理人員簡介(續)

### Executive Directors (continued) 執行董事(續)



#### Guo Zi Ning, Vice Chairman and Chief Executive Officer

Guo Zi Ning, aged 53, is an executive Director, a vice chairman and the chief executive officer of the Company. He is also a director of the subsidiaries of the Group, and holds a Master Degree in Business Administration. He joined the Group in 1998, and now is primarily responsible for administration and human resources, legal affairs, investment and business expansion and leads the overall management of the Group. Except for being a Director of the Company, Mr. Guo has not held any directorship in other publicly listed companies during the past three years. Mr. Guo is the brother of Mr. Guo Zi Wen.

#### 郭梓寧,副主席兼行政總裁

郭梓寧,五十三歲,為本公司執行董事、董事會副主席及行政總裁,彼亦為本 集團附屬公司之董事,擁有工商管理碩士學位。彼於一九九八年加入本集團, 現主要負責本集團行政人事、法務、投資及業務拓展以及領導本集團的全面管 理。除擔任本公司董事外,郭先生過往三年並無於其他上市公司擔任董事職 務。彼為郭梓文先生的兄弟。
### Executive Directors (continued) 執行董事(續)



### Yang Zhong, Chief Operating Officer

Yang Zhong, aged 46, is an executive Director and chief operating officer of the Company. He joined the Group in September 2009, and was appointed as executive Director on 20 January 2011. He has the qualification of a PRC registered real estate appraiser and is a registered supervision engineer with extensive, comprehensive and professional management experience in the real estate industry in the PRC. Mr. Yang worked in two reputable property developers prior to joining the Group in September 2009 and since then, he has been primarily responsible for the overall management of the operations of the Group. Except for being a director of the Company, Mr. Yang has not held any directorship in any other publicly listed companies during the past three years.

### 楊忠,營運總裁

楊忠,四十六歲,為本公司執行董事及營運總裁,於二零零九年九月加入本集 團,並從二零一一年一月二十日起,獲委任為執行董事。彼具有中國註冊房地 產評估師及註冊監理工程師的資格,於中國房地產方面擁有豐富、全面專業及 管理經驗。於二零零九年九月加入本集團前,楊先生曾於兩家信譽良好的房地 產開發公司任職,加入本集團主要是負責本集團運營板塊的全面管理。除了在 本公司擔任董事之外,楊先生於過去三年內並沒有擔任其他上市公司之董事職 位。

### Directors and Senior Management Profile (continued) 董事及高級管理人員簡介(續)

### Executive Directors (continued) 執行董事(續)



### **Zhong Ping, Chief Financial Officer**

Zhong Ping, aged 46, is an executive Director, chief financial officer, director of Finance Centre and director of personnel assessment centre of the Company. She obtained a Master Degree of Accountancy from Jinan University and is a certified tax advisor and certified accountant in the PRC. She joined the Group in August 2003 and is mainly responsible for the finance, internal audit, administration and human resources management of the Group. Ms. Zhong has not held any directorship in other publicly listed companies during the past three years. Ms. Zhong is the director of certain subsidiaries in the Group.



### **鍾平**,首席財務官

鍾平,四十六歲,為本公司執行董事、首席財務官兼計財中心總監及人事考評 中心總監。彼於暨南大學取得會計學碩士學位,為中國註冊税務師及註冊會計 師。彼於二零零三年八月加入本集團,主要負責本集團財務、內部審計及行政 人事管理。鍾女士於過去三年內並無於其他上市公司擔任任何董事職務。鍾女 士為本集團若干附屬公司的董事。

### Directors and Senior Management Profile (continued) 董事及高級管理人員簡介(續)

### Non-executive Directors 非執行董事



### **Paul Steven Wolansky**

Paul Steven Wolansky, aged 59, was appointed as a non-executive Director and a vice chairman from 3 April 2007 to 20 January 2011. On 24 February 2011, Mr. Wolansky was re-designated as the Group's non-executive Director. He holds a Bachelor of Arts degree from Amherst College and a Juris Doctor degree from Harvard Law School. Mr. Wolansky has over 20 years of experience in fund management and direct investment. He is the Chairman and the Chief Executive Officer of New China Capital Management and its affiliates, the investment managers for a series of Cathay funds. The Cathay funds are private equity investment funds formed to make direct investments in companies operating in China. Cathay Sino Property Limited, a substantial shareholder of the Company, is wholly owned by Cathay Capital Holdings, L.P. From July 2007 to August 2012, Mr. Wolansky was a non-executive director of Centron Telecom International Holding Limited, a public company listed on the Main Board of the Hong Kong Stock Exchange.

#### 保爾●渥蘭斯基

保爾•渥蘭斯基,五十九歲,由二零零七年四月三日至二零一一年一月二十日 獲委任為非執行董事及副主席。渥蘭斯基先生於二零一一年二月二十四日重新 調任為集團的非執行董事。彼持有阿默斯特學院頒授之文學士學位,並獲哈佛 大學頒授法學博士學位。渥蘭斯基先生於基金管理及直接投資方面積逾二十年 經驗,在New China Capital Management及相關公司擔任主席兼行政總裁。 New China Capital Management及相關公司為國泰系列基金的投資經理。國 泰基金為私募基金,直接投資於在中國運營的公司,而Cathay Sino Property Limited(本公司的一名主要股東)則由國泰財富控股有限合夥一期基金全資擁 有。從二零零七年七月至二零一二年八月,渥蘭斯基先生擔任香港聯交所主板 上市公司星辰通信國際控股有限公司的非執行董事。

### Directors and Senior Management Profile (continued) 董事及高級管理人員簡介(續)

## Independent Non-executive Directors (continued) 獨立非執行董事(續)



### Tsui King Fai

Tsui King Fai, aged 65, was appointed as an independent non-executive Director on 13 September 2007. Mr. Tsui holds a Master of Science in Accountancy degree and a Bachelor of Business Administration degree with first class honours awarded by the University of Houston. He is a fellow member of the Hong Kong Institute of Certified Public Accountants, a member of the Institute of Chartered Accountants in Australia and a member of the American Institute of Certified Public Accountants. He has over 30 years of extensive experience in accounting, finance and investment management, particularly in investments in Mainland China. Mr. Tsui is a director and senior consultant of a registered financial services company in Hong Kong. He had worked for two of the "Big Four" audit firms in Hong Kong and the United States of America and served in various public listed companies in Hong Kong in a senior capacity. Currently, Mr. Tsui is an independent non-executive director of Lippo Limited, Lippo China Resources Limited, Hongkong Chinese Limited, Vinda International Holdings Limited and Newton Resources Limited, all listed on the Main Board of the Stock Exchange.

### 徐景輝

徐景輝,六十五歲,於二零零七年九月十三日獲委任為獨立非執行董事。徐先 生持有由休斯頓大學頒授之會計學理學碩士學位及工商管理學士學位(一級榮 譽)。彼為香港會計師公會資深會員、澳洲特許會計師公會會員及美國註冊會計 師協會會員,於會計、財務及投資管理方面(尤其於中國大陸投資方面)擁有逾 三十年豐富經驗。彼現時為香港一家註冊金融服務公司的董事兼高級顧問。徐 先生曾於香港及美國「四大」核數師行中的其中兩家任職,亦曾擔任香港多間上 市公司之高層職位。彼現時為聯交所主板上市公司力寶有限公司、力寶華潤有 限公司、香港華人有限公司、維達國際控股有限公司及新礦資源有限公司的獨 立非執行董事。

### **Independent Non-executive Directors (continued)** 獨立非執行董事(續)



### **Cheung Kwok Keung**

Cheung Kwok Keung, aged 48, was appointed as an independent non-executive director on 20 January 2011. He is a fellow member of the Association of Chartered Certified Accountants and an associate member of the Hong Kong Institute of Certified Public Accountants. Mr. Cheung has over 20 years of experience in auditing, accounting and financial management. Mr. Cheung is the chief financial officer and company secretary of Lee & Man Paper Manufacturing Limited and he was until 25 April 2014, also an independent non-executive director of Sheng Yuan Holdings Limited, both of which are listed on the Main Board of the Stock Exchange.

### 張國強

張國強,四十八歲,於二零一一年一月二十日獲委任為獨立非執行董事,彼為 特許公認會計師公會之資深會員及香港會計師公會之會員。張先生在審核、會 計及財務管理方面擁有逾二十年經驗。彼為理文造紙有限公司財務總監及公司 秘書;直至二零一四年四月二十五日,張先生亦擔任盛源控股有限公司之獨立 非執行董事,該兩家公司均於聯交所主板上市。



### **Hu Jiang**

Hu Jiang, aged 58, was appointed as an independent non-executive director on 28 February 2014. He is the principal of Beijing Normal University (Zhuhai) College of Real Estate since November 2010. Mr. Hu has over 20 years of teaching and research experience in the fields of geography and real estate. He is a senior economist and has the qualification of a PRC registered real estate appraiser. He is also a member of China Real Estate Valuers Association. Mr. Hu holds a degree in science from the Beijing Normal University. Mr. Hu had been a vice president of the Company from July 2007 to May 2008. Except for being a director of the Company, Mr. Hu has not held any directorship in any other listed public companies during the past three years.

### 胡江

胡江,五十八歲,於二零一四年二月二十八日獲委任為獨立非執行董事。自二 零一零年十一月起為北京師範大學珠海分校不動產學院的院長。胡先生於地理 學及房地產領域擁有逾二十年的教研經驗,彼為一名高級經濟師及具有註冊中 國土地估價師資格。胡先生亦為中國土地估價師協會理事。胡先生持有北京師 範大學的科學專業學位。自二零零七年七月起至二零零八年五月止期間,胡先 生曾任本公司的副總裁。除了在本公司擔任董事外,胡先生於過去三年內並沒 有擔任其他上市公司之董事職位。

### Senior Management Chan Ka Yeung Jacky

Chan Ka Yeung Jacky, aged 35, is a vice president of the Group, the president of Australia Company and the head of corporate finance and investor relations. He graduated from the University of Illinois at Urbana-Champaign in the United States of America with Bachelor's degree in Economics. He has extensive experience in financial services and investor relations. He had previously been the chief investment officer and investor relations director of Zhong An Real Estate Limited and the deputy head and responsible officer of the capital markets department of Agile Property Holdings Limited. He joined the Group in October 2013 and is now mainly responsible for the operation and management of Hong Kong and Australia office, development of overseas projects, corporate finance, investor relations, as well as other capital markets related affairs of the Group.

#### Xu Jun Shi

Xu Jun Shi, aged 57, is a vice president of the Group and managing director of Tian Meng Cultural Co., Ltd.. He graduated from Xinghai Conservatory of Music. He had served in some well-known companies such as Tongda Energy and China Overseas Land & Investment. He joined the Group in July 2011, and is now mainly responsible for the operation and management of Tian Meng Cultural Co., Ltd..

#### Wang Shu Yu

Wang Shu Yu, aged 42, is a vice president of the Group. She graduated from the Hunan University, possessing extensive experiences in sales planning, operational management and marketing. She had served as an assistant to the general manager and a general manager in renowned property companies such as Forte Land and Dalian Wanda, etc. She joined the Group in August 2010, and is now mainly responsible for operation and management of the Sales and Customers Service Centre of the Group.

### 高級管理人員 陳嘉揚

陳嘉揚,三十五歲,為本集團副總裁、澳洲公 司總裁兼企業融資及投資者關係總監。彼於美 國伊利諾大學香檳分校經濟學學士畢業,擁有 豐富金融服務及投資者關係經驗。彼曾任眾安 房產有限公司首席投資官兼投資者關係總監及 雅居樂地產控股有限公司資本市場部副總監兼 負責人。彼於二零一三年十月加入本集團,現 主要負責香港及澳洲公司經營管理、海外項目 拓展、企業融資及投資者關係等資本市場管理 方面的工作。

#### 徐軍時

徐軍時,五十七歲,為本集團副總裁兼天夢文 化公司董事總經理,彼於星海音樂學院大專畢 業,曾於通達能源、中海地產等知名公司任 職。彼於二零一一年七月加入本集團,現主要 負責天夢文化公司的經營管理工作。

#### 王曙煜

王曙煜,四十二歲,為本集團副總裁。彼於湖 南大學畢業,擁有豐富的營銷策劃、經營管理 及市場推廣經驗,曾於復地集團、大連萬達等 著名地產公司任總經理助理、總經理等職。彼 於二零一零年八月加入本集團,現主要負責本 集團營銷客戶中心的經營管理工作。

### Senior Management (continued) Xiao Yi

Xiao Yi, aged 43, is a vice president of the Group and the president of the Chongqing district company. He graduated from the Chongqing Institute of Architecture and Civil Engineering, possessing extensive experiences in engineering, cost and design management. He had served as a deputy general manager of engineering and general manager in Winsan (Shanghai) Industrial Corporation and Chongqing Longfor Properties, etc. He joined the Group in June 2009 and is now mainly responsible for the operation and management of the Chongqing district company and business development in the region.

#### **Chen Yong**

Chen Yong, aged 39, is a vice president of the Group. He obtained a Bachelor degree from Zhongnan University of Economics and Law. He has extensive experience in fund management. He had served in some well-known companies such as Vanke, Gemdale and Logan Property. He joined the Group in June 2014, and is now mainly responsible for the financing business of the Company.

### Gu Hai Tao

Gu Hai Tao, aged 39, is an assistant to president of the Group, general manager and responsible officer of Panyu sub-district company. He obtained a Master Degree in Business Administration from the Hong Kong Baptist University, possessing extensive experiences in marketing planning and promotion. He had served in the Heung Kong Group and Huayue Real Estate of Poly Property. He joined the Group in February 2010 and is now mainly responsible for the operation and management of the Panyu sub-district company.

#### Miao Si Hua

Miao Si Hua, aged 50, is an assistant to president of the Group and the president of the Aoyuan Commercial group. He graduated from Tongji University with a Bachelor Degree in Heat Ventilating and Air Conditioning Engineering of Civil Engineering. He has extensive experience in engineering. He had previously worked as the general manager of Zhongtian Urban Development Group Commercial company and the responsible officer of Powerlong Commercial group, Henan District and the general manager of Zhengzhou Powerlong. He joined the Group in September 2013.

### 高級管理人員(續) <sub>肖毅</sub>

肖毅,四十三歲,為本集團副總裁及重慶區域 公司總裁。彼於重慶建築工程學院本科畢業, 擁有豐富的工程、成本、設計管理經驗,曾於 上海運盛實業、重慶龍湖地產任工程副總經 理、總經理等職。彼於二零零九年六月加入本 集團,現主要負責重慶地區公司經營管理及該 地區業務拓展工作。

### 陳勇

陳勇,三十九歲,為本集團副總裁。彼於中南 財經政法大學本科畢業,擁有豐富的資金運作 管理經驗。曾於萬科、金地、龍光地產等著名 公司任職。彼於二零一四年六月加入本集團, 現主要負責公司融資業務。

#### 顧海濤

顧海濤,三十九歲,為本集團總裁助理兼番禺 片區公司總經理及責任人。彼於香港浸會大學 工商管理碩士畢業,擁有豐富的營銷策劃、市 場推廣經驗,曾於香江集團、保利置業一華悦 房地產等任職。彼於二零一零年二月加入本集 團,現主要負責番禺片區公司經營管理工作。

#### 苗思華

苗思華,五十歲,為本集團總裁助理及奧園商 業集團總裁。彼於同濟大學獲得土木工程供熱 通風與空調工程專業學士學位。彼擁有豐富工 程經驗。彼曾任中天城投集團商業公司總經 理、寶龍商業集團河南大區負責人及鄭州寶龍 總經理。彼於二零一三年九月加入本集團。

### Senior Management (continued) Zhou Xian Jun

Zhou Xian Jun, aged 47, is an assistant to president of the Group and director of investment development centre. He obtained a Bachelor degree from Zhongnan University of Economics and Law. He had previously been worked in Guangdong Yonghua Law Firm, Global Kingway Law Firm and Guangdong Baike Law Firm. He joined the Group in December 2010, and is now mainly responsible for assisting chief executive officer Mr Guo Zi Ning in managing the investment development centre and legal department.

### **Gao Xiang Dong**

Gao Xiang Dong, aged 39, is an assistant to president and the chief architect of the Group. He obtained his Master degree from South China University of Technology. He has extensive experience in design management. He joined the Group in April 2012, and is now mainly assisting Mr. Guo Zi Ning, the chief executive officer, for the management of centre for product experience, research and design centre and chief engineer office.

#### **Yang Jian Xiang**

Yang Jian Xiang, aged 43, is an assistant to president of the Group, general manager and responsible officer of Zhongfo sub-district company. He obtained his Bachelor Degree from Central South University. He had previously worked in well-known companies such as Zovie Real Estate and Sany Heavy Industry Group. He joined the Group in September 2011, and is now mainly responsible for operation, management and business development of Zhongfo sub-district company.

#### Ho Kar Yan Joyce

Ho Kar Yan Joyce, aged 37, is the company secretary. She graduated from McGill University in Canada with a Bachelor Degree in Commerce. She is a Chartered Financial Analyst and a member of the American Institute of Certified Public Accountants. She joined the Group in July 2008.

### 高級管理人員(續) <sup>周賢軍</sup>

周賢軍,四十七歲,為本集團總裁助理兼投資 發展中心總監;彼於中南財經政法大學本科畢 業;曾任職廣東永華律師事務所、廣東環球經 緯律師事務所、廣東百科律師事務所;彼於二 零一零年十二月加入本集團;現主要協助行政 總裁郭梓寧先生分管投資發展中心和法務部工 作。

#### 高向東

高向東,三十九歲,為本集團總裁助理兼總建 築師,彼於華南理工大學碩士畢業,擁有豐富 的設計管理經驗。彼於二零一二年四月加入本 集團,主要協助行政總裁郭梓寧先生分管產品 體驗中心、研發設計中心及總工室。

#### 楊建湘

楊建湘,四十三歲,為本集團總裁助理兼中佛 片區公司總經理及責任人。彼於中南大學本科 畢業,曾於中惠熙元、三一重工集團等知名企 業任職。彼於二零一一年九月加入本集團,現 主要負責中佛片區公司經營管理及該地區業務 拓展工作。

#### 何嘉恩

何嘉恩,三十七歲,公司秘書。彼畢業於加拿 大麥基爾大學商業學士學位。彼為特許金融分 析師及美國註冊會計師協會會員。彼於二零零 八年七月加入本集團。

# 互聯智愛生活 Creating Smart Living with Mobile Internet Technology







## Land Bank 土地儲備

	Project Name Guangdong Province	Location	Product Type	Land bank (thousand sq.m)
1.	Guangzhou Nanguo Aoyuan	Panyu, Guangzhou	Integrated residential community	149.5
2.	Guangzhou Aoyuan	Panyu, Guangzhou	High-rise apartments, commercial properties	22.2
3.	Guangzhou Panyu Aoyuan	Panyu, Guangzhou	Integrated residential community	52.0
4.	Guangzhou Guo Ao Investment Development Centre	Nansha, Guangzhou	Hotel, commercial properties, offices and high-rise apartments	49.4
5.	Guangzhou Nansha Aoyuan	Nansha, Guangzhou	Integrated residential community	44.1
6.	Guangzhou Aoyuan Hai Jing Cheng	Nansha, Guangzhou	Commercial properties, offices and high-rise apartments	73.9
7.	Guangzhou Aoyuan Plaza	Panyu, Guangzhou	High-rise apartments, commercial properties	158.8
8.	Guangzhou Aoyuan Health Plaza	Panyu, Guangzhou	High-rise apartments, commercial properties	10.5
9.	Guangzhou Aoyuan Beyond Era	Panyu, Guangzhou	High-rise apartments, commercial properties	133.8
10.	Guangzhou Aoyuan International Center	Panyu, Guangzhou	High-rise apartments, commercial properties	248.1
11.	Guangzhou Aoyuan Spring Garden	Huangpu, Guangzhou	High-rise apartments, commercial properties	124.2
12.	Guangzhou Aoyuan City Plaza	Panyu, Guangzhou	Hotel, offices, commercial properties	234.1
13.	Guangzhou Aoyuan Kangwei Plaza	Zengcheng, Guangzhou	Hotel, commercial properties, offices and high-rise apartments	379.4
14.	Guangzhou Luogang Aoyuan Plaza	Huangpu, Guangzhou	High-rise apartments, commercial properties	333.7
15.	Fogang Aoyuan	Qingyuan, Guangdong	Low-density residential, commercial properties	751.4
16.	Qingyuan Aoyuan	Qingyuan, Guangdong	Low-density residential, commercial properties	148.8
17.	Jiangmen Aoyuan	Jiangmen, Guangdong	Integrated residential community	9.8
18.	Jiangmen Aoyuan Waitan	Jiangmen, Guangdong	High-rise apartments, commercial properties	175.9
19.	Jiangmen Aoyuan Yicheng International Plaza	Jiangmen, Guangdong	High-rise apartments, commercial properties	105.7
20.	Zhongshan Aoyuan	Zhongshan, Guangdong	Integrated residential community	265.1
21.	Zhongshan Aoyuan Jinyu	Zhongshan, Guangdong	High-rise apartments, commercial properties	104.3
22.	Nanhai Aoyuan	Foshan, Guangdong	High-rise apartments, commercial properties	182.4
23.	Foshan Aoyuan Central Parkview	Foshan, Guangdong	High-rise apartments, commercial properties	285.6
24.	Yangjiang Aoyuan Central Parkview	Yangjiang, Guangdong	Integrated residential community	362.1
25.	Meizhou Aoyuan Peninsula View	Meizhou, Guangdong	Integrated residential community	389.4
26.	Yingde Aoyuan Wonderland	Qingyuan, Guangdong	Integrated residential community	756.5
27.	Yunfu Aoyuan City Plaza	Yunfu, Guangdong	Integrated residential community	255.3
28.	Aoyuan Shaoguan Impression	Shaoguan, Guangdong	Integrated residential community	678.7
29.	Jiaoling Aoyuan Plaza	Meizhou, Guangdong	High-rise apartments, commercial properties	70.0
	Jiangxi Province			
30.	Jiangxi Aoyuan	Ganzhou, Jiangxi	Integrated residential community	221.0
	Guangxi Province			
31.	Yulin Aoyuan	Yulin, Guangxi	Integrated residential community	397.0
32.	Yulin Aoyuan City of Health	Yulin, Guangxi	Integrated residential community	785.2
	Chongqing			
33.	Chongqing Aoyuan City of Health	Chongqing	High-rise apartments, commercial properties	57.6
34.	Chongqing Aoyuan Jinyu	Chongqing	High-rise apartments, commercial properties	3.3
35.	Chongqing Aoyuan The Metropolis	Chongqing	High-rise apartments, commercial properties	204.4
36.	Chongqing Aoyuan Shuiyunjian	Chongqing	High-rise apartments, commercial properties	92.3
37.	Chongqing Aoyuan City Plaza	Chongqing	High-rise apartments, commercial properties	313.5
38.	Chongqing Aoyuan Beyond Era	Chongqing	Integrated residential community	408.1
39.	Chongqing Aoyuan Panlong Yihao	Chongqing	High-rise apartments, commercial properties	455.2
	Liaoning Province			
40.	Shenyang Aoyuan The Metropolis	Shenyang, Liaoning	Integrated residential community	1,143.5
41.	Shenyang Aoyuan Convention Plaza	Shenyang, Liaoning	Integrated residential community	667.8
	Jiangsu Province			
42.	Kunshan Aoyuan	Suzhou, Jiangsu	High-rise apartments, commercial properties	129.7
40	Hunan Province	Zhuzhou Lluzar	Integrated regidential community	E0.0
43.	Zhuzhou Aoyuan Edinburgh	Zhuzhou, Hunan Zhuzhou, Hunan	Integrated residential community	50.3
44. 45	Zhuzhou Aoyuan Shennong Health City	Zhuzhou, Hunan	Commercial, integrated residential community	393.3
45.	Zhuzhou Aoyuan Plaza	Zhuzhou, Hunan	Commercial, integrated residential community	429.7

### Land Bank (continued) 土地儲備(續)

	項目名稱	城市		土地儲備 (千平方米)
	廣東省	-14 (F		
1.	廣州南國奧園	廣州市番禺區	综合社區	149.5
2.	廣州奧園	廣州市番禺區	高層公寓、商業	22.2
3.	廣州番禺奧園	廣州市番禺區	綜合社區	52.0
4.	廣州國奧投資發展中心	廣州市南沙區	酒店、商業、寫字樓及高層公寓	49.4
5.	廣州南沙奧園	廣州市南沙區	綜合社區	44.1
6.	廣州奧園海景城	廣州市南沙區	商業、寫字樓及高層公寓	73.9
7.	廣州奧園廣場	廣州市番禺區	高層公寓、商業	158.8
8.	廣州奧園養生廣場	廣州市番禺區	高層公寓、商業	10.5
9.	廣州奧園越時代	廣州市番禺區	高層公寓、商業	133.8
10.	廣州奧園國際中心	廣州市番禺區	高層公寓、商業	248.1
11.	廣州奧園春曉	廣州市黃埔區	高層公寓、商業	124.2
12.	廣州奧園城市天地	廣州市番禺區	酒店、寫字樓、商業	234.1
13.	廣州奧園康威廣場	廣州市增城區	酒店、商業、寫字樓及高層公寓	379.4
14.	廣州蘿崗奧園廣場	廣州市黃埔區	高層公寓、商業	333.7
15.	佛岡奧園	廣東省清遠市	低密度住宅、商業	751.4
16.	清遠奧園	廣東省清遠市	低密度住宅、商業	148.8
17.	江門奧園	廣東省江門市	綜合社區	9.8
18.	江門奧園外灘	廣東省江門市	高層公寓、商業	175.9
19.	江門奧園益丞國際廣場	廣東省江門市	高層公寓、商業	105.7
20.	中山奧園	廣東省中山市	綜合社區	265.1
21.	中山奧園金域	廣東省中山市	高層公寓、商業	104.3
22.	南海奧園	廣東省佛山市	高層公寓、商業	182.4
23.	佛山奧園公園一號	廣東省佛山市	高層公寓、商業	285.6
24.	陽江奧園公園一號	廣東省陽江市	綜合社區	362.1
25.	梅州奧園半島一號	廣東省梅州市	綜合社區	389.4
26.	英德奧園文化旅遊城	廣東省清遠市	综合社區	756.5
27.	雲浮奧園城市天地	廣東省雲浮市	综合社區	255.3
28.	奧園韶關印象	廣東省韶關市	综合社區	678.7
29.	蕉嶺奧園廣場	廣東省梅州市	高層公寓、商業	70.0
	江西省			
30.	江西奧園	江西省贛州市	综合社區	221.0
01	廣西省		惊人社匠	007.0
31.	玉林奧園	廣西省玉林市 廣西省玉林市	综合社區 综合社區	397.0
32.	<u>玉林奧園康城</u> 重慶市	<b>廣四省</b> 工 你 叩	「「「」」「「」」「」」	785.2
33.		重慶市	高層公寓、商業	57.6
33. 34.	重慶奧園金域	重慶市	高層公寓、商業	3.3
35.	重慶奧園國際城	重慶市	高層公寓、商業	204.4
36.	重慶奧園水雲間	重慶市	高層公寓、商業	92.3
37.	重慶奧園城市天地	重慶市	高層公寓、商業	313.5
38.	重慶奧園越時代	重慶市	综合社區	408.1
39.	重慶奧園盤龍壹號	重慶市	高層公寓、商業	455.2
00.	遼寧省	上反印		100.2
40.	瀋陽奧園國際城	遼寧省瀋陽市	綜合社區	1,143.5
41.	瀋陽奧園會展廣場	遼寧省瀋陽市	综合社區	667.8
	江蘇省			
42.	昆山奧園	江蘇省蘇州市	高層公寓、商業	129.7
	湖南省			
43.	株洲奧園愛丁堡	湖南省株洲市	綜合社區	50.3
44.	株洲奧園神農養生城	湖南省株洲市	商業、綜合社區	393.3
45.	株洲奧園廣場	湖南省株洲市	商業、綜合社區	429.7

## Major Projects 重點項目



### 重點項目: Major Projects:

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## Project Summary 項目概要

## Guangzhou Aoyuan City Plaza 廣州奧園城市天地



### **Guangzhou Aoyuan City Plaza**

Guangzhou Aoyuan City Plaza is well located at the interchange of Xinguang Expressway and Hanxi Road (exit of metro station of Hanxi Changlong). It is at the heart of Changlong-Hanxi-Wanbo segment which is on the central axis of Guangzhou new city. Being the new urban centre, it enjoys enormous geographical advantages. The project is located at the intersection station of Metro Line #3, #7 and Dongguan – Foshan city rail. It takes 15 minutes to Zhujiang New Town and 5 minutes to Guangzhou South Station (express rail). Opposite to it is the only national 5A rated resort in Guangzhou, Changlong Tourist Resort, which draws over 10 million tourists every year. In addition, it enjoys well developed facilities in southern Guangzhou, so the project has great investment value.

The project has a GFA of approximately 250,000 sq.m., and is a large commercial project on the new central axis of Guangzhou. On 30 May 2013 it was approved as a major (construction) project in Guangzhou. The project is a large scale experiential urban complex, integrating tourism-themed shopping streets, themed hotel, Grade A office buildings, a dreamy theatre, boutique serviced apartments and LOFT apartments. The project features 3 themed commercial segments, namely leisure and entertainment zone, fashion zone and kid's zone.

### 廣州奧園城市天地

廣州奧園城市天地位於廣州市新光快速路與漢 溪大道交匯處(漢溪長隆地鐵口),處於廣州新 城市中軸線長隆-漢溪-萬博板塊核心,為新 都會中心,地段優勢無與倫比。地鐵3號線、7 號線、佛莞城軌「三地鐵」交匯站上蓋,15分鐘 到珠江新城、5分鐘到廣州南站(高鐵站)。項 目對面為廣州唯一國家5A級長隆旅游度假區, 年游客量過千萬,加上成熟配套,極具投資價 值。

該項目建築面積約25萬平方米,是目前廣州新 中軸線上的大型商業地產項目,二零一三年五 月三十日獲批廣州市重大(建設)項目,集城市 旅游主題體驗商業街區、主題酒店、高端寫字 樓、夢幻劇場、精品酒店公寓、LOFT公寓於一 體,大型都市體驗式綜合體。該項目規劃有娛 樂天地、時尚天地、兒童天地三大主題業態。



Since launch in July 2013, Guangzhou Aoyuan City Plaza has drawn attention from the public. A record of RMB1.4 billion sales were made in 2013, and the shops and apartments of the project continued their robust sales in 2014 for RMB1.9 billion. It obtained several awards, namely "Sales Champion of the Year", "Best Selling Properties of the Year", "Commercial Landmark with Best Investment Value in Southern China of the Year", "Projects with Best Investment Potential of the Year", "Best Experiential Urban Commercial Complex", the Promotion Prize of Chinese Shopping Centres of Mall China etc.

Guangzhou Aoyuan City Plaza will launch 38-56 sq.m. AO smart apartments and shops with prime location in 2015.

廣州奧園城市天地自二零一三年七月份亮相以 來,受社會各界廣泛關注,受到市場的熱烈追 捧,二零一三年創下勁銷人民幣14億元的銷售 記錄,二零一四年商鋪及公寓持續勁銷人民幣 19億元。同時獲得了「年度銷售冠軍」、「年度 暢銷樓盤」、「年度華南地區最具投資價值商業 地標」、「年度最具投資潛力項目」、「最佳都市 體驗式商業體」、「中購聯中國購物中心城市推 動獎」等多項大獎。

廣州奧園城市天地二零一五年將推出38-56平 方米AO智慧公寓產品和絕版龍頭鋪王。

## Guangzhou Aoyuan Beyond Era 廣州奧園越時代



### **Guangzhou Aoyuan Beyond Era**

Guangzhou Aoyuan Beyond Era is the first project located on the central axis of the core district of the Guangzhou South Station. It is an express rail economic hub property with high investment potential. It also plays as a new platform for international exhibition and trade. The project is located on both sides of Guangzhou South Station Square, and is adjacent to the eastern exit of Guangzhou South Station.

The project has fully integrated the design concept of Guangzhou South Station as a world class transport hub, and possesses the advantage of the express rail transportation hub. It has fast access to Guangzhou and Foshan within half an hour, to Guangdong, Hong Kong and Macau in an hour, to city clusters along the mid-lower reaches of the Yangtze River within 4 hours and to major cities in China within 8 hours.

The project is developed in two phases, and mainly comprises of 38-100 sq.m. multi-purpose smart "LOFT-apartment + flat floor apartment" and 37-205 sq.m. two-story street shops.

### 廣州奧園越時代

廣州奧園越時代是廣州南站核心區中軸首盤, 為高投資價值潛力的高鐵經濟樞紐物業、國際 展貿新平臺。該項目位處廣州南站中軸廣場兩 側,比鄰廣州南站東出站口。

該項目充分融入廣州南站世界級交通樞紐的設 計理念,擁有高鐵客運樞紐交通優勢,實現半 小時廣佛同城、1小時粵港澳城際、4小時長江 中下游城市群、8小時暢達全國各大城市的強 大經濟生活版圖。

該項目分兩期開發,由38-100平方米全能智創 型百變「LOFT公寓+平層公寓」及37-205平方 米二層連通臨街商鋪組成。



Guangzhou Aoyuan Beyond Era Building (Phase I) is located on the north of the central axis of Guangzhou South Station, and is next to Shibi Station of Metro Line # 2 and 7. On the south of the central axis of the Guangzhou South Station, Phase II is located on the convergence of Hanxi Road and Shixing Road which is a compulsory passage to Guangzhou South Station. Phase II consists of two towers and an ancillary business centre; the east tower was launched on New Year's Day of 2014, and the west tower was launched in the second half of 2014. The west tower has the most advantageous location, being closer to Guangzhou South Station. It features a 29-story iconic skyscraper, and will be developed into the centre for O2O companies in southern China.

In 2014, Guangzhou Aoyuan Beyond Era recorded contracted sales of approximately RMB1.5 billion. It was accredited with awards such as "2014 Guangzhou Best Investment Value Property", "2014 Commercial Property (complex) award", "2014 Guangzhou Commercial Landmark", "2014 Property with Best Investment Potential" etc. 一期廣州奧園越時代大廈位於廣州南站核心中 軸北側,地鐵2、7號線石壁站旁。二期位於廣 州南站核心中軸南側,廣州南站必經之地一漢 溪大道與石興大道南交匯處,由2座塔樓及配 套商業中心組成,其中東塔於二零一四年元旦 推出。西塔於二零一四年下半年登場,該期產 品位置最佳,更貼近廣州南站,以29層百米超 高標志性建築,打造華南O2O企業品牌中心。

廣州奧園越時代持續熱銷,完成了約人民幣15 億元的銷售業績。榮獲「廣州2014年度投資 價值物業」、「2014年度商業地產(綜合體)大 獎」、「2014年度廣州商業地標」、「2014年度最 具投資價值樓盤」等榮譽。

## Guangzhou Luogang Aoyuan Plaza 廣州蘿崗奧園廣場



### **Guangzhou Luogang Aoyuan Plaza**

Guangzhou Luogang Aoyuan Plaza is the seventh large scale urban complex of Aoyuan in Guangzhou. Located at the junction of Kaichuang Road and Kailuo Road in the central district of Luogang, New Huangpu district, Guangzhou, the project is the core of the traditional central business living centre in Luogang. It has convienient transportation. It takes ten minutes from the project to Huangpu, twenty minutes to Tianhe District and Baiyun International Airport, thirty minutes to Dongguan, and an hour to Shenzhen. The project is the only property above the Xiangxue Station of Metro Line #6. Aoyuan will also set up two metro exits with its own funds to connect LOHAS experiential shopping street and the grade A office building.

On the west of the project is Luogang administrative centre. With the merger of Huangpu and Luogang districts into new Huangpu District, the new district government headquarter will be next to the project. The administrative facilities such as Guangzhou Performing Arts Centre are within 1.5 km from the project. On the north of the project is the cultural and educational centre. Grade A schools at provincial level such as Yulan Secondary School and Xiangxue Primary School are adjacent to the project. On the east, Luogang Village and a dozen of newly developed communities will accommodate a population of over 1 million who need to interchange at the project. The huge pedestrian flow is expected to enhance the competitive advantages and appreciation potential of the project.

### 廣州蘿崗奧園廣場

廣州蘿崗奧園廣場是奧園在深耕廣州開發的第 七座大型城市綜合體。項目地處廣州新黃埔區 蘿崗中心地段一開創大道與開蘿大道交匯處, 為蘿崗傳統中央商業生活區核心,交通便利, 十分鐘可達黃埔,二十分鐘直達天河區及白雲 國際機場,三十分鐘到東莞,六十分鐘到深 圳。項目為地鐵6號線始發「香雪站」唯一上蓋 物業,奧園更斥資增設兩個地鐵出口,直接聯 通樂活體驗街和甲級寫字樓。

該項目西側為蘿崗行政配套中心,隨著黃埔、 蘿崗區合併成新黃浦區,新區政府落戶項目附 近。廣州演藝中心等行政配套均距項目1.5公里 範圍內;北側為文化教育中心,玉蘭中學、香 雪小學等省一級學校臨近項目周邊;東側有蘿 崗村原著民、新建十幾個小區,規劃人口超百 萬,出行均需在該項目換乘,巨大人流為項目 帶來無可比擬的競爭優勢和升值潛力。



Guangzhou Luogang Aoyuan Plaza has a GFA of approximately 330,000 sq.m.. It is expected to be developed into a large-scale urban complex, comprising a large shopping centre, a themed commercial street, iconic grade A offices, upgraded LOFT apartments, apartments in a school zone near the city centre etc. It will possess three themed commercial segments, namely New York style fashion shopping centre, Champs Elysees style LOHAS experiential street and Milan style household exhibition hall, providing customers a onestop LOHAS living experience.

The project recorded RMB500 million in sales when debut in June 2014, and drew the great attention of the market as the champion in sales in Luogang. Almost 1,000 residential apartments of Phase I were sold out. At present, the popular product of the project are commercial apartments and shops. The commercial apartments are designed to provide well-educated and high income group a residence which features a duality of tradition and fashion and a mix of culture and commercial. The retail shops on sale are designed with a street mall style, and have direct access to the metro station, thus addressing high investment value.

廣州蘿崗奧園廣場總建築面積約33萬平方米, 規劃有大型購物中心、主題商業街區、地標式 甲級寫字樓、升級LOFT公寓、城市中心學區 房等多種業態,擁有紐約時尚購物中心、香榭 裏樂活體驗街、米蘭家居精品薈等三大主題商 業,打造集吃、喝、玩、樂、住、辦公等一站 式樂活生活體驗的大型城市綜合體。

二零一四年六月首次開盤即熱銷人民幣5億 元,以蘿崗銷冠的姿態贏得市場極大關注。一 期近千套洋房已基本售罄。目前該項目熱銷產 品為商業公寓和商鋪,其中百變創智公寓巧妙 的設計令文化與商業、傳統與時尚雙融合,打 造高知、高薪、人群的生活居住區。在售地鐵 商鋪,採用街區式開放流線規劃,直通地鐵, 商業價值無限。

## Guangzhou Aoyuan Kangwei Plaza 廣州奧園康威廣場



### Guangzhou Aoyuan Kangwei Plaza

Guangzhou Aoyuan Kangwei Plaza is located at the intersection of Lixin Road and Xiangshan Road of Xintang county, Zengcheng, Guangzhou. It is closely adjacent to Xintang Coach Terminal, metro line #13 and 16, Guangzhou-Dongguan-Shenzhen city rail, Guangzhou-Shenzhen railway and Guangzhou-Shantou railway, and has convenient access to Guangyuan Highway, Guangzhou-Shenzhen Expressway, Guangzhou-Shantou Expressway and Jinan-Guangzhou Expressway.

The project is currently the largest urban complex in Zengcheng, consisting of themed shopping streets, apartments, offices, a shopping mall, hotel, global e-commerce centre and financial centre. Upon completion, the project will be the ideal destination in eastern Guangzhou offering various facilities for lodging, dining, leisure, shopping, and exhibition.

### 廣州奧園康威廣場

廣州奧園康威廣場位於廣州增城新塘鎮茘新大 道和香山大道交匯處,與新塘汽車客運站、地 鐵十三號線、十六號線、穗莞深城軌、廣深鐵 路、廣汕鐵路緊密對接,並有廣園快速、廣深 高速、廣汕高速、濟廣高速四大高快速路環 繞。

該項目集主題商業街、公寓、寫字樓、購物商 場、酒店,全球電子商務及金融中心於一體, 是目前增城規模最大的城市綜合體。建成後將 是廣州東部最極致、「吃喝玩樂購住展」七位一 體的複合型體驗式之都。



This project enjoys ancillary services from the financial service district for micro, small and medium enterprises in Guangzhou, and the commercial facilities in the high-end residential community above Guanhu Metro Station. The first 3A hospital in Zengcheng is only 1 km from the project. Guangzhou Aoyuan Kangwei Plaza was approved as "Zengcheng Tourism and Shopping Plaza" to become a designated leisure, entertainment and shopping tourist spot. In the future it will become a parking bay for tourist coaches, and the route that all travellers to Zengcheng must pass through.

In 2014, Guangzhou Aoyuan Kangwei Plaza was awarded "Cuttingedge Commercial Property Project" granted by Guangdong Logistics Industry Chamber, Guangdong Catering Service Industry Association, Guangdong Business Economics Society and topbiz360.com, and "Outstanding Contribution Enterprise Award" granted by the People's Government of Xintang County for its support in industrial transformation and upgrading of Xintang. 該項目周邊配套完善,擁有廣州中小微企業金 融服務區配套,地鐵官湖站上蓋高尚住宅區商 業配套,增城首家三甲醫院距項目僅1公里。 廣州奧園康威廣場獲批為「增城旅遊購物天 地」,為遊客提供定點休閑娛樂購物點,未來 將成為旅遊車輛港灣式停車點,是增城旅遊必 經路段。

二零一四年,廣州奧園康威廣場獲得由廣東省 流通業商會、廣東省餐飲服務行業協會、廣東 省商業經濟學會、第一商業網頒發的「新鋭商 業地產項目」,以及由新塘鎮人民政府頒發的 支持新塘轉型升級「突出貢獻企業獎」。

## Zhongshan Aoyuan 中山奧園



### **Zhongshan Aoyuan**

Zhongshan Aoyuan aims to be the "City of top choice for healthy living" in Zhongshan. With Aoyuan's leading development concept and excellent design, it integrates healthy and regimen living concepts into the community. It has been highly recognized in the industry, and won awards including "China International Garden Community Award", "Healthy Residence Pilot Projects" and "2010 Benchmark Quality Properties in Southern China".

### 中山奧園

中山奧園傾力打造「中山首席健康生活城」,憑 藉奧園領先的開發理念及出色的規劃設計,把 「健康養生」生活理念融入到社區生活中,先後 獲得「中國國際花園小區大獎」、「健康住宅試 點工程」、「2010華南地區標杆質量樓盤」等殊 榮,受到業界一致肯定。



The project is conveniently located in the west district of Zhongshan, with 10 minutes' drive to the city centre, and 1.5km away from Zhongshan North Light Rail Station. It is the key development area of Zhongshan's core residential district in the future. Following the successive launching into operation of the urban transport network of "Two Bridges and One Rail", namely Hong Kong-Zhuhai-Macau Bridge, Shenzhen-Zhongshan Bridge and Guangzhou-Zhuhai city rail, the travelling time from the project to cities in the Pearl River Delta will be significantly shortened, and the project will enjoy the first-comer advantages amid the integration of city clusters in the Pearl River Delta.

Zhongshan Aoyuan has a total GFA of approximately 700,000 sq.m, comprising low density residences, apartments, commercial properties and serviced apartments. At present, more than 4,000 households have moved in. A 400-metre commercial street is in full operation, and commercial clubs and serviced apartments are available for leasing. The scenic swimming pool, sports fields, a 1,500-metre riverside park, and Aoyuan Public Primary School which caters for 24 – 36 classes has been completed. Since launch in September 2010, the sales result of Zhongshan Aoyuan has maintained a leading position, and was the sales champion in the west district of Zhongshan for three consecutive years. In 2014, Zhongshan Aoyuan ranked among the top three in Zhongshan in terms of sales, and Aoyuan brand has been widely recognized in Zhongshan.

該項目位於廣東省中山市西區,距市中心區僅 10 分鐘車程,距輕軌中山北站僅1.5 公里,交 通便利,是中山市未來核心居住區重點發展區 域。隨著港珠澳大橋、深中通道和廣珠城軌等 「兩橋一軌」城市交通網的陸續投入使用,該項 目與珠三角各城市的出行時間大大縮短,坐享 珠三角都市群融合發展先機。

中山奧園總建築面積約為70萬平方米,規劃 有低密度住宅、洋房、商業、酒店式公寓等。 目前已有4,000多戶業主入住,城市配套日趨 完善:400米風情商業街已全面營業,商業會 館、酒店公寓火熱招商中;情景泳池、運動球 場、1,500米河岸公園、擁有24-36個班規模 的奧園公立小學也已竣工。中山奧園首期產品 自二零一零年九月推出以來,銷量持續保持領 先,連續三年冠銷中山西區。二零一四年,中 山奧園在中山樓市銷售龍虎榜中名列前三甲, 奧園品牌獲得中山市場的廣泛認可。

## Meizhou Aoyuan Peninsula View 梅州奧園半島一號



### Meizhou Aoyuan Peninsula View

Located in Qinyang Peninsula, Meijiang District, Meizhou, Guangdong, Meizhou Aoyuan Peninsula View is the start-up project of Qinyang brand strategic development zone. The project faces west over Mei River, and is adjacent to Dongshan Education Base and Hakka Cultural Industry Base on the north. It has convenient access to the city centre through Xiulan Bridge, and to Jiangnan New Town through Guangzhou Bridge. The project enjoys well developed facilities and beautiful environment. Within a radius of 3 km included Dongshan Secondary School, Thousand Buddha Pagoda Temple, a waterside park, Han Theatre, Jiaying Opera Theatre (under construction), the administrative service centre, Jiangnan Coach Terminal, and Meizhou Municipal Government Office.

### 梅州奧園半島一號

梅州奧園半島一號位於廣東梅州市梅江區芹洋 半島,是梅州市芹洋半島品牌戰略發展區首個 啟動項目。該項目西臨梅江,北接東山教育基 地和客家文化產業基地,通過秀蘭大橋西接江 南中心區,經廣州大橋南接江南新城,半徑3 公里內可到達東山中學、千佛塔寺、親水公 園、漢劇院、嘉應歌劇院(在建)、行政服務中 心、江南汽車站、市政府等,地段優越,交通 便利,環境優美,文教氛圍濃厚。



The project principally comprises of river-view high-end residential properties ranging in sizes from 80 to 185 sq.m. with various communities facilities such as kindergarten, club house, sports facilities and riverside commercial district. Within the project will be built the "World Business and Cultural Centre of Hakka (kejia)", providing various functions and services such as trade fair, exhibition and office. Inheriting the design concept of Hakka (kejia) round house and learning from the traditional Fengshui concept, it uses symmetrical construction form to present an impression of grandiose.

Meizhou Aoyuan Peninsula View got some positive comments from different parties, and it was named as the "Property with the Best Fengshui Layout" granted jointly by China Fengshui Association, China Human Habitat Society, China Yijing Society. 該項目規劃以80-185平方米一線江景高級住宅 為主,並配有幼兒園、會所、運動設施以及臨 江商業街區等豐富社區設施。該項目還將打造 一個「世界客商文化中心」,以會展、展覽、辦 公為主要功能,建築主體傳承客家圍屋設計理 念,借鑒傳統風水理念,以均衡對稱的建築形 態進行設計,大氣輝煌。

梅州奧園半島一號也得到了來自各方的好評, 榮獲由中國風水協會、中國人居環境學會、中 國易經學會聯合頒發的「年度最佳風水樓盤」稱 號。

## Yangjiang Aoyuan Central Parkview 陽江奧園公園一號



### **Yangjiang Aoyuan Central Parkview**

Yangjiang Aoyuan Central Parkview is located in Changzhou Island, Jiangcheng district, Yangjiang, Guangdong, with a GFA of approximately 360,000 sq. m.. The project features a 140,000 sq.m. wetland eco-park. The project will be built into a representative biological community with full facilities in Yangjiang with the concept of "community living in park", covering residences, apartments, offices, commercial streets, commercial centres and diversified business segments, residents will be able to easily swap to and from lodging, leisure activities, shopping and business activities.

### 陽江奧園公園一號

陽江奧園公園一號位於廣東陽江市江城區長洲 島,總建築面積約36萬平米,內擁14萬平方 米濕地生態公園。該項目以「公園社區生活」理 念打造陽江代表性的生態社區,涵蓋住宅、公 寓、寫字樓、商業街、商業中心等多元業態, 實現居住、休閑、購物、商務從容轉換。



The project is well located on the west of Zhongzhou Road, south of Mojiang Road, and looks east over Moyang River. It is 15 minutes' drive from the commercial centre. The project enjoys comprehensive facilities, including hospitals, schools, and government agencies.

The project obtained several awards, such as "2014 Properties with the Best Fengshui Layout in China (Real Estate)", "The Most Beautiful Garden Residence in Yangjiang", "2014 Yangjiang Favourite Properties by Internet Users" and "2014 Yangjiang Properties Marketing Gold Prize". 該項目位置優越,西臨中洲大道,南臨漠江大 道,東望漠陽江,從該項目出發15分鐘即可到 達市區商業中心,周邊醫院、學校及政府機關 林立,配套完善。

項目獲得多項榮譽,包括「2014年度中國最 佳風水樓盤(地產)」、「尋美陽江第一季—最美 公園式住宅」、「2014年陽江最愛網友熱捧樓 盤」、「2014年陽江樓盤營銷金獎」等。

## Chongqing Aoyuan City Plaza 重慶奧園城市天地



### **Chongqing Aoyuan City Plaza**

Chongqing Aoyuan City Plaza is well situated at the new economic centre of Chongqing – Chayuan New District. It features accessible transportation with superior geographical location. As the first stop of Chongqing Nanshan Tunnel, it is near the Light Rail Lines #6 and 8 and is 10 minutes' drive to Liberation Monument and Jiangbei District. It is close to the largest transport hub in Chongqing – Chayuan Transport Hub. It has become an important nexus linking Jiangnan with Yuzhong and Jiangbei District. Chongqing Aoyuan City Plaza is a block away from the administrative centre of Nanan district, and is surrounded with the Municipal Central Park, Kuxihe Biological Wetland Park and Chashan Park which are covered with natural vegetation and are rich in natural biological resources.

The project comprises a shopping centre, a 1-km LOHAS shopping street, park view apartments, high-rises and international LOFT apartments. It strives to develop Chayuan as the top consumer centre, and to become a LOHAS new horizon for a million people, bringing a new life model and shopping experience to Chayuan and even Chongqing. It will redefine the commercial layout of the whole Chayuan new district.

### 重慶奧園城市天地

重慶奧園城市天地雄踞重慶新經濟中心一茶園 新區門戶。該項目交通便利、位置優越,為重 慶南山隧道第一站,坐擁6號線、8號線雙輕軌 交通樞紐,10分鐘無縫接駁解放碑及江北,緊 鄰重慶最大的交通樞紐一茶園交通樞紐,是連 接江南新城與渝中、江北兩區的重要通道。重 慶奧園城市天地與南岸區行政中心僅以街隔, 市政中央公園、苦溪河生態濕地公園及茶山公 園三園環繞,原生植被茂盛,具有豐富的自然 生態資源。

該項目涵蓋購物中心、1公里樂活街、「城央 墅」公園洋房、中心院館高層、國際LOFT公 寓等多種產品,致力打造茶園首席生活消費中 心,成為百萬人的樂活新天地,為茶園乃至重 慶帶來全新的生活模式和消費體驗,重新定義 整個茶園新區的商業格局。



Chongqing Aoyuan City Plaza was named as "the 11<sup>th</sup> Chinese Blue Chip Properties – 2014 China Best Model Comprehensive Living Complex" by the Economic Observer. Up to the present, the project has signed intention with dozens of famous brands which intended to move in, the joining of many famous companies will have strong brand appeal, and attract attention and heat up the sentiment in the commercial circle for the project, and build up the core business position of the project in Chayuan. 重慶奧園城市天地榮獲由《經濟觀察報》評定的 「第十一屆中國藍籌地產2014中國最佳典範全 能生活綜合體」榮譽。截至目前,該項目已與 數十家知名品牌簽署意向入駐,眾多知名商家 的加盟將極大發揮品牌的強大號召力,為該項 目聚集人氣、拉動商圈氛圍,構築項目的茶園 商業核心地位。

Chongqing Aoyuan The Metropolis 重慶奧園國際城



#### **Chongqing Aoyuan The Metropolis**

Chongqing Aoyuan The Metropolis is located at the heart of Huayan New City, the bridgehead of western extension of Chongqing. It is near Light Rail Line #5 under planning, and close to a 200-mu city park and the 1,609-mu Huayan Tourist District. It is only 3 km from Longmenzhen Theme Park, the largest in Xicheng. It is at a superior location with beautiful ecological environment. The project is conveniently accessible to Yangjiaping, Dadukou, Shapingba and Jiangjin by light rail, expressways and dozens of bus routes. It takes about 20 minutes, drive to Yangjiaping shopping district and Dadukou shopping district.

### 重慶奧園國際城

重慶奧園國際城雄駐重慶西拓橋頭堡一華岩新 城中心,緊鄰規劃的輕軌5號線,近享200畝城 市原生公園,闊悦1,609畝華岩旅遊區盛景, 距西城最大的主題樂園一龍門陣主題遊樂園僅 3公里,地理位置優越,生態環境優美。項目 交通便利,輕軌、數十條公交線、快速幹道串 聯楊家坪、大渡口、沙坪壩、江津,約20分鐘 車程可達楊家坪步行街商圈及大渡口商圈。



Chongqing Aoyuan The Metropolis has a GFA of approximately 290,000 sq.m., consisting of quality residential, a shopping mall and a shopping street. The project has rich educational and sports facilities such as an international kindergarten, swimming pools, badminton courts and children's play centers.

In the first half of 2014, Chongqing Aoyuan The Metropolis won the champion in apartment sales in Huayan district. At the same time, Chongqing Aoyuan The Metropolis was named as "The 7<sup>th</sup> China Urban Construction Contribution Awards" by Chongqing Times, and "2015 Home Purchase Back in the Home Town Rank – Chongqing Properties with the Best Investment Value".

重慶奧園國際城總建築面積約29萬平方米,集 高品質住宅、購物中心及商業街為一體,並配 有國際幼兒園、游泳池、羽毛球場、兒童游樂 中心等教育運動配套。

二零一四年上半年,重慶奧園國際城斬獲華岩 片區洋房銷冠。同時,重慶奧園國際城獲得重 慶時報「中國第七屆城市建設貢獻榜區域推動 力大盤」、「二零一五年返鄉置業人氣榜重慶最 具投資價值樓盤」等榮譽稱號。

## Chongqing Aoyuan Shuiyunjian 重慶奧園水雲間



### **Chongqing Aoyuan Shuiyunjian**

Chongqing Aoyuan Shuiyunjian is located at the new economic centre of Chongqing – Chayuan new district, and is a street from the administrative centre of Nanan district and Chayuan CBD. It is the future core residential zone of Chayuan new district. The project has convenient transportation. It is near Chayuan integrated transportation hub and two light rails, and has quick connection to core business districts, such as Yangjiaping, Liberation Monument and Jiangbeizui District CBD, and Chongqing Railway Station and Airport through Zhenwushan Tunnel, Nanshan Tunnel and Cimushan Tunnel.

The project enjoys beautiful scenery. It is surrounded by Kuxihe River on the east, Kuxihe Wetland Park on the north and Chayuan Central Park on the south. Facilities such as schools, hospitals and commercial are all complete and perfect.

### 重慶奧園水雲間

重慶奧園水雲間位於重慶新經濟中心一茶園新 區,與南岸區行政中心及茶園中央商務區一街 之隔,是茶園新區未來的核心居住區。該項目 交通便利,毗鄰茶園綜合換乘樞紐中心,銜接 雙輕軌道站點,通過真武山隧道、南山隧道及 慈母山隧道可快速連通楊家坪、解放碑、江北 嘴CBD等核心商業區以及重慶火車站與機場。

該項目東臨1公里苦溪河,北接苦溪河濕地公 園,南鄰茶園中央市政公園,環境優美;周邊 學校、醫院、商業等配套完善。



The project has a GFA of approximately 130,000 sq.m. with a plot ratio of merely 1.44, and will be developed into a riverview residential community in Chayuan. It comprises 23 Spanish-style buildings, a 30,000 sq.m. riverside food court and leisure plaza, and a commercial complex.

該項目總建築面積約13萬平方米,容積率僅 1.44,潛心打造茶園水岸純洋房社區,涵蓋23 棟西班牙風情洋房、3萬平方米濱河美食休閑 廣場,以及一棟商業綜合體。

## Zhuzhou Aoyuan Plaza 株洲奧園廣場



### **Zhuzhou Aoyuan Plaza**

Zhuzhou Aoyuan Plaza is conveniently located at the convergence of Zhujiang South Road and Taishan Road in the centre of Shennong City, and is 10 minutes' drive from the downtown. The project is easily accessible by public transport, such as expressway, metro line, and dozens of bus routes. It is close to Yandi Square and the 330 mu Shennong Lake, and is surrounded with completed cultural, leisure and entertainment facilities such as Shennong Art Centre, Shennong Theatre and children playground of over 1,000 sq.m. etc.

Zhuzhou Aoyuan Plaza has a GFA of approximately 430,000 sq.m., consisting of low-density residential buildings, high rises, offices, commercial apartments, hotels and shopping mall. Elite schools such as the Municipal No. 2 Secondary School, the High School Affiliated Beijing Normal University (Zhuzhou), and Baihe Primary School are in the vicinity of the project. Zhuzhou Aoyuan Plaza is another great work of Aoyuan in Hunan. It will become a model residence of Shennong City and create a new standard for human habitat in Zhuzhou.

### 株洲奧園廣場

株洲奧園廣場位於神農城央的珠江南路與泰山 路交匯處,交通網絡四通八達,距市中心僅需 10分鐘,高速、城鐵一應俱全,十餘條公交線 路交匯。臨近炎帝廣場、330畝神農湖,還有 神農藝術中心、神農大劇院、上千平方米的兒 童游樂場反鬥樂園等文化休閑娛樂配套。

株洲奧園廣場總建築面積約43萬平方米,涵蓋 低密度住宅、高層住宅、寫字樓、商業公寓、 酒店及購物廣場等。周邊市二中、株洲北師大 附中、白鶴小學等名校彙聚。株洲奧園廣場是 奧園布局全國、踐行湖湘的又一巨著,將成為 神農城的居住典範,開創株洲人居新標準。



The project is a large scale community with a sport theme with rich sports facilities including gym, badminton courts, yoga rooms, and snooker rooms, etc. It fully realizes the dream of living in a place where "Exercise starts from home".

Zhuzhou Aoyuan Plaza was named as "2014 Zhuzhou Most Popular Property".

該項目為大型運動主題社區,集健身房、羽毛 球場、瑜伽室、桌球室等多樣運動功能區於一 身,全面實現「運動就在家門口」的人居夢想。

株洲奧園廣場榮獲「2014株洲樓市最具人氣樓 盤」。



#### **Shenyang Aoyuan Convention Plaza**

Shenyang Aoyuan Convention Plaza is situated at the core position of exhibition segment of the major planning zone of Dahunnan, the area where it is located has good development potential, it is the largest transportation hub of the northeast combining airport, express railway, city rail, metro, bus, and coach. The project is 10 minutes' drive from Taoxian Airport, the largest airport in Northeast China. Shenyang New South Station is located 2.2km on the east of the project. Upon completion, it takes two hours to major cities of Northeast and North China, including Beijing, Harbin, and Dalian. Shenyang New South Station also acts as a nexus merging Shenyang and its neighboring cities into a 1-hour economic circle through railways and city rails, such as Harbin-Dalian railway, Shenyang-Dadong railway, Shenyang-Dalian city rail and Shenyang-Fushun city rails, etc.. In addition, metro line # 4 and 10 intersect at Shenyang New South Station.

#### 瀋陽奧園會展廣場

瀋陽奧園會展廣場地處大渾南重點規劃區域會 展板塊的核心位置,所在區域,是集空港、高 鐵、城鐵、地鐵、公交、長途客運為一體的東 北最大交通樞紐核心,具有良好的發展前景。 項目距東北最大的航空樞紐桃仙機場10分鐘的 車程。項目東側2.2公里處規劃的瀋陽新南站, 將形成北至哈爾濱、南至大連、西至北京的2 小時東北泛華北經濟圈。新南站還銜接了哈 大、沈丹、京沈客運專線及沈大、沈撫城際鐵 路,將瀋陽與周邊城市形成「一小時經濟圈」。 同時,地鐵4號線和10號線貫穿於此,同新南 站及公交體系一同實現「出行零換乘」。



The project has a GFA of approximately 900,000 sq.m., it covers a rich range of product lines, including a shopping mall of stores of 30 to 80 sq.m. in size, outlets of 3 to 30 sq.m., Huanleli Phase 2 of 77 to 109 sq.m., and a diversified series of 33 to 92 sq.m. apartments. As an international urban complex under the theme of exhibition centre, the project comprises several business activities – leisure dinning, audio and entertainment, trendy gym, and star-grade hotel etc, it will satisfy the needs of the urban population for commercial facilities and comprehensive and diversified services to the largest extent.

In 2014, Shenyang Aoyuan Convention Plaza won awards such as "The Best Commercial Property Project" awarded by Shenyang Real Estate Association, "Special Contribution Property which Change the City" by Liaochen Evening Post, and "The Most Regional Influential Property in Shenyang", "The Best Selling Real Estate", and "The Most Influential Listed Property Company" by SouFun, Tencent, Sina etc. 該項目建築面積約90萬平方米,產品線豐富, 囊括30至80平方米摩爾商鋪、3至30平方米 奧萊鋪、77至109平方米歡樂裏2期、33至92 平方米公寓多元產品。作為國際級的會展主題 城市綜合體,該項目集合了休閑餐飲、影音娛 樂、時尚健身、星級酒店等多種業態,將最大 程度地滿足了城市人群對商業設施與服務全方 位、多元化的需求。

2014年,瀋陽奧園會展廣場榮獲由瀋陽市房地 產協會評選的「最佳商業地產項目」、由遼沈晚 報評選的「改變城市特別貢獻樓盤」,由搜房、 騰訊、新浪等實力網絡媒體評選的「瀋陽最具 區域影響力樓盤」、「最暢銷樓盤」、「最具影響 力上市房企」等獎項。
# Investor Relations 投資者關係



The Group has always valued and maintained a long-term and stable relationship with shareholders and investors by the timely disclosure of real and accurate information pertinent to the Group via multiple channels, maintaining an effective mutual communications with investors, fostering investors' understanding and support to the Group's business and development so as to secure and expand investors base in favour of expanding the Group's financing channels and reducing financing costs.

During the year under review, the Group had actively deployed communication channels with investors. The Group had organized and participated a total of 177 investor relations activities, including results announcement investor presentation, management meetings, investors road shows in Hong Kong, Singapore and United Kingdom, investor conferences held by investment banks and securities firms, and site visits etc. The Group had met nearly 700 representatives from various investment institutions with a view to enhance investors' awareness of the Group's latest development in business performance, operations and corporate strategies, etc..

The Group has regularly disseminated the latest information through announcements, press releases, monthly newsletters and corporate website in a proactive and timely manner. 本集團一貫重視並保持與股東及投資者的長期 穩定關係,適時通過多種渠道真實及準確地向 投資者傳遞本集團資訊,力求與投資者保持有 效的雙向溝通,加深對本集團業務及發展的認 識及認同,從而鞏固並擴大投資者基礎,有利 於本集團拓寬融資渠道及降低融資成本。

回顧年內,本集團積極開拓與投資者交流的 渠道,共組織及參加各類投資者關係活動177 次,包括業績發布推介會、管理層會議、於香 港、新加坡、英國等地舉行的投資者路演、投 資銀行及證券公司舉辦的投資者峰會、項目參 觀等,與近700名來自不同投資機構的代表會 面,務求令投資者及時瞭解本集團經營業績、 營運狀況、公司策略等方面的最新發展。

本集團亦會定時發放公告、新聞稿及月度通 訊,定期更新公司網站資訊,主動、及時地對 外傳遞本集團最新情況。

# Investor Relations (continued) 投資者關係(續)

Investors Relations Activities for 2014 (Number of times) 2014 年投資者關係活動情況(次數)



## Investment Institutions Type (by region) 投資機構類型(按地區)



# **Prospects**

The Group strives to maintain a professional and effective investor relations management. We will continually optimize investor relations operations, and maintain interactive communications with investors, effectively fostering investors' understanding of the Group. We also pay attention to feedbacks from capital markets in a candid and open mind, and maintain a high level of corporate transparency, therefore fostering the sustainable development of the Group.

# 展望

本集團致力於維持專業高效的投資者關係管 理,將持續優化投資者關係工作,保持與投資 者的雙向溝通,有效促進投資者對本集團的瞭 解,並秉持開放坦誠的態度,聆聽資本市場的 意見,保持本集團的高透明度,促進本集團的 可持續發展。

# Corporate Governance Report 企業管治報告

The board of directors (the "Board") of the Company is pleased to present this Corporate Governance Report in the Group's Annual Report for the year ended 31 December 2014.

The key corporate governance principles and practices of the Company are summarized as follows:

### **Corporate Governance Practices**

The Group strives to maintain high standards of corporate governance to enhance shareholder value and safeguard shareholder interests. The Group's corporate governance principles emphasize the importance of a quality Board, effective internal controls and accountability to shareholders.

The Company has applied the principles as set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "Listing Rules") as its own code of corporate governance.

The Company has complied with most of the code provisions as set out in the CG Code.

The Company will, from time to time, review and enhance its corporate governance practices to ensure that these continue to meet the requirements of the CG Code.

### **Model Code for Securities Transactions**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding directors' dealings in the Company's securities.

Specific enquiry has been made of all the directors and the directors have confirmed that they have complied with the Model Code throughout the year ended 31 December 2014. 本公司董事會(「董事會」)欣然提呈本集團截至 二零一四年十二月三十一日止年度年報之企業 管治報告。

本公司的企業管治原則及常規概述如下:

### 企業管治常規

本集團注重維持高水平之企業管治,以提升股 東價值及保障股東之權益。本集團的企業管治 原則注重董事會質素、有效內部監控及受股東 問責。

本公司已應用香港聯合交易所有限公司(「聯交 所」)證券上市規則(「上市規則」)附錄十四所載 企業管治守則(「企業管治守則」)內所載之原則 為其本身之企業管治守則。

本公司已遵守企業管治守則內所載大部分之守 則條文。

本公司將不時檢討並提升其企業管治常規,確 保遵守企業管治守則。

### 證券交易之標準守則

本公司已採納上市規則附錄十所載上市發行人 董事進行證券交易之標準守則(「標準守則」)作 為其董事進行本公司證券交易之準則。

本公司已向所有董事作出查詢,而所有董事均 已確認,彼等於截至二零一四年十二月三十一 日止年度內一直遵守標準守則。

The Company has also established written guidelines on no less exacting terms than the Model Code (the "Employees Written Guidelines") for securities transactions by employees who are likely to be in possession of unpublished price-sensitive information of the Company. No incident of non-compliance of the Employees Written Guidelines by the employees was noted by the Company.

## **Board of Directors**

### **Board Composition**

Membership of the Board is currently made up of eight members in total, with four executive directors, one non-executive director and three independent non-executive directors.

The list of directors (by category) is also disclosed in all corporate communications issued by the Company pursuant to the Listing Rules from time to time.

The relationships among the members of the Board are disclosed under "Directors and Senior Management Profile" on page 33. Mr. Guo Zi Wen is the brother of Mr. Guo Zi Ning. Save as disclosed, members of the Board are unrelated to one another.

### **Chairman and Chief Executive Officer**

The roles and duties of the Chairman and the Chief Executive Officer of the Company are carried out by different individuals and have been clearly defined in writing.

The Chairman of the Board is Mr. Guo Zi Wen, and the Chief Executive Officer is Mr. Guo Zi Ning. With the support of the company secretary and the senior management, the Chairman is responsible for ensuring that the directors receive adequate, complete and reliable information in a timely manner and appropriate briefing on issues arising at Board meetings, and that all key and appropriate issues are discussed by the Board in a timely manner. The Chief Executive Officer focuses on implementing objectives, policies and strategies approved and delegated by the Board. He is in charge of the Company's day-to-day management and operations. The Chief Executive Officer is also responsible for developing strategic plans and formulating the organizational structure, control systems and internal procedures and processes for the Board's approval. 本公司亦已就可能擁有本公司未公佈之股價敏 感資料之有關僱員進行證券交易設立書面指引 (「僱員書面指引」),其條文之嚴謹度不亞於標 準守則。本公司並無發現任何有關僱員不遵從 僱員書面指引之情況。

# 董事會

### 董事會構成

董事會目前共有八名成員,其中包括四名執行 董事、一名非執行董事及三名獨立非執行董 事。

董事名錄(按類別分類)亦於本公司不時根據上 市規則刊發之所有公司通訊內披露。

董事會各成員之間之關係於第33頁「董事及高級管理人員簡介」內披露。郭梓文先生為郭梓 寧先生之兄弟。除披露者外,董事會各成員彼 此之間概無關連。

#### 主席及行政總裁

本公司主席與行政總裁之角色與職務並非由同 一人擔任,並以書面明確規定。

董事會主席為郭梓文先生,行政總裁為郭梓寧 先生。在公司秘書及高級管理人員支援下,主 席負責確保董事適時接獲充分、完備及可靠之 資料,就於董事會會議商討之事項獲得適當簡 報,且董事會於適時妥為商議所有重要事項。 行政總裁專責實施董事會所批准及授權之目 標、政策及策略,執掌本公司之日常管理及經 營事務,亦負責推行策略計劃及制訂組織架 構、監控制度及內部程序與流程,以供董事會 批准。

### **Independent Non-executive Directors**

During the year ended 31 December 2014, the Board at all times met the requirements of the Listing Rules relating to the appointment of at least three independent non-executive directors with at least one independent non-executive director possessing appropriate professional qualifications or accounting or related financial management expertise.

All directors, including non-executive directors and independent non-executive directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning. Independent non-executive directors are invited to serve on the Audit, Remuneration and Nomination Committees of the Company.

The Company has received written annual confirmation from each of the independent non-executive directors in respect of his independence in accordance with the independence guidelines set out in Rule 3.13 of the Listing Rules. The Company considers all independent non-executive directors are independent.

### Non-executive Directors and Directors' Re-election

Each of the executive directors, non-executive director and independent non-executive directors of the Company has entered into a service contract or a letter of appointment with the Company for a specific term. Such term is subject to his re-election by the Company at an annual general meeting ("AGM") upon retirement. The articles of association (the "Articles of Association") of the Company provides that any director appointed by the Board to fill a casual vacancy in the Board shall hold office only until the first general meeting of the members of the Company and shall then be eligible for re-election at such meeting. Besides, any director appointed by the Board as an addition to the existing Board shall hold office only until the next following AGM of the Company and shall then be eligible for re-election.

### 獨立非執行董事

於截至二零一四年十二月三十一日止年度,董 事會一直遵守上市規則之有關規定,委任最少 三名獨立非執行董事,而至少一名獨立非執行 董事具備合適專業資格或會計或相關財務管理 專業知識。

所有董事,包括非執行董事及獨立非執行董 事,所具備廣泛而寶貴之業務經驗、知識及專 業精神,有助董事會有效率而且有效地履行其 職責。獨立非執行董事獲邀成為本公司審核、 薪酬及提名委員會之成員。

本公司已根據上市規則第3.13條所載之獨立性 指引,自各獨立非執行董事接獲有關彼之獨立 性之年度書面確認書。本公司認為,全體獨立 非執行董事均為獨立。

### 非執行董事及董事之重選

本公司各執行董事、非執行董事及獨立非執行 董事已與本公司訂立指定任期之服務合約或委 任函,惟須於退任後在股東週年大會(「股東週 年大會」)上由本公司重選連任。本公司組織章 程細則(「組織章程細則」)規定,任何由董事會 委任以填補董事會臨時空缺之董事,其任期僅 至本公司首屆股東大會止,並符合資格於該大 會上膺選連任。此外,任何獲董事會委任為現 有董事會新增成員之董事,其任期僅至本公司 下屆股東週年大會止,且符合資格於該大會上 膺選連任。

In accordance with the Articles of Association, one-third of all directors of the Company are subject to retirement by rotation at least once every three years. A retiring director is eligible for re-election and continues to act as a director throughout the meeting at which he retires. Any director appointed by the Board to fill a casual vacancy or as an addition to the Board shall not be taken into account for retirement by rotation.

The members of the Company may, at any general meeting convened and held in accordance with the Articles of Association to remove a director at any time before the expiration of his period of office notwithstanding anything contrary in the Articles of Association or in any agreement between the Company and such director.

# Responsibilities, Accountabilities and Contributions of the Board and Management

The Board is responsible for leadership and control of the Company and oversees the Group's businesses, strategic decisions and performance and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. Directors of the Board take decisions objectively in the interests of the Company. The Board has delegated to the senior management the authority and responsibility for the day-to-day management and operation of the Group. In addition, the Board has established Board committees and has delegated to these Board committees various responsibilities as set out in their respective terms of reference.

The Board reserves for its decision all major matters relating to policy matters, strategies and budgets, internal control and risk management, material transactions (in particular those that may involve conflict of interests), financial information, appointment of directors and other significant operational matters of the Company.

All directors shall ensure that they carry out duties in good faith, in compliance with applicable laws and regulations, and in the interests of the Company and its shareholders at all times.

根據組織章程細則,於每屆股東週年大會上, 本公司三分之一董事須至少每三年輪值告退一 次。告退董事均符合資格膺選連任並於其退任 之大會期間繼續出任董事。任何由董事會委任 以填補董事會臨時空缺或作為董事會新增成員 之董事,不會計入輪值告退之列。

本公司股東可於根據組織章程細則召開及舉行 之任何股東大會上,在董事任期屆滿前任何時 間罷免董事,而不論是否會與組織章程細則或 本公司與該董事訂立之任何協議產生任何抵 觸。

### 董事會及管理層職責、問責及貢獻

董事會負責領導及監控本公司,並監督本集團 之業務、策略決定及表現以及集體負責透過指 導及監管本公司之事務推動其成功發展。董事 會應以本公司之利益作出客觀決定。董事會已 向高級管理人員授權本集團日常管理及經營之 權力及責任。此外,董事會亦已成立董事委員 會並授權此等董事委員會不同之職責,分別載 於其職權範圍內。

董事會負責決定所有重要事宜,當中涉及政策 事宜、策略及預算、內部監控及風險管理、重 大交易(特別是或會涉及利益衝突者)、財務資 料、委任董事及本公司其他重大營運事宜。

所有董事均保證彼等真誠地履行職責及遵守適 用法律及法規,並一直以本公司及其股東之利 益行事。

## **Continuous Professional Development of Directors**

Directors keep abreast of responsibilities as a director of the Company and of the conduct, business activities and development of the Company.

Every newly appointed director will receive formal, comprehensive and tailored induction on the first occasion of his/her appointment to ensure proper understanding of the business and operations of the Company and full awareness of director's responsibilities and obligations under the Listing Rules and relevant statutory requirements.

Directors should participate in appropriate continuous professional development to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant. All directors are encouraged to attend relevant training courses at the Company's expenses.

During the year ended 31 December 2014, the directors participated in the following trainings:

### 董事之持續職業發展

董事須時刻了解身為本公司董事之職責並遵守 本公司的行為操守、跟進業務活動及公司發 展。

各新委任董事於最初獲委任時將接受正式、全 面及個人化的入職指導,確保彼等適當了解本 公司之業務及運作,並完全知悉上市規則及相 關監管要求規定之董事職責與責任。

董事須參與合適之持續職業發展,以提高及更 新其知識及技能,以確保繼續在具備全面資訊 及切合所需的情況下向董事會作出貢獻。本公 司鼓勵所有董事參加相關培訓課程,費用由本 公司支付。

截至二零一四年十二月三十一日止年度,董事 亦已參與以下培訓:

Directors	董事	Topic 主題
Executive Directors	執行董事	
Guo Zi Wen	郭梓文	А, В
Guo Zi Ning	郭梓寧	А, В
Yang Zhong	楊忠	А, В
Zhong Ping (appointed on 30 June 2014)	鍾平(於二零一四年六月三十日獲委任)	А, В
Xin Zhu (resigned on 30 June 2014)	辛珠(於二零一四年六月三十日辭任)	
Non-Executive Director	非執行董事	
Paul Steven Wolansky	保爾●渥蘭斯基	А, В
Independent Non-Executive Directors	獨立非執行董事	
Tsui King Fai	徐景輝	А, В
Cheung Kwok Keung	張國強	А, В
Hu Jiang (appointed on 28 February 2014)	胡江(於二零一四年二月二十八日獲委任)	А, В
Song Xian Zhong (resigned on 28 February 2014)	宋獻中(於二零一四年二月二十八日辭任)	

A: attending seminars and/or conferences and/or forums

- reading newspapers, journals, company newsletters and B: updates relating to the economy, general business, real estate or Director's duties and responsibilities, etc.
- A: 出席座談會及/或會議及/或研討會
- B: 閱讀報章、期刊、公司通訊及有關經 濟、一般業務、房地產或董事職責及責 任等的最新資料

### **Board Committees**

The Board undertakes responsibility for decision making in major Company matters, including: approval and monitoring of all policy matters, overall strategies and budgets, internal control and risk management systems, material transactions (in particular those that may involve conflict of interests), financial information, appointment of directors and other significant financial and operational matters.

All directors have full and timely access to all relevant information as well as the advice and services of the Company Secretary, with a view to ensuring that Board procedures and all applicable laws and regulations are followed. Each director is normally able to seek independent professional advice in appropriate circumstances at the Company's expense, upon making request to the Board.

The Board has delegated a schedule of responsibilities to the Chief Executive Officer and senior management of the Company. These responsibilities include implementing decisions of the Board, directing and coordinating day-to-day operation and management of the Company in accordance with the management strategies and plans approved by the Board, formulating and monitoring the operating and production plans and budgets, and supervising and monitoring the control systems.

The Board has established three committees, namely, the Nomination Committee, Remuneration Committee and Audit Committee, for overseeing particular aspects of the Company's affairs. All Board committees of the Company are established with defined written terms of reference which are posted on the Company's website and the Stock Exchange's website and are available to shareholders upon request.

# 董事委員會

董事會負責決定本公司所有重大事項,包括批 准及監控所有政策事宜、整體策略及預算、內 部控制及風險管理系統、重大交易(尤其是該 等可能涉及利益衝突之事項)、財務資料、委 任董事及其他重大財務及經營事宜。

所有董事均可全面和及時取得所有有關資料以 及公司秘書的意見及服務,旨在保證遵守董事 會程序及所有適用法律法規。每名董事一般可 於適當情況下在向董事會提出要求後尋求獨立 專業意見,費用由本公司負責。

董事會已為本公司行政總裁及高級管理人員編 定職責,職責包括執行董事會決定、按董事會 所批准的管理策略及計劃以指導及協調本公司 日常運作及管理事務、制定及監察營運及生產 計劃及預算,以及監管及監察監控制度。

董事會已成立三個委員會,即提名委員會、薪 酬委員會及審核委員會,以監督本公司不同方 面的事務。本公司所有董事會委員會均有界定 書面職權範圍已於本公司及聯交所網站刊載, 在股東提出要求時可予提供。

# **Audit Committee**

Throughout the year ended 31 December 2014, the Audit Committee comprises three independent non-executive directors, namely, Mr. Cheung Kwok Keung (chairman of the Committee), Mr. Tsui King Fai, Mr Song Xian Zhong (up to 28 February 2014) and Mr. Hu Jiang (from 28 February 2014 onwards). Mr. Hu Jiang was appointed as an independent non-executive director and a member of the Audit Committee to fill the vacancy due to the resignation of Mr Song Xian Zhong as independent non-executive director and member of the Audit Committee on 28 February 2014. None of the members of the Audit Committee is a former partner of the Company's existing external auditors.

The main duties of the Audit Committee include the following:

- To review the financial statements and reports and consider any significant or unusual items raised by the internal auditor or external auditors before submission to the Board.
- To review the relationship with the external auditors by reference to the work performed by the auditors, their fees and terms of engagement, and make recommendations to the Board on the appointment, re-appointment and removal of external auditors.
- To review the adequacy and effectiveness of the Company's financial reporting system, internal control system and risk management system and associated procedures.

The Audit Committee oversees the internal control system of the Group, reports to the Board on any material issues, and makes recommendations to the Board.

During the year under review, the Audit Committee reviewed the Group's annual results and annual report for the year ended 31 December 2014, the financial reporting and compliance procedures, the report of the internal auditor on the Company's internal control and risk management systems and processes, and the re-appointment of the external auditors.

The Audit Committee held 2 meetings during the year ended 31 December 2014 and all the members attended the meetings.

## 審核委員會

於截至二零一四年十二月三十一日止年度內, 審核委員會由三名獨立非執行董事組成,分別 為張國強先生(該委員會主席)、徐景輝先生、 宋獻中先生(直至二零一四年二月二十八日)及 胡江先生(自二零一四年二月二十八日起)。胡 江先生於二零一四年二月二十八日獲委任為獨 立非執行董事兼審核委員會成員,以填補宋獻 中先生辭任獨立非執行董事及審核委員會成員 之空缺。概無審核委員會成員為本公司現任外 部核數師之前合夥人。

審核委員會之主要職責包括以下各項:

- 審閲財務報表及報告及考慮內部核數師 或外部核數師在提交董事會前提出的任 何重大或異常項目。
- 參照核數師履行的工作、彼等的酬金及 委聘條款檢討與外部核數師的關係及就 外部核數師的委任、續聘及撤換向董事 會提出建議。
- 檢討本公司財務報告制度、內部控制系
   統及風險管理系統及相關程序的充分性
   及有效性。

審核委員會監督本集團之內部監控系統,向董 事會報告任何重大問題及向董事會提出建議。

於回顧年度,審核委員會審閱本集團截至二零 一四年十二月三十一日止年度之年度業績及年 報、財務報告及合規程序、內部核數師就本公 司內部監控而編製的報告、風險管理制度及程 序,以及外部核數師之續聘。

於截至二零一四年十二月三十一日止年度,審 核委員會已共舉行二次會議,所有成員均已出 席此等會議。

### **Remuneration Committee**

Throughout the year ended 31 December 2014, the Remuneration Committee comprises three members, namely, Mr. Tsui King Fai (chairman of the Committee), Mr. Cheung Kwok Keung, Mr Song Xian Zhong (up to 28 February 2014) and Mr. Hu Jiang (from 28 February 2014 onwards), all of which are independent non-executive directors. Mr. Hu Jiang was appointed as an independent non-executive director and a member of the Remuneration Committee to fill the vacancy due to the resignation of Mr Song Xian Zhong as independent non-executive director and member of the Remuneration Committee on 28 February 2014.

The primary functions of the Remuneration Committee include making recommendations to the Board on and approving the remuneration policy and structure and remuneration packages of the executive directors and the senior management. The Remuneration Committee is also responsible for establishing transparent procedures for developing such remuneration policy and structure to ensure that no director or any of his/her associates will participate in deciding his/her own remuneration, which remuneration will be determined by reference to the performance of the individual and the Company as well as market practice and conditions.

The Remuneration Committee has reviewed the remuneration policy and structure of the Company, and the remuneration packages of the executive directors and the senior management for the year under review.

The Remuneration Committee held 3 meetings during the year ended 31 December 2014 and most of the members attended the meetings.

## 薪酬委員會

於截至二零一四年十二月三十一日止年度內, 薪酬委員會包括三名成員,即徐景輝先生(該 委員會主席)、張國強先生、宋獻中先生(直至 二零一四年二月二十八日)及胡江先生(自二零 一四年二月二十八日起),所有該等人士均為 獨立非執行董事。胡江先生於二零一四年二月 二十八日獲委任為獨立非執行董事兼薪酬委員 會成員,以填補宋獻中先生辭任獨立非執行董 事及薪酬委員會成員之空缺。

薪酬委員會之主要職責為就執行董事及高級管 理人員薪酬之政策及架構以及薪酬待遇向董事 會提出建議及審批。薪酬委員會亦負責設立具 透明度之程序以制定此等薪酬政策及架構,確 保概無任何董事或其任何聯繫人士參與決定其 本身之薪酬,其薪酬將會參照個人及本公司表 現以及市場慣例及條件而釐定。

薪酬委員會已就本公司之薪酬政策及架構,以 及執行董事及高級管理人員於回顧年度之薪酬 待遇作出檢討。

於截至二零一四年十二月三十一日止年度,薪 酬委員會已共舉行三次會議,大部份成員均已 出席此等會議。

## **Nomination Committee**

Throughout the year ended 31 December 2014, the Nomination Committee comprises four members, namely Mr. Guo Zi Wen (chairman of the Committee), Mr. Tsui King Fai, Mr. Cheung Kwok Keung, Mr Song Xian Zhong (up to 28 February 2014) and Mr. Hu Jiang (from 28 February 2014 onwards), the majority of them are independent non-executive directors. Mr. Hu Jiang was appointed as an independent non-executive director and a member of the Nomination Committee to fill the vacancy due to the resignation of Mr. Song Xian Zhong as independent non-executive director and member of the Nomination Committee on 28 February 2014.

The principal duties of the Nomination Committee include considering and nominating suitable candidates to become members of the Board, reviewing the Board composition on a regular basis, developing and formulating relevant procedures for nomination and appointment of directors, making recommendations to the Board on the appointment and succession planning of directors, and assessing the independence of the independent non-executive directors.

The Nomination Committee has adopted a set of nomination procedures for selection of candidates for directorship of the Company by making reference to the skills, experience, professional knowledge, personal integrity and time commitments of such individuals, the Company's needs and other relevant statutory requirements and regulations.

In assessing the Board composition, the Nomination Committee would take into account various aspects set out in the Board diversity policy, including but not limited to gender, age, cultural and educational background, professional qualifications, skills, knowledge and industry and regional experience. The Nomination Committee would discuss and agree on measurable objectives for achieving diversity on the Board, where necessary, recommend them to the Board for adoption.

The Nomination Committee held 2 meetings during the year ended 31 December 2014 and all the members attended the meetings.

# 提名委員會

於截至二零一四年十二月三十一日止年度內, 提名委員會包括四名成員,即郭梓文先生(該 委員會主席)、徐景輝先生、張國強先生、宋 獻中先生(直至二零一四年二月二十八日)及 胡江先生(自二零一四年二月二十八日起),彼 等大部分為獨立非執行董事。胡江先生於二零 一四年二月二十八日獲委任為獨立非執行董事 兼提名委員會成員,以填補宋獻中先生辭任獨 立非執行董事及提名委員會成員之空缺。

提名委員會主要負責考慮及提名合適人選成為 董事會成員,並負責定期檢討董事會構成,及 制訂提名及委任董事之有關程序,就董事之委 任及繼任計劃向董事會提供推薦意見,以及評 估獨立非執行董事之獨立性。

提名委員會已就本公司董事會候選人遴選採納 一套提名程序,經參考由提名委員會建議候任 人的技能、經驗、專業知識、個人誠信及可投 入的時間、本公司的需要及其他相關法定規定 及規例進行遴選。

於評估董事會之構成時,提名委員會將考慮載 列於董事會多元化政策中的多個方面,包括但 不限於性別、年齡、文化及教育背景、專業資 歷、技術、知識以及行業及地區經驗。提名委 員會將討論及協定可計量目標以實現董事會多 元化,並於必要時向董事會建議有關目標以供 其採納。

於截至二零一四年十二月三十一日止年度,提 名委員會已舉行二次會議,所有成員均已出席 該等會議。

The Nomination Committee reviewed the structure, size and composition of the Board to ensure that it has a balance of expertise, skills and experience appropriate for the requirements of the business of the Company. The Nomination Committee considered an appropriate balance of diversity perspectives of the Board is maintained.

In accordance with the Articles of Association, Ms. Zhong Ping, Mr. Paul Steven Wolansky, Mr. Tsui King Fai and Mr. Cheung Kwok Keung shall retire by rotation and being eligible, offer himself/herself for re-election at the next forthcoming annual general meeting.

The Nomination Committee recommended the re-appointment of the directors standing for re-election at the next forthcoming annual general meeting of the Company.

The Company's circular dated 20 April 2015 contains detailed information of the directors standing for re-election.

### **Corporate Governance Functions**

The Board is responsible for performing the functions set out in the code provision D.3.1 of the CG Code.

The Board reviewed the Company's corporate governance policies and practices, training and continuous professional development of directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, the compliance of the Model Code and Written Employee Guidelines, and the Company's compliance with the CG Code and disclosure in this Corporate Governance Report.

### **Board Meetings**

#### **Board Practices and Conduct of Meetings**

Annual meeting schedules and draft agenda of each meeting are normally made available to directors in advance.

提名委員會已檢討董事會目前之架構、規模及 構成,以保證各董事具有適合本公司業務要求 的均衡知識、技能及經驗。提名委員會認為董 事會已在多元化方面維持適度平衡。

根據組織章程細則, 鍾平女士、保爾•渥蘭斯 基先生、徐景輝先生及張國強先生將於應屆股 東週年大會上輪值告退,惟符合資格並願意膺 選連任。

提名委員會建議重新委任願意於本公司應屆股 東週年大會上膺選連任之董事。

本公司日期為二零一五年四月二十日之通函載 有願意膺選連任之董事的詳細資料。

### 企業管治職能

董事會負責履行企業管治守則第D.3.1條所載之 職能。

董事會審閲本公司之企業管治政策及常規、董 事及高級管理層的培訓及持續職業發展、本公 司在遵守法律及監管規定方面之政策及常規、 遵守標準守則及僱員書面指引的情況及本公司 遵守企業管治守則之情況以及於本企業管治報 告內之披露。

## 董事會會議

舉行董事會會議及會議常規 週年會議日程及各會議之草擬議案一般會預先 提供予董事。

Board papers together with all appropriate, complete and reliable information are sent to all directors at least 3 days before each Board meeting or committee meeting to keep directors apprised of the latest developments and financial position of the Company and to enable them to make informed decisions. The Board and each director also have separate and independent access to the senior management where necessary.

The senior management attend all regular Board meetings and where necessary, other Board and committee meetings, to advise on business developments, financial and accounting matters, statutory and regulatory compliance, corporate governance and other major aspects of the Company.

The company secretary assists the chairman in preparing the agenda for meetings and ensures that all applicable rules and regulations are followed. Draft minutes are normally circulated to directors for comment within a reasonable time after each meeting and final versions are open for directors' inspection.

The Articles of Association contain provisions requiring directors to abstain from voting and not to be counted in the quorum at meetings for approving transactions in which such directors or any of their associates have a material interest.

Code provision A.1.3 stipulates that at least 14 days' notice should be given for a regular Board meeting.

Certain Board meetings held during the year ended 31 December 2014 were convened with less than 14 days' notice. The Company adopted a flexible approach in convening Board meetings and ensured that sufficient time and adequate information were given to directors for making informed decisions. 董事會文件連同所有適當、完整及可靠之資料 將於各董事會會議或委員會會議舉行日期前至 少三日寄發予全體董事,令董事獲悉本公司之 最新發展及財務狀況,並作出知情決定。董事 會及各董事於必要時亦可各自及單獨接觸高級 管理人員。

高級管理人員出席所有定期董事會議,倘有需 要,亦出席其他董事會及委員會會議,以就本 公司業務發展、財務及會計事宜、法規及合 規、企業管治及其他主要事項提供意見。

公司秘書協助主席準備會議議程,並確保所有 適用規則及規例均獲得遵守。會議記錄初稿一 般於各會議結束後之合理時間內由董事傳閱, 以供表達意見及最終版本可供董事查閱。

組織章程細則載有條文,規定董事須就批准該 董事或其任何聯繫人士於其中擁有重大權益之 交易於會上放棄投票及不計入法定人數。

守則條文第A.1.3條規定定期董事會會議應發出 至少14日之事先通知。

於截至二零一四年十二月三十一日止年度,若 干董事會會議發出少於14日之事先通知。本公 司於召開董事會會議時採用較為靈活的方式, 並確保董事有充足時間及資料作出知情決定。

# Attendance Record of Directors and Committee Members

## 董事及委員會成員的會議出席記錄

The attendance record of each director at the Board and Board Committee meetings and the general meetings of the Company held during the year ended 31 December 2014 is set out in the table below: 下表載列各董事出席截至二零一四年十二月 三十一日止年度舉行之董事委員會會議及本公 司股東大會的記錄:

				Attendance/Nun 业商会議次動	nber of Meetin <sup>/</sup> 會議舉行次數	gs	
Name of			Audit	四师首哦//数/ Remuneration		Annual General	
Director		Board	Committee	Committee	Committee	Meeting	Meetings (if any) 其他股東大會
董事姓名		董事會	審核委員會	薪酬委員會	提名委員會	股東週年大會	(如有)
Executive Directors	執行董事						
Mr. Guo Zi Wen	郭梓文先生	4/4			2/2	1/1	
Mr. Guo Zi Ning	郭梓寧先生	4/4				1/1	
Mr. Yang Zhong	楊忠先生	4/4				1/1	
Ms. Zhong Ping (appointed on 30 June 2014)	鍾平女士 (於二零一四年六月三十日獲委任)	2/2					
Ms. Xin Zhu (resigned on 30 June 2014)	辛珠女士 (於二零一四年六月三十日辭任)	2/2					
Non-executive Director	非執行董事						
Mr. Paul Steven Wolansky	保爾●渥蘭斯基先生	3/4				1/1	
Independent Non-	獨立非執行董事						
executive Directors							
Mr. Tsui King Fai	徐景輝先生	4/4	2/2	3/3	2/2	1/1	
Mr. Cheung Kwok Keung	張國強先生	4/4	2/2	3/3	2/2	1/1	
Mr. Hu Jiang (appointed on	胡江先生	3/3	2/2	1/1	1/1	1/1	
28 February 2014)	(於二零一四年二月二十八日獲委任)						
Mr. Song Xian Zhong (resigned on 28 February 2014)	宋獻中先生 (於二零一四年二月二十八日辭任)	1/1		1/2	1/1		

Apart from regular Board meetings, the Chairman also held meetings with the non-executive directors (including independent nonexecutive directors) without the presence of executive directors during the year.

# Directors' Responsibility in respect of the Financial Statements

The directors acknowledge their responsibility for preparing the financial statements of the Company for the year ended 31 December 2014.

The statement of the external auditors of the Company about their reporting responsibilities on the financial statements is set out in the Independent Auditor's Report on pages 106 to 107.

The directors are responsible for overseeing the preparation of financial statements of the Company with a view to ensuring that such financial statements give a true and fair view of the state of affairs of the Group and that relevant statutory and regulatory requirements and applicable accounting standards are complied with.

The Board has received from the senior management the management accounts and such accompanying explanation and information as are necessary to enable the Board to make an informed assessment for approving the financial statements.

除定期董事會會議外,年內,主席亦在無執行 董事出席下,與非執行董事(包括獨立非執行 董事)舉行會議。

## 董事有關財務報表之責任

董事確認其編製本公司截至二零一四年十二月 三十一日止年度財務報表之責任。

本公司外聘核數師就財務報表所負責任之聲 明,載於第106至107頁「獨立核數師報告」內。

董事負責監督本公司財務報表之編製,以確保 該等財務報表真實公平地反映本集團事務及已 遵守有關法例規定及適用會計準則。

高級管理層向董事會提供必需管理賬目及相關 解釋及資料,以讓董事會對批准財務報表作出 知情評估。

### **Auditor's Remuneration**

The remuneration paid to the Company's external auditors of the Company in respect of audit services and non-audit services for the year ended 31 December 2014 amounted to RMB3,800,000 and RMB2,806,000 respectively.

An analysis of the remuneration paid to the external auditors of the Company, Messrs Deloitte Touche Tohmatsu, in respect of audit services and non-audit services for the year ended 31 December 2014 is set out below:

## 核數師酬金

截至二零一四年十二月三十一日止年度,本 公司就審核服務及非審核服務向本公司外聘 核數師分別支付人民幣3,800,000元及人民幣 2,806,000元酬金。

截至二零一四年十二月三十一日止年度,就審 核服務及非審核服務向本公司外聘核數師德 勤•關黃陳方會計師行支付之酬金分析如下:

Service Category	Fees Paid/Payable	服務類型	已付/應付酬金
Audit Services Non-audit Services	RMB3,800,000	審核服務 非審核服務	人民幣3,800千元
<ul> <li>Interim review report</li> </ul>	RMB1,018,000	一中期審閲報告	人民幣1,018千元
<ul> <li>Performance appraisal</li> <li>Scheme advisory fee</li> </ul>	RMB700,000	- 績效考核計劃諮詢服務	人民幣700千元
– Circular in relation to a deemed		一視作出售一間子公司之	
disposal of 46.04% equity		46.04%股權之通函	人民幣580千元
interests in a subsidiary	RMB580,000		
<ul> <li>Issue of senior notes</li> </ul>	RMB488,000	一發行優先票據	人民幣488千元
– Others	RMB20,000	一其他	人民幣20千元

### **Internal controls**

The Board conducted a review of the effectiveness of the internal control system of the Group for the year ended 31 December 2014. The review covered the financial, operational, compliance and risk management aspects of the Group including the adequacy of resources, qualifications and experience of staff of the Group's accounting and financial reporting function, and their training programmes and budget.

The Board is responsible for maintaining an adequate internal control system to safeguard shareholder investments and Company assets and reviewing the effectiveness of such system on an annual basis.

An internal audit department has been established to perform regular financial and operational reviews and conduct audits of the Company and its subsidiaries. The work carried out by the internal audit department will ensure the internal controls are in place and functioning as intended.

### 內部監控

董事會已對本集團截至二零一四年十二月 三十一日止年度內部監控系統之運作效率進行 審閱。審閱涵蓋本集團財務、營運、合規及風 險管理各方面,包括審閱資源之充足程度、本 集團負責會計與財務報告的職員之資格與經驗 以及其培訓計劃與預算。

董事會負責維持充足之內部監控系統,以保障 股東之投資及本公司之資產,亦負責按年檢討 該系統的效能。

本公司已成立內部審核部,定期對本公司及其 附屬公司進行財務及營運檢討以及進行審計。 內部審核部之工作將確保內部監控工作正常開 展並發揮應有作用。

During the course of audit performed by the external auditors, they reported on the weakness in the Group's internal control and accounting procedures which had come to their attention. The internal audit department reviewed, evaluated and monitored the follow-up actions in response to their recommendations and reported to the Audit Committee.

### **Shareholders' Rights**

To safeguard shareholder interests and rights, a separate resolution is proposed for each substantially separate issue at shareholder meetings, including the election of individual directors.

All resolutions put forward at shareholder meetings will be voted on by poll pursuant to the Listing Rules and poll results will be posted on the websites of the Company and of the Stock Exchange after each shareholder meeting.

# Convening an Extraordinary General Meeting by Shareholders

The Board may whenever it thinks fit call extraordinary general meetings. Any one or more shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the Secretary of the Company, to require an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition; and such meeting shall be held within two (2) months after the deposit of such requisition. If within twenty-one (21) days of such deposit the Board fails to proceed to convene such meeting the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

於審核工作過程中,外部核數師已向本集團報 告彼等注意到的本集團內部監控及會計程序不 足之處。內部審核部已審閱、評估及監察就彼 等之建議而採取的相應行動,並向審核委員會 報告。

### 股東權利

為保障股東權益及權利,包括選舉各董事在內 之各項重大事宜均會於股東大會上提呈獨立決 議案。

股東大會上提呈之所有決議案將根據上市規則 投票表決,投票結果將於股東大會結束後於本 公司及聯交所網站公佈。

## 股東召開股東特別大會

董事會可於其認為適當時召開股東特別大會。 任何一位或以上於遞呈要求日期持有不少於本 公司實繳股本(賦有本公司股東大會上投票權) 十分之一的股東於任何時候有權透過向董事會 或公司秘書發出書面要求,要求董事會召開股 東特別大會,以處理有關要求中指明的任何事 項;且該大會應於遞呈該要求後兩(2)個月內舉 行。倘遞呈後二十一(21)日內,董事會未有召 開該大會,則遞呈要求人士可自行以同樣方式 召開大會,而遞呈要求人士因董事會未有召開 大會而合理產生的所有開支應由本公司向要求 人作出償付。

### **Putting Forward Proposals at General Meetings**

There are no provisions allowing shareholders to move new resolutions at general meetings under the Cayman Islands Companies Law or the Articles of Association of the Company. Shareholders who wish to move a resolution may request the Company to convene a general meeting following the procedures set out in the preceding paragraph.

### **Putting Forward Enquiries to the Board**

For putting forward any enquiries to the Board of the Company, shareholders may send written enquiries to the Company.

Note: The Company will not normally deal with verbal or anonymous enquiries.

### **Contact Details**

Shareholders may send their enquiries or requests as mentioned above to the following:

Address:	Units 1901 – 2, 19th Floor
	One Peking
	No.1 Peking Road
	Tsim Sha Tsui
	Kowloon
	Hong Kong
	(For the attention of the Company Secretary)
Fax:	(852) 2180 6189
Email:	aoyuan.hk@aoyuangroup.com

For the avoidance of doubt, shareholder(s) must deposit and send the original duly signed written requisition, notice or statement, or enquiry (as the case may be) to the above address, and provide their full name, contact details and identification in order to give effect thereto. Shareholders' information may be disclosed as required by law.

\* Shareholders may call the Company at (852) 3622 2122 for any assistance.

### 於股東大會提呈建議

根據開曼群島公司法或本公司組織章程細則, 概無條文批准股東於股東大會動議新決議案。 有意動議決議案之股東可於依循上述程序後向 本公司提交要求書召開股東大會。

#### 向董事會作出查詢

至於向本公司董事會作出任何查詢,股東可將 書面查詢或要求發送至本公司。

附註:本公司通常不會處理口頭或匿名的查詢。

### 聯絡詳情

股東可透過以下方式發送上述查詢或要求:

地址: 香港 九龍 尖沙咀 北京道1號 19樓1901-2室 (註明收件人為公司秘書)

傳真: (852) 2180 6189 電子郵件: aoyuan.hk@aoyuangroup.com

為免生疑問,股東須將妥為簽署的書面要求、 通知或聲明或查詢(視情況而定)的正本存放於 及寄發至上述地址,並提供彼等的全名、聯絡 詳情及身份,以便本公司回覆。股東資料可能 根據法律規定而予以披露。

\* 股東如需任何協助,亦可致電本公司,號碼為 (852) 3622 2122。

# Communication with Shareholders and Investor Relations

The Company considers that effective communication with shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company also recognizes the importance of transparency and timely disclosure of corporate information, which will enable shareholders and investors to make the best investment decisions. To achieve this, the Company maintains a website at http://www.aoyuan.com.cn, where up-to-date information and updates on the Company's business operations and developments, financial information, corporate governance practices and other information are posted.

The general meetings of the Company also provide good opportunity for exchange of views between the Board and the shareholders. The Chairman of the Board as well as chairmen of the Nomination Committee, Remuneration Committee and Audit Committee or, in their absence, other members of the respective committees and, where applicable, the chairman of the independent Board committee, are available to answer questions at shareholder meetings.

The 2015 Annual General Meeting ("2015 AGM") will be held on 20 May 2015. The notice of 2015 AGM will be sent to shareholders at least 20 clear business days before the 2015 AGM.

The Board believes effective investor relations can contribute towards lowering cost of capital, improving market liquidity for the Company's stock and building a more stable shareholder base. Therefore, the Company is committed to maintaining a high level of corporate transparency and following a policy of disclosing relevant information to shareholders, investors, analysts and bankers. Keeping the shareholders aware of our corporate strategies and business operations is one of the key missions of our investor relations team.

During the year under review, the Company has not made any changes to its Articles of Association. An up to date version of the Company's Articles of Association is also available on the Company's website and the Stock Exchange's website.

## 股東溝通及投資者關係

本公司認為,與股東有效溝通對提升投資者關 係及投資者了解本集團之業務表現及策略至關 重要。本公司亦認識到公司資料透明度和及時 披露之重要性,因股東及投資者可據以作出最 佳投資決定。為達致此目標,本公司設有網站 http://www.aoyuan.com.cn,當中載有有關本 公司業務營運及發展、財務資料、企業管治常 規及其他方面的最新資料。

本公司股東大會亦為董事會與股東交換意見的 良機。董事會主席以及提名委員會、薪酬委員 會與審核委員會之主席將於股東大會回答股東 詢問,若彼等未能出席,則由相應委員會之其 他成員及(倘適用)獨立董事委員會之主席回 答。

二零一五年股東週年大會(「二零一五年股東週 年大會」)將於二零一五年五月二十日舉行。二 零一五年股東週年大會通告將於二零一五年股 東週年大會舉行前至少足二十個工作日寄發予 股東。

董事會相信,有效的投資者關係有助於降低資 本成本、改善本公司股票之市場流動性以及建 立更穩固之股東基礎。因此,本公司致力維持 較高之企業透明度,並按照相關政策向股東、 投資者、分析師及銀行披露相關資料。讓股東 了解本公司之企業策略及業務營運是本公司投 資者關係團隊的主要任務之一。

於回顧年度內,本公司並無對其組織章程細則 作出任何修改。本公司最新版本的組織章程細 則亦刊載於本公司及聯交所的網站。

# Report of the Directors 董事報告

The Directors are pleased to present the annual report together with the audited consolidated financial statements of the Group for the year ended 31 December 2014.

The Company was incorporated and registered as an exempted company with limited liability in the Cayman Islands under the Companies Law (2004 Second Revision) of the Cayman Islands on 6 March 2007.

The shares of the Company were listed on the Stock Exchange on 9 October 2007.

### **Principal Activities**

The Company is an investment holding company. Its subsidiaries are principally engaged in property development and property investment.

An analysis of the Group's turnover and operating profit for the year ended 31 December 2014 by principal activities is set out in note 5 to the consolidated financial statements.

### **Results and Appropriations**

The results of the Group for the year ended 31 December 2014 and the state of affairs of the Group as at 31 December 2014 are set out in the consolidated financial statements on pages 108 to 252.

The Directors recommended the payment of a final dividend of RMB8.7 cents per ordinary share to the shareholders on the register of members on 29 May 2015, amounting to approximately RMB242,195,000 (2013: final dividend of RMB8 cents per share), subject to the shareholders' approval of the final dividend at the forthcoming annual general meeting. 董事欣然提呈本集團截至二零一四年十二月 三十一日止年度之年度報告及經審核綜合財務 報表。

本公司於二零零七年三月六日根據開曼群島公司法(二零零四年第二次修訂)在開曼群島註冊 成立及登記為獲豁免有限公司。

本公司之股份於二零零七年十月九日在聯交所 上市。

## 主要業務

本公司為投資控股公司,其附屬公司之主要業 務為物業發展及物業投資。

本集團於截至二零一四年十二月三十一日止年 度由主要業務產生之營業額及經營溢利的分析 載於綜合財務報表附註5。

## 業績及分派

本集團截至二零一四年十二月三十一日止年度 之業績及本集團於二零一四年十二月三十一日 之業務狀況載於第108頁至252頁之綜合財務報 表內。

董事建議向於二零一五年五月二十九日名列 股東名冊的股東派發末期股息每股普通股 人民幣8.7分,派發的股息金額約為人民幣 242,195,000元(二零一三年:末期股息每股人 民幣8分),惟須待股東於膺屆股東週年大會上 批准末期股息。

## **Property, Plant and Equipment**

Details of the movements in property, plant and equipment of the Group during the year are set out in note 14 to the consolidated financial statements.

### **Share Capital**

Details of movements during the year in the share capital of the Company are set out in note 34 to the consolidated financial statements.

## **Pre-emptive Rights**

There are no provisions for pre-emptive rights under the Company's memorandum and articles of association, or the laws of Cayman Islands, which would oblige the Company to offer new shares on a pro-rata basis to the existing shareholders.

### **Major Customers and Suppliers**

Sales to the Group's five largest customers accounted for less than 30% of the total sales for the year and purchases from the Group's five largest suppliers accounted for less than 30% of the total purchases for the year.

# Purchase, Sale or Redemption of the Company's Listed Securities

For the year ended 31 December 2014, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

## 物業、廠房及設備

年內本集團物業、廠房及設備變動詳情載於綜 合財務報表附註14。

### 股本

年內本公司股本變動詳情載於綜合財務報表附 註34。

## 優先購股權

本公司之組織章程大綱與細則或開曼群島法律 均無載有本公司須按比例向現有股東發售新股 份之優先購股權規定。

## 主要客戶及供應商

於本年度內,本集團五大客戶所佔之銷售額佔 年內銷售總額少於30%,本集團五大供應商之 購貨額佔年內購貨總額少於30%。

# 購買、出售或贖回本公司之上市證 券

於截至二零一四年十二月三十一日止年度,本 公司或其任何附屬公司概無購買、出售或贖回 本公司之任何上市證券。

### **Senior Notes**

On 23 November 2012, the Company issued senior notes in an aggregate principal amount of US\$125,000,000 at the rate of 13.875% per annum due 2017. On 29 January 2013, the Company further issued senior notes in an aggregate principal amount of US\$100,000,000 at the rate of 13.875% per annum due 2017 which have been consolidated and form a single series with the notes issued in November 2012.

Details of which are set out in the announcements dated 8 November 2012, 15 November 2012, 23 November 2012, 21 January 2013, 22 January 2013 and 29 January 2013 respectively and in note 33 to the consolidated financial statements.

On 10 January 2014, the Company issued senior notes in an aggregate principal amount of US\$300,000,000 at the rate of 11.25% per annum due 2019.

Details of which are set out in the announcements dated 10 January 2014 and 17 January 2014 respectively.

### **Closure of Register of Members**

The register of members of the Company will be closed during the following periods:

(i) from 16 May 2015 to 20 May 2015, both days inclusive, for the purpose of ascertaining shareholders' entitlement to attend and vote at the 2015 AGM, the register of members of the Company will be closed. In order to be eligible to attend and vote at the 2015 AGM, all transfer documents accompanied by the relevant share certificates must be lodged for registration with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration no later than 4:30 p.m. on 15 May 2015; and

## 優先票據

於二零一二年十一月二十三日,本公司發行 於二零一七年到期年息13.875%本金總額為 125,000,000美元的優先票據。於二零一三年 一月二十九日,本公司進一步發行於二零一七 年到期年息13.875%本金總額為100,000,000 美元的優先票據(其與於二零一二年十一月發 行的票據合併及形成單一系列)。

有關詳情分別載列於二零一二年十一月八日、 二零一二年十一月十五日、二零一二年十一月 二十三日、二零一三年一月二十一日、二零 一三年一月二十二日及二零一三年一月二十九 日之公告,以及綜合財務報表附註33。

於二零一四年一月十日,本公司發行於 二零一九年到期年息11.25%本金總額為 300,000,000美元的優先票據。

詳情分別載於日期為二零一四年一月十日及二 零一四年一月十七日之公告。

### 暫停辦理股份過戶登記手續

本公司將於下列日期暫停辦理股份過戶登記手 續:

 (i) 為確定股東出席二零一五年股東週年大 會及於會上投票之權利,自二零一五年 五月十六日起至二零一五年五月二十日 止期間(包括首尾兩天)暫停辦理股份過 戶。為符合資格出席二零一五年股東週 年大會及於會上投票,所有過戶文件連 同相關股票須於二零一五年五月十五日 下午四時三十分前交予本公司於香港之 股份過戶登記分處,即香港中央證券登 記有限公司,地址為香港灣仔皇后大道 東183號合和中心17樓1712至1716號 鋪:及

(ii) from 27 May 2015 to 29 May 2015, both days inclusive, for the purpose of ascertaining shareholders' entitlement to the proposed final dividend, the register of members of the Company will be closed. In order to establish entitlements to the proposed final dividend, all transfer documents accompanied by the relevant share certificates must be lodged for registration with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration no later than 4:30 p.m. on 26 May 2015.

During the periods mentioned in sub-paragraphs (i) and (ii) above, no transfers of shares will be registered.

### **Reserves**

Details of the movement in reserves during the year are set out in the section "Consolidated Statement of Changes in Equity" of the consolidated financial statements. The Company's reserves available for distribution to shareholders as at 31 December 2014 were RMB3,471,532,000 (2013: RMB4,167,878,000).

### **Financial Summary**

A five-year financial summary of the Group is set out on page 253.

### **Directors**

The Directors of the Company during the year and up to the date of this report, were as follows:

#### **Executive Directors**

Mr. Guo Zi Wen *(chairman)* Mr. Guo Zi Ning *(vice chairman and chief executive officer)* Mr. Yang Zhong Ms. Zhong Ping (appointed on 30 June 2014) Ms. Xin Zhu (resigned on 30 June 2014)

### **Non-executive Director**

Mr. Paul Steven Wolansky

(ii) 為確定股東獲派發擬定末期股息之權 利,自二零一五年五月二十七日起至二 零一五年五月二十九日止期間(包括首尾 兩天)暫停辦理股份過戶。為享有獲派發 擬定末期股息,所有過戶文件連同相關 股票須於二零一五年五月二十六日下午 四時三十分前交予本公司於香港之股份 過戶登記分處,即香港中央證券登記有 限公司,地址為香港灣仔皇后大道東183 號合和中心17樓1712至1716號鋪。

於上述第(i)、(ii)分段中提及之時期內,暫停辦 理股份過戶登記。

### 儲備

本年度內儲備之變動詳情載於綜合財務報表 「綜合權益變動表」一節。於二零一四年十二 月三十一日,本公司可供分派予股東之儲備為 人民幣3,471,532,000元(二零一三年:人民幣 4,167,878,000元)。

**財務概要** 本集團之五年財務概要載於第253頁。

董事 本年度及至本報告日期止本公司董事如下:

#### 執行董事

郭梓文先生(主席) 郭梓寧先生(副主席及行政總裁) 楊忠先生 鍾平女士(於二零一四年六月三十日獲委任) 辛珠女士(於二零一四年六月三十日辭任)

**非執行董事** 保爾●渥蘭斯基先生

### Independent non-executive Directors

Mr. Tsui King Fai Mr. Cheung Kwok Keung Mr. Hu Jiang (appointed on 28 February 2014) Mr. Song Xian Zhong (resigned on 28 February 2014)

In accordance with the Articles of Association, Ms. Zhong Ping, Mr. Paul Steven Wolansky, Mr. Tsui King Fai and Mr. Cheung Kwok Keung shall retire by rotation and being eligible, offer himself/herself for re-election at the next forthcoming annual general meeting.

The Company has received, from each of the independent nonexecutive Directors an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of the independent non-executive Directors are independent.

### **Directors' Service Contracts**

Each of Mr. Guo Zi Wen and Mr. Guo Zi Ning has entered into a service contract with the Company for a term of three years commencing from 3 April 2007, and which will continue thereafter until terminated by either party thereto giving to the other party not less than three months' prior notice in writing. Ms. Zhong Ping has entered into a service contract with the Company for a term of three years, and which will continue thereafter until terminated by either party thereto giving to the other party not less than three months' prior notice in writing. Mr. Yang Zhong has entered into a service contract with the Company for a term of three years with effect from 20 January 2011, and which will continue thereafter until terminated by either party thereto giving to the other party not less than three months' prior notice in writing.

Mr. Paul Steven Wolansky was appointed as non-executive director under a letter of appointment for a term of one year with effect from 24 February 2011, and which may be extended thereafter for such period as the Company and Mr. Wolansky may agree in writing.

### 獨立非執行董事

徐景輝先生 張國強先生 胡江先生(於二零一四年二月二十八日獲委任) 宋獻中先生(於二零一四年二月二十八日辭任)

根據本公司組織章程細則,鍾平女士、保爾● 渥蘭斯基先生、徐景輝先生及張國強先生將於 應屆股東週年大會上告退,惟符合資格並願意 膺選連任。

根據上市規則第3.13條之規定,本公司已接獲 各獨立非執行董事的年度獨立性確認書。本公 司認為全體獨立非執行董事均具獨立性。

#### 董事服務合約

郭梓文先生及郭梓寧先生已分別與本公司簽訂 服務合約,任期自二零零七年四月三日起計為 期三年,並於其後繼續有效直至其中任何一方 提前向另一方發出不少於三個月的書面通知予 以終止。鍾平女士已與本公司簽訂服務合約, 任期三年,並於其後繼續有效直至其中任何一 方提前向另一方發出不少於三個月的書面通知 予以終止。楊忠先生已與本公司簽訂服務合 約,任期由二零一一年一月二十日起計為期三 年,並於其後繼續有效直至其中任何一方提前 向另一方發出不少於三個月的書面通知予以終 止。

保爾•渥蘭斯基先生已簽訂委任函並獲委任為 非執行董事,自二零一一年二月二十四日起為 期一年,屆滿後可再延續,延續任期由本公司 與渥蘭斯基先生書面協定。 Mr. Tsui King Fai has entered into a letter of appointment with the Company and is appointed for a specific term commencing from 13 September 2007 which may be extended for such period as the Company and he may agree in writing. Mr. Cheung Kwok Keung has entered into a letter of appointment with the Company for a term of one year with effect from 20 January 2011, and which may be extended thereafter for such period as the Company and Mr. Cheung may agree in writing. Mr. Hu Jiang has entered into a letter of appointment with the Company and Mr. Cheung may agree in writing. Mr. Hu Jiang has entered into a letter of appointment with the Company for a term of one year with effect from 28 February 2014, and which may be extended thereafter for such period as the Company and he may agree in writing.

All the Directors are subject to retirement by rotation and re-election at AGM of the Company pursuant to its Articles of Association. Apart from the foregoing, none of the Directors has a service contract with the Company or any of its subsidiaries which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

### **Directors' Interests in Contracts**

Other than as disclosed in note 11 to the consolidated financial statements, no contract of significance to which the Company, its holding company or subsidiaries was a party and in which a Director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

### **Directors' Interests in Competing Business**

In order to eliminate competing business with the Group, on 20 September 2007, Mr. Guo Zi Wen, Mr. Guo Zi Ning and Ms. Jiang Miner, spouse of Mr. Guo Zi Wen, entered into a deed of noncompetition with the Company.

As at the date of this report, none of the Directors are considered to have any interest, either direct or indirect, in businesses which compete or are likely to compete with the businesses of the Group pursuant to the Listing Rules.

In compliance with the deed of non-competition signed on 20 September 2007, Mr. Guo Zi Wen, Mr. Guo Zi Ning and Ms. Jiang Miner hereby make an annual declaration on his/her compliance with the non-competition undertaking. 徐景輝先生已與本公司簽訂一份固定任期的委 任函,任期自二零零七年九月十三日起,屆滿 後可再延續,延續任期由本公司與該董事書面 協定。張國強先生已與本公司簽訂為期一年的 委任函,自二零一一年一月二十日起計,可再 延續,延續任期由本公司與張先生書面協定。 胡江先生已與本公司簽訂一份委任函,任期自 二零一四年二月二十八日起生效,為期一年, 屆滿後可再延續,延續任期由本公司與該董事 書面協定。

根據本公司組織章程細則,全體董事須於本公 司股東週年大會上輪值告退及膺選連任。除上 述者外,概無董事與本公司或其任何附屬公司 訂立本公司於一年內不作出賠償(法定賠償除 外)則不可終止之服務合約。

### 董事於合約之權益

除綜合財務報表附註11所披露者外,於年終時 或本年度任何時間內,本公司、其控股公司或 附屬公司均無訂立任何本公司董事於其中直接 或間接擁有重大權益之重要合約。

### 董事於競爭業務之權益

為免除涉及與本集團構成競爭的業務,郭梓文 先生、郭梓寧先生及江敏兒女士(郭梓文先生 之配偶)於二零零七年九月二十日與本公司簽 訂不競爭契約。

於本報告日期,根據上市規則之界定,概無董 事被視為於與本集團業務構成競爭或可能構成 競爭的業務中直接或間接擁有任何權益。

遵照於二零零七年九月二十日簽訂之不競爭契 約,郭梓文先生、郭梓寧先生及江敏兒女士謹 此就其遵守不競爭承諾作出年度聲明。

# Disclosure pursuant to Rules 13.18 and 13.21 of the Listing Rules

The following information is disclosed by the Company pursuant to Rules 13.18 and 13.21 of Chapter 13 of the Listing Rules.

On 8 August 2011, the Company as borrower, and Nanyang Commercial Bank, Limited and Bank of China Limited, Macau branch ("Lenders") as lenders entered into a supplemental agreement to a loan agreement dated 25 June 2010 in relation to a term loan facility of HK\$500,000,000, pursuant to which the Lenders agreed to grant an additional term loan facility of HK\$490,000,000 ("New Loan") to the Company and as long as any part of the loan under the loan agreement and the supplemental agreement remains outstanding, the Company shall procure that:

- Mr. Guo Zi Wen and his spouse ("Guo Family") will beneficially own the Company as single majority shareholder and the Company shall remain at all times under the control of Guo Family;
- (b) Mr. Guo Zi Wen will continue to act as the chairman of the board of directors of the Company; and
- (c) Ace Rise Profits Limited, a company incorporated in the British Virgin Islands, will not charge or mortgage any of its shareholdings in the Company in favour of any person, firm or company (except for charges or mortgages in existence over the shareholdings prior to the date of the loan agreement).

The maturity date of all outstanding amounts and interest accrued under the supplemental agreement will be the date falling three and a half years from the first drawdown date under the New Loan and in no event later than 28th June 2015.

# 依據上市規則第**13.18**條及**13.21**條 之披露

本公司依據上市規則第13章第13.18條及13.21 條,披露以下資料。

於二零一一年八月八日,本公司(作為借款人) 與南洋商業銀行有限公司及中國銀行有限公司 澳門分行(作為貸款人)訂立貸款協議(於二零 一零年六月二十五日訂立)之補充協議,涉及 定期貸款融資500,000,000港元,據此,貸款 人同意向本公司額外授出490,000,000港元之 定期貸款融資(「新貸款」),而且只要貸款協議 以及補充協議項下任何部分貸款尚未償還,本 公司應促致:

- (a) 郭梓文先生及其配偶(「郭氏家族」)作為 單一大股東實益擁有本公司,及本公司 應於任何時候均受控於郭氏家族;
- (b) 郭梓文先生將繼續作為本公司董事會主 席行事;及
- (c) Ace Rise Profits Limited(於英屬維京群島註冊成立的公司)將不會為任何人士、 商號或公司利益對其於本公司持有的任何股權作出質押或抵押(惟於貸款協議訂立日期前已對股權作出的質押或抵押除外)。

補充協議項下全部未償還款項及應計利息的到 期日將為新貸款的首個提款日期起計滿三年半 當日,且於任何情況下不遲於二零一五年六月 二十八日。 A breach of any of the above specific performance obligations will constitute an event of default under the loan agreement. As such, the Lenders will declare the commitments under the abovementioned agreements to be cancelled and/or declare all outstanding amounts together with interest accrued and all other sums payable by the Company to be forthwith due and payable.

### **Group's Emolument Policy**

The Company's policy on determining the emolument payable to Directors are based on the skill, knowledge, involvement in the Company's affairs and the performance of each Director, together with reference to the profitability of the Company, remuneration benchmarks in the industry, and prevailing market conditions. To enable the Remuneration Committee to give better advice on the Group's future remuneration policy and related strategies, the Remuneration Committee has been advised of the Group's existing remuneration policy and succession plan, such as guidelines on designing employees' remuneration packages and related market trends and information.

# Directors' and Chief Executives' Interests in Securities

As at 31 December 2014, the interests of Directors and chief executives of the Company and their associates in the equity or debt securities of the Company or any associated corporation (within the meaning of the Securities and Futures Ordinance ("SFO")) which (a) were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO); or (b) were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) were required, pursuant to the Model Code to be notified to the Company and the Stock Exchange were as follows:

違反上述任何特定履約責任將構成貸款協議的 一項違約事項。當發生違約事項,貸款人將宣 佈取消貸款協議項下的承擔及/或宣佈要求本 公司即時償還全部未償還款項,連同應計利息 及所有其他應付金額。

### 本集團之酬金政策

本公司釐定應付董事酬金之政策,乃基於個別 董事之技能、知識水平、參與公司事務之程度 及表現,並參照公司盈利狀況、同業水平及當 時市場環境。為確保薪酬委員會可就本集團之 未來薪酬政策及相關策略提供更佳意見,薪酬 委員會獲告知本集團現有薪酬政策及繼任計劃 (如員工薪酬釐定指引及相關市場趨勢及資料) 之詳情。

# 董事及主要行政人員於證券之權益

於二零一四年十二月三十一日,本公司各董 事、主要行政人員及彼等之聯繫人士於本公司 或任何相聯法團(定義見證券及期貨條例(「證 券及期貨條例」))之股本或債券中持有(a)根據 證券及期貨條例第XV部第7及第8分部須知會本 公司及聯交所的權益(包括根據證券及期貨條 例有關條文被當作或視為擁有的權益及淡倉); 或(b)根據證券及期貨條例第352條須登記於該 規定所述登記冊的權益;或(c)根據標準守則須 知會本公司及聯交所的權益如下:

Long position in Shares and Underlying Shares under Equity Derivatives of the Company:

於本公司股份及股本衍生工具相關股份之好 倉:

			股份數 Ordinary shares 普通股			Approximate
Name of Director/ Chief Executive		interests held under personal name	interests held by controlled corporations	(under equity derivatives of the Company) 相關股份	Aggregate interest	percentage of the issued share capital
董事/主要行政人員姓名		個人名下權益	受控法團權益	(本公司股本 衍生 工具)	總權益	發行股份 百分比
<b>Director</b> Mr. Guo Zi Wen	<b>董事</b> 郭梓文先生	-	1,337,075,563 (Note 1)(附註1)	-	1,337,075,563	48.03%
Mr. Paul Steven Wolansky	保爾●渥蘭斯基先生	-	293,175,563 (Note 2)(附註2)	-	293,175,563	10.53%
Mr. Yang Zhong Ms. Zhong Ping Mr. Guo Zi Ning <i>(Note 4)</i>	楊忠先生 鍾平女士 郭梓寧先生 <i>(附註4)</i>	1,650,000 50,000	-	_ 2,000,000 (Note 3)(附註3)	1,650,000 2,050,000	0.06% 0.07%

#### Notes:

- (1) These 1,337,075,563 ordinary shares are registered in the name of Ace Rise Profits Limited. Ace Rise Profits Limited is owned as to 90% by Joy Pacific Group Limited (which in turn is wholly-owned by Sturgeon Limited) and as to 10% by Hopka Investments Limited. Sturgeon Limited is wholly-owned by Asia Square Holdings Ltd., as nominee and trustee for J. Safra Sarasin Trust Company (Singapore) Ltd. as the trustee holding such interests on trust for the beneficiaries of The Golden Jade Trust. The Golden Jade Trust is a discretionary family trust established under the laws and regulations of Singapore. As at the date of this report, the settlors of The Golden Jade Trust are Mr. Guo Zi Wen and Ms. Jiang Miner.
- (2) These 293,175,563 ordinary shares are registered in the name of Cathay Sino Property Ltd., which is wholly-owned by Cathay Capital Holdings, L.P. Cathay Capital Holdings, L.P. is managed by its general partner, Cathay Master GP, Ltd. which in turn is owned as to 45% by Mr. Paul Steven Wolansky as trustee.

#### 附註:

- (1) 1,337,075,563股普通股以Ace Rise Profits Limited 之名義登記。Ace Rise Profits Limited由Joy Pacific Group Limited (Sturgeon Limited全資持有)及 合嘉投資有限公司分別持有90%及10%權益;而 Sturgeon Limited則由Asia Square Holdings Ltd. 全資持有,彼等乃J. Safra Sarasin Trust Company (Singapore) Ltd.之代名人及受託人,以受託人身份 為The Golden Jade Trust的受益人持有信託權益。 The Golden Jade Trust為根據新加坡 法律及法規 設立之全權家庭信託。於本報告日期,The Golden Jade Trust之財產授予人為郭梓文先生及江敏兒女 士。
- (2) 293,175,563股普通股以Cathay Capital Holdings L.P.全資擁有之Cathay Sino Property Ltd.之名義登 記。Cathay Capital Holdings, L.P.由其普通合夥人 Cathay Master GP, Ltd.管理·而Cathay Master GP, Ltd.則由保爾•渥蘭斯基先生(作為受託人)擁有 45%。

- (3) Details of share options held by the Directors are shown in the section of "Share Options".
- (4) Since April 2013, upon completion of a share transfer, Ace Rise Profits Limited is owned as to 90% by Joy Pacific Group Limited (which in turn is wholly-owned by Sturgeon Limited) and as to 10% by Hopka Investments Limited, a company wholly-owned by Ms. Su Chaomei who is the wife of Mr. Guo Zi Ning, a director of the Company. As a result, Mr. Guo Zi Ning has a deemed effective interest of about 4.80% of the Company. Since Ace Rise Profits Limited is not a controlled corporation of Mr. Guo Zi Ning or Ms. Su Chaomei under the SFO, no notice has been be filed under the SFO by Mr. Guo Zi Ning in respect his deemed interest in Ace Rise Profits Limited.

Save as disclosed above, none of the Directors or chief executives of the Company had or was deemed to have any interests or short positions in the shares of the Company, underlying shares or debentures of the Company or any of its associated corporation as recorded in the register which were required to be kept by the Company under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code. None of the Directors of the Company or their spouses or children under the age of 18, had been granted any right to subscribe for the equity or debt securities of the Company or any of its associated corporations, or had exercised any such right for the year ended 31 December 2014.

### **Share Options**

On 13 September 2007, the Company adopted a share option scheme (the "Scheme"). Details of the options outstanding for the year ended 31 December 2014 were as follows:

- (3) 董事持有購股權之詳情載於「購股權」一節。
- (4) 自二零一三年四月股權轉讓完成後,Ace Rise Profits Limited由Joy Pacific Group Limited(由Sturgeon Limited全資擁有)及合嘉投資有限公司(由本公司 董事郭梓寧先生之配偶蘇超美女士全資擁有之公司) 分別持有90%及10%權益。因此,郭梓寧先生被視 為擁有本公司約4.80%的實際權益。由於Ace Rise Profits Limited根據證券及期貨條例並非郭梓寧先生 或蘇超美女士之受控法團,故此根據證券及期貨條例 郭梓寧先生並未就其於Ace Rise Profits Limited被視 為擁有之權益提交通告。

除上述披露者外,本公司各董事或主要行政人 員概無於本公司股份、本公司或其任何相聯法 團之相關股份或債券中,擁有或被視為擁有根 據證券及期貨條例第352條須於本公司存置之 登記冊記錄之權益或淡倉,或根據標準守則須 知會本公司及聯交所之權益或淡倉。概無本公 司董事或彼等之配偶或未滿十八歲子女獲授予 認購本公司或其任何相聯法團之股權或債券之 權利,或於截至二零一四年十二月三十一日止 年度已行使任何該等權利。

### 購股權

於二零零七年九月十三日,本公司已採納購股 權計劃(「該計劃」)。於截至二零一四年十二月 三十一日止年度尚未行使之購股權,詳情如下:

	Number of share options 購股權數目							
-	As at 1 January	Granted during	Exercised during	Lapsed during	As at 31 December	Date of		Exercise price
	2014	the year	the year	the year	<b>2014</b> 於二零一四年	grant	Exercise period	per share
	於二零一四年				十二月			每股
	一月一日	年內授出	年內行使	年內失效	三十一日	授出日期	行使期	<b>行使價</b> <i>HK\$</i> 港元
Name of Director/Chief E 董事/主要行政人員姓名	xecutive							
Mr. Yang Zhong 楊忠先生	2,124,714	-	(1,000,000) (Note 1) (附註 1)	(1,124,714)	-	4/4/2011 二零一一年 四月四日	1/4/2012-31/12/2014 二零一二年 四月一日至 二零一四年 十二月三十一日	1.318
	2,124,715	_	-	(2,124,715)	-	4/4/2011 二零一一年 四月四日	1/4/2013-31/12/2014 二零一三年 四月一日至 二零一四年 十二月三十一日	1.318
Ms. Zhong Ping 鍾平女士	-	2,000,000	_	(2,000,000)	-	15/1/2014 二零一四年 一月十五日	16/10/2014- 16/12/2014 二零一四年 十月十六日至 二零一四年 十二月十六日	1.61
	_	2,000,000	-	_	2,000,000	15/1/2014 二零一四年 一月十五日	16/10/2015- 16/12/2015 二零一五年 十月十六日至 二零一五年 十二月十六日	1.61

			r of share optio 購股權數目	ns				
_	As at 1 January 2014	Granted during the year	Exercised during the year	Lapsed during the year	As at 31 December 2014 於二零一四年	Date of grant	Exercise period	Exercise price per share
	於二零一四年 一月一日	年內授出	年內行使	年內失效	十二月 三十一日	授出日期	行使期	每股 行使價 <i>HK\$</i> 港元
Name of Director/Chief Ex 董事/主要行政人員姓名	ecutive							
Mr. Cheung Kwok Keung 張國強先生	318,707	-	-	(318,707)	_	4/4/2011 二零一一年 四月四日	4/4/2011-3/4/2014 二零一一年 四月四日至 二零一四年 四月三日	1.318
Mr. Chan Ka Yeung, Jacky 陳嘉揚先生	-	2,500,000	-	(2,500,000)	_	15/01/2014 二零一四年 一月十五日	16/10/2014- 16/12/2014 二零一四年 十月十六日至 二零一四年 十二月十六日	1.61
	-	2,500,000	-	_	2,500,000	15/01/2014 二零一四年 一月十五日	16/10/2015- 16/12/2015 二零一五年 十月十六日至 二零一五年 十二月十六日	1.61
	4,568,136	9,000,000	(1,000,000)	(8,068,136)	4,500,000			
Notes:					附註	:		
(1) The weighted ave which the options				before the dat	e on (1)	緊接購股權獲 <i>行</i> 1.34港元。	行使日期前股份的加權平	☑均收市價為
(2) The closing price of	of the shares imr	mediately befo	re 15 January .	2014 on whicl	h the (2)	股份在緊接購股	骨權授出日二零一四年一)	月十五日之前

(2) The closing price of the shares immediately before 15 January 2014 on which the options were granted was HK\$1.57 per share.

(2) 股份在緊接購股權授出日二零一四年一月十五日之前 的收市價為每股1.57港元。

### **Directors' Rights to Acquire Shares**

Save as disclosed in the section "Share Options" above, at no time during the year were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any director or their respective spouses or minor children, or were any such rights exercised by them; or was the Company, or any of its holding companies, subsidiaries or fellow subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.

### **Substantial Shareholders' Interests**

So far as the Directors or the chief executives of the Company are aware of, as at 31 December 2014, the shareholders, other than the Directors or the chief executives of the Company, who had interests or short positions in the shares or the underlying shares of the Company which would fall to be disclosed to the Company in accordance with the provisions of Divisions 2 and 3 in Part XV of the SFO, or which would be required, pursuant to Section 336 of the SFO, to be entered in the register referred to therein, were as follows:

### 董事購買股份之權利

除上文「購股權」一節所披露外,年內概無董事 或彼等各自之配偶或未成年子女獲授或行使可 藉收購本公司股份或債券獲益之權利,本公司 或其任何控股公司、附屬公司或同系附屬公司 亦無參與任何安排,致使董事可於任何其他法 人團體取得該等權利。

### 主要股東權益

就本公司董事或主要行政人員所知悉,於二零 一四年十二月三十一日,股東(本公司董事或 主要行政人員除外)於本公司的股份或相關股 份中擁有根據證券及期貨條例第XV部第2及第3 分部的條文須向本公司披露的權益或淡倉,或 根據證券及期貨條例第336條規定須載入該條 所述的登記冊的權益或淡倉,載列如下:

Voting nower

			Voting power
		Number of shares/	(%)
Name	Capacity	Underlying shares	(approximate)
			表決權
		股份數目/	(%)
股東名稱	身份	相關股份	(概約百分比)
Ace Rise Profits Limited <sup>(1)</sup>	Beneficial owner 實益擁有人	1,337,075,563	48.03%
Joy Pacific Group Limited <sup>(1)</sup>	Controlled corporation 受控制公司	1,337,075,563	48.03%
J. Safra Sarasin Trust Company (Singapore) Ltd. <sup>(1)</sup>	Trustee 受託人	1,337,075,563	48.03%
Mr. Guo Zi Wen <sup>(1)</sup> 郭梓文先生 <sup>(1)</sup>	Settlor of The Golden Jade Trust The Golden Jade Trust 之財產授予人	1,337,075,563	48.03%
Ms. Jiang Miner <sup>(1)</sup> 江敏兒女士 <sup>(1)</sup>	Settlor of The Golden Jade Trust The Golden Jade Trust 之財產授予人	1,337,075,563	48.03%

			Voting power
		Number of shares/	(%)
Name	Capacity	Underlying shares	(approximate)
			表決權
股東名稱	身份	股份數目/ 相關股份	<b>(%)</b> (概約百分比)
Asia Square Holdings Ltd. <sup>(1)</sup>	Controlled corporation 受控制公司	1,337,075,563	48.03%
Sturgeon Limited <sup>(1)</sup>	Controlled corporation 受控制公司	1,337,075,563	48.03%
Mr. Selwyn Donald Sussman <sup>(2) and (3)</sup> Selwyn Donald Sussman先生 <sup>(2)及(3)</sup>	Controlled corporation/ Beneficial owner 受控制公司/ 實益擁有人	343,175,563	12.33%
Capital Asset Management, Inc. <sup>(3)</sup>	Controlled corporation 受控制公司	293,175,563	10.53%
Trust Asset Management LLP $^{\scriptscriptstyle (2)\mbox{ and }(3)}$ Trust Asset Management LLP $^{\scriptscriptstyle (2){\rm $\mathbb{K}$}(3)}$	Controlled corporation 受控制公司	293,175,563	10.53%
Mr. Paul Steven Wolansky <sup>⑵</sup> 保爾● 渥蘭斯基先生 <sup>⑵</sup>	Trustee 受託人	293,175,563	10.53%
Cathay Capital Holdings, L.P. <sup>(2)</sup>	Controlled corporation 受控制公司	293,175,563	10.53%
Cathay Master GP, Ltd. <sup>(2)</sup>	Controlled corporation 受控制公司	293,175,563	10.53%
Cathay Sino Property Ltd. <sup>(2)</sup>	Beneficial owner 實益擁有人	293,175,563	10.53%
Hopka Investments Limited <sup>(1)</sup>			

合嘉投資有限公司🗥

#### Notes:

(1) The 1,337,075,563 shares are registered in the name of Ace Rise Profits Limited. Ace Rise Profits Limited is owned as to 90% by Joy Pacific Group Limited (which in turn is wholly-owned by Sturgeon Limited) and as to 10% by Hopka Investments Limited. Sturgeon Limited is wholly-owned by Asia Square Holdings Ltd., as nominee and trustee for J. Safra Sarasin Trust Company (Singapore) Ltd. as the trustee holding such interests on trust for the beneficiaries of The Golden Jade Trust. The Golden Jade Trust is a discretionary family trust established under the laws and regulations of Singapore. As at the date of this report, the settlors of The Golden Jade Trust are Mr. Guo Zi Wen and Ms. Jiang Miner.

Since April 2013, upon completion of a share transfer, Ace Rise Profits Limited is owned as to 90% by Joy Pacific Group Limited (which in turn is wholly-owned by Sturgeon Limited) and as to 10% by Hopka Investments Limited, a company wholly-owned by Ms. Su Chaomei who is the wife of Mr. Guo Zi Ning, a director of the Company. As a result, Mr. Guo Zi Ning has a deemed effective interest of about 4.80% of the Company. Since Ace Rise Profits Limited is not a controlled corporation of Mr. Guo Zi Ning or Ms. Su Chaomei under the SFO, no notice has been be filed under the SFO by Mr. Guo Zi Ning in respect his deemed interest in Ace Rise Profits Limited.

- (2) The 293,175,563 shares are registered in the name of Cathay Sino Property Ltd. which is wholly-owned by Cathay Capital Holdings, L.P. Cathay Capital Holdings, L.P. is managed by its general partner, Cathay Master GP, Ltd. which in turn is owned as to 45% by Mr. Paul Steven Wolansky as trustee and 45% by Trust Asset Management LLP. Cathay Capital Holdings, L.P., Cathay Master GP Ltd., Mr. Paul Steven Wolansky and Trust Asset Management LLP are all deemed to be interested in the 293,175,563 shares under the SFO.
- (3) Capital Asset Management, Inc. is the general partner of Trust Asset Management LLP, which has 45% interest in Cathay Master GP, Ltd., the general partner of Cathay Capital Holdings, L.P. As Mr. Selwyn Donald Sussman ("Mr. Sussman") is holding 100% interest in Capital Asset Management, Inc., Mr. Sussman, Capital Asset Management, Inc. and Trust Asset Management LLP are all deemed to be interested in the 293,175,563 shares held by Cathay Sino Property Ltd. The remaining 50,000,000 shares are held by Mr. Sussman as his personal interests.

附註:

(1) 1,337,075,563 股股份以Ace Rise Profits Limited之 名義登記。Ace Rise Profits Limited由Joy Pacific Group Limited(Sturgeon Limited全資持有)及合嘉投 資有限公司分別持有90%及10%權益;而Sturgeon Limited則由Asia Square Holdings Ltd.全資持有, 彼等乃J. Safra Sarasin Trust Company (Singapore) Ltd.之代名人及受託人,以受託人身份為The Golden Jade Trust的受益人持有信託權益。The Golden Jade Trust為根據新加坡法律及法規設立之全權家庭信 託。於本報告日期,The Golden Jade Trust之財產授 予人為郭梓文先生及江敏兒女士。

> 自 二 零 一 三 年 四 月 股 權 轉 讓 完 成 後, Ace Rise Profits Limited 由 Joy Pacific Group Limited (由 Sturgeon Limited 全資擁有)及合嘉投資有限公司 (由本公司董事郭梓寧先生之配偶蘇超美女士全資擁 有之公司)分別持有90%及10%權益。因此, 郭梓 寧先生被視為擁有本公司約4.80%的實際權益。由 於Ace Rise Profits Limited 根據證券及期貨條例並非 郭梓寧先生或蘇超美女士之受控法團,故此根據證券 及期貨條例郭梓寧先生並未就其於Ace Rise Profits Limited 被視為擁有之權益提交通告。

- (2) 293,175,563股股份以Cathay Sino Property Ltd.之 名義登記,而Cathay Sino Property Ltd.由Cathay Capital Holdings, L.P.全資擁有。Cathay Capital Holdings, L.P.由其普通合夥人Cathay Master GP, Ltd.管理,而Cathay Master GP, Ltd.則由保爾•渥蘭 斯基先生(作為受託人)及Trust Asset Management LLP.分別擁有45%及45%權益。根據證券及期 貨條例,Cathay Capital Holdings, L.P.、Cathay Master GP, Ltd.、保爾•渥蘭斯基先生及Trust Asset Management LLP均被視為於293,175,563股股份中 擁有權益。
- (3) Capital Asset Management, Inc.為Trust Asset Management LLP之 普通合 夥人,而Trust Asset Management LLP持有Cathay Capital Holdings, L.P.之普通合夥人Cathay Master GP, Ltd. 45%之權 益。由於Selwyn Donald Sussman先生(「Sussman先 生」)持有Capital Asset Management, Inc. 100%之權 益,Sussman先生、Capital Asset Management, Inc. 及Trust Asset Management LLP均被視為於Cathay Sino Property Ltd.持有之293,175,563 股股份中擁有 權益。其餘50,000,000 股股份為Sussman先生持有 的個人權益。

## **Corporate Governance**

Principal corporate governance practices adopted by the Company are set out in the Corporate Governance Report contained in this annual report.

### **Sufficiency of Public Float**

Based on the information that is publicly available to the Company and within the knowledge of the Directors, the Directors confirm that the Company has maintained the public float as required by the Listing Rules as at the latest practicable date prior to the issue of this annual report.

### **Auditors**

The financial statements for the year ended 31 December 2014 have been audited by Deloitte Touche Tohmatsu. A resolution for the reappointment of Deloitte Touche Tohmatsu as the Company's auditors for the coming year will be proposed at the forthcoming AGM.

There has been no change of the auditors of the Company since its listing on the Stock Exchange.

On behalf of the Board GUO Zi Wen Chairman

Hong Kong, 17 March 2015

## 企業管治

本公司採納之主要企業管治常規載於本年報企 業管治報告。

# 充足公眾持股量

根據本公司獲得之公開資料及就董事所知,董 事確認本公司自其於本年報刊發前之最後實際 可行日期已維持上市規則規定之公眾持股量。

## 核數師

截至二零一四年十二月三十一日止年度之財務 報表乃由德勤•關黃陳方會計師行審核。本公 司將於應屆股東週年大會提呈續聘德勤•關黃 陳方會計師行為本公司來年核數師之決議案。

自本公司於聯交所上市以來,本公司之核數師 並無任何變動。

代表董事會 **郭梓文** *主席* 

香港,二零一五年三月十七日

# Independent Auditor's Report 獨立核數師報告

### TO THE SHAREHOLDERS OF CHINA AOYUAN PROPERTY GROUP LIMITED

#### 中國奧園地產集團股份有限公司

(incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of China Aoyuan Property Group Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 108 to 252, which comprise the consolidated statement of financial position as at 31 December 2014, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Directors' Responsibility for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and the disclosure requirements of Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. **致中國奧園地產集團股份有限公司股東** (於開曼群島註冊成立之有限公司)

我們已審核載列於第108頁至第252頁中國奧 園地產集團股份有限公司(「貴公司」)及其附屬 公司(統稱為「貴集團」)之綜合財務報表,此財 務報表包括於二零一四年十二月三十一日之綜 合財務狀況表及截至當日止年度之綜合損益及 其他全面收益表、綜合權益變動表及綜合現金 流量表,以及主要會計政策概要及其他附註解 釋。

# 董事就綜合財務報表須承擔之責任

貴公司董事須負責根據國際會計準則委員會頒 佈的國際財務報告準則及香港公司條例的披露 規定編製及真實而公平地呈報該等綜合財務報 表,以及董事認為需要的內部控制,以使綜合 財務報表不存在由於欺詐或錯誤而導致的重大 錯誤陳述。

### 核數師之責任

我們的責任是根據我們的審核對該等綜合財務 報表作出意見,並按照委聘的協定條款將此意 見僅向 閣下報告而不作其他用途。我們不就 此報告之內容,對任何其他人士負責或承擔任 何責任。我們已根據香港會計師公會頒佈的香 港審計準則進行審核。該等準則要求我們遵守 道德規範,並規劃及執行審核,以合理確定此 等綜合財務報表是否不存有任何重大錯誤陳 述。
An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Group as at 31 December 2014, and of the Group's profit and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

審核涉及執行程序以獲取有關綜合財務報表所 載金額及披露資料的審核憑證。所選定的程序 取決於核數師的判斷,包括評估由於欺詐或錯 誤而導致綜合財務報表存有重大錯誤陳述的風 險。在評估該等風險時,核數師考慮與實體編 製正確及公平之綜合財務報表相關的內部控 制,以設計適當的審核程序,但並非為對實體 的內部控制的效能發表意見。審核亦包括評價 董事所採用的會計政策的適當性及所作出的會 計估計的合理性,以及評價綜合財務報表的整 體呈報方式。

我們相信,我們已獲得充足及適當的審核憑 證,為我們的審核意見提供基礎。

# 意見

我們認為,該等綜合財務報表已根據國際財務 報告準則真實而公平地反映 貴集團於二零 一四年十二月三十一日之事務狀況及 貴集團 截至當日止年度之溢利及現金流量,並已按照 香港公司條例之披露要求妥為編製。

**Deloitte Touche Tohmatsu** *Certified Public Accountants* Hong Kong 17 March 2015 德勤●關黃陳方會計師行
 執業會計師
 香港
 二零一五年三月十七日

# Consolidated Statement of Profit or Loss and Other Comprehensive Income 綜合損益及其他全面收益表

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

	NOTES 附註	<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Revenue 營業額	5	6,976,151	5,729,267
Cost of sales 銷售成本		(4,908,782)	(3,970,717)
Gross profit 毛利		2,067,369	1,758,550
Other income and gains 其他收入及收益	7	109,622	115,034
Change in fair value of 投資物業公平值變動			
investment properties	16	97,610	84,991
Share of results of joint ventures 應佔合營企業業績 Gain on disposal of a subsidiary 出售一間附屬公司收益	17 38	9,161	(75) 20,682
Selling and distribution expenses 銷售及分銷開支	50	(379,292)	(319,168)
Administrative expenses 行政開支		(390,609)	(350,885)
Finance costs 融資成本	8	(65,155)	(44,048)
Profit before tax 除税前溢利	9	1,448,706	1,265,081
Income tax expense 所得税開支	10	(665,773)	(512,945)
Profit and total comprehensive 年度溢利及全面收益			
income for the year 總額		782,933	752,136
Profit and total comprehensive 以下人士應佔年度溢利及			
income for the year 全面收入總額: attributable to:			
- Owners of the Company -本公司擁有人		809,392	735,824
- Non-controlling interests 一非控股權益		(26,459)	16,312
		782,933	752,136
Earnings per share 每股盈利			
Basic (RMB cents) 基本(人民幣分)	13	29.08	27.42
Diluted (RMB cents) 攤薄(人民幣分)	13	29.08	27.40

# Consolidated Statement of Financial Position

綜合財務狀況表

At 31 December 2014 於二零一四年十二月三十一日

		NOTES 附註	<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
NON-CURRENT ASSETS	非流動資產			
Property, plant and equipment	物業、廠房及設備	14	501,446	415,336
Prepaid lease payments	預付租賃款項	15	15,809	167,527
Investment properties	投資物業	16	2,727,946	2,419,399
Interests in joint ventures	於合營企業的權益	17	62,978	4,925
Available-for-sale investment	可供出售投資	18	25,000	25,000
Deferred tax assets	遞延税項資產 主要 4	32	150,763	118,214
Amount due from a joint venture	應收一間合營企業款項	19	151,955	_
			3,635,897	3,150,401
CURRENT ASSETS	流動資產			
Properties for sale	可供銷售物業	20	24,946,828	19,437,238
Deposits paid for acquisition	收購土地使用權 			
of land use rights	已付按金	21	-	1,063,890
Trade and other receivables	貿易及其他應收款	22	1,849,158	1,063,515
Amounts due from non-controlling shareholders of subsidiaries	應收附屬公司非控股 股東款項	23	21,014	193,506
Amounts due from related parties	應收關連公司款項	23	196,582	193,500
Tax recoverable	可收回税金	24	218,612	146,863
Prepaid lease payments	預付租賃款項	15	435	415
Restricted bank deposits	受限制銀行存款	25	3,928,254	1,899,230
Bank balances and cash	銀行結餘及現金	25	1,989,054	2,812,335
			33,149,937	26,781,105
CURRENT LIABILITIES	流動負債			
Trade and other payables	们到其间 貿易及其他應付款	26	3,501,292	2,952,522
Deposits received for	銷售物業已收訂金	20	5,501,252	2,002,022
sale of properties	JII NACINI T		8,772,081	6,463,074
Amounts due to non-controlling	應付附屬公司非控股		0,772,001	0,100,071
shareholders of subsidiaries	股東款項	27	197,008	185,552
Amount due to a related party	應付一間關連公司款項	28	19,098	68,002
Amount due to a joint venture	應付一間合營企業款項	29	57,300	-
Tax liabilities	税項負債		1,789,987	1,488,462
Bank and other borrowings	銀行及其他借款	30	4,464,125	2,411,281
Provisions	撥備	31	1,577,144	1,394,404
			20,378,035	14,963,297

# Consolidated Statement of Financial Position (continued) 綜合財務狀況表(續)

At 31 December 2014 於二零一四年十二月三十一日

		NOTES 附註	<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
NET CURRENT ASSETS	流動資產淨值		12,771,902	11,817,808
TOTAL ASSETS LESS CURRENT LIABILITIES	總資產減流動負債		16,407,799	14,968,209
NON-CURRENT LIABILITIES Bank and other borrowings Deferred tax liabilities Senior notes	非流動負債 銀行及其他借款 遞延税項負債 優先票據	30 32 33	3,776,180 340,545 3,256,986 7,373,711	5,741,996 331,790 1,370,567 7,444,353
			9,034,088	7,523,856
CAPITAL AND RESERVES Share capital Reserves	資本及儲備 股本 儲備	34	26,355 7,693,097	26,347 7,192,699
Equity attributable to owners of the Company Non-controlling interests	本公司擁有人 應佔權益 非控股權益		7,719,452 1,314,636 9,034,088	7,219,046 304,810 7,523,856

The consolidated financial statements on pages 108 to 252 were approved and authorised for issue by the Board of Directors on 17 March 2015 and are signed on its behalf by: 載於第108頁至第252頁之綜合財務報表已於 二零一五年三月十七日獲董事會批准及授權刊 發,並由下列人士代表董事會簽署:

Guo Zi Wen 郭梓文 DIRECTOR 董事 Guo Zi Ning 郭梓寧 DIRECTOR 董事 Consolidated Statement of Changes in Equity 綜合權益變動表

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

						<b>o owners of the C</b> 公司擁有人應佔	Company				
		Share capital	Share premium	Statutory reserve	Special reserve	Property revaluation reserve 物業	Share option reserve	Retained profits	Total	Non- controlling interests 非控股	Total
		<b>股本</b> RMB'000 人民幣千元	<b>股份溢價</b> RMB'000 人民幣千元	<b>法定儲備</b> RMB'000 人民幣千元 (Note a) <i>(附註a)</i>	<b>特別儲備</b> RMB'000 人民幣千元 <i>(Note b)</i> <i>(附註b)</i>	重估儲備 RMB'000 人民幣千元 <i>(Note c)</i> <i>(附註c)</i>	<b>購股權儲備</b> RMB <sup>1</sup> 000 人民幣千元	<b>保留盈利</b> RMB'000 人民幣千元	<b>小計</b> RMB'000 人民幣千元	<b>權益</b> RMB'000 人民幣千元	總計 RMB'000 人民幣千元
At 1 January 2013	於二零一三年一月一日	25,015	4,123,191	86,188	357,341	37,735	4,148	2,317,717	6,951,335	152,350	7,103,685
Profit and total comprehensive income for the year	年度溢利及全面收益總額	_		_	-	_	_	735,824	735,824	16,312	752,136
Appropriation to statutory reserve Recognition of equity-settled	撥至法定儲備 確認以股本結算以股份	-	-	6,536	-	-	-	(6,536)	-	-	-
	為基礎的付款 行使購股權 附屬公司非控股	- 33	- 6,653	-	-	-	118 (2,319)	-	118 4,367	-	118 4,367
shareholders of subsidiaries	附屬公司非径版 股東注資 收購附屬公司(附註37)	-	-	-	-	-	-	-	-	31,942	31,942
	出售一間附屬公司(附註38) 確認為分派的股息	-	-	-	-	-	-	-	-	123,500 (19,294)	123,500 (19,294)
distribution (note 12)	⊯⊯∞ <i>雨刀</i> 加四加水芯 (附註12)	1,299	212,109	-	-	-	-	(686,006)	(472,598)	-	(472,598)
	於二零一三年十二月三十一日 年度溢利及全面收益總額	26,347	4,341,953	92,724	357,341	37,735	1,947	2,360,999	7,219,046	304,810	7,523,856
income for the year Appropriation to statutory reserve	撥至法定儲備	-	-	- 5,775	-	-	-	809,392 (5,775)	809,392	(26,459) -	782,933 -
	確認以股本結算以股份 為基礎的付款	_		-,			954	(-))	954		954
Exercise of share options	行使購股權	8	1,485	-	-	-	(445)	-	1,048	-	1,048
forfeiture of share options	沒收購股權後轉撥 購股權儲備 部分出售於一間附屬公司的	-	-	-	-	-	(2,068)	2,068	-	-	-
upon partial disposal of interest in a subsidiary (note 38)	權益後非控股權益減少 (附註38) 出售於附屬公司的部分權益 而並無失去控制權	-	-	-	-	-	-	-	-	(46,975)	(46,975)
loss of control		-	-	-	3,334	-	-	-	3,334	1,566	4,900
in a subsidiary without loss of control (note 46c)	視為出售於一間附屬公司的 部分權益而並無失去控制權 (附註46c) 向一間附屬公司的非控股股東	-	-	-	(91,694)	-	-	-	(91,694)	1,091,694	1,000,000
to the non-controlling shareholder of a subsidiary	償還註冊資本	-	-	-	-	-	-	-	-	(10,000)	(10,000)
Dividend recognised as distribution (note 12)	確認為分派的股息 (附註12)	-	-	-	-	-	-	(222,628)	(222,628)	-	(222,628)
At 31 December 2014	於二零一四年十二月三十一日	26,355	4,343,438	98,499	268,981	37,735	388	2,944,056	7,719,452	1,314,636	9,034,088

# Consolidated Statement of Changes in Equity (continued) 綜合權益變動表(續)

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### Notes:

- a. The statutory reserve represents the amount transferred from net profit for the year of the subsidiaries established in the People's Republic of China (the "PRC") (based on the subsidiaries' PRC statutory financial statements) in accordance with the relevant PRC laws until the statutory reserve reaches 50% of the registered capital of the subsidiaries. The statutory reserve cannot be reduced except either in setting off the accumulated losses or increasing capital.
- b. Special reserve includes (i) revaluation loss of RMB21,210,000 arising from the acquisition of additional interest in a subsidiary during the year ended 31 December 2004, (ii) the difference of RMB378,551,000 between the aggregate of the nominal value of share capital and share premium of the subsidiaries acquired pursuant to the Group reorganisation and the nominal value of the share capital issued by the Company as consideration for the acquisition during the year ended 31 December 2007 and (iii) revaluation loss of RMB91,694,000 arising from the deemed disposal of equity interests in Guangzhou Aoyu Real Estate Exploitation Company Limited ("Guangzhou Aoyu") without loss of control during the year ended 31 December 2014 and revaluation gain of RMB3,334,000 as a result of the partial disposal of its equity interests in Beijing North Aoyuan Property Company Limited ("Beijing North") without loss of control during the year ended 31 December 2014. It represents the difference between the adjustment to the non-controlling interests in subsidiaries and the nominal value of the share capital issued by the Group as consideration received.
- c. During the year ended 31 December 2007, revaluation surplus arising from transfer of owner-occupied properties to investment properties at the date of change in use amounted to RMB50,313,000 net of related deferred tax liability of RMB12,578,000 was credited to property revaluation reserve.

附註:

- a. 法定儲備指根據中華人民共和國(「中國」)相關法律, 從於中國成立的附屬公司轉撥年內純利(根據附屬公 司之中國法定財務報表)轉出金額,直至法定儲備達 到附屬公司註冊資本之50%。法定儲備不得減少, 惟用於抵銷累計虧損或資本增加除外。
- b. 特別儲備包括(i)截至二零零四年十二月三十一日止年度,收購一家附屬公司額外權益而產生之重估虧損人 民幣21,210,000元:(ii)截至二零零七年十二月三十一 日止年度,根據集團重組所收購附屬公司的股本及股 份溢價總面值與本公司作為收購代價而發行之股本面 值間之差額人民幣378,551,000元:及(iii)截至二零 一四年十二月三十一日止年度視為出售廣州奧譽房地 產開發有限公司(「廣州奧譽」)股本權益而並無失去控 制權所產生重估虧損人民幣91,694,000元,及截至二 零一四年十二月三十一日止年度部分出售於北京北方 奧園置業有限公司(「北京北方」)的股本權益而並無失 去控制權的重估收益人民幣3,334,000元。有關款項 指於附屬公司的非控股權益調整與本集團發行股本面 值作為所收取代價之間的差額。
- c. 截至二零零七年十二月三十一日止年度,於變動用途 日期轉撥自用物業至投資物業所產生的重估盈餘為人 民幣 50,313,000元(經扣除相關遞延税項負債人民幣 12,578,000元),已撥入物業重估儲備。

# Consolidated Statement of Cash Flows

綜合現金流量表

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

		Notes 附註	<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
OPERATING ACTIVITIES Profit before tax Adjustments for:	經營活動 除税前溢利 經下列調整:		1,448,706	1,265,081
Change in fair value of investment properties Finance costs Share of results of joint ventures	投資物業公平值變動 融資成本 應佔合營企業業績		(97,610) 65,155 (9,161)	(84,991) 44,048 75
Gain on disposal of a subsidiary Share-based payments Depreciation of property, plant and equipment	出售一間附屬公司收益以股份為基礎的付款物業、廠房及設備折舊		- 954 25,351	(20,682) 118 33,901
Write-down of properties for sale Release of prepaid lease payments Bank interest income	可供出售物業撤減 預付租賃付款撥回 銀行利息收入		309 435 (59,758)	24,645 69 (21,748)
Other interest income Dividend income from available-for-sale investments	其他利息收入 可供出售投資的 股息收入		(8,130)	(16,663)
Loss on disposal of property, plant and equipmen Unrealised foreign exchange gain			(2,838) (2,838)	3,385 (37,999)
Operating cash flows before movements in working capital Increase in properties for sale Decrease in deposits paid for acquisition	營運資金變動前的經營 現金流量 可供出售物業增加 收購土地使用權已付訂金減少		1,362,553 (5,187,996)	1,186,439 (6,210,857)
of land use rights Increase in trade and other receivables Increase in trade and other payables Increase in deposits received for sale of properties	貿易及其他應收款增加 貿易及其他應付款增加 銷售物業已收訂金增加		1,063,890 (896,386) 1,040,360	1,606,455 (293,724) 443,453 2,622,605
Cash used in operations	經營所用現金		2,550,279 (67,300)	(635,539)
Income taxes paid Interest paid	已付所得税 已付利息		(472,838) (1,105,121)	(302,165) (834,985)
NET CASH USED IN OPERATING ACTIVITIES	經營活動所用現金淨額		(1,645,259)	(1,772,689)
INVESTING ACTIVITIES Payments for investment properties Acquisition of subsidiaries (net of cash and	投資活動 投資物業付款 收購附屬公司(扣除所收購現金		(210,937)	(439,178)
cash equivalents acquired) Capital injection to a joint venture Purchases of property, plant and equipment	及現金等價物) 向一間合營企業注資 購買物業、廠房及設備	37	(10,404) - (113,001)	(37,523) (5,000) (36,625)
Purchases of prepaid lease payment Advance to non-controlling shareholders of subsidiaries	購買預付租賃付款 向附屬公司非控股股東墊款		(766)	-
Advance to related parties Decrease in restricted bank deposits	向關連公司墊款 受限制銀行存款減少 1995年の1990年3月19日の時半		(152,658) (49,662) (2,120,702)	(192,426) (77,104) (1,136,749)
Proceeds from disposal of partial interest in a subsidiary without loss of control Proceeds from deemed disposal of partial interest	出售於一間附屬公司部分權益 而並無失去控制權的所得款項 視為出售於一間附屬公司部分權益		4,900	-
in a subsidiary without loss of control	而並無失去控制權的所得款項	46	1,000,000	-

# Consolidated Statement of Cash Flows (continued)

# 綜合現金流量表(續)

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

		Note 附註	2014 二零一四年 RMB'000 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Repayment the register capital to non-controlling shareholder	向非控股股東償還註冊資本		(10,000)	_
Interest received Dividend received from available-for-sale	已收利息 可供出售投資的股息收入		64,024	32,411
investments Proceeds from a subsidiary change	一間附屬公司轉為一間合營企業		2,000	2,800
to a joint venture Proceeds from disposal of a subsidiary Proceeds on disposal of investment properties	所得款項 出售一間附屬公司所得款項 出售投資物業所得款項		(30,474)	– (26,360) 1,152
NET CASH USED IN INVESTING	投資活動所用現金淨額			1,132
ACTIVITIES			(1,627,680)	(1,914,602)
FINANCING ACTIVITIES New bank and other borrowings raised Repayment of bank and other borrowings	融資活動 新増銀行及其他借款 償還銀行及其他借款 個生要地64個款項,40%務66間主		6,163,983 (5,140,229)	6,344,473 (2,269,898)
Proceeds received from senior notes, net of issue expenses Advance from (repayment to) non-controlling	優先票據所得款項,扣除發行開支 墊付(償還)附屬公司非控股		1,769,247	665,750
shareholders of subsidiaries (Repayment to) advance from a related party Repayment to a joint venture	股東款項 (償還)墊付一間關連公司款項 償還一間合營企業款項		11,822 (48,903) (105,700)	(228,597) 68,002
Contributions from non-controlling shareholders Dividends paid to owners of the Company Proceeds from the issue of shares upon exercise of share options	非控股股東注資 已付本公司擁有人股息 行使購股權時發行股份 所得款項		_ (222,628) 1,048	31,942 (472,598) 4,367
NET CASH FROM FINANCING ACTIVITIES	融資活動所得現金淨額		2,428,640	4,143,441
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	現金及現金等價物(減少)增加淨額		(844,299)	456,150
EFFECT OF FOREIGN EXCHANGE RATE CHANGES	匯率變動影響		21,018	(24,798)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	於年初的現金及現金等價物		2,812,335	2,380,983
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR, REPRESENTED BY BANK BALANCES AND CASH	於年終的現金及現金等價物, 即銀行結餘及現金		1,989,054	2,812,335

Notes to the Consolidated Financial Statements 綜合財務報表附註

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

## 1. General

The Company is a limited company incorporated in the Cayman Islands and its shares are listed on the The Stock Exchange of Hong Kong Limited (the "SEHK"). The addresses of the registered office and the principal place of business of the Company are disclosed in the Corporate Information section to the annual report.

The Company acts as an investment holding company. Details of the principal activities of its subsidiaries are set out in note 46.

The consolidated financial statements are presented in Renminbi ("RMB"), which is the same as the functional currency of the Company.

# 2. Adoption of New And Revised International Financial Reporting Standards ("IFRSs")

The Group has applied the following new and revised IFRSs issued by the International Accounting Standards Board (the "IASB") for the first time in the current year.

Amendments to IFRS 10, IFRS 12 and IAS 27	Investment Entities
Amendments to IFRS 32	Offsetting Financial Assets and Financial Liabilities
Amendments to IFRS 36	Recoverable Amount Disclosure for Non-Financial Assets
Amendments to IFRS 39	Novation of Derivatives and Continuation of Hedge Accounting
IFRIC – Int 21	Levies

# 1. 一般資料

本公司為一間於開曼群島註冊成立的有 限公司,其股份於香港聯合交易所有限 公司(「香港聯交所」)上市。本公司的註 冊辦事處地址及主要營業地點於年報內 公司資料一節披露。

本公司為投資控股公司,其附屬公司主 要業務詳情載於附註46。

綜合財務報表以本公司功能貨幣人民幣 (「人民幣」)呈列。

# 採用新訂及經修訂國際財務報告準則(「國際財務報告準則」)

本集團於本年度已首次採納下列由國際 會計準則委員會(「國際會計準則委員 會」)頒佈之新訂及經修訂國際財務報告 準則。

國際財務報告準則	投資實體
第10號、第12號	
及國際會計準則	
第27號之修訂	
國際財務報告準則	金融資產和金融
第32號之修訂	負債互相抵銷
國際財務報告準則	披露非金融資產
第36號之修訂	之可收回金額
國際財務報告準則	衍生工具之更替
第39號之修訂	及對沖會計之
	延續
國際財務報告詮釋	徵費
委員會一詮釋	
第21號	

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 2. Adoption of New And Revised International Financial Reporting Standards ("IFRSs") (continued)

The application of above the new or revised IFRSs in the current year has had no material effect on the Group's financial performance and position for the current and prior years and/or disclosures set out in the consolidated financial statements.

The Group has not early applied the following new and revised IFRSs that have been issued but are not yet effective.

IFRS 9	Financial Instruments <sup>1</sup>	國際財務報告準則 第9號	金融工具1
IFRS 14	Regulatory Deferral Accounts <sup>2</sup>	國際財務報告準則 第14號	監管遞延賬目 <sup>2</sup>
IFRS 15	Revenue from Contracts with Customers <sup>3</sup>	國際財務報告準則 第15號	客戶合約收益3
Amendments to IFRS 11	Accounting for Acquisitions of Interests in Joint Operations <sup>5</sup>	國際財務報告準則 第11號之修訂	收購合資經營 權益的會計處理⁵
Amendments to IAS 1	Disclosure Initiative <sup>5</sup>	國際會計準則 第1號之修訂	披露措施⁵
Amendments to IAS 16 and IAS 38	Clarification of Acceptable Methods of Depreciation and Amortisation <sup>5</sup>	國際會計準則第16號及 國際會計準則第38號 之修訂	澄清折舊及攤銷 之可接受方法⁵
Amendments to IAS 19	Defined Benefit Plans: Employee Contributions <sup>4</sup>	國際會計準則第19號 之修訂	界定褔利計劃- 僱員供款 <sup>4</sup>
Amendments to IFRSs	Annual Improvements to IFRSs 2010-2012 Cycle <sup>6</sup>	國際財務報告準則 之修訂	二零一零年至二零一二年 週期國際財務報告準則 年度改進 <sup>6</sup>
Amendments to IFRSs	Annual Improvements to IFRSs 2011-2013 Cycle <sup>4</sup>	國際財務報告準則 之修訂	二零一一年至二零一三年 週期國際財務報告準則 年度改進 <sup>4</sup>
Amendments to IFRSs	Annual Improvements to IFRSs 2012-2014 Cycle <sup>5</sup>	國際財務報告準則 之修訂	二零一二年至二零一四年 週期國際財務報告準則 年度改進 <sup>5</sup>
Amendments to IAS 16 and IAS 41	Agriculture: Bearer Plants⁵	國際會計準則第16號 及國際會計準則 第41號之修訂	農業:生產性植物⁵
Amendments to IAS 27	Equity Method in Separate Financial Statements⁵	國際會計準則第27號 之修訂	獨立財務報表之權益法⁵

# 2. 採用新訂及經修訂國際財務報 告準則(「國際財務報告準則|) (續)

於本年度應用上述新訂或經修訂國際財 務報告準則對本集團本年度及過往年度 的財務表現及狀況及/或於此等綜合財 務報表所載披露不會產生重大影響。

本集團並無提早應用下列已頒佈但尚未 生效的新訂及經修訂國際財務報告準則。

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# 2. Adoption of New And Revised International Financial Reporting Standards ("IFRSs") (continued)

Amendments to IFRS 10 and IAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture<sup>5</sup> Investment Entities: Applying the Consolidation Exception<sup>5</sup>

Amendments to IFRS 10, IFRS 12 and IAS 28

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2018

- <sup>2</sup> Effective for first annual IFRS financial statements beginning on or after 1 January 2016
- <sup>3</sup> Effective for annual periods beginning on or after 1 January 2017
- <sup>4</sup> Effective for annual periods beginning on or after 1 July 2014
- <sup>5</sup> Effective for annual periods beginning on or after 1 January 2016
- <sup>6</sup> Effective for annual periods beginning on or after 1 July 2014, with limited exceptions

#### **IFRS 9 Financial Instruments**

IFRS 9 issued in November 2009 introduced new requirements for the classification and measurement of financial assets. IFRS 9 was subsequently amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition, and in November 2013 to include the new requirements for general hedge accounting. Another revised version of IFRS 9 was issued in July 2014 mainly to include a) impairment requirements for financial assets and b) limited amendments to the classification and measurement requirements by introducing a 'fair value through other comprehensive income' ("FVTOCI") measurement category for certain simple debt instruments.

# 採用新訂及經修訂國際財務報告準則(「國際財務報告準則」) (續)

 國際財務報告準則
 投資者與其聯營公司或

 第10號及國際會計
 合資企業之間的資產

 準則第28號之修訂
 出售或投入<sup>5</sup>

 國際財務報告準則
 投資實體:應用綜合

 第10號、國際財務
 特例<sup>5</sup>

 報告準則第12號及
 國際會計準則第28號

- 1 於二零一八年一月一日或之後開始的年度期 間生效
- 於二零一六年一月一日或之後開始的首個國 際財務報告準則全年財務報表生效
- 3 於二零一七年一月一日或之後開始的年度期間生效
- 於二零一四年七月一日或之後開始的年度期間生效
- 於二零一六年一月一日或之後開始的年度期 間生效
- · 於二零一四年七月一日或之後開始的年度期 間生效,惟有限例外情況除外

#### 國際財務報告準則第9號金融工具

於二零零九年十一月頒佈之國際財務報 告準則第9號引入金融資產分類及計量之 新要求。國際財務報告準則第9號其後於 二零一零年十月市作出修訂,引入金融 負債分類及計量以及終止確認之規定, 並於二零一三年十一月作出修訂,引入 一般對沖會計處理之新規定。國際財務 報告準則第9號之另一經修訂版本已於二 零一四年七月頒佈,主要包括a)金融資產 之減值規定:及b)透過引進「透過其他全 面收益之公平值」(「透過其他全面收益之 公平值」)計量分類對有關若干簡單債務 工具分類及計量規定作出之有限修訂。

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# 2. Adoption of New And Revised International Financial Reporting Standards ("IFRSs") (continued)

#### **IFRS 9 Financial Instruments (continued)**

Key requirements of IFRS 9:

All recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement are required to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. Debt instruments that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and that have contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, ate measured at FVTOCI. All other debt investments and equity investments are measured at their fair value at the end of subsequent accounting periods. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an entity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.

With regard to the measurement of financial liabilities designated as at fair value through profit or loss, IFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create risk are not subsequently reclassified to profit or loss. Under IAS 39, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss is presented in profit or loss.

# 採用新訂及經修訂國際財務報告準則(「國際財務報告準則」) (續)

#### 國際財務報告準則第9號金融工具(續)

國際財務報告準則第9號之主要規定:

屬國際會計準則第39號「金融工具:確認 及計量」範圍內之所有已確認金融資產其 後均須按攤銷成本或公平值計量。具體 而言,於目的為收取合約現金流量之業 務模式下持有以及附有純粹作本金及尚 未償還本金利息付款之合約現金流量之 **債項投資**,一般於其後之會計期間結束 時按攤銷成本計量。於目標為透過收回 合約現金流量及出售金融資產達致之業 務模式中持有之債務工具,且其合約條 款於指定日期產生之現金流量僅為本金 付款及尚未償還本金額之利息,乃按透 過其他全面收益之公平值計量。所有其 他債項投資及股權投資均於其後之會計 期間結束時按公平值計量。此外,根據 國際財務報告準則第9號,實體可作出不 可撤回選擇,於其他全面收益呈列並非 持作買賣之股權投資全面收益公平值之 其後變動,僅股息收入一般於損益確認。

就指定為以公平值透過損益計量之金融 負債而言,國際財務報告準則第9號規 定,歸因於金融負債之信貸風險變動之 該負債公平值變動,乃於其他全面收益 呈列,惟在其他全面收益內確認負債信 貸風險變動影響會導致風險,則不會重 新分類至損益。根據國際會計準則第39 號,指定為以公平值透過損益計量之金 融負債公平值變動金額全數在損益呈列。

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# 2. Adoption of New And Revised International Financial Reporting Standards ("IFRSs") (continued)

#### IFRS 9 Financial Instruments (continued)

In relation to the impairment of financial assets, IFRS 9 required an expected credit loss model, as opposed to an incurred credit loss model under IAS 39. The expected credit loss model required an entity to account for expected credit losses and changes in those and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recognised.

The new general hedge accounting requirements retain the three types of hedge accounting mechanisms currently available in IAS 39. Under IFRS 9, greater flexibility has been introduced to the types of transactions eligible for hedge accounting, specifically broadening the types of instruments that qualify for hedging instruments and the types of risk components of nonfinancial items that are eligible for hedge accounting. In addition, the effectiveness test has been overhauled and replaced with the principle of an 'economic relationship'. Retrospective assessment of the hedge effectiveness is also no longer required. Enhanced disclosure requirements about an entity's risk management activities have also been introduced.

The management of the company anticipate that the application of IFRS 9 in the future may have a material impact on amount reported in respect of the Group's financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of the effect of IFRS 9 until the group undertakes a detailed review.

# 採用新訂及經修訂國際財務報告準則(「國際財務報告準則」) (續)

#### 國際財務報告準則第9號金融工具(續)

就金融資產之減值而言,與國際會計準 則第39號項下所產生信貸虧損模式計算 相反,國際財務報告準則第9號規定按預 期信貸虧損模式計算。預期信貸虧損模 式規定實體於預期信貸虧損及該等預期 信貸虧損於各報告日期之變動入賬,以 反映自初步確認以來之信貸風險。換言 之,毋須再待發生信貸事件方確認信貸 虧損。

新訂一般對沖會計規定保留於現行國際 會計準則第39號項下適用的三種對沖會 計機制。根據國際財務報告準則第9號, 符合對沖會計資格交易之類型已引入更 大彈性,尤其是擴闊符合對沖工具資格 之工具類型及符合對沖會計資格之非金 融項目之風險成份類型。此外,效力測 試已經修訂並由「經濟關係」原則代替。 亦無須再對對沖效力作回顧評估。同時 亦引入對實體風險管理活動之增強披露 規定。

本公司管理層預期,日後採納國際財務 報告準則第9號可能對本集團的金融資產 及金融負債所呈報金額構成重大影響。 然而,於完成詳盡審閱前,提供國際財 務報告準則第9號影響之合理預測並不可 行。

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# 2. Adoption of New And Revised International Financial Reporting Standards ("IFRSs") (continued)

#### IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 "Revenue", IAS 11 "Construction Contracts" and the related interpretations when it becomes effective. The core principle of IFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with customer
- Step 2: Identify the performance obligation in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under IFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.

The management of the Group anticipates that the application of IFRS 15 in the future may affect the amounts reported and related disclosures. However, it is not practicable to provide a reasonable estimate of the effect of IFRS 15 until the Group performs a detailed review.

# 採用新訂及經修訂國際財務報告準則(「國際財務報告準則」) (續)

### 國際財務報告準則第**15**號「來自客戶合約 的收益」

國際財務報告準則第15號已頒佈,其制 定一項單一全面模式供實體用作將自客 戶合約所產生的收益入賬。於國際財務 報告準則第15號生效後,其將取代現時 載於國際會計準則第18號「收益」、國際 會計準則第11號「建築合約」及相關詮釋 的收益確認指引。國際財務報告準則第 15號的核心原則為實體所確認描述向客 戶轉讓承諾貨品或服務的收益金額,應 為能反映該實體預期就交換該等貨品或 服務有權獲得的代價。具體而言,該準 則引入確認收益的五個步驟:

- 第一步: 識別與客戶訂立的合約。
- 第二步: 識別合約中的履約責任。
- 第三步: 釐定交易價。
- 第四步:將交易價分配至合約中的履約 責任。
- 第五步:於實體完成履約責任時(或就 此)確認收益。

根據國際財務報告準則第15號,實體於 完成履約責任時(或就此)確認收益,即 於特定履約責任相關的商品或服務的「控 制權」轉讓予客戶時。國際財務報告準則 第15號已就特別情況的處理方法加入更 明確的指引。此外,國際財務報告準則 第15號要求更詳盡的披露。

本集團管理層預期,於未來應用國際財 務報告準則第15號可能會對所呈報金額 及相關披露資料造成影響。然而,於本 集團完成詳細審閱前無法合理估算有關 國際財務報告準則第15號的影響。

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# 2. Adoption of New And Revised International Financial Reporting Standards ("IFRSs") (continued)

# IFRS 15 Revenue from Contracts with Customers (continued)

Except those mentioned above, the management of the Company anticipate that the application of other new and revised IFRSs will have no material impact on the consolidated financial statements.

# 3. Significant Accounting Policies

The consolidated financial statements have been prepared in accordance with IFRSs issued by the IASB. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the SEHK and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis except for certain properties that are measured at fair values at the end of each reporting period, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods.

 採用新訂及經修訂國際財務報告準則(「國際財務報告準則」) (續)

> 國際財務報告準則第**15**號「來自客戶合約 的收益」(續)

除上文所述外,木公司管理層預期,應 用其他新訂及經修訂國際財務報告準則 不會對綜合財務報表造成重大影響。

# 3. 主要會計政策

綜合財務報表已根據國際會計準則委員 會頒佈之國際財務報告準則編製。此 外,綜合財務報表包括香港聯交所證券 上市規則及香港公司條例所規定之適用 披露事項。

除下文會計政策所述於各報告期末若干 物業以公平值計量外,綜合財務報表按 歷史成本基準編製。

歷史成本一般基於交易貨品時所涉代價 的公平值。

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# 3. Significant Accounting Policies (continued)

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2, leasing transactions that are within the scope of IAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 or value in use in IAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

# 3. 主要會計政策(續)

公平值是指市場參與者之間在計量日期 進行之有序交易中出售一項資產所收取 價格或轉移一項負債所支付價格,無論 該價格是採用其他估值技術直接觀察或 估計。在對資產或負債公平值作出估計 時,本集團考慮市場參與者在計量日期 為該資產或負債進行定價時將會考慮之 特徵。於本綜合財務報去中計量及/ 技國際財務報告準則第2號範圍內的以股 份為基礎支付的交易、國際會計準則第 17號範圍內的租賃交易、以及與公平值 類似但並非公平值的計量,例如國際會計 準則第2號中之可變現淨值或國際會計 準則第36號中之使用價值。

此外,就財務報告而言,公平值計量根 據公平值計量之輸入數據可觀察程度及 公平值計量之輸入數據對其整體重要性 分類為第一級、第二級或第三級,詳情 如下:

- 第一級輸入數據為實體於計量日期 可以取得之相同資產或負債於活躍 市場之報價(未經調整);
- 第二級輸入數據為就資產或負債直 接或間接地可觀察之輸入數據(第 一級內包括之報價除外);及
- 第三級輸入數據為資產或負債之不 可觀察輸入數據。

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# 3. Significant Accounting Policies (continued)

The principal accounting policies adopted are set out below:

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved where the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date of the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the noncontrolling interests having a deficit balance.

## 3. 主要會計政策(續)

所採納的主要會計政策載列如下:

### 綜合基準

綜合財務報表包括本公司及受本公司及 其附屬公司控制之實體之財務報表。本 公司在下列情況下,即屬擁有控制權:

- 有權控制被投資方;
- 因其參與被投資方業務而對可變回 報承擔風險或享有權利;及
- 有能力以其權力影響其回報。

倘有事實及情況顯示上列三項控制權條 件之其中一項或多項有變,本集團會重 新評估其是否控制被投資方。

當本集團取得附屬公司之控制權,便將 該附屬公司綜合入賬;當本集團失去附 屬公司之控制權,便停止將該附屬公司 綜合入賬。具體而言,年內收購或出售 之附屬公司之收入及支出會於本集團取 得控制權當日起計入綜合損益及其他全 面收益表,直至本集團對該附屬公司之 控制權終止當日為止。

損益及其他全面收入各項目乃本公司擁 有人及非控股權益分佔。附屬公司全面 收入總額乃本公司擁有人及非控股權益 分佔,即使導致非控股權益產生虧絀結 餘。

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# 3. Significant Accounting Policies (continued)

### **Basis of consolidation (continued)**

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

### Changes in the Group's ownership interests in existing subsidiaries

Changes in the Group's ownership interests in existing subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the noncontrolling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group losses control of a subsidiary, a gain or loss is recognised in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to the subsidiary are accounted for as if the Group has directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specific/permitted by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IAS 39, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

# 3. 主要會計政策(續)

### 綜合基準(續)

如有需要,會對附屬公司之財務報表作 出調整,以使彼等之會計政策與本集團 之會計政策一致。

與本集團成員公司之間交易有關之所有 集團內資產及負債、權益、收入、開支 及現金流量已於綜合賬目時全數對銷。

## 本集團於現有附屬公司之所有權權益之 變動

本集團於現有附屬公司之所有權權益並 無導致本集團失去對附屬公司之控制權 之變動入賬為股權交易。本集團權益及 非控股權益之賬面值作出調整,以反映 其於附屬公司之有關權益之變動。所調 整的非控股權益金額與已付或已收代價 公平值之間之差額直接確認為股權及由 本公司擁有人分佔。

當本集團失去一間附屬公司之控制權, 會於損益內確認收益或虧損,並按(i)已 收代價之公平值及任何保留權益之公平 值之總額與(ii)該附屬公司之資產(包括商 譽)及負債以及任何非控股權益之先前賬 面值之差額計算。先前就附屬公司而於 其他全面收入確認之全部款額,將按猶 如本集團已直接出售附屬公司相關資產 或負債入賬(即按適用國際財務報告準則 之指定/許可重新分類至損益或轉撥至 另一類別權益)。失去控制權當日前附屬 公司所保留之任何投資之公平值視為首 次確認時之公平值,隨後根據國際會計 準則第39號進行會計處理(如適用),視 為於聯營公司或一間合營企業投資的初 始確認後的成本。

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# 3. Significant Accounting Policies (continued)

### **Business combinations**

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisitionrelated costs are generally recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value at the acquisition date, except that:

- deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognised and measured in accordance with IAS 12 *Income Taxes* and IAS 19 *Employee Benefits* respectively;
- liabilities or equity instruments related to share-based payment arrangement of the acquire or share-based payment arrangement of the Group entered into to replace share-based payment arrangements of the acquiree are measured in accordance with IFRS 2 Sharebased Payment at the acquisition date (see the accounting policy below); and
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that Standard.

# 3. 主要會計政策(續)

# 業務合併

收購業務採用購買法進行會計處理。業 務合併成本會以公平值計量,包括在交 易日本集團為換取被收購者的控制權而 轉讓的資產、承擔被收購者前擁有人的 負債,以及發行的股本權益的公平值的 差異。與收購有關的成本一般會於發生 時計入損益。

於收購日,被收購的可識別資產、承擔 負債應按其在收購日的公平值予以確 認,惟以下各項除外:

- 遞延税項資產或負債及僱員福利安 排的相關資產或負債應分別按國際 會計準則第12號「所得税」和國際會 計準則第19號「僱員福利」予以確認 和計量;
- 於收購日,有關被收購者金以股份 為基礎支付的安排或訂立本集團的 以股份為基礎支付的安排以取代被 收購者的以股份為基礎支付的安排 之負債或權益工具,應按國際財務 報告準則第2號「以股份為基礎的付 款」計量(參看以下會計政策);及
- 按照國際財務報告準則第5號「持有 待售的非流動資產和終止經營」歸 類為持有待售的資產(或出售集團) 應按該準則予以計量。

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# 3. Significant Accounting Policies (continued)

#### **Business combinations (continued)**

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after re-assessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation may be initially measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets. The choice of measurement basis is made on a transaction-by-transaction basis. Other types of noncontrolling interests are measured at their fair value or, when applicable, on the basis specified in another IFRS.

When the consideration transferred by the Group in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination.

# 3. 主要會計政策(續)

### 業務合併(續)

商譽按轉讓代價,於被收購者非控股權 益金額及之前於被收購者持有股本權益 (如有)公平值之總和與已收購可識別 資產及承擔負債於收購日淨值之差額計 量。如果在重新評估後,已收購可識別 淨資產及承擔負債於收購日之淨值額超 過轉讓價、在被購者的任何非控股權益 金額以及購買方先前在被收購者持有的 權益(如有)的總額,超出的差額立即作 為廉價購入收益計入損益。

非控股權益為現有擁有權益,當發生清 盤時給予持有人相應於公司淨資產佔有 比例。其初步以公平值或非控股權益於 被收購者可識別淨資產應佔確認金額計 量,計量基準選擇按個別交易基準決 定。其他種類非控股權益按公平值或(當 適用)按其他國際財務報告準則要求之基 準計量。

倘本集團於業務合併中轉讓之代價包括 或然代價安排產生之資產或負債,則或 然代價按其於收購日期之公平值計量, 並計入於業務合併轉讓之代價之一部分。

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# 3. Significant Accounting Policies (continued)

### **Business combinations (continued)**

Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with the corresponding adjustments made against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the "measurement period" (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

#### Investments in joint ventures

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of joint venture are incorporated in the consolidated financial statements using the equity method of accounting. The financial statements of joint venture used for equity accounting purposes are prepared using uniform accounting policies as those of the Group for like transactions and events in similar circumstances. Under the equity method, investment in a joint venture is initially recognised in the consolidated statement of financial position at cost (including acquisition related-cost) and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the joint venture. When the Group's share of losses of a joint venture equals or exceeds its interest in that joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of that joint venture.

# 3. 主要會計政策(續)

## 業務合併(續)

符合資格為計量期間調整之或然代價公 平值變動將予追溯調整,並對商譽作出 相應調整。計量期間調整為於「計量期 間」(不可超過自收購日期起計一年)取得 有關於收購日期已存在之事實及情況之 額外資料產生之調整。

### 於合營企業之投資

合營企業指一項合營安排,對安排擁有 共同控制權之訂約方據此對合營安排之 資產淨值擁有權利。共同控制權指按照 合約協定對一項安排所共有之控制權, 僅在相關活動必須獲得共同享有控制權 之各方一致同意方能決定時存在。

合營企業的業績及資產及負債使用權益 會計法納入綜合財務報表。以權益會計 法處理之合營企業財務報表乃按與本集 團就於類似情況下之交易及事件所採用 者相同之會計政策編製。根據權益法, 於一間合營企業之投資初步按成本於綜 合財務狀況表內確認(包括收購相關之成 本)及其後進行調整,以確認本集團應佔 合營企業的損益及其他全面收入。當本 集團分佔一間合營企業虧損等於或超過 其於該合營企業的權益(包括實質構成本 集團於合營企業的投資淨額的一部分的 任何長期權益),本集團終止確認其分佔 進一步虧損。額外虧損僅於本集團已發 生法定或推定責任或代表該合營企業作 出付款。

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# 3. Significant Accounting Policies (continued)

### Investments in joint ventures (continued)

An investment in a joint venture is accounted for using the equity method from the date on which the investee becomes a joint venture. On acquisition of the investment in a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment.

Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The requirements of IAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in a joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 *Impairment of Assets* as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount, any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

# 3. 主要會計政策(續)

## 於合營企業之投資(續)

於被投資方成為一間合營企業當日,對 合營企業之投資採用權益法入賬。於收 購一間合營企業之投資時,投資成本超 過本集團分佔該被投資方可識別資產及 負債公平值淨額之任何部分乃確認為商 譽,並計入投資之賬面值。

本集團所佔可識別資產及負債於重新評 估後之公平值淨額超過投資成本之任何 差額,會於收購投資期間即時於損益確 認。

應用國際會計準則第39號之規定以釐定 是否有必要就本集團於合營企業之投資 確認任何減值。在必要時,作為單一資 產透過將其可收回金額(使用中價值與公 平值減出售成本兩者之較者)與其賬面值 進行比較,投資(包括商譽)的整個賬面 值根據國際會計準則第36號「資產減值」 進行減值測試。減值虧損的任何撥回根 據國際會計準則第36號確認,以投資可 收回金額於其後增加者為限。

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# 3. Significant Accounting Policies (continued)

### Investments in joint ventures (continued)

The Group discontinues the use of the equity method from the date when the investment ceases to be a joint venture, or when the investment (or a portion thereof) is classified as held for sale. When the Group retains an interest in the former joint venture and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with IAS 39. The difference between the carrying amount of the joint venture at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the joint venture is included in the determination of the gain or loss on disposal of the joint venture. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that joint venture on the same basis as would be required if that associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that joint venture would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

The Group continues to use the equity method when an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes an investment in an associate. There is no remeasurement to fair value upon such changes in ownership interests.

When the Group reduces its ownership interest in a joint venture but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

# 3. 主要會計政策(續)

### 於合營企業之投資(續)

本集團自投資不再為合營企業當日起或 於投資(或其部分)分類為持作出售時終 止使用權益法。倘本集團於前合營企業 擁有權益而保留權益為金融資產時,本 集團於該日之公平值計量保留權益,而 公平值被視為根據國際會計準則第39號 初步確認之公平值。終止使用權益法當 日之合營企業賬面值與任何保留權益及 來自出售合營企業部分權益之任何所得 款項賬面值之間的差額已於釐定出售合 營企業收益或虧損時計算在內。此外, 本集團將先前在其他全面收入就該合營 企業確認之所有金額入賬,基準與該聯 營公司或合營企業直接出售相關資產或 負債的基準相同。因此,倘該合營企業 先前已認其他全面收入之損益,則會於 出售相關資產或負債時重新分類至損 益,當終止使用權益法時,本集團將收 益或虧損由權益重新分類至損益(作為重 新分類調整)。

當於聯營公司之投資成為對合營企業之 投資或於合營企業之投資成為對聯營公 司之投資時,本集團繼續使用權益法。 於發生該等擁有權權益變動時,並無對 公平值進行重新計量。

倘本集團減少其於合營企業之擁有權權 益但本集團繼續使用權益法,則本集團 於出售有關資產或負債時會將該收益或 虧損重新分類至損益之情況下,會將先 前就該等擁有權權益減少而在其他全面 收入確認之收益或虧損按比例重新分類 至損益。

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# 3. Significant Accounting Policies (continued)

### Investments in joint ventures (continued)

When a group entity transacts with a jointly controlled entity, profits and losses resulting from the transactions with the jointly controlled entity are recognised in the Group's consolidated financial statements only to the extent of interests in the jointly controlled entity that are not related to the Group.

### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Revenue from the sale of goods is recognised when the goods are delivered and titles have passed, at which time all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Specifically, revenue from sale of properties in the ordinary course of business is recognised when the respective properties have been completed and delivered to the buyers. Deposits and instalments received from purchasers prior to meeting the above criteria for revenue recognition are included in the consolidated statement of financial position under current liabilities.

# 3. 主要會計政策(續)

# 於合營企業之投資(續)

當集團實體與共同控制實體進行交易 時,由此所產生之損益計入本集團綜合 財務報表,惟以共同控制實體之利益不 涉及本集團的程度為限。

## 收入確認

收入按已收或應收代價之公平值計量。 收入因估計客戶退貨、折扣及其他類似 補貼而減少。

當符合所有以下條件時,來自銷售貨品 之收入於交付貨品及轉移擁有權時確認:

- 本集團已將貨品擁有權之重大風險
   及回報轉移予買方;
- 本集團並無保留一般與擁有權有關 之銷售貨品持續管理權或實際控制 權;
- 收入金額能夠可靠地計量;
- 與交易相關之經濟利益很可能流入 本集團;及
- 有關交易產生或將產生之成本能夠
   可靠地計量。

具體而言,當各物業已竣工並交付予買 方時,於一般業務過程中確認銷售物業 之收入。於達致上述標準前自買方收取 之按金及分期款項計入綜合財務狀況表 流動負債內。

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# 3. Significant Accounting Policies (continued)

#### **Revenue recognition (continued)**

Service income is recognised when services are provided.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

The Group's accounting policy for recognition of revenue from operating leases is described in the accounting policy for leasing below.

#### Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Group as lessor

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease.

#### The Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

# 3. 主要會計政策(續)

### 收入確認(續)

服務收入於提供服務時確認。

在經濟利益可能流入本集團及收入金額 能夠可靠地計量之情況下,金融資產之 利息收入會被確認。利息收入乃參照未 償還本金按適用之實際利率及時間比例 計算(適用之實際利率即準確貼現金融資 產預計年期內估計未來現金收入至資產 於初始確認時之賬面淨值之利率)。

本集團有關確認經營租賃收入之會計政策於下文有關租賃之會計政策內載述。

#### 租賃

凡租賃條款將擁有權的絕大部分風險及 回報轉移至承租人的租賃均會分類為融 資租賃。所有其他租賃則分類為經營租 賃。

#### 本集團作為出租人

經營租賃租金收入以有關租約期限以直 線法確認損益。

#### 本集團作為承租人

經營租賃付款以直線法在租賃期限確 認,惟另一系統化基準更代表租賃資產 所得經濟利益所消費的時間模式者除外。

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# 3. Significant Accounting Policies (continued)

### Property, plant and equipment

Property, plant and equipment including leasehold land (classified as finance lease) and buildings held for use in the production or supply of goods or services, or for administrative purposes (other than properties under construction as described below) are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and accumulated impairment losses, if any.

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Costs include professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Depreciation is recognised so as to write off the cost of assets (other than properties under construction) less their residual values over their estimated useful lives, using the straightline method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

If an item of property, plant and equipment becomes an investment property because its use has changed as evidenced by end of owner-occupation, any difference between the carrying amount and the fair value of that item at the date of transfer is recognised in other comprehensive income and accumulated in property revaluation reserve. On the subsequent sale or retirement of the asset, the relevant revaluation reserve will be transferred directly to retained profits.

# 3. 主要會計政策(續)

### 物業、廠房及設備

物業、廠房及設備(包括用於生產或供應 貨物或服務或行政目的而持有之租賃土 地樓宇(分類為融資租賃))(下述在建物 業除外)乃於綜合財務狀況表按成本減其 後累計折舊及累計減值虧損(如有)列賬。

用作生產或供應或行政目的之建設中物 業按成本減任何已確認減值虧損列賬。 成本包括專業費用及(就合資格資產而 言)根據本集團會計政策撥充資本的借貸 成本。當該等物業竣工及準備用作擬定 用途時,該等物業分類至物業、廠房及 設備的適當類別。當資產準備用作擬定 用途時,該等資產按與其他物業資產相 同的基準開始折舊。

折舊乃以直線法在資產(在建物業除外) 之估計可使用年期內撇銷其成本減其剩 餘價值後確認。估計可使用年期、剩餘 價值及折舊方法於每年年末檢討,以使 任何估計變動之影響可按預期基準列賬。

倘物業、廠房及設備項目因擁有人不再 佔用而顯示其用途發生改變,則將成為 投資物業。該項目的公平值及賬面值的 任何金額差異於轉撥當日於其他全面收 入內確認及於物業重估儲備中累計。於 其後出售該資產或該資產報廢時,有關 重估儲備將直接轉撥入保留盈利。

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# 3. Significant Accounting Policies (continued)

#### Property, plant and equipment (continued)

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the profit or loss.

# Buildings under development for future owner occupied purpose

When buildings are in the course of development for production, or for administrative purposes, the amortisation of prepaid lease payments provided during the construction period is included as part of costs of buildings under construction. Buildings under construction are carried at cost, less any identified impairment losses. Depreciation of buildings commences when they are available for use (i.e. when they are in the location and condition necessary for them to be capable of operating in the manner intended by management).

#### Leasehold land and building

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire lease is classified as an operating lease. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease.

### 3. 主要會計政策(續)

### 物業、廠房及設備(續)

物業、廠房及設備項目待出售後或當並 無未來經濟利益預期自資產之持續使用 中產生時終止確認。終止確認資產產生 之任何損益是指出售所得款項淨額與該 資產賬面值之間的差額並於損益確認。

#### 未來業主佔用用途的發展中樓宇

當樓宇在生產或用作行政目的之開發過 程中,在建設期間撥備的預付租賃款項 攤銷納入建設中樓宇成本的一部分。建 設中樓宇按成本減任何已識別減值虧損 列賬。樓宇可供使用時(即當他們處於能 夠以管理層擬定的方式經營所必要的地 點及條件時)開始樓宇折舊。

#### 租賃土地及樓宇

當租約包括土地及樓宇元素時,本集團 根據評估是否每項元素所有權附帶的絕 大部分風險及回報已轉移至本集團而評 估每項單獨作為融資或經營租約的分 類。除非兩項元素均明確為經營租約, 在此情況下,整個租約分類為經營租 約。特別是,最低租賃付款(包括任何一 次過預付款)按租約開始日期土地元素及 樓宇元素的租賃權益相關公平值的比例 在土地及樓宇元素間進行分配。

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# 3. Significant Accounting Policies (continued)

#### Property, plant and equipment (continued)

#### Leasehold land and building (continued)

To the extent the allocation of the lease payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as "prepaid lease payments" in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis except for those that are classified and accounted for as investment properties under the fair value model. When the lease payments cannot be allocated reliably between the land and building elements, the entire lease is generally classified as a finance lease and accounted for as property, plant and equipment.

#### **Investment properties**

Investment properties are properties and/or land held to earn rentals and/or for capital appreciation (including properties under construction for such purpose).

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are measured at their fair values. Gains or losses arising from changes in the fair value of investment property are included in profit or loss for the period in which they arise.

Construction costs incurred for investment properties under construction are capitalised as part of the carrying amount of the investment properties under construction.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposals. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit or loss in the period in which the item is derecognised.

# 3. 主要會計政策(續)

### 物業、廠房及設備(續)

#### 租賃土地及樓宇(續)

如租賃付款分配能可靠作出,入賬為經 營租約的租賃土地權益於綜合財務狀況 表內呈報為「預付租賃款項」及按租賃期 限以直線法攤銷,惟根據公平值模式分 類及入賬為投資物業者除外。當租賃付 款在土地及樓宇元素之間不能可靠分配 時,整個租約一般分類為融資租約及入 賬為物業、廠房及設備。

#### 投資物業

投資物業乃持有作產生租金收入及/或 資本增值之物業及/或土地(包括就此目 的之建設中物業)。投資物業最初乃按成 本(包括交易成本)計量。

於初次確認後,投資物業按彼等之公平 值計量。因投資物業之公平值變動而產 生之收益或虧損於變動產生期間計入損 益。

在建投資物業產生之建築成本乃作為在 建投資物業賬面值的一部分撥充資本。

投資物業於出售或於其被永久終止使用 及預期於出售時再無日後經濟利益之時 終止確認。終止確認物業所產生的任何 損益(按出售所得款項淨額及資產的賬面 值的差額計算)計入該項目終止確認期間 的損益表。 For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

# 3. Significant Accounting Policies (continued)

#### Impairment of tangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, such that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised as income immediately.

#### **Properties for sale**

Completed properties and properties under development for sale are stated at the lower of cost and net realisable value. Cost includes the cost of land, development expenditure, borrowing costs capitalised in accordance with the Group's accounting policy, and other attributable expenses.

# 3. 主要會計政策(續)

### 有形資產減值

於報告期末,本集團均會審閲其有形資 產的賬面值,以釐定有否任何跡象顯示 該等資產已出現減值虧損。倘存在任何 減值跡象,則會估計資產的可收回金 額,以釐定減值虧損(如有)的程度。

可收回金額為公平值減出售成本的餘額 與使用價值兩者之較高者。在評估使用 價值時,預計未來現金流量會採用税前 貼現率貼現為現值,該税前貼現率應反 映對貨幣時間價值的當前市場評價及該 資產特有的風險(未針對該風險調整估計 未來現金流量)。

倘預期資產可收回金額將少於其賬面 值,則該資產的賬面值將扣減至其可收 回金額。減值虧損將即時於損益確認。

倘減值虧損其後獲撥回,則該資產的賬 面值將增至其已修訂的預期可收回金 額,惟增加後的賬面值不得高於資產在 過往年度並無確認任何減值虧損時釐定 之賬面值。撥回減值虧損將即時確認為 收入。

### 可供銷售物業

可供銷售已竣工物業及在建物業按成本 及可變現淨值(以較低者為準)列賬。成 本包括土地成本、發展開支、根據本集 團會計政策撥充資本的借款成本及其他 應佔開支。 For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

# 3. Significant Accounting Policies (continued)

### Properties for sale (continued)

Net realisable value represents the estimated selling price for properties for sale less all estimated costs of completion and costs necessary to make the sale.

The Group transfers a property from properties for sale to investment property when there is a change of intention to hold the property to earn rentals or/and for capital appreciation rather than for sale in the ordinary course of business, which is evidenced by the commencement of an operating lease to another party. Any difference between the fair value of the property at the date of transfer and its previous carrying amount is recognised in profit or loss.

### **Financial instruments**

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

# 3. 主要會計政策(續)

### 可供銷售物業(續)

可變現淨值指可供銷售物業之估計售價 減全部估計完成成本及所需之銷售費用。

當持有物業之意圖有變,改為賺取租金 或/及資本增值,而非於日常業務過程 中出售(以開始向另一方訂立營業租約為 證),本集團將物業從待售物業轉撥至投 資物業。物業於轉讓日期之公平值與其 過往賬面值之差額於損益確認。

### 金融工具

倘一集團實體為金融工具合約條文之訂 約方,則確認金融資產及金融負債。

金融資產及金融負債首先按公平值計 量。因收購或發行金融資產及金融負債 (透過損益以公平值列賬之金融資產及金 融負債除外)而直接產生之交易成本於首 次確認時計入金融資產或金融負債(如適 用)之公平值或自其公平值扣除。就透過 損益以公平值列賬之金融資產或金融負 債而言,收購直接產生之交易成本即時 於損益確認。

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# 3. Significant Accounting Policies (continued)

#### **Financial instruments (continued)**

#### Financial assets

The Group's financial assets are classified into (i) available-forsale ("AFS") financial assets and (ii) loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

#### AFS financial assets

AFS financial assets are non-derivatives that are either designated or not classified as (a) loans and receivables, (b) held-to-maturity investments or (c) financial assets at fair value through profit or loss.

Equity and debt securities held by the Group that are classified as AFS financial assets and are traded in an active market are measured at fair value at the end of each reporting period. Changes in the carrying amount of AFS monetary financial assets relating to interest income calculated using the effective interest method and dividends on AFS equity investments are recognised in profit or loss. Other changes in the carrying amount of AFS financial assets are recognised in other comprehensive income and accumulated under the heading of investments revaluation reserve. When the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss (see the accounting policy in respect of impairment loss on financial assets below).

Dividends on AFS equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established.

## 3. 主要會計政策(續)

金融工具(續)

#### 金融資產

本集團的金融資產分類為(i)可供出售 (「可供出售」)金融資產:及(ii)貸款及應 收款項。分類取決於金融資產的性質和 宗旨,並在初始確認時確定。所有日常 買賣之金融資產於交易日確認及終止確 認。日常買賣指須根據市場規則或慣例 訂立之時間內交收資產之金融資產買賣。

#### 可供出售金融資產

可供出售金融資產為指定或並無分類為 (a)貸款及應收款項:(b)持有至到期投資: 或(c)透過損益以公平值列賬之金融資產 之非衍生工具。

本集團持有分類為可供出售金融資產並 於活躍市場交易之股票及債務證券於在 各報告期末以公平值計量。有關利息收 入之可供出售貨幣金融資產賬面值變動 乃採用實際利率法計算,可供出售股本 投資之股息於損益確認。可供出售金融 資產賬面值之其他變動於其他全面收入 內確認並於投資重估儲備中累計。倘投 資被出售,或定為已出現減值,先前於 投資重估儲備中累計的累計收益或虧損 將重新分類為損益(參見下文有關金融資 產減值虧損之會計政策)。

可供出售股本工具之股息於集團收取股 息之權利獲確立時於損益中確認。

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# 3. Significant Accounting Policies (continued)

#### **Financial instruments (continued)**

#### Financial assets (continued)

#### AFS financial assets (continued)

AFS equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured and derivatives that are linked to and must be settled by delivery of such unquoted equity investments, they are measured at cost less any identified impairment losses at the end of the reporting period (see the accounting policy in respect of impairment of financial assets below).

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade and other receivables, amounts due from noncontrolling shareholders of subsidiaries, amounts due from related parties, amounts due from a joint venture, restricted bank deposits and bank balances and cash) are measured at amortised cost using the effective interest method, less any impairment (see the accounting policy in respect of impairment of financial assets below).

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments.

### 3. 主要會計政策(續)

金融工具(續)

#### 金融資產(續)

#### 可供出售金融資產(續)

並無於活躍市場報價及公平值不能可靠 計量之可供出售股本投資以及與該等未 報價股本投資相掛鈎且須透過交付該等 未報價股本投資之方式結算的衍生工 具,於報告期末按成本減任何已識別的 減值虧損計量(參見下文有關金融資產減 值的會計政策)。

#### 貸款及應收款項

貸款及應收款項為在活躍市場上並無報 價而具有固定或待定付款的非衍生金融 資產。於初始確認後,貸款及應收款項 (包括貿易及其他應收款、應收附屬公 司之非控股股東款項、應收關連公司款 項、應收一間合營企業款項、受限制銀 行存款及銀行結餘及現金)採用實際利率 法按攤銷成本減任何減值計量(參見下文 有關金融資產減值的會計政策)。

#### 實際利率法

實際利率法是一種計算債務工具的攤銷 成本以及在相關期間分攤利息收入的方 法。實際利率是在債務工具預計年期或 較短期間(如適用)內,將其估計未來現 金收入(包括所有構成實際利率不可缺少 的一部份所支付或收取的費用、交易成 本及其他溢價或折扣)準確貼現至於初步 確認時的賬面值所使用的利率。

債務工具之收入以實際利率基準確認。

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3.	Significant Accounting Policies (continued)	3.	主要會計政策(續)
	Financial instruments (continued)		金融工具(續)
	Financial assets (continued)		金融資產(續)
	Impairment of financial assets		金融資產減值
	Financial assets are assessed for indicators of impairment at the end of the reporting period. Financial assets are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the investment have been affected.		金融資產需於報告期末評估是否具有減 值跡象。倘有客觀證據顯示,有關投資 的估計未來現金流量已因於初步確認金 融資產後發生的一件或多件事件而受到 影響,則會對金融資產作出減值。
	For AFS equity investment, a significant or prolonged decline in		就可供出售股本投資而言,該項投資的

the fair value of that investment below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest and principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

就可供出售股本投資而言,該項投資的 公平值大幅或長期下跌至低於其成本會 被視為減值的客觀證據。

就所有其他金融資產而言,減值的客觀 證據可包括:

- 發行人或對手方出現重大財務困 難;或
- 利息及本金支付款項違約或拖欠等 違約情況;或
- 借方很可能破產或出現財務重組;
   或
- 由於財務困難該金融資產失去活躍 市場。

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# 3. Significant Accounting Policies (continued)

### **Financial instruments (continued)**

#### Financial assets (continued)

#### Impairment of financial assets (continued)

For certain of financial assets, such as trade receivables, that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account.

# 3. 主要會計政策(續)

金融工具(續)

#### 金融資產(續)

#### 金融資產減值(續)

另外,就若干金融資產而言,若估計不 會出現個別減值,則隨後將以共同基準 評估減值。一籃子應收款項的客觀減值 證據可能包括本集團過往收取付款的經 歷、於一籃子應收款項過往60天平均信 貸期內延遲支付的次數增加,以及與應 收款違約相關之全國或地方經濟條件的 可觀察變動。

對於按攤銷成本列賬的金融資產而言, 減值虧損金額按資產賬面值與按原先實 際利率折現估計未來現金流量現值之間 的差額計算。

就按成本列賬的金融資產而言,減值虧 損金額乃按資產賬面值與按一項類似金 融資產的現時市場回報率折現的估計未 來現金流量現值的差額計量。有關減值 虧損將不會於隨後期間撥回。

對於所有金融資產,其賬面值均由減值 虧損直接抵減,惟貿易應收款賬面值則 透過備抵賬目抵減。備抵賬目賬面值變 動於損益中確認。若一項貿易應收款被 視為無法收取,則於備抵賬目中撇銷。 若此前撇銷之金額隨後撥回,則於備抵 賬目中撇銷。

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# 3. Significant Accounting Policies (continued)

#### **Financial instruments (continued)**

#### Financial assets (continued)

#### Impairment of financial assets (continued)

When an AFS financial asset is considered to be impaired, cumulative gains and losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.

### 3. 主要會計政策(續)

金融工具(續)

#### 金融資產(續)

金融資產減值(續)

當可供出售金融資產被視為已減值,先 前於其他全面收入確認的累計損益於期 內重新分類至損益。

就按攤銷成本列賬的金融資產而言,倘 於隨後期間,減值虧損金額下跌,而有 關下跌客觀地與確認減值虧損之後發生 的事件有關,則過往確認的減值虧損會 透過損益表撥回,而於減值日期撥回的 資產賬面值不得超過倘未有確認減值時 的攤銷成本。

集團實體所發行的債務及股本工具根據 所訂立的合約安排的具體內容及金融負 債與股本工具的定義進行分類為金融負 債或股本。

#### 股本工具

股本工具是證明在扣除所有負債後於本 集團資產之剩餘權益的任何合約。本集 團發行的股本工具按已收款項扣除直接 發行成本而確認。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

# 3. Significant Accounting Policies (continued)

### **Financial instruments (continued)**

#### Financial assets (continued)

#### Financial liabilities

Financial liabilities (including bank and other borrowings, trade and other payables, amounts due to non-controlling shareholders of subsidiaries, amount due to a related party and amount due to a joint venture) are subsequently measured at amortised cost using the effective interest method.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

#### Senior notes

Senior notes issued by the Company that contain both liability and early redemption option (which is not closely related to the host contract) are classified separately into respective items on initial recognition. At the date of issue, both the liability and early redemption option components are recognised at fair value.

In subsequent periods, the liability component of the senior notes is carried at amortised cost using the effective interest method. The early redemption option is measured at fair value with changes in fair value recognised in profit or loss.

# 3. 主要會計政策(續)

金融工具(續)

### 金融資產(續)

#### 金融負債

金融負債(包括銀行及其他借款、貿易及 其他應付款以及應付附屬公司非控股股 東款項、應付一間關連公司款項及應付 一間合營企業款項)其後採用實際利率法 按已攤銷成本計量。

#### 實際利率法

實際利率法是一種在相關期間計算債務 工具的攤銷成本以及分攤利息開支的方 法。實際利率是在金融負債預計年期或 較短期間(如適用)內,將估計未來現金 支付款項(包括構成實際利率組成部份的 所付或所收到的所有費用及點子、交易 成本及其他溢價或折讓)準確貼現至於初 步確認時的賬面值所使用的利率。

利息開支以實際利率基準確認。

#### 優先票據

本公司發行具有負債及提早購回權(與主 合約並無密切關係)的優先票據在初步確 認時分作不同類別。於發行日,負債及 提早購回權部分均按公平值確認。

在其後期間,優先票據的負債部分使用 實際利率法按照攤餘成本列賬,提早購 回權按照公平值計量,其變動計入損益 中。
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#### 3. Significant Accounting Policies (continued)

#### **Financial instruments (continued)**

#### Financial assets (continued)

#### Senior notes (continued)

Transaction costs that relate to the issue of the senior notes are allocated to the liability and early redemption option components in proportion to their relative fair values. Transaction costs relating to the early redemption option are charged to profit or loss immediately. Transaction costs relating to the liability component are included in the carrying amount of the liability portion and amortised over the period of the senior notes using the effective interest method.

#### Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument.

A financial guarantee contract issued by the Group and not designated at fair value through profit or loss is recognised initially at fair value less transaction costs that are directly attributable to the issue of the financial guarantee contract. Subsequent to initial recognition, the Group measures the financial guarantee contract at the higher of:

- the amount of the obligation under the contract, as determined in accordance with IAS 37 *Provisions*, *Contingent Liabilities and Contingent Assets*; and
- the amount initially recognised less, when appropriate, cumulative amortisation recognised in accordance with the revenue recognition policies.

#### 3. 主要會計政策(續)

金融工具(續)

#### 金融資產(續)

#### 優先票據(續)

與發行優先票據有關的交易費用按照有 關公平值的比例分配到負債提早購回權 部分。與提早購回權有關的交易費用及 時確認為損益。與負債部分有關的交易 費用計入負債部分的賬面價值,並使用 實際利率法在優先票據期間內攤銷。

#### 財務擔保合約

財務擔保合約乃規定發行人在由於某債 務人未能按照某債務工具的原有或修訂 條款在到期時付款而出現虧損時向持有 人作出具體償付的合約。

本集團發行並非指定為透過損益以公平 值列賬的財務擔保合約,於初步確認時 以其公平值減發行財務擔保合約直接應 佔的交易成本列賬。於初定確認後,本 集團以下列較高者計量財務擔保合約:

- (i) 根據合約所須承擔的責任涉及的金額,有關金額根據國際會計準則第 37號「撥備、或然負債及或然資產」
   釐定;及
- (ii) 初步確認的金額減去根據收入確認政策而確認的累計攤銷(如適用)。

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#### 3. Significant Accounting Policies (continued)

#### **Financial instruments (continued)**

#### Financial assets (continued)

#### Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group continues to recognise the asset to the extent of its continuing involvement and recognises an associated liability. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognises an associated liability. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset, the Group continues to recognise the financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### 3. 主要會計政策(續)

金融工具(續)

#### 金融資產(續)

#### 解除確認

本集團只有在當資產現金流量的合約權 利届滿或予另一實體轉讓金融資產及絕 大部分風險及回報時才解除確認金融資 產。如果本集團既不是轉讓也不是保留 絕大部分風險及回報並繼續控制被轉讓 資產,則本集團繼續確認該資產並以其 持續涉及者為限及確認相關負債。如果 本集團保留被轉讓金融資產絕大部分風 險及回報,則本集團繼續確認該金融資 產及確認已收所得款項之抵押借貸。

於全面解除確認金融資產時,該項資產 賬面值與已收及應收代價及於其他全面 收入確認的累計損益總數間的差額會於 損益中確認。

本集團僅於本集團責任獲解除、註銷或 屆滿時,解除確認金融負債。獲解除確 認的金融負債的賬面值與已付或應付代 價間的差額於損益中確認。

#### 借款成本

與收購、建築或生產合資格資產(即需長時間準備以達致其擬定用途或可供出售 的資產)直接相關的借款成本將計入該等 資產的成本中,直至有關資產大致可供 用作擬定用途或出售為止。

所有其他借款成本均於其產生期間於損 益內確認。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 3. Significant Accounting Policies (continued)

#### **Government grants**

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Group should purchase, construct or otherwise acquire non-current assets are recognised as deferred income in the consolidated statement of financial position and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

The benefit of a government loan at a below-market rate of interest is treated as a government grant, measured as the difference between proceeds received and the fair value of the loan based on prevailing market interest rates.

#### 3. 主要會計政策(續)

#### 政府補助

政府補助於可合理確保本集團將符合補 助所附帶之條件並將於收到該等補助時 方可確認。

政府補助乃於本集團將擬用該補助加以 補償的相關成本確認為開支的期間內有 系統地於損益確認。尤其是,首要條件 為本集團須購買、興建或以其他方式收 購非流動資產之政府補助於綜合財務狀 況表內確認為遞延收入,並按系統及合 理基準按有關資產之可使用年期轉撥至 損益。

作為已產生支出或虧損之補償而應收取 或為給予本集團即時財務支持而無日後 相關成本之政府補助於其應收取期間在 損益中確認。

按低於市場利率計息之政府貸款之利益 作為政府補助處理,計量為已收所得款 項與根據現行市場利率計算之貸款公平 值間之差額。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 3. Significant Accounting Policies (continued)

#### **Provisions**

Provisions are recognised when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation. Provisions are measured at the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

Provisions for land acquired are based on estimates of required expenditure on the properties. The Group estimates its liabilities for land acquired based upon detailed calculations of the amount and timing of the future cash expenditure to perform the required work, escalated for inflation, then discounted at a discount rate that reflects current market assessment of the time value of money and the risks specific to the liability such that the amount of provision reflects the present value of the expenditures expected to be required to settle the obligation. Provisions for land acquired are added to the cost of properties for sale in the period in which the obligation is identified.

#### **Foreign currencies**

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

#### 3. 主要會計政策(續)

#### 撥備

倘本集團因過往事件而產生現有責任, 而本集團可能須履行該責任時確認撥 備。撥備乃根據於報告期間結算日對償 還現有責任所需代價之最佳估算計值, 並計及該責任之風險及不確定因素。倘 撥備乃按履行現有責任之估計現金流量 計值,其賬面值則按有關現金流量之現 值計值(倘貨幣時間值的影響重大)。

收購土地撥備為根據對物業所需開支的 估計。本集團根據對進行所需工作之未 來現金流量開支金額及時間之詳細計算 方法,就通脹調高,再按反映貨幣時間 值之現行市場評估及負債特定之貼現率 貼現,致使撥備反映預期須履行責任開 支之現值,從而估計該收購土地之負 債。收購土地撥備於確定義務期間加至 可供出售物業成本。

#### 外幣

在編製各個別集團實體的財務報表時, 以該實體的功能貨幣以外的貨幣(外幣) 結算的交易乃按交易當日的匯率結算。 於報告期末,以外幣列值的貨幣項目按 該日當時的匯率重新換算。以外幣列值 並按公平值入賬的非貨幣項目則按釐定 公平值當日的匯率重新換算。按歷史成 本以外幣計量的非貨幣項目不作重新換 算。

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#### 3. Significant Accounting Policies (continued)

#### Foreign currencies (continued)

Exchange differences on monetary items are recognised in profit or loss in the period in which they arise except for:

- exchange differences on foreign currency borrowings relating to assets under construction for future productive use, which are included in the cost of those assets when they are regarded as an adjustment to interest costs on those foreign currency borrowings;
- exchange differences on transactions entered into in order to hedge certain foreign currency risks (see the accounting policies below); and
- exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation), which are recognised initially in other comprehensive income and reclassified from equity to profit or loss on repayment of the monetary items.

#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from "profit before tax" as reported in the consolidated statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted by the end of the reporting period.

#### 3. 主要會計政策(續)

#### 外幣(續)

貨幣項目的匯兑差額乃於產生期內於損 益確認,惟以下各項例外:

- 當有關未來生產使用之在建資產的 外幣借貸匯兑差額被視為該等外幣
   借貸之利息成本之調整時,匯兑差
   額乃計入該等資產之成本;
- 記錄交易之匯兑差額乃為對沖若干
   外幣風險(見下文會計政策);及
- 應收或應付一項境外業務之貨幣項 目匯兑差額,因其既無計劃結算, 而結算亦不大可能發生(因此為境 外業務投資淨額之一部分,最初於 其他全面收入確認,並於償還貨幣 項目時從權益重新分類為損益。

#### 税項

所得税開支為即期應付税項及遞延税項 的總額。

即期應付税項是根據年度應課税溢利計 算。應課税溢利與在綜合損益及其他全 面收益表中所呈報的「除税前溢利」有 別,原因是應課税溢利不包括其他年度 的應課税收入項目或可扣税開支項目, 亦不包括毋須課税或不可扣税的收益表 項目。本集團的即期税項負債乃按在報 告期末已頒佈的税率計算。

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#### 3. Significant Accounting Policies (continued)

#### **Taxation (continued)**

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and interest in a joint venture, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred taxation assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

#### 3. 主要會計政策(續)

#### 税項(續)

資產及負債在綜合財務報表的賬面值與 計算應課税溢利所用的相應税基兩者間 的臨時差額確認為遞延税項。遞延税項 負債一般就所有應課税臨時差額確認, 而遞延税項資產一般於可能有應課税溢 利抵銷該等可扣税臨時差額時就所有可 扣除臨時差額確認。

倘若臨時差額來自商譽或因首次確認不 影響應課税溢利或會計溢利的交易中的 其他資產與負債(業務合併除外),則不 會確認有關遞延税項資產及負債。

遞延税項負債就於附屬公司之投資及於 合營企業之權益所產生應課税臨時差額 予以確認,除非本集團有能力控制臨時 差額之撥回,而臨時差額很可能不會於 可見將來撥回。可扣減臨時差額產生的 遞延税項資產(與該等投資及權益有關) 僅於可能將有足夠應課税溢利可用來抵 銷動用臨時差額的利益而且該等利益於 可見將來可撥回的情況下方予以確認。

遞延税項資產的賬面值於報告期末作檢 討,並在不大可能有足夠應課税溢利以 收回全部或部份資產時作調減。

遞延税項資產及負債乃按照於報告期末 已實施或大致實施之税率(及税法),按 預期於負債清償或資產變現期間適用的 税率計算。

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#### 3. Significant Accounting Policies (continued)

#### **Taxation (continued)**

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the purposes of measuring deferred tax liabilities or deferred tax assets for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale. If the presumption is rebutted, deferred tax liabilities and deferred tax assets for such investment properties are measured in accordance with the above general principles set out in IAS 12 (i.e. based on the expected manner as to how the properties will be recovered).

Current and deferred tax are recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

#### **Retirement benefit costs**

Payments to defined contribution retirement benefit plans and state-managed retirement benefit schemes are recognised as an expense when employees have rendered service entitling them to the contributions.

#### 3. 主要會計政策(續)

#### 税項(續)

遞延税項負債及資產的計量反映出於報 告期末將依循本集團所預計以收回或清 償其資產及負債賬面金額的方式的税務 後果。

就計量遞延税項負債或遞延税項資產而 言,利用公平值模型計量的投資物業之 賬面值乃假設通過銷售全數收回,除非 該假設被推翻則除外。當投資物業可予 折舊及於本集團的業務模式(其業務目標 是隨時間而非透過銷售消耗投資物業所 包含的絕大部分經濟利益)內持有時,有 關假設會被推翻。倘有關假設被推翻, 則上述投資物業的遞延税項負債及遞延 税項資產根據國際會計準則第12號所載 的上述一般原則計量(即根據將如何收回 有關物業的預期方式)。

即期税項及遞延税項於損益內確認,除 非即期税項及遞延税項與於其他全面收 入或直接於權益確認的項目相關,在該 情況下,遞延税項亦須分別於其他全面 收入或直接於權益確認。

#### 退休福利成本

定額供款退休福利計劃及國營退休福利 計劃的供款乃於僱員就其提供服務可享 有供款時列為開支。

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#### 3. Significant Accounting Policies (continued)

#### Share-based payment arrangements

#### Equity-settled share-based payment transactions

#### Share options granted to employees

For grants of share options that are conditional upon satisfying specified vesting conditions, the fair value of services received is determined by reference to the fair value of share options granted at the date of grant and is expensed on a straight-line basis over the vesting period, with a corresponding increase in equity (share option reserve).

At the end of the reporting period, the Group revises its estimates of the number of options that are expected to ultimately vest. The impact of the revision of the original estimates during the vesting period, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to share option reserve.

When the share options are exercised, the amount previously recognised in share option reserve will be transferred to share premium. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in share option reserve will be transferred to retained profits.

#### 3. 主要會計政策(續)

#### 以股份為基礎支付的安排

#### 股本結算以股份為基礎支付的交易

#### 授予僱員的購股權

就授出購股權(須達成指明歸屬條件)而 言,參考已授出之購股權於授出當日的 公平值而釐定的已收取服務的公平值, 在歸屬期內以直線法列作支出,並對權 益(購股權儲備)作出相應增加。

於報告期末,本集團將修訂其對預期最 終歸屬購股權數目之估計。歸屬期間內 修訂初始估計數字的影響(如有)在損益 賬確認,使累計開支得以反映已修訂之 估計數字,並對購股權儲備作出相應調 整。

購股權獲行使時,先前於購股權儲備中 確認之數額將轉撥至股份溢價。當購股 權於歸屬日期後被收回或於屆滿日仍未 獲行使,先前於購股權儲備中確認之數 額將轉撥至保留溢利。

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#### 4. Key Sources of Estimation Uncertainty

In the application of the Group's accounting policies, which are described in note 3, the management of the Company are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

## Determination of net realisable value of properties under development for sale and completed properties for sale

Properties under development for sale and completed properties for sale are stated at the lower of the cost and net realisable value. Cost of each unit in each phase of development is determined using the weighted average cost method. The net realisable value is the estimated selling price less estimated selling expenses and estimated cost of completion (if any), which are estimated based on best available information. Where there is any decrease in the estimated selling price arising from any changes to the property market conditions in the PRC, there may be written down on the properties under development for sale and completed properties for sale.

#### 4. 估計不明朗因素的主要來源

採用附註3所述本集團之會計政策時,本 公司管理層須就難以自其他來源確定之 資產及負債之賬面值作判斷、估計及假 設。該等估計及有關假設乃根據過往經 驗及其他視為相關之因素而作出。實際 結果與該等估計或有差異。

各項估計及相關假設會持續檢討。倘會 計估計之修訂僅影響修訂該估計之期 間,有關修訂則會在該期間確認;倘修 訂對當前及未來期間均有影響,則在作 出修訂期間及未來期間確認。

#### 估計不明朗因素的主要來源

以下是於報告期末有關未來的主要假設 及估計不明朗因素的其他主要來源,有 關假設及來源具有導致資產及負債的賬 面值於下一財政年度內作出大幅調整的 重大風險。

#### *釐定可供銷售在建物業及可供銷售已竣 工物業的可變現淨值*

可供銷售在建物業及可供銷售已竣工物 業乃按成本或可變現淨值(以較低者為 準)入賬。於各發展階段中的各單位成本 乃使用加權平均成本法釐定。可變現淨 值乃以估計售價減估計銷售開支及估計 竣工成本(倘有)計算,並根據最可靠的 資料作出估計。倘中國的物業市場狀況 發生任何改變導致估計售價下降,或會 就可供銷售在建物業及可供銷售已竣工 物業作出撇減。

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# 4. Key Sources of Estimation Uncertainty (continued)

# Key sources of estimation uncertainty (continued)

Determination of net realisable value of properties under development for sale and completed properties for sale (continued)

As at 31 December 2014, the carrying amount of properties under development and completed properties for sale amounted to approximately RMB24,946,828,000 (net of write-down of RMB54,474,000) (2013: carrying amount of RMB19,437,238,000, net of write-down of RMB58,596,000).

# Impairment of hotel assets included in property, plant and equipment

The carrying amounts of property, plant and equipment are reviewed annually and adjusted for impairment in accordance with IAS 36 whenever certain events or changes in circumstances indicate that the carrying amount may not be recoverable. The recoverable amount of the assets is the higher of fair value less costs to sell and value in use. In assessing fair value less costs to sell, a combination of the market approach and depreciated replacement cost approach was adopted in assessing the land portion and the buildings structures of the hotel, respectively, taking into account of discount for vacancy and cost to sell the hotel property. Details of the recoverable amount calculation for property, plant and equipment are disclosed in note 14.

#### **4.** 估計不明朗因素的主要來源 (續)

估計不明朗因素的主要來源(續)

#### 釐定可供銷售在建物業及可供銷售已竣 工物業的可變現淨值(續)

於二零一四年十二月三十一日,可供銷 售在建物業及可供銷售已竣工物業的賬 面值為約人民幣24,946,828,000元(扣除 撇減人民幣54,474,000元)(二零一三年: 賬面值人民幣19,437,238,000元(扣除撇 減人民幣58,596,000元))。

#### 酒店資產(包括物業、廠房及設備)減值

物業、廠房及設備之賬面值,在發生若 干事件或情況變化,顯示賬面值可能無 法收回時,根據國際會計準則第36號按 年進行減值審核及調整。資產之可收回 金額為公平值減出售成本的餘額與使用 價值兩者之較高者。於評估公平值減出 售成本時,就評估土地部分及酒店建築 物結構分別使用市場法及折舊重置成本 法的組合,並計及空置及出售酒店物業 成本的折讓。有關計算物業、廠房及設 備之可收回金額詳情於附註14中披露。

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# 4. Key Sources of Estimation Uncertainty (continued)

# Key sources of estimation uncertainty (continued)

#### Land appreciation tax ("LAT")

The Group is subject to LAT in the PRC. However, the implementation and settlement of the tax varies amongst different tax jurisdictions in various cities of the PRC and certain projects of the Group have not finalised their land appreciation tax calculations and payments with any local tax authorities in the PRC. Accordingly, significant judgment is required in determining the amount of Land appreciation and its related income tax provisions. The Group recognised the LAT tax based on management's best estimates. The final tax outcome could be different from the amounts that were initially recorded, and these differences will impact the income tax expense and the related income tax provisions in the periods in which such tax is finalised with local tax authorities.

#### Income taxes

As at 31 December 2014, a deferred tax asset of RMB141,964,000 (2013: RMB81,187,000) in relation to unused tax losses has been recognised in the Group's consolidated statement of financial position. No deferred tax asset has been recognised on the tax losses of RMB413,348,000 (2013: RMB363,190,000) due to the unpredictability of future profit streams. The realisability of the deferred tax asset mainly depends on whether sufficient future profits or taxable temporary differences will be available in the future. In cases where the actual future profits generated are less than expected, a material reversal of deferred tax assets may arise, which would be recognised in profit or loss for the period in which such a reversal takes place.

**4.** 估計不明朗因素的主要來源 (續)

#### 估計不明朗因素的主要來源(續)

#### 土地增值税(「土地增值税」)

本集團須繳納中國之土地增值税。然 而,中國各個城市的不同徵税區的税項 徵收及支付有所差異,而本集團的若干 項目尚未與中國的地方税務部門最終確 定土地增值稅之計算及支付。因此,於 釐定土地增值金額及其相關所得税撥備 時須作出重大判斷。本集團基於管理層 之最佳估計確認土地增值税。最終的税 項結果或會不同於初始列賬之金額,而 該等差異將影響與地方税務部門確定該 等税項之期間內之所得税開支及有關所 得税撥備。

#### 所得税

於二零一四年十二月三十一日,有關未 動用税項虧損人民幣141,964,000元(二 零一三年:人民幣81,187,000元)的遞 延税項資產已於本集團綜合財務狀況表 內確認。由於未來溢利來源的不可預測 性,並無就税項虧損人民幣413,348,000 元(二零一三年:人民幣363,190,000元) 確認遞延税項資產。遞延税項資產的變 現能力主要取決於未來是否有足够的未 來溢利或應課税臨時差額。如所產生的 實際未來溢利低於預期,可能產生遞延 税項資產的重大撥回,並於產生該項撥 回的期間於損益確認。

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# 4. Key Sources of Estimation Uncertainty (continued)

# Key sources of estimation uncertainty (continued)

#### Fair value measurements and valuation processes

The investment properties of the Group are measured at fair value for financial reporting purposes. The board of directors of the Company has set up a property valuation team, which is headed up by the Chief Financial Officer of the Company, to determine the appropriate valuation techniques and inputs for fair value measurements.

In estimating the fair value of an investment property, the Group uses market-observable data to the extent it is available. Where Level 1 inputs are not available, the Group engages third party qualified property valuers to perform the valuation. The property valuation team works closely with the qualified external property valuers to establish the appropriate valuation techniques and inputs to the model. The Chief Financial Officer reports the property valuation team's findings to the board of directors of the Company half a year to explain the cause of fluctuations in the fair value of the assets.

The Group uses valuation techniques that include inputs that are not based on observable market data to estimate the fair value of investment properties. Note 16 provide detailed information about the valuation techniques, inputs and key assumptions used in the determination of the fair value of investment properties.

#### **4.** 估計不明朗因素的主要來源 (續)

#### 估計不明朗因素的主要來源(續)

#### 公平值計量及估值過程

本集團的投資物業乃按公平值計量以用 於財務申報目的。本公司董事會已成立 以本公司財務總監為首的物業估值團 隊,以就公平值計量釐定適用估值技術 及輸入數據。

估計投資物業的公平值時,本集團使用 可用市場可觀察數據。倘第一級之輸入 數據不可用,本集團會委聘第三方合資 格物業估值師進行估值。物業估值團隊 會與合資格外聘物業估值師緊密合作, 制訂合適之估值技術及模式輸入數據。 為説明資產公平值波動的原因,財務總 監每半年向本公司董事會呈報物業估值 團隊的調查結果。

本集團採用包括並非以可觀察市場數據 為依據的輸入數據在內的估值技巧估計 投資物業的公平值。附註16提供有關釐 定投資物業公平值所用的估值技巧、輸 入數據及關鍵假設的詳盡資料。

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# 4. Key Sources of Estimation Uncertainty (continued)

# Key sources of estimation uncertainty (continued)

#### Provision for land acquired

The provision for land acquired have been determined by the executive directors based on their best estimates. The executive directors of the Company estimated this liability for land acquired based upon detailed calculations of the amount and timing of future cash flows spending on the properties development, escalated for inflation, then discounted at a discount rate that reflects current market assessments of the time value of money and the risks specific to the liability, such that the provision reflects the present value of the costs expected to be required to settle the obligation. However, in so far as the effect on the land and properties development becomes apparent in future periods, the estimate of the associated costs may be subject to change in the near future. The provision is reviewed regularly such that it properly reflects the present value of the obligation arising from the current and past properties development. The movement of provisions for land acquired during the year is set out in note 31.

#### 5. Revenue

The Group is principally engaged in the property development and property investment in the PRC. An analysis of the Group's revenue for the year is as follows: **4.** 估計不明朗因素的主要來源 (續)

#### 估計不明朗因素的主要來源(續)

#### 收購土地撥備

收購土地撥備乃由執行董事根據其最佳 估計釐定。執行董事根據物業開發之未 來現金流量開支金額及時間之詳細計算 方法,就通賬調高,再按反映貨幣時間 值之現行市場評估及負債特定風險之貼 現率貼現,致使撥備反映預期須履行責 任開支之現值,從而估計該收購土地之 負債。然而,只要現有土地及物業開發 之影響於未來期間變得明顯,則相關成 本之估計亦可能須在不久將來改變。撥 備會定期檢討,以適當反映現有及過 常 物業開發所產生責任之現值。年內收購 土地撥備變動載列於附註31。

#### 5. 營業額

本集團主要於中國從事物業發展及物業 投資業務。本集團於年內的營業額分析 如下:

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Sales of properties Rental Income Hotel, consulting and management inco	銷售物業 租金收入 ome 酒店、顧問及管理收入	6,802,952 70,822 102,377	5,599,797 48,706 80,764
		6,976,151	5,729,267

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#### 6. Segment Information

Information regularly reported to the Group's chief executive officer (the chief operating decision maker) for the purposes of resource allocation and assessment of performance focuses on the type of operation. The Group's reportable and operating segments under IFRS 8 are as follows:

Property development-development and sale of propertiesProperty investment-lease of investment propertiesOthers-hotel operation, provision of consulting<br/>and management services

The following is an analysis of the Group's revenue and results by reportable and operating segments:

#### 6. 分部資料

為分配資源及評估業績而已向本集團行 政總裁(主要營運決策者)定期報告的資 料專注於業務類型。本集團根據國際財 務報告準則第8號的可報告及營運分部如 下:

物業發展	—	發展及銷售物業
物業投資	—	租賃投資物業
其他	_	經營酒店、提供顧問及管
		理服務

以下是本集團按可報告及營運分部劃分 的營業額及業績分析:

			Year ended 31 December 2014 截至二零一四年十二月三十一日止年度			
		Property development 物業發展 RMB'000 人民幣千元	Property investment 物業投資 RMB'000 人民幣千元	<b>Others</b> 其他 <b>RMB′000</b> 人民幣千元	<b>Total</b> 總計 <b>RMB′000</b> 人民幣千元	
External segment revenue	外在分部營業額	6,802,952	70,822	102,377	6,976,151	
Segment profit (loss)	分部溢利(虧損)	1,375,134	143,909	(59,932)	1,459,111	
Other income and gains Unallocated corporate expenses Finance costs Share of results of joint ventures	其他收入及收益 未分配公司開支 融資成本 應佔合營企業業績				109,622 (64,033) (65,155) 9,161	
Profit before tax	除税前溢利				1,448,706	

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#### 6. Segment Information (continued)

#### 6. 分部資料(續)

		Year ended 31 December 2013 截至二零一三年十二月三十一日止年度			
		Property development 物業發展 RMB'000 人民幣千元	Property investment 物業投資 RMB'000 人民幣千元	Others 其他 RMB′000 人民幣千元	Total 總計 RMB'000 人民幣千元
External segment revenue	外在分部營業額	5,599,797	48,706	80,764	5,729,267
Segment profit (loss)	分部溢利(虧損)	1,186,494	105,346	(52,753)	1,239,087
Other income and gains Unallocated corporate expenses Finance costs Gain on disposal of a subsidiary Share of result of a joint venture	其他收入及收益 未分配企業開支 融資成本 出售一間附屬公司收益 應佔一間合營企業業績				115,034 (65,599) (44,048) 20,682 (75)
Profit before tax	除税前溢利				1,265,081
Notes:			附註:		

There is no inter-segment revenue in both years.

The accounting policies of the reportable and operating segments are the same as the Group's accounting policies described in note 3. Segment results represent the profit generated or loss incurred by each segment without allocation of central administration costs including directors' salaries, head office operating expenses, bank interests and other income, finance costs, share of results of joint ventures and gain on disposal of a subsidiary. This is the measure reported to the Group's chief executive officer for the purposes of resource allocation and performance assessment.

兩年皆沒有分部間營業額。

可報告及營運分部的會計政策與附註3所 述本集團的會計政策相同。分部業績指 各分部所產生溢利或虧損,並未分配中 央行政成本(包括董事薪金、總部經營開 支、銀行利息及其他收入、融資成本、 應佔合營企業業績及出售一間附屬公司 收益)。此乃為作出資源分配及業績評估 而向本集團行政總裁報告的方式。

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#### 6. Segment Information (continued)

#### 6. 分部資料(續)

The following is an analysis of the Group's assets and liabilities by reportable and operating segments:

#### Segment assets

#### 以下是本集團按可報告及營運分部劃分 的資產及負債分析:

#### 分部資產

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Property development	物業發展	27,061,540	21,930,148
Property investment	物業投資	2,763,029	2,461,676
Others	其他	249,152	191,241
Total segment assets	分部資產總值	30,073,721	24,583,065
Unallocated assets:	未分配資產:		
Available-for-sale investment	可供出售投資	25,000	25,000
Interests in joint ventures	於合營企業的權益	62,978	4,925
Amount due from a joint venture	應收一間合營企業款項	151,955	-
Deferred tax assets	遞延税項資產	150,763	118,214
Tax recoverable	可收回税金	218,612	146,863
Restricted bank deposits	受限制銀行存款	3,928,254	1,899,230
Bank balances and cash	銀行結餘及現金	1,989,054	2,812,335
Others	其他	185,497	341,874
Consolidated assets	綜合資產	36,785,834	29,931,506

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#### 6. Segment Information (continued)

#### 6. 分部資料(續)

Segment liabilities

#### 分部負債

		<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB <sup>'</sup> 000 人民幣千元
Property development	物業發展	13,967,650	10,977,354
Property investment	物業投資	34,513	47,659
Others	其他	60,834	36,268
Total segment liabilities	分部負債總額	14,062,997	11,061,281
Unallocated liabilities:	未分配負債:		
Bank and other borrowings	銀行及其他借款	8,240,305	8,153,277
Senior notes	優先票據	3,256,986	1,370,567
Amount due to a joint venture	應付一間合營企業款項	57,300	-
Tax liabilities	税項負債	1,789,987	1,488,462
Deferred tax liabilities	遞延税項負債	340,545	331,790
Others	其他	3,626	2,273
Consolidated liabilities	綜合負債	27,751,746	22,407,650

For the purposes monitoring segment performances and allocating resources among segments:

- all assets are allocated to reportable and operating segments other than interests in joint ventures, amount due from a joint venture, AFS investment, deferred tax assets, tax recoverable, restricted bank deposits, bank balances and cash and other assets not attributable to respective segment.
- all liabilities are allocated to reportable and operating segments other than tax liabilities, bank and other borrowings, senior notes, amount due to a joint venture, deferred tax liabilities and other liabilities not attributable to respective segment.

就監察分部業績及在分部間分配資源而 言:

- 所有資產將獲分配至可報告及營運 • 分部,惟並非屬各分部應佔的於合 營企業的權益、應收一間合營企業 款項、可供出售投資、遞延税項資 產、可收回税金、受限制銀行存 款、銀行結餘及現金以及其他資產 除外。
- 所有負債將獲分配至可報告及營運 • 分部,惟並非屬各分部應佔的應付 税項、銀行及其他借款、優先票 據、應付一間合營企業款項、遞延 税項負債及其他負債除外。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 6. Segment Information (continued)

#### 6. 分部資料(續)

#### **Other information**

#### 其他資料

#### Year ended 31 December 2014

		截至二零一四年十二月三十一日止年度				
		Property development 物業發展 RMB'000 人民幣千元	Property investment 物業投資 RMB'000 人民幣千元	Others 其他 RMB′000 人民幣千元	Unallocated 未分配 RMB'000 人民幣千元	<b>Total</b> 總計 <b>RMB'000</b> 人民幣千元
Amounts included in the measure of segment profit or loss or segment assets:	已於計量分部溢利或虧損或 分部資產時計入的金額:					
Addition of property, plant and equipment Addition of investment properties	物業、廠房及設備添置 投資物業添置	104,919 -	- 210,937	7,240	842	113,001 210,937
Depreciation of property, plant and equipment Release of prepaid lease payments	物業、廠房及設備折舊 預付租賃付款撥回	8,991 435	-	8,918 _	7,442	25,351 435
Loss on disposal of property, plant and equipment	出售物業、廠房及設備虧損 投資物業公平值變動	871	- 97,610	269	-	1,140 97,610
Change of fair value of investment Properties Write-down on properties for sale	仅貝初末公十值受到 可供出售物業撇減	- 309	<i>51</i> ,010 -	-	-	309

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 6. Segment Information (continued)

#### 6. 分部資料(續)

#### Other information (continued)

#### 其他資料(續)

		Year ended 31 December 2013 截至二零一三年十二月三十一日止年度				
		Property Property				
		development	investment	Others	Unallocated	Total
		物業發展	物業投資	其他	未分配	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Amounts included in the measure of	已於計量分部溢利或虧損或					
segment profit or loss or segment assets:	分部資產時計入的金額:					
Addition of property, plant and equipment	物業、廠房及設備添置	9,257	-	3,669	23,699	36,625
Addition of investment properties	投資物業添置	-	439,178	-	-	439,178
Depreciation of property, plant and equipment	物業、廠房及設備折舊	4,838	-	14,131	14,932	33,901
Release of prepaid lease payments	預付租賃付款撥回	69	-	-	-	69
Loss on disposal of property, plant and equipment	出售物業、廠房及設備虧損	380	-	3,005	-	3,385
Change of fair value of investment properties	投資物業公平值變動	-	84,991	-	-	84,991
Write-down on properties for sale	可供出售物業撇減	24,645	-	-	-	24,645

#### Geographical information

The Group's operation and location of non-current assets are in the PRC only.

#### Information about major customers

There is no individual customer who contributed over 10% of the total revenue of the Group during the years ended 31 December 2014 and 2013.

#### 地區資料

本集團經營業務及非流動資產地點僅在 中國。

#### 有關主要客戶的資料

於截至二零一四年及二零一三年十二月 三十一日止年度,概無個別客戶所佔本 集團的總營業額超過10%。

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#### 7. Other Income and Gains

#### 7. 其他收入及收益

			<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Other income and gains comprises of:	其他收入及收益包括:			
Exchange gain	匯兑收益		2,838	37,999
Bank interest income	銀行利息收入		59,758	21,748
Dividend income from	可供出售投資股息收入			
available-for-sale investments			2,000	2,800
Other interest income	其他利息收入		8,130	16,663
Others (note)	其他(附註)		36,896	35,824
			109,622	115,034
Note:		附註:		

Others mainly represent the government subsidy received.

其他主要指已收政府補貼。

綜合財務報表附註(續)

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 8. Finance Costs

#### 8. 融資成本

	<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Interest on: 以下各項的利息: Bank and other borrowings 銀行及其他借款		
Bank and other borrowings 銀行及其他借款 – wholly repayable within five years 一須於五年內全數償還	850,010	625,618
- not wholly repayable within five years 一毋須於五年內全數償還	3,728	15,741
Senior notes (note 33)	402,186	189,979
Amounts due to non-controlling 應付附屬公司非控股股東款項		
shareholders of subsidiaries (note 27) (附註27)	19,866	16,998
Total borrowing costs 借貸成本總額	1,275,790	848,336
Less: amounts capitalised to properties 减:已就可供銷售在建		
under development for sale 物業資本化的金額	(1,210,635)	(804,288)
	65,155	44,048

Interest capitalised arose on the general borrowing pool of the Group was calculated by applying a capitalisation rate of approximately 10.01% (2013: 10.80%) per annum to expenditure on the qualifying assets. 資本化利息乃因本集團的一般借款總額 而產生,按合格資產的開支的資本化比 率約每年10.01%(二零一三年:每年 10.80%)計算。

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#### 9. Profit Before Tax

#### 9. 除税前溢利

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Profit before tax has been arrived at after charging (crediting):	除税前溢利乃於扣除(計入) 以下各項後達致:		
Auditors' remuneration	核數師酬金	3,800	3,580
Directors' emoluments Staff salaries Retirement benefit scheme contributions	董事酬金 員工薪金 退休福利計劃供款	11,679 297,828 13,811	13,306 226,448 10,342
Total staff costs Less: amounts capitalised to properties under development for sale	員工成本總額 減:已就可供銷售在建物業 資本化的金額	323,318 (58,082)	250,096 (40,069)
		265,236	210,027
Release of prepaid lease payments Depreciation of property, plant	預售租賃付款撥回 物業、廠房及設備折舊	435	69
and equipment Loss on disposal of property, plant	出售物業、廠房及設備虧損	25,351	33,901
and equipment Rental expenses in respect of rented premises under operating leases	根據經營租賃已出租樓宇租金開支	1,140 8,869	3,385 7,452
Gross rental income in respect of investment properties Less: direct operating expenses from investment properties that generated rental income	與投資物業有關的總租金收入 減:就於年內產生租金收入的 投資物業的直接經營開支	(70,822)	(48,706)
during the year		21,181	16,583
		(49,641)	(32,123)
Write-down on properties for sale Exchange gain	可供出售物業撇減 匯兑收益	309 (2,838)	24,645 (37,999)

綜合財務報表附註(續)

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 10. Income Tax Expense

#### 10. 所得税開支

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Income tax expense recognised comprises of:	已確認所得税開支包括:		
Current tax: Enterprise Income Tax ("EIT") LAT	即期税項: 企業所得税(「企業所得税」) 土地增值税	386,200 304,956	340,249 192,701
Deferred tax (note 32)	遞延税項(附註32)	691,156 (25,383)	532,950 (20,005)
Income tax expense for the year	年內所得税開支	665,773	512,945

Under the Law of the People's Republic of China on EIT (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% from 1 January 2008 onwards.

Under the Provisional Regulations of the People's Republic of China on LAT (the "LAT Provisional Regulations") and Implementation Regulation of the LAT Provisional Regulations, the tax rate of the PRC subsidiaries is levied at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds of sales of properties less deductible expenditures including cost of land use rights and all property development expenditures.

No provision for Hong Kong profits tax has been made in the consolidated financial statements as the Group's income neither arises in, nor is derived from, Hong Kong. 根據中華人民共和國企業所得税法(「企 業所得税法」)及企業所得税法實施條 例,中國附屬公司的税率自二零零八年 一月一日起為25%。

根據中華人民共和國土地增值税暫行條例(「土地增值税暫行條例」)及土地增值 税暫行條例實施細則,中國附屬公司的 税率乃按土地價值增值(即銷售物業所 得款項減扣税開支(包括土地使用權成本 及所有物業發展開支))累進税率30%至 60%不等計算。

由於本集團收入並非於香港發生或產 生,故並無於綜合財務報表內作出香港 利得税撥備。

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#### 10. Income Tax Expense (continued)

The income tax expense for the year can be reconciled to the profit before tax per consolidated statement of profit or loss and other comprehensive income as follows:

#### 10. 所得税開支(續)

年內的所得税開支與綜合損益及其他全 面收益表內的除税前溢利對賬如下:

		<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Profit before tax	除税前溢利	1,448,706	1,265,081
Tax charge at domestic tax rate of 25% Tax effect of share of results of	按本地税率25%計算的税項支出 應佔合營企業業績的税務影響	362,176	316,270
joint ventures		(2,291)	19
Tax effect of expenses not deductible for tax purpose	不可扣税開支的税務影響	49,181	54,292
Tax effect of income that are not taxable	毋須課税收入的税務影響		
for tax purpose		(1,384)	(6,860)
Tax effect of tax losses not recognised	未確認税項虧損的税務影響	16,472	17,588
Utilisation of tax losses previously	動用先前未確認税項虧損		
not recognised		-	(33,414)
LAT provision	土地增值税撥備	304,956	192,701
Tax effect of LAT	土地增值税的税務影響	(76,239)	(48,175)
Deferred tax effect of LAT on revaluation	重估投資物業的土地增值税的		
of investment properties	遞延税項影響	12,902	5,524
Deferred tax on undistributed earnings	中國附屬公司未分派盈利的遞延税項		
of PRC subsidiaries		-	15,000
Income tax expense for the year	年內所得税開支	665,773	512,945

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# 11. Directors', Chief Executive's and Employees' Remuneration

11. 董事、主要行政人員及僱員酬金

The emoluments paid or payable to each of the directors and the chief executive were as follows:

已付或應付各董事及主要行政人員的薪 酬如下:

		<b>Fees</b> 袍金 <b>RMB′000</b> 人民幣千元	Salaries and allowances 薪金及津貼 RMB'000 人民幣千元	Incentive bonus (note) 獎勵花紅 (附註) RMB'000 人民幣千元	Share-based payments 以股份為 基礎之付款 RMB'000 人民幣千元	<b>Total</b> 合計 <b>RMB′000</b> 人民幣千元
Year ended 31 December 2014	截至二零一四年十二月三十一日止年度					
Executive director:	執行董事:					
Guo Zi Wen	郭梓文	-	2,284	270	-	2,554
Guo Zi Ning	郭梓寧	-	2,126	370	-	2,496
Xin Zhu	辛珠					
(resigned on 30 June 2014)	(於二零一四年六月三十日辭任)	-	1,026	-	-	1,026
Yang Zhong	楊忠	-	1,969	460	-	2,429
Zhong Ping	鍾平					
(appointed on 30 June 2014)	(於二零一四年六月三十日獲委任)	-	1,772	258	424	2,454
Non-executive director:	非執行董事:					
Paul S. Wolansky	保爾●渥蘭斯基	-	47	-	-	47
Independent non-executive director:	獨立非執行董事:					
Song Xian Zhong	中瀛宋					
(resigned on 28 February 2014)	(於二零一四年二月二十八日辭任)	26	-	-	-	26
Tsui King Fai	徐景輝	260	-	-	-	260
Cheung Kwok Keung	張國強	256	-	-	-	256
Hu Jiang	胡江					
(appointed on 28 February 2014)	(於二零一四年二月二十八日獲委任)	131	-	-	-	131
		673	9,224	1,358	424	11,679

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#### 11. Directors', Chief Executive's and Employees' Remuneration (continued)

# **11.** 董事、主要行政人員及僱員酬金(續)

		Fees 袍金 RMB'000 人民幣千元	Salaries and allowances 薪金及津貼 RMB'000 人民幣千元	Incentive bonus (note) 獎勵花紅(附註) RMB'000 人民幣千元	Share-based payments 以股份為 基礎之付款 RMB'000 人民幣千元	Total 合計 RMB'000 人民幣千元
Year ended 31 December 2013	截至二零一三年十二月三十一日止年度		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , , , , , , , , , , , , , ,		, , , , , , , , , , , , , , , , , , , ,
Executive director:	執行董事:					
Guo Zi Wen	郭梓文	_	2,316	800	_	3,116
Guo Zi Ning	郭梓寧	-	2,156	800	-	2,956
Xin Zhu	辛珠	-	1,996	800	-	2,796
Yang Zhong	楊忠	-	1,996	800	118	2,914
Non-executive director:	非執行董事:					
Wu Jie Si	武捷思					
(resigned on 20 May 2013)	(於二零一三年五月二十日辭任)	-	333	-	-	333
Paul S. Wolansky	保爾●渥蘭斯基	-	48	-	-	48
Independent non-executive director:	獨立非執行董事:					
Song Xian Zhong	宋獻中	184	-	96	-	280
Ma Kwai Yuen	馬桂園					
(resigned on 8 July 2013)	(於二零一三年七月八日辭任)	113	-	96	-	209
Tsui King Fai	徐景輝	233	-	96	-	329
Cheung Kwok Keung	張國強	229	-	96	-	325
		759	8,845	3,584	118	13,306

#### Note:

The incentive bonus is determined as a percentage of the contract sales of the Group for the year ended 31 December 2014 and 31 December 2013.

Mr. Guo Zi Ning is also the Chief Executive of the Company and his remuneration disclosed above includes those for services rendered by him as the Chief Executive.

No directors waive any emolument in the current year or the prior year.

#### 附註:

獎勵花紅根據本集團於截至二零一四年十二月三十一 日止年度及截至二零一三年十二月三十一日止年度合 同銷售金額百分比釐定。

郭梓寧先生亦為本公司行政總裁,而上文披露之酬金 包括彼作為行政總裁提供服務之酬金。

於本年度及上年度,概無董事放棄任何酬金。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 11. Directors', Chief Executive's and Employees' Remuneration (continued)

#### **Employees' emoluments**

Of the five individuals with the highest emoluments in the Group, three (2013: four) were executive directors and the Chief Executive of the Company whose emoluments are included in the disclosures in this note above. The emoluments of the remaining two (2013: one) individual was as follows:

# **11.** 董事、主要行政人員及僱員酬金(續)

#### 僱員酬金

本集團五名最高薪酬人士中,三名(二零 一三年:四名)為本公司執行董事及最高 行政人員,彼等的酬金已載於以上本附 註中。其餘兩名(二零一三年:一名)人 士的酬金如下:

			2014 二零一四年 RMB′000 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Salaries and allowances	薪金及津貼	_	6,530	2,500

The emoluments were within the following bands:

薪酬範圍如下:

		2014 二零一四年 No. of employees 僱員數目	2013 二零一三年 No. of employees 僱員數目
HK\$3,000,001 to HK\$3,500,000 (equivalent to RMB2,367,001 to RMB2,761,000) HK\$5,000,001 to HK\$5,500,000 (equivalent to RMB3,945,001 to RMB4,339,000)	3,000,001港元至3,500,000港元 (相等於人民幣2,367,001元至 人民幣2,761,000元) 5,000,001港元至5,500,000港元 (相等於人民幣3,945,001元至 人民幣4,339,000元)	1	1

During the year, no emolument was paid by the Group to any of the directors or the five highest paid individuals (including directors and employees) as an inducement to join or upon joining the Group or as compensation for loss of office. 年內,本集團並無支付任何酬金予任何 董事或五名最高薪酬人士(包括董事及僱 員)作為加入或於加入本集團時的獎賞或 離職時的補償。

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#### 12. Dividends

#### 12. 股息

		2014 二零一四年 RMB'000 人民幣千元	2013 二零一三年 RMB′000 人民幣千元
Dividends, recognised as distribution during the year:	股息,確認為年內分派:		
2013 final – RMB8.0 cents (2013: 2012 final dividend RMB5.20 cents) per share	二零一三年末期-每股人民幣8.0分 (二零一三年:二零一二年 末期股息人民幣5.20分)	222,628	136,006
2012 special dividend-HK26 cents per share	二零一二年特別股息-每股26港仙	-	550,000
		222,628	686,006

During the year ended 31 December 2014, a final dividend of RMB8.0 cents per share in respect of the year ended 31 December 2013 (2013: RMB5.2 cents per share in respect of the year ended 31 December 2012) was declared to the owners of the Company. The aggregate amount of the final dividend declared in the interim period amounting to RMB222,628,000 (2013: RMB136,006,000).

On 22 March 2013, the board of directors of the Company declared a special dividend of HK\$0.26 per share. Pursuant to the circular issued by the Company dated 4 June 2013, shareholders of the Company may elect to receive special dividend in (i) a cash dividend of HK\$0.26 per share; (ii) an allotment of such number of shares of the Company credited as fully paid equal to the total amount of special dividend which such shareholders would otherwise be entitled to receive in cash; or (iii) partly in cash and partly in shares. On 4 July 2013, dividend amounting to HK\$412,063,000 (equivalent to RMB336,592,000) was paid in cash and 163,095,000 shares (equivalent to HK\$267,966,000 or RMB213,408,000) were allotted as share dividend.

Subsequent to the end of the reporting period, a final dividend in respect of the year ended 31 December 2014 of RMB8.7 cents per share has been proposed by the Board of Directors and is subject to approval by the shareholders in the forthcoming general meeting.

於截至二零一四年十二月三十一日止年 度,已向本公司擁有人宣派截至二零 一三年十二月三十一日止年度的末期股 息每股人民幣8.0分(二零一三年:就截至 二零一二年十二月三十一日止年度宣派 每股人民幣5.2分)。於中期期間已宣派末 期股息總額為人民幣222,628,000元(二 零一三年:人民幣136,006,000元)。

於二零一三年三月二十二日,本公司董 事會宣派特別股息每股0.26港元。根據本 公司日期為二零一三年六月四日刊發之 通函,本公司股東可選擇以(i)現金股息每 股0.26港元;(ii)配發相等於特別股息總額 (該等股東有權以現金收取)的本公司入 賬列作繳足之有關股份數目;或(iii)部分 以現金及部分以股份收取特別股息。於 二零一三年七月四日,為數412,063,000 港元(相等於人民幣336,592,000元)之股 息以現金支付,而約163,095,000股股份 (相等於約267,966,000港元或約人民幣 213,408,000元)配發為股息。

於報告期間結束後,董事會建議就截至 二零一四年十二月三十一日止年度派付 末期股息每股人民幣8.7分,惟須待股東 於應屆股東大會批准方告作實。

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#### 13. Earnings Per Share

#### 13. 每股盈利

The calculation of the basic and diluted earnings per share attributable to owners of the Company is based on the following data:

本公司擁有人應佔每股基本及攤薄盈利 乃根據下列數據計算:

Earnings	盈利	二零一 RMI 人民幣	B'000	2013 二零一三年 RMB'000 人民幣千元
Earnings for the purposes of basic and diluted earnings per share, being profit for the year attributable	就每股基本及攤薄盈利而言的盈 即本公司擁有人應佔年內溢禾			
to owners of the Company		80	9,392	735,824
			<b>2014</b> −四年 ′000	2013 二零一三年 ′000
Number of shares	股份數目		千股	千股
Weighted average number of ordinary shares for the purpose of basic earnings per share	就每股基本盈利而言的普通股 加權平均數	2,78	3,512	2,683,811
Effect of dilutive potential ordinary shares: – Share options	普通股潛在攤薄影響: -購股權		59	1,383
Weighted average number of ordinary shares for the purpose of diluted	就每股攤薄盈利而言的普通股 加權平均數		0 574	0.005 (0)
earnings per share		2,78	3,571	2,685,194
The computation of diluted earnings per ended 31 December 2014 and 31 De	· ·	計算截至二零一[ 二零一三年十二		

ended 31 December 2014 and 31 December 2013 has accounted for the effect of those share options granted where the exercise price of the options was lower than the average market price of the Company's shares. 計算截至二零一四年十二月三十一日及 二零一三年十二月三十一日止年度之每 股攤薄盈利時,倘已授出購股權之行使 價低於本公司股份之平均市價,則計入 該等購股權之影響。

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#### **14. Property, Plant and Equipment**

#### 14. 物業、廠房及設備

		Buildings 樓宇 RMB'000 人民幣千元	Hotel under development 發展中酒店 RMB'000 人民幣千元	Office equipment 辦公設備 RMB'000 人民幣千元	Motor vehicles 汽車 RMB′000 人民幣千元	Leasehold improvements 租賃物業裝修 RMB'000 人民幣千元	<b>Total</b> 合計 <b>RMB′000</b> 人民幣千元
COST	成本						
At 1 January 2013	於二零一三年一月一日	467,040	-	53,609	24,498	52,599	597,746
Additions Transfer from investment properties under	添置 轉撥自在建投資物業(附註16)	18,009	-	8,197	3,965	6,454	36,625
construction (note 16)	特份日仁建化具初未(110)	-	40,186	_	-	-	40,186
Acquired on acquisition of	收購附屬公司所得(附註37)						
subsidiaries (note 37)		-	-	20	-	-	20
Disposals		-	-	(116)	(529)	(3,343)	(3,988)
Disposals of a subsidiary (note 38)	出售一間附屬公司(附註38)		-	-	(83)	-	(83)
At 31 December 2013	於二零一三年十二月三十一日	485,049	40,186	61,710	27,851	55,710	670,506
Additions	添置	9,867	60,103	11,480	24,394	7,157	113,001
Disposals	出售	(982)	-	(304)	(573)		(1,859)
Disposals of a subsidiary (note 38)	出售一間附屬公司(附註38)	-	-	-	(487)	-	(487)
At 31 December 2014	於二零一四年十二月三十一日	493,934	100,289	72,886	51,185	62,867	781,161
DEPRECIATION AND IMPAIRMENT	折舊及減值						
At 1 January 2013	於二零一三年一月一日	151,276	-	25,315	17,157	28,172	221,920
Provided for the year	年內撥備	11,577	-	11,852	1,920	8,552	33,901
Eliminated on disposals	出售時對銷 山生 明叶國八司(州社 po)	-	-	(74)	(529)	-	(603)
Disposals of a subsidiary (note 38)	出售一間附屬公司(附註38)	_	_	_	(48)	_	(48)
(1016-30)				_	(40)		(40)
At 31 December 2013	於二零一三年十二月三十一日	162,853	-	37,093	18,500	36,724	255,170
Provided for the year	年內撥備	6,660	-	9,196	3,305	6,190	25,351
Eliminated on disposals	出售時對銷	(192)	-	(70)	(457)		(719)
Disposals of a subsidiary (note 38)	出售一間附屬公司(附註38)	-	-	-	(87)	-	(87)
At 31 December 2014	於二零一四年十二月三十一日	169,321	-	46,219	21,261	42,914	279,715
CARRYING VALUES	賬面值						
At 31 December 2014	於二零一四年十二月三十一日	324,613	100,289	26,667	29,924	19,953	501,446
At 31 December 2013	於二零一三年十二月三十一日	322,196	40,186	24,617	9,351	18,986	415,336

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#### 14. Property, Plant and Equipment (continued)

The above items of property, plant and equipment except hotel under development are depreciated on a straight-line basis over the following estimated useful lives:

Buildings	Over the shorter of the relevant		
	lease term or 3%-5% per annum		
Office equipment	3 to 5 years		
Motor vehicles	3 to 5 years		
Leasehold	Over the shorter of relevant lease		
improvements	term or 3 to 5 years		

During the year ended 31 December 2012, the management of the Group performed a valuation on a hotel property which is included in "Building" category of property, plant and equipment, and impairment loss of RMB125,000,000 has been made according to the excess of the aggregate carrying amounts of the hotel property over the recoverable amount which is determined as the fair value less costs to sell of this hotel property. The fair value of the hotel property was arrived at using a combination of land portion of the hotel which was assessed by the market approach, and buildings and structures portion which was assessed by depreciated replacement cost approach ("DRC"). The market value of land portion was referenced to the comparable land transactions in Guangzhou, PRC. The DRC approach considers the current cost of replacement (reproduction) of the buildings and improvements less deductions for physical deterioration and all relevant forms of obsolescence and optimization. The DRC approach generally furnishes the most reliable indication of value for the hotel property in the absence of a known market based on comparable sales. With reference to the valuation of the hotel property as at 31 December 2014 and financial results during the year 31 December 2014, in the opinion of the management of the Group, the carrying amount of hotel property approximates to its recoverable amount and no impairment loss was recognised during the year ended 31 December 2014 and 31 December 2013.

#### 14. 物業、廠房及設備(續)

上述物業、廠房及設備(發展中酒店除 外)乃按下列估計可使用年期以直線法進 行折舊計算:

樓宇	相關租賃期或每年
	3%-5%之較短者
辦公設備	三至五年
汽車	三至五年
租賃物業裝修	相關租賃期或三至五年
	之較短者

於截至二零一二年十二月三十一日止年 度,本集團管理層對包括於物業、廠房 及設備中「樓宇|類別之酒店物業作出 估值,酒店物業之賬面總值超出可收回 金額(即酒店物業公平值減出售成本)得 出減值虧損為人民幣125,000,000元。 酒店物業之公平值透過就酒店土地部分 使用市場法,而樓宇及構築物部分使用 折舊重置成本法綜合所得出。土地部分 市場價值參考中國廣州可作比較之土地 交易得出。折舊重置成本法考慮樓宇及 修繕之現時重置(重建)成本,減去就 實際損耗及所有相關形式之陳舊及優化 作出之扣減。一般而言,在欠缺已知可 資比較市場銷售個案之情況下,折舊重 置成本法可提供最可靠之酒店物業價值 指標。根據酒店物業於二零一四年十二 月三十一日之估值及截至二零一四年 十二月三十一日止年度之財務業績,本 集團管理層認為,酒店物業的賬面值與 其可收回金額相若,且於截至二零一四 年十二月三十一日及二零一三年十二月 三十一日止年度概無確認任何減值虧損。

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#### 14. Property, Plant and Equipment (continued)

As at 31 December 2014, buildings of RMB260,801,000 (2013: RMB264,702,000) were pledged for certain banking facilities granted to the Group. All the buildings of the Group are situated on leasehold land in the PRC under medium lease term.

#### **15. Prepaid Lease Payments**

The carrying amount of prepaid lease payments represents land use rights held under medium-term lease in the PRC is analysed as follows:

#### 14. 物業、廠房及設備(續)

截至二零一四年十二月三十一日,已就 本集團所獲授若干銀行信貸而質押樓宇 項目為數人民幣260,801,000元(二零 一三年:人民幣264,702,000元)。本集 團所有位於中國租賃土地的樓宇均按中 期租賃期限持有。

#### 15. 預付租賃付款

預付租賃款項賬面值指於中國根據中期 租賃持有的土地使用權,分析如下:

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Non-current asset Current asset	非流動資產 流動資產	15,809 435	167,527 415
		16,244	167,942

During the year ended 31 December 2014, the Group transferred a parcel of land situated at Guangzhou, China with carrying amount of RMB151,955,000 to Guangzhou Baoao Real Estate Development Limited, one of the Group's joint venture at its carrying amount. The fair value of the parcel of land at the date of transfer was approximate to the book value.

於截至二零一四年十二月三十一日止年 度,本集團按賬面值向旗下一間合營企 業廣州保奧房地產開發有限公司轉讓位 於中國廣州市的一幅土地,賬面值為人 民幣151,955,000元。該幅土地於轉讓日 期的公平值與其賬面值相若。

綜合財務報表附註(續)

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#### **16. Investment Properties**

#### 16. 投資物業

		Completed investment properties 已竣工投資物業 RMB'000 人民幣千元	Investment properties under construction 在建投資物業 RMB'000 人民幣千元	Total 合計 RMB′000 人民幣千元
At 1 January 2013	於二零一三年一月一日	1,763,540	185,894	1,949,434
Additions	添置	90,949	348,229	439,178
Transfer to completed	轉撥至已竣工投資物業			
investment properties		59,883	(59,883)	-
Transfer to hotel under	轉撥至在建酒店(附註14)		(40,400)	(40,400)
development (note 14) Transfer to prepaid lease	轉撥至預付租賃付款(附註15)	-	(40,186)	(40,186)
payments (note 15)	特傚主旗的祖真的承(的社13)	_	(12,866)	(12,866)
Disposals	出售	(1,152)	(12,000)	(1,152)
Net change in fair value recognised in the consolidated statement of profit or	已於綜合損益及其他全面收益表內 確認的公平值變動淨額	(,,,,		(.,)
loss and other comprehensive income		29,859	55,132	84,991
At 31 December 2013	於二零一三年十二月三十一日	1,943,079	476,320	2,419,399
Additions	添置	1,361	209,576	210,937
Net change in fair value recognised in the consolidated statement of profit or	已於綜合損益及其他全面收益表內 確認的公平值變動淨額			
loss and other comprehensive income		8,059	89,551	97,610
At 31 December 2014	於二零一四年十二月三十一日	1,952,499	775,447	2,727,946

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### **16. Investment Properties (continued)**

#### 16. 投資物業(續)

The carrying value of investment properties shown above comprises:

上述投資物業的賬面值包括:

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Properties situated on land with land use rights in the PRC – under long lease – under medium lease	位於中國根據以下租賃持有 土地使用權的土地的物業 一長期租賃 一中期租賃	149,900 2,578,046	145,400 2,273,999
		2,727,946	2,419,399

All of the Group's property interests held under operating leases to earn rentals or for capital appreciation purposes are measured using the fair value model and are classified and accounted for as investment properties.

At 31 December 2014, investment properties of RMB1,251,563,000 (2013: RMB1,184,572,000) were pledged to secure certain banking facilities granted to the Group.

The fair values of investment properties under construction and completed investment properties at 31 December 2014 and 2013 were determined by reference to valuations carried out by American Appraisal China Limited, an independent qualified professional valuer not connected with the Group. The fair values of the investment properties were determined by the valuer on the following basis: 所有本集團按經營租賃持有賺取租金或 留待資本增值的物業權益,乃採用公平 值模型計量並分類及入賬列為投資物業。

於二零一四年十二月三十一日,本集團 已抵押人民幣1,251,563,000元(二零一三 年:人民幣1,184,572,000元)的投資物 業,以獲得授予本集團的若干銀行信貸。

在建投資物業及已竣工投資物業於二零 一四年及二零一三年十二月三十一日的 公平值,乃參考與本集團概無關連的獨 立合資格專業估值師美國評值(中國)有 限公司的估值而釐定。估值師乃按下列 基準釐定投資物業的公平值:

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 16. Investment Properties (continued)

#### Completed – by reference to capitalised income investment to be derived from the existing properties tenancies and the reversionary income potential of the properties or, where appropriate, by reference to market evidence of transaction prices for similar properties in the same locations and conditions

Investment by reference to the current or recent properties prices of investment properties and estimated costs to completion under construction based on construction budget, committed contracts, allowances for contingencies as well as developer's profit margin, which reflect the risks associated with the completion of the development of the properties and in achieving the anticipated income or capital appreciation on the date of valuation

The following tables give information about how the fair values of these investment properties are determined (in particular, the valuation techniques and inputs used), as well as the fair value hierarchy into which the fair value measurements are categorised (Levels 1 to 3) based on the degree to which the inputs to the fair value measurements is observable. 16. 投資物業(續)

已竣工投資	—	參考將由現有租賃產
物業		生的資本化收入及物
		業的復歸收入潛力或
		(倘屬適當)有關處於
		相同位置及條件的類
		似物業之交易價格的
		市場證據
在建投資	_	參考投資物業的當前
物業		或近期價格以及根據
		工程預算、已提交合
		約、或有事項備抵以
		及發展商盈利率計算
		的估計竣工費用,反
		映於估值日期與完成
		物業開發及實現預計
		收入或資本增值有關
		的風險
下ま列テち	見った	コをやすななが、

下表列示有關如何釐定該等投資物業公 平值的資料(尤其是估值技巧及所用輸入 數據)以及根據公平值計量所用輸入數據 的可觀察程度確定的公平值計量所屬公 平值等級(第1級至第3級)。 For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### **16. Investment Properties (continued)**

At 31 December 2014

#### 16. 投資物業(續)

於二零一四年十二月三十一日

Investment properties held by the Group 本集團持有的投資物業	Fair value RMB'000 公平值 人民幣千元	Fair value hierarchy 公平值等級	Valuation techniques and key inputs 估值技巧及主要輸入數據	Significant unobservable inputs     Range (weighted (relationship of unobservable inputs to fair value)       重大不可截察輸入數據     範圍 (不可截察輸入數據相對公平值的關係)
半年時一日1000年1000年1000年1000日	人氏常十儿	公千徂守紁	怕但仅归从土安າ制入数像 	(小可戲祭刊八数嫁怕對公士但时開除)
Completed investment properties	1,791,859	Level 3	el 3 Direct comparison method and income capitalisation of the net income and made provisions for reversionary income potential. Also reference to the market observable transactions of similar properties.	1. Term yield (the higher the term yield, the lower 4.1%-6.5% the fair value)
				<ol> <li>Reversionary yield (the higher the reversionary 4.6%-6.5% yield, the lower the fair value)</li> </ol>
	μισμοτικός.	<ol> <li>Market unit rent (RMB/sqm) (the higher the 26-62 market unit rent, the lower the fair value)</li> </ol>		
				<ol> <li>Market unit sales rate (RMB/sqm) (the higher the 5,200-7,350 market unit sales rate, the higher the fair value)</li> </ol>
已竣工投資物業		第3級	級 直接比較法及淨收入的收入資本化,並就 復歸收入潛力作出撥備。亦參考相似物業 的市場可觀察交易。	1. 定期收益(定期收益越高,公平值越低) 4.1%-6.5%
				2. 復歸收益(復歸收益越高,公平值越低) 4.6%-6.5%
				<ol> <li>市場單位租金(人民幣/平方米)(市場單位租金越 26-62 高,公平值越低)</li> </ol>
				<ol> <li>市場單位售價(人民幣/平方米)</li> <li>5,200-7,350</li> <li>(市場單位售價越高,公平值越高)</li> </ol>
Completed investment properties	160,640	Level 2	Direct comparison method-based on market observable transactions of similar properties and ediusted to reflect the	N/A N/A
已竣工投資物業		第2級	properties and adjusted to reflect the conditions of the subject property. 直接比較法-根據相似物業的市場可觀察 交易,並作出調整以反映標的物業的狀況。	不適用 不適用
For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

### **16. Investment Properties (continued)**

#### 16. 投資物業(續)

At 31 December 20	14 (contin	ued)			於二零一四年十二月三十一日	日(續)
Investment properties held by the Group	Fair value RMB'000 公平值	Fair value hierarchy	Valuation techniques and key inputs	(rel 重力	nificant unobservable inputs ationship of unobservable inputs to fair value) 大不可觀察輸入數據	Range (weighted average) 範圍
本集團持有的投資物業	人民幣千元	公平值等級	估值技巧及主要輸入數據	(/	下可觀察輸入數據相對公平值的關係)	(加權平均值)
Investment properties under construction	345,000	Level 3	Residual method-based on market observable transactions of similar properties and taken into account the	1.	Contingency (the higher the contingency, the lower the fair value)	7.5%
		2.	Developer's profit (the higher the developer's profit, the lower the fair value)	14%-20%		
				3.	Marketing costs (the higher the marketing costs, the lower the fair value)	3%
				4.	Future construction costs for completion (the higher the construction costs, the lower the fair value)	N/A
在建投資物業		第3級	餘值法-根據相似物業的市場可觀察交 易,並考慮完成開發將支銷的施工費用。	1.	value) 或有事項(或有事項越高,公平值越低)	7.5%
			勿 亚宁恩元队而该府又朝印他工具用。	2.	發展商溢利(發展商溢利越高・公平值越低)	14%-20%
				3.	營銷費用(營銷費用越高,公平值越低)	3%
				4.	完成開發的未來施工費用(施工費用越高,公平值 越低)	不適用
Investment properties under construction	430,447	Level 3	Direct comparison method-based on market observable transactions of similar lands and adjusted to reflect the conditions of the subject lands.		rket unit sales rate (RMB/sqm) (the higher the rket unit sales rate, the higher the fair value)	376-7,470
在建投資物業		第3級	直接比較法一根據相似土地的市場可觀察 交易,並作出調整以反映標的土地的狀況。		易單位售價(人民幣/平方米)(市場單位售價越高, P值越高)	376-7,470
	2,727,946					

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

### **16. Investment Properties (continued)**

At 31 December 2013

#### 16. 投資物業(續)

於二零一三年十二月三十一日

Investment properties held by the Group	Fair value RMB'000 公平值	Fair value hierarchy	Valuation techniques and key inputs	Significant unobservable inputsRange (weighte(relationship of unobservable inputs to fair value)average)重大不可觀察輸入數據範圍
本集團持有的投資物業	人民幣千元	公平值等級	估值技巧及主要輸入數據	(不可觀察輸入數據相對公平值的關係) (加權平均值)
Completed investment properties	1,785,139	Level 3	Direct comparison method and income capitalisation of the net income and made provisions for reversionary income	<ol> <li>Term yield (the higher the term yield, the lower 3%-7% the fair value)</li> </ol>
			potential. Also reference to the market observable transactions of similar properties.	<ol> <li>Reversionary yield (the higher the reversionary 6.5%-27.5% yield, the lower the fair value)</li> </ol>
			properties.	<ol> <li>Market unit rent (RMB/sqm) (the higher the 18-45 market unit rent, the lower the fair value)</li> </ol>
				<ol> <li>Market unit sales rate (RMB/sqm) (the higher the 900-26,800 market unit sales rate, the higher the fair value)</li> </ol>
已竣工投資物業		第3級	直接比較法及淨收入的收入資本化,並就 復歸收入潛力作出撥備。亦參考相似物業	1. 定期收益(定期收益越高,公平值越低) 3%-7%
			的市場可觀察交易。	2. 復歸收益(復歸收益越高·公平值越低) 6.5%-27.5%
				3. 市場單位租金(人民幣/平方米)(市場單位租金越 18-45 高,公平值越低)
				<ol> <li>市場單位售價(人民幣/平方米)(市場單位售價越 900-26,800 高,公平值越高)</li> </ol>
Completed investment properties	157,940	Level 2	Direct comparison method-based on market observable transactions of similar properties and adjusted to reflect the conditions of the subject property.	N/A N/A
已竣工投資物業		第2級	conditions of the subject property. 直接比較法一根據相似物業的市場可觀察 交易,並作出調整以反映標的物業的狀況。	不適用 不適用

#### 180 China Aoyuan Property Group Limited 中國奧園地產集團股份有限公司

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

### **16. Investment Properties (continued)**

#### 16. 投資物業(續)

At 31 December 20	13 (continu	ed)			於二零一三年十二月三十一日	日(續)
Investment properties held by the Group 本集團持有的投資物業	Fair value RMB'000 公平值 人民幣千元	Fair value hierarchy 公平值等級	Valuation techniques and key inputs 估值技巧及主要輸入數據	(rela 重大	nificant unobservable inputs ationship of unobservable inputs to fair value) 云不可觀察輸入數據 写可觀察輸入數據相對公平值的關係)	Range (weighted average) 範圍 (加權平均值)
Investment properties under construction	70,500	Level 3	Residual method-based on market observable transactions of similar	1.	Contingency (the higher the contingency, the lower the fair value)	7.5%
			properties and taken into account the construction costs that will be expended to complete the development.	2.	Developer's profit (the higher the developer's profit, the lower the fair value)	15%-20%
				3.	Marketing costs (the higher the marketing costs, the lower the fair value)	3%
				4.	Future construction costs for completion (the higher the construction costs, the lower the fair	N/A
在建投資物業		第3級	餘值法-根據相似物業的市場可觀察交 易,並考慮完成開發將支銷的施工費用。	1.	value) 或有事項(或有事項越高,公平值越低)	7.5%
			勿 <sup>,</sup> 业与愿元(X)用设府又朝时加上复用。	2.	發展商溢利(發展商溢利越高・公平值越低)	15%-20%
				3.	營銷費用(營銷費用越高,公平值越低)	3%
				4.	完成開發的未來施工費用(施工費用越高,公平值 越低)	不適用
Investment properties under construction	405,820	Level 3	Direct comparison method-based on market observable transactions of similar lands and adjusted to reflect the conditions of the subject lands.		rket unit sales rate (RMB/sqm) (the higher the rket unit sales rate, the higher the fair value)	376-5,580
在建投資物業		第3級	直接比較法一根據相似土地的市場可觀察 交易,並作出調整以反映標的土地的狀況。		3單位售價(人民幣/平方米)(市場單位售價越高, Z值越高)	376-5,580
	2,419,399					

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#### **17. Interests in Joint Ventures**

#### 17. 於合營企業的投資

		<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Unlisted cost of investment	非上市投資成本	53,892	5,000
Share of post acquisition profit (loss) and other comprehensive income (expense)	應佔收購後溢利(虧損) 及其他全面收益(開支)	9,086	(75)
		62,978	4,925

Details of the Group's joint ventures at the end of the reporting period are as follow:

於報告期間結束時本集團旗下合營企業 的詳情如下:

Name of entity 實體名稱	Place of incorporation/ principal place of operation 註冊成立/ 主要營業地點	reg held	oportion of ister capital by the Group 持有註冊資本比例	-	ister capital RMB 註冊資本 人民幣	Principal activity 主要業務
		<b>2014</b> 二零一四年	2013 二零一三年	<b>2014</b> 二零一四年	2013 二零一三年	
Guangzhou Baoao Real Estate Development Limited	PRC	50%	50%	10,000	10,000	Property development
("Guangzhou Baoao") 廣州保奧房地產開發有限公司(「廣州保奧」)	中國					物業發展
Jiangmen Pengjiang Baishi Yonghao Property Development Company Limited ("Baishi Yonghao") 江門市蓬江區白石永灝地產開發有限公司	PRC	51%	N/A	100,000	100,000	Property development
(「白石永灝」)	中國		不適用			物業發展

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 17. Interests in Joint Ventures (continued)

#### 17. 於合營企業的投資(續)

The summarised financial information in respect of the Group's interests in joint ventures are set out below:

本集團於合營企業的權益之相關財務資 料概述如下:

Guangzhou Baoao 廣州保奥		<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Current assets	流動資產	14,611	10,001
Non-current assets	非流動資產	340,409	-
Current liabilities	流動負債	310,311	152
Non-current liabilities	非流動負債	8,984	-
Profit (loss) and total comprehensive income (expense)	溢利(虧損)及全面收入(開支) 總額	25,876	(150)
Baishi Yonghao 白石永灝		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Current assets	流動資產	1,766,840	1,782,740
Non-current assets	非流動資產	4,146	2,006
Current liabilities	流動負債	1,284,207	1,291,198
Non-current liabilities	非流動負債	400,000	400,000
Loss and total comprehensive expense	虧損及全面開支總額	(7,404)	(4,768)

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#### 18. Available-For-Sale Investment

The Group holds 10% equity interest in an unlisted entity established in the PRC, 山水盛典文化產業有限公司 ("Shanshui Scenery Culture Co Ltd."), at a cash consideration of RMB25,000,000.

It is measured at cost less impairment at the end of the period as the fair value cannot be measured reliably.

#### **19. Amount Due from a Joint Venture**

The balance of RMB 151,955,000 (31 December 2013: nil) is due from a joint venture, Guangzhou Baoao, an entity established in the PRC, which is jointly controlled by the Company and Guangdong Poly Real Estate Development Limited.

The amount is unsecured, interest-free and used for the joint venture's properties development, so it will not be repaid in one year.

#### 18. 可供出售投資

本集團持有一間於中國成立的非上市實 體山水盛典文化產業有限公司的10%股 本權益,現金代價為人民幣25,000,000 元。

該項目於報告期間結束時按成本減去減 值計量,原因為其公平值不能可靠計量。

#### 19. 應收一間合營企業款項

應收一間合營企業廣州保奧的餘額為人 民幣151,955,000元(二零一三年十二月 三十一日:無)。廣州保奧於中國成立, 由本公司及廣東保利房地產開發有限公 司共同控制。

該款項並無抵押、免息及用於合營企業 的物業發展,因此不會於一年內償還。

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#### 20. Properties for Sale

#### 20. 可供銷售物業

		<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB <sup>'</sup> 000 人民幣千元
Properties for sale comprise of:	可供銷售物業包括:		
Completed properties Properties under development	已落成物業 發展中物業	4,468,268 20,478,560	3,391,226 16,046,012
		24,946,828	19,437,238

Included in the amount are properties under development for sale of RMB4,733,500,000 (2013: RMB4,475,600,000) in relation to property development projects that are expected to complete after one year from the end of the reporting periods.

At 31 December 2014, certain of the Group's properties for sale with carrying value of RMB5,917,991,000 (2013: RMB1,706,024,000) were pledged for certain banking facilities granted to the Group. 數額內包括可供銷售發展中物業人民幣 4,733,500,000元(二零一三年:人民幣 4,475,600,000元)預期將於報告期結束一 年後落成。

於二零一四年十二月三十一日,本集團 賬面值為人民幣5,917,991,000元(二零 一三年:人民幣1,706,024,000元)的若干 可供銷售物業已用作本集團獲授若干銀 行融資的抵押。 For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

# 21. Deposits Paid for Acquisition of Land Use Rights

#### 21. 就收購土地使用權已付訂金

The deposits paid for acquisition of land use right consists of:

就收購土地使用權已付訂金包括:

		NOTES 附註	<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Zhuzhou Land Chongqing Land Yingde Land	株洲土地 重慶土地 英德土地	(i) (ii) (iii)	- -	50,000 970,000 43,890
				1,063,890

- On 29 November 2012, the Group entered into an (i) agreement to acquire three parcels of land situated in Zhuzhou, the PRC, at a cash consideration of RMB746,250,000 through public auction. Upon obtaining of land use right certificates of two parcels of land, the consideration paid for acquisition of these land use rights of RMB335,660,000 was then transferred to properties under development for sale during the year ended 31 December 2013. The consideration for the remaining one parcel of land amounting to RMB410,590,000 and RMB50,000,000 has been paid by the Group as deposit as at the year ended 31 December 2013. Upon paying an additional RMB360,590,000 by the Group during the year ended 31 December 2014, the Group obtained the land use right certificates of aforesaid land. As the land was intended to be developed as properties for sale, accordingly, the deposits paid was transferred to properties under development for sale during the year ended 31 December 2014.
- 於二零一二年十一月二十九日, (i) 本集團訂立一份協議,透過公 開拍賣方式按現金代價人民幣 746,250,000元收購位於中國株洲 的三幅土地。於取得兩幅土地的土 地使用權證後,就收購該等土地使 用權已付代價人民幣335,660,000 元已於截至二零一三年十二月 三十一日止年度轉至可供銷售在 建物業。截至二零一三年十二月 三十一日止年度,餘下一幅土地代 價人民幣410,590,000元,而本集 團已支付人民幣50,000,000元作 為訂金。本集團已於截至二零一四 年十二月三十一日止年度支付額外 人民幣360,590,000元後,已取得 上述土地的相關土地使用權證。由 於該土地擬發展物業以供銷售,因 此,截至二零一四年十二月三十一 日止年度已付訂金已轉撥至可供銷 售在建物業。

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#### 21. Deposits Paid for Acquisition of Land Use Rights (continued)

- (ii) During the year ended 31 December 2013, the Group entered into an agreement to acquire a parcel of land situated in Chongqing, the PRC, at a cash consideration of RMB970,000,000 through public auction. As at 31 December 2013, the Group has fully paid RMB970,000,000 for this parcel of land situated in Chongqing. However, the Group has not yet obtained the land use right certificate. Accordingly, the amount paid was classified as deposit paid. The Group obtained the land use right certificates of aforesaid land. As the land was intended to be developed as properties for sale, accordingly, the deposits paid was transferred to properties under development for sale during the year ended 31 December 2014.
- (iii) During the year ended 31 December 2013, the Group entered into an agreement to acquire eight parcels of lands situated in Yingde Qingyuan, the PRC, at a cash consideration of RMB219,350,000 through public auction. The Group has paid RMB43,890,000 as deposits during the year ended 31 December 2013. However, the Group has not yet obtained the land use right certificate. Accordingly, the amount paid was classified as deposit paid as at 31 December 2013. Upon paying an additional RMB175,460,000 by the Group during the year ended 31 December 2014, the Group obtained the land use right certificates of aforesaid land. As the land was intended to be developed as properties for sale, accordingly, the deposits paid was transferred to properties under development for sale during the year ended 31 December 2014.

# 21. 就收購土地使用權已付訂金 (續)

- 於截至二零一三年十二月三十一日 (ii) 止年度,本集團訂立一份協議,透 過公開拍賣方式按現金代價人民幣 970.000.000元收購位於中國重慶 的一幅土地。於二零一三年十二月 三十一日,本集團已就該幅位於重 慶的土地支付人民幣970,000,000 元。然而,本集團尚未取得土地使 用權證。因此,已付金額分類為已 付按金。本集團取得上述土地的相 關土地使用權證之後,由於該土地 擬發展物業以供銷售,因此,截至 二零一四年十二月三十一日止年度 已付訂金已轉撥至可供出售在建物 業。
- (iii) 於截至二零一三年十二月三十一日 止年度,本集團訂立一份協議,透 過公開拍賣方式按現金代價人民 幣219,350,000元收購位於中國清 遠英德的八幅土地。本集團於截 至二零一三年十二月三十一日止年 度已支付人民幣43,890,000元作 為訂金。然而,本集團尚未取得土 地使用權證。因此,已付金額於二 零一三年十二月三十一日分類為已 付訂金。本集團於截至二零一四年 十二月三十一日止年度支付額外人 民幣175,460,000元後,已取得上 述土地的相關土地使用權證。由於 該土地擬發展物業以供銷售,因 此,截至二零一四年十二月三十一 日止年度已付訂金已轉撥至可供銷 售在建物業。

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#### 22. Trade and Other Receivables

#### 22. 貿易及其他應收款

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Trade receivables (i)	貿易應收款(i)	158,128	169,096
Rental receivables	租金應收款項	39,584	40,606
Other receivables (ii)	其他應收款項(ii)	411,124	317,865
Advances to constructors and suppliers	墊付承建商及供應商款項	57,505	82,121
Deposits paid to respective local	透過競標方式獲授購地權支付予		
governments for granting the	相關當地政府之訂金		
rights to purchase land by auction		506,393	201,900
Deposits paid to purchase	就購買可供出售物業已付訂金(iii)		
properties for sale (iii)		300,000	-
Other tax prepayments	其他税項預付款	376,424	251,927
		1,849,158	1,063,515

The following is the aged analysis of trade receivables determined based on the date of the properties delivered and sales were recognised:

以下為根據交付物業及銷售確認當日釐 定的貿易應收款的賬齡分析:

sales were recognised.		<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
0 to 60 days	0至60日	71,910	84,437
61 to 180 days	61至180日	29,307	79,101
181 to 365 days	181至365日	16,417	1,971
1 to 2 years	1至2年	37,243	-
2 to 3 years	2至3年	-	88
Over 3 years	超過3年	3,251	3,499
		158,128	169,096

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#### 22. Trade and Other Receivables (continued)

(i) Trade receivables mainly represent receivable from properties buyers for mortgage sale of properties amounting to RMB49,095,000 (2013: RMB60,278,000). The average credit period on sale of properties is 60 days. Impairment on trade receivables are provided for based on estimated irrecoverable amounts from the sale of properties, determined by reference to past default experience. Considerations under pre-sale contracts will be fully received prior to the delivery of the ownership certificate of the properties to the purchasers.

In determining the recoverability of a trade receivable, the Group considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the end of the reporting period.

As at 31 December 2014, there were RMB40,494,000 (2013: RMB3,587,000) receivable aged more than 1 year that were past due but not impaired. The management of the Company is of the opinion that no provision for impairment is necessary in respect of these receivables as there has not been a significant change in credit quality and amounts are still considered recoverable based on historical experience. The concentration of credit risk in the remaining trade receivables is limited due to the customer base being large and unrelated.

- (ii) As at 31 December 2014, included in the other receivables is deposit paid to 廣州市蘿崗區蘿崗街蘿崗社區經濟聯合 社 ("Luogang Business Association") and 廣州市頤境投 資有限公司 ("Yijing Investment") of RMB100,000,000 (2013: RMB90,000,000) for the property project carried out by 廣州蘿奧房地產開發有限公司 ("Luo Ao Real Estate Development"), a subsidiary indirectly owned by the Company, details refer to note 31.
- (iii) As at 31 December 2014, the balance represented deposit paid to a court of RMB300,000,000 (2013: Nil) for potential acquisition of a property project under development for sale upon the agreement entered. The amounts will be fully refundable if the Group could not acquire the property.

#### 22. 貿易及其他應收款(續)

(i) 貿易應收款主要指就物業按揭銷售 應收物業買家人民幣49,095,000元 (二零一三年:人民幣60,278,000 元)之款項。物業銷售的平均信貸 期為60日。貿易應收款的減值乃根 據參考過往違約經驗釐定之物業銷 售之估計不可收回金額計提撥備。 預售合約之代價將於物業的所有權 證交付買家前全數收回。

> 於釐定貿易應收款之可收回性時, 本集團會考慮自最初授出信貸的日 期起計至報告期末止貿易應收款信 貸質素的任何變動。

- 於二零一四年十二月三十一日, 賬齡超過一年之應收款為人民幣 40,494,000元(二零一三年:人民 幣3,587,000元)已逾期但並無減 值。本公司管理層認為,由於該等 應收款的信貸質素並無重大變化, 且根據過往記錄該等款額仍被視為 可收回,因此不須就該等應收款計 提減值撥備。由於客戶基數甚大且 並無關連,故剩餘貿易應收款之信 貸集中風險有限。
- (ii) 於二零一四年十二月三十一日,其 他應收款項包括就本公司的間接附 屬公司廣州蘿奧房地產開發有限公 司(「蘿奧房地產開發」)所進行物 業項目而已付廣州市蘿崗區蘿崗街 蘿崗社區經濟聯合社(「蘿崗社區經 濟聯合社」)及廣州市頤境投資有 限公司(「頤境投資」)的訂金人民 幣100,000,000元(二零一三年: 人民幣90,000,000元),詳情載於 附註31。
- (iii) 於二零一四年十二月三十一日,餘 額為根據已訂協議就可能收購的可 供銷售在建物業項目而已付予法院 的訂金人民幣300,000,000元(二零 一三年:無)。倘本集團未有收購 有關物業,有關款項將全數退還。

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#### 23. Amounts Due From Non-Controlling Shareholders of Subsidiaries

Except for an amount due from a non-controlling shareholder of a subsidiary of RMB2,980,000 (2013: Nil) as at 31 December 2014 which is unsecured, carries interest at rate of 22% per annum and is repayable by 30 June 2015, the remaining amounts are unsecured, interest-free and repayable on demand. The Group is expected to receive the entire balance within twelve months from the end of the reporting period.

An amount due from the non-controlling shareholder of Baishi Yonghao of RMB100,000,000 as at 31 December 2013 carrying interest at rate of 12% per annum had been derecognised at the consolidated financial statements of the Group because Baishi Yonghao was reclassified from a subsidiary to a joint venture of the Group during the year ended 31 December 2014, details refer to note 38.

#### 24. Amounts Due From Related Parties

As at 31 December 2014, the balance of RMB196,582,000 (2013: RMB143,057,000) is due from a related party, 株州市天郡 房地產開發有限公司("Zhuzhou Tianjun Properties Development Company Ltd."), an entity established in the PRC, which is controlled by Mr. Feng Yuanzheng and Mr. Hu Ran, who are non-controlling shareholders of subsidiaries. The amount is unsecured, interest-free and repayable on demand.

The balance at 31 December 2013 of RMB21,056,000 was due from a related party, 江門市益丞集團有限公司, which is the holding company of a non-controlling shareholder of Baishi Yonghao. As at year ended 31 December 2014, the amount had been derecognised at the consolidated financial statements of the Group because Baishi Yonghao was reclassified from a subsidiary to a joint venture of the Group during the year ended 31 December 2014, details refer to note 38.

#### **23.** 應收附屬公司之非控股股東款 項

除於二零一四年十二月三十一日應收一 間附屬公司一名非控股股東款項人民幣 2,980,000元為無抵押,按22%之年利率 計息,並須於二零一五年六月三十日前 償還外,其餘款項為無抵押、免息及須 於要求時償還。本集團預期於報告期後 十二個月內收訖全數款項。

於二零一三年十二月三十一日應收白石 永灝非控股股東款項人民幣100,000,000 元按12%之年利率計息,由於白石永灝 已於截至二零一四年十二月三十一日止 年度內由本集團附屬公司重新分類為合 營企業,已於綜合財務報表剔除確認, 有關詳情請參閱附註38。

#### 24. 應收關連公司款項

於二零一四年十二月三十一日,餘額人 民幣196,582,000元(二零一三年:人民 幣143,057,000元)乃應收一間關連公司 株洲市天郡房地產開發有限公司(於中國 成立的實體,由附屬公司非控股股東馮 遠征先生及胡冉先生控制)款項。該數額 為無抵押、免息及須於要求時償還。

於二零一三年十二月三十一日的餘額人 民幣21,056,000元乃應收一間關連公 司江門市益丞集團有限公司款項,該公 司為白石永灝一名非控股股東的控股公 司。截至二零一四年十二月三十一日止 年度,該數額在本集團的綜合財務報表 剔除確認,乃因於截至二零一四年十二 月三十一日止年度白石永灝已於二零 一四年年內由本集團附屬公司重新分類 為合營企業,有關詳情請參閱附註38。

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# 25. Restricted Bank Deposits/Bank Balances and Cash

#### **Restricted bank deposits**

As at 31 December 2014, the deposits amounting to RMB 2,863,254,000 (2013: RMB1,658,730,000) are restricted for the payments to the construction contractors, which carry interest at variable rate of 0.35% (2013: 0.35%) per annum, and will be released upon the completion of the development of properties. The remaining deposits were pledged for short term loan facilities granted by banks and carry interest at variable interest rates ranging from 2.35% to 4.8% (2013: 1.7% to 2.1%) per annum.

#### Bank balances and cash

The bank balances carry interest at variable rate with an average interest rate of 0.35% (2013: 0.35%) per annum.

#### 26. Trade and Other Payables

#### **25.** 受限制銀行存款/銀行結餘及 現金

#### 受限制銀行存款

於二零一四年十二月三十一日,總額人 民2,863,254,000元(二零一三年:人民幣 1,658,730,000元)之存款僅限用於向承建 商支付款項,按浮動年利率0.35%(二零 一三年:0.35%)計息,並將於物業發展 項目竣工後解除。其餘存款已予抵押以 取得銀行授出的短期信貸融資,並按浮 動年利率2.35%至4.8%計息(二零一三 年:1.7%至2.1%)。

#### 銀行結餘及現金

按浮動利率計息的銀行結餘平均年利率 為0.35%(二零一三年:0.35%)。

#### 26. 貿易及其他應付款

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Trade payables Other payables Other taxes payables	貿易應付款 其他應付款項 其他應付税項	2,651,337 816,837 33,118	2,355,170 557,036 40,316
		3,501,292	2,952,522

Trade payables principally comprise amounts outstanding for payments to constructors and purchases of construction materials. The average credit period for trade purchases is from 6 months to 1 year. The management closely monitors the payments of the payable to ensure that all payables are paid within the credit timeframe. Details of the financial risk management polices by the Group are set out in note 36. 貿易應付款主要包括尚未支付給承建商 的款項及尚未支付採購建築材料的款 項。貿易採購的平均信貸期為六個月至 一年。管理層密切監察應付款項的支 付,確保所有應付款項於信貸限期內支 付。本集團財務風險管理政策之詳情載 於附註36。 For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 26. Trade and Other Payables (continued)

#### 26. 貿易及其他應付款(續)

The following is an aged analysis of trade payables determined based on the invoice date:

以下為根據發票日期釐定的貿易應付款 的賬齡分析:

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
0 to 60 days	0至60日	951,261	1,052,076
61 to 180 days	61至180日	392,202	576,594
, 181 to 365 days	181至365日	466,283	311,033
1 to 2 years	1至2年	612,029	279,103
2 to 3 years	2至3年	118,935	98,657
Over 3 years	超過3年	110,627	37,707
		2,651,337	2,355,170

At 31 December 2014, the balance of trade payables with age over 1 year include retention money of RMB617,667,000 (2013: RMB237,750,000) to the sub-contractors of property development projects, which relates to 5% to 10% of the contract prices.

According to the construction contracts, the retention money is interest-free and would be paid to the sub-contractors in 1 to 3 years upon completion of development of the properties.

Included in other payables is: (i) an interest-free balance of RMB1,302,000 (2013: RMB6,059,000) payable to a former noncontrolling shareholder of a subsidiary acquired in 2011 and is expected to be settled within a year; and (ii) a balance of RMB340,691,000 (2013: Nil) payable to Yijing Investment, a cofounder of Luo Ao Real Estate Development, a subsidiary of the Group. The property project undertaken by Luo Ao Real Estate Development commenced its pre-sale during the year ended 31 December 2014 and the Group had received on behalf of Yijing Investment, details refer to note 31. The remaining balances of other payable mainly represent deposits received, payable for staff salaries, staff welfare and operating expenses. 於二零一四年十二月三十一日,賬齡逾 一年的貿易應付款結餘包括應付物業 發展項目分包商的質量保證金人民幣 617,667,000元(二零一三年:人民幣 237,750,000元),與合約價格5%至10% 有關。

根據建築合約,質量保證金為免息,並 將於完成物業開發起計1至3年後支付予 分包商。

其他應付款項包括:(i)人民幣1,302,000 元(二零一三年:人民幣6,059,000元)的 免息結餘,為應付予於二零一一年收購 的一間附屬公司的一名前非控股股東, 預計於一年內結算;及(ii)應付本集團一 間附屬公司蘿奧房地產開發的共同創辦 公司頤境投資款項人民幣340,691,000 元(二零一三年:無)。由蘿奧房地產開 發推出的物業項目已於截至二零一四年 十二月三十一日止年度內開始預售,而 本集團已代表頤境投資收款,有關詳情 請參閱附註31。餘下的其他應付款項結 餘主要指已收訂金、應付員工薪資、員 工福利及經營開支。

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#### 27. Amounts Due to Non-Controlling Shareholders of Subsidiaries

Except for an amount due to a non-controlling shareholder of subsidiaries of RMB44,000,000 (2013: RMB44,000,000) is unsecured, interest bearing at 20% per annum and repayable on demand, the remaining balances are unsecured, interest-free and repayable on demand.

#### 28. Amount Due to a Related Party

The balance represents an amount due to Zhuzhou Tianjun Properties Development Company Ltd., an entity established in the PRC which is controlled by the non-controlling shareholders of subsidiaries. The amount is unsecured, interest-free and repayable on demand.

#### 29. Amount Due to a Joint Venture

The balance represents an amount due to Baishi Yonghao which is unsecured, interest-free and repayable on demand.

#### 30. Bank and Other Borrowings

# **27.** 應付附屬公司之非控股股東款 項

除應付附屬公司的一名非控股股東款項 人民幣44,000,000元(二零一三年:人民 幣44,000,000元)為無抵押、按年利率 20%計息,並須於要求時償還外,餘額 為無抵押、免息及須於要求時償還。

#### 28. 應付一間關連公司款項

餘額指應付株洲市天郡房地產開發有限 公司(於中國成立的實體,由附屬公司非 控股股東控制)之款項。該等款項無抵 押、免息及須於要求時償還。

#### 29. 應付一間合營企業款項

有關結餘指應付白石永灝款項,為無抵 押、免息及須於要求時償還。

#### 30. 銀行及其他借款

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
The bank and other borrowings comprise: RMB bank borrowings HKD bank borrowings USD bank borrowings RMB other borrowings (Note)	銀行及其他借款包括: 人民幣銀行借款 港元銀行借款 美元銀行借款 人民幣其他借款(附註)	6,493,320 435,755 196,909 1,114,321	6,947,708 803,045 - 402,524
		8,240,305	8,153,277

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#### 30. Bank and Other Borrowings (continued)

#### Note:

Other borrowings amounting to RMB800,000,000 (2013: nil) represent loans provided by certain trust companies, which are secured by properties for sale, carry interest at the fixed rate of 9.5% to 9.73% (2013: nil) per annum. The loan balances as at 31 December 2014 will be fully repaid within 2016. The remaining balance of other borrowings represented a loan from an independent third party.

On 3 September 2013, the Group entered into an agreement (the "Agreement") with an entity established in the PRC, which was an independent third party. According to the Agreement, the independent third party injected cash of RMB30,000,000 in 廣州奧園商業發展有限公司 ("Guangzhou Aoyuan"), a wholly-owned subsidiary of the Company established in the PRC which principally engaged in the property development. The Group held 90.91% enlarged equity interest in the Guangzhou Aoyuan after the completion of capital injection while the independent third party held 9.09% enlarged equity interest in the Guangzhou Aoyuan. In addition, the independent third party provided (i) a shareholder loan amounting to RMB270,000,000 which is secured and interest-free and (ii) an entrusted loan amounting to RMB100,000,000 which is secured, bears fixed-interest rate of 13.6% per annum and is repayable on 30 September 2015.

According to the Agreement, if the Group could not meet any of certain specific conditions set out in the Agreement, the Group shall acquire back the 9.09% equity interest in the subsidiary held by the independent third party by repaying the aggregate principal amount of RMB400,000,000 contributed by the independent third party with interest calculated at 8.8% per annum on RMB300,000,000 and with interest calculated at 13.6% per annum on RMB100,000,000 respectively. The executive directors based on the available information assessed and considered that certain of these conditions are very remote to meet, therefore the Group would likely have to acquire back 9.09% equity interest from the independent third party by the end of transaction date as specified in the Agreement.

During the year ended 31 December 2014, the group had early repayment RMB 115,300,000.

Accordingly, the aggregate contribution by the independent third party of RMB284,700,000 (2013: RMB400,000,000), which is the principal amount, is classified as other borrowing with an embedded option to buy back the equity interest. The option is embedded as a derivative and the executive directors consider that the fair value of the derivative to be insignificant as at 31 December 2014. The balance of the borrowings was stated at amortised cost using the effective interest method at the consolidated financial statements of the Group.

#### 30. 銀行及其他借款(續)

附註:

為數人民幣800,000,000元(二零一三年:無)的其他 借款指由若干信託公司提供的貸款,以可供銷售物業 作抵押,及以固定年利率9.5%至9.73%(二零一三 年:無)計息。於二零一四年十二月三十一日的貸款 餘額將於二零一六年內全數償還。其他借款餘額為來 自一名獨立第三方的貸款。

於二零一三年九月三日,本集團與一間於中國成立的 實體(為獨立第三方)訂立一份協議(「該協議」)。根 據該協議,獨立第三方向廣州奧園商業發展有限公司 (「廣州奧園」)現金注資人民幣30,000,000元。廣州奧 園為本公司於中國成立的全資附屬公司,主要從事物 業開發。於現金注資完成後,本集團持有廣州奧園增 資後股權之90.91%,而獨立第三方持有廣州奧園增 資後股權之90.91%,而獨立第三方持有廣州奧園增 資後股權之90.99%。此外,獨立第三方(i)向股東提供 無抵押及免息貸款人民幣270,000,000元及(ii)提供委 託貸款人民幣100,000,000元,該貸款為有抵押、按 固定年利率13.6%計息,並須於二零一五年九月三十 日償還。

根據該協議,倘本集團未能達致該協議所載之任 何若干指定條件,本集團須透過償還獨立第三方 注入之本金總額人民幣400,000,000元,其中人 民幣300,000,000元按年利率8.8%計息,人民幣 100,000,000元按年利率13.6%計息,購回獨立第三 方所持附屬公司之9.09%股權。執行董事根據可供 資料進行評估,並認為該等條件之其中若干項很難達 到,因此,本集團將須於該協議指定之交易日結束前 向獨立第三方購回9.09%股權。

於截至二零一四年十二月三十一日止年度,本集團已 提早償還人民幣115,300,000元。

因此,獨立第三方注資總額人民幣284,700,000元(二 零一三年:人民幣400,000,000元)的本金乃分類為其 他借款,附帶可購回股權之潛入式期權。該期權作為 衍生工具嵌入,執行董事認為,於二零一四年十二月 三十一日之衍生工具之公平值不重大。借款餘額使用 實際利率法於本集團綜合財務報表以攤銷成本列賬。

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#### **30.** Bank and Other Borrowings (continued) **30.** 銀行及其他借款(續)

	<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
須於以下期間償還款項的賬面值:		
1年內	4,464,125	2,411,281
1年以上但未超過2年	2,127,394	3,672,582
2年以上但未超過5年		1,823,585
5年以上	47,656	245,829
	8,240,305	8,153,277
減:於流動負債項目內所示 於1年內到期款項	(4,464,125)	(2,411,281)
1年之後到期款項	3,776,180	5,741,996
	1年內 1年以上但未超過2年 2年以上但未超過5年 5年以上 減:於流動負債項目內所示 於1年內到期款項	二零一四年         配加         二零一四年         RMB'000         人民幣千元         須於以下期間償還款項的賬面值:         1年內         1年內         1年以上但未超過2年         2年以上但未超過5年         5年以上         35年以上         減:於流動負債項目內所示         於1年內到期款項

The bank and other borrowings bear the interest per annum:

銀行及其他借款年利率:

Contract interest rate 合約利率		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
100% to 160% of lending rate of the People's Bank of China ("PBC rate") (2013: 100% to 130% of PBC rate) Fixed rate ranging from 6.5% to 14.1% (2013: 6.5% to 14%)	中國人民銀行貸款利率 (「中國人民銀行利率」)100%至 160%(二零一三年:中國人民 銀行利率之100%至130%) 6.5%至14.1%之固定利率 (二零一三年:6.5%至14%)	4,302,965 3,600,006	3,717,801 4,159,996
Hong Kong Interbank Offered Rates ("HIBOR") plus 1.3% to 6% (2013: HIBOR plus 1.3% to 6%)	香港銀行同業拆息(「香港銀行 同業拆息」)加1.3%至6% (二零一三年:香港銀行同業拆息 加1.3%至6%)	337,334	275,480
		8,240,305	8,153,277

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#### 30. Bank and Other Borrowings (continued)

The weighted average effective interest rate on bank and other borrowings for the year is 9.45% (2013: 10.84%) per annum.

Other than the assets pledged as disclosed in notes elsewhere in the consolidated financial statements, certain equity interests of subsidiaries of the Company were pledged for the bank and other borrowing facilities granted to the Group.

#### **31. Provisions**

#### 30. 銀行及其他借款(續)

年內銀行及其他借款的加權平均實際利率為每年9.45%(二零一三年:10.84%)。

除綜合財務報表其他章節內披露的已抵 押資產外,本公司附屬公司的若干股權 已予抵押,以獲得授予本集團的銀行及 其他借款信貸額。

#### 31. 撥備

		LuoAo		
	Guangzhou	Real Estate	Guangzhou	
	Wan Pui	Development	Shangshui	Total
	廣州萬貝	蘿奧房地產開發	廣州尚水	緫計
	RMB'000	RMB'000	RMB'000	RMB'000
	人民幣千元	人民幣千元	人民幣千元	人民幣千元
	(i)	(ii)	(iii)	
於二零一四年一月一日結餘	550,704	843,700	-	1,394,404
收購附屬公司(附註37)			130,081	130,081
已確認額外撥備	9,592	39,557	3,510	52,659
於二零一四年十二月三十一日結餘	560,296	883,257	133,591	1,577,144
	收購附屬公司(附註37) 已確認額外撥備	Wan Pui 廣州萬貝         RMB'000         人民幣千元         (i)         於二零一四年一月一日結餘       550,704         收購附屬公司(附註37)         已確認額外撥備       9,592	Guangzhou         Real Estate           Wan Pui         Development           廣州萬貝         蘿奧房地產開發           RMB'000         RMB'000           人民幣千元         (i)           於二零一四年一月一日結餘         550,704         843,700           收購附屬公司(附註37)         9,592         39,557	Guangzhou         Real Estate         Guangzhou           Wan Pui         Development         Shangshui           廣州萬貝         蘿奧房地產開發         廣州尚水           RMB'000         RMB'000         RMB'000           人民幣千元         人民幣千元         人民幣千元           (i)         (ii)         (iii)           於二零一四年一月一日結餘         550,704         843,700         -           收購附屬公司(附註 37)         130,081         130,081           已確認額外撥備         9,592         39,557         3,510

On 31 December 2011, the Company entered into an (i) agreement (the "Agreement") with Panyu Information Technology Limited ("PIT"). According to the Agreement, the Group injected cash of RMB154,700,000 in 廣州市 萬貝投資管理有限公司 (the "Guangzhou Wan Pui"), an entity established in the PRC which principally engaged in the property development. The Group held 65% equity interest in the Guangzhou Wan Pui after the completion of capital injection while PIT held 35% equity interest in the Guangzhou Wan Pui. In addition, the Group and PIT agreed that the Group has to transfer 35% completed properties in the property development project in Guangzhou Wan Pui to PIT and in return PIT requires to transfer its 35% equity interest in the Guangzhou Wan Pui to the Group. The Group is responsible for providing funding to finance this property project and the project management is wholly responsible by the Group. PIT will not involve in the daily operation and management of this property project. In addition, PIT will not share any profit and loss of Guangzhou Wan Pui during the property construction.

於二零一一年十二月三十一日,本 (i) 公司與番禺信息技術有限公司(「番 禺信息技術」)訂立協議(「協議」)。 根據協議,本集團向廣州市萬貝投 資管理有限公司(「廣州萬貝」)(於 中國成立的實體,主要從事物業開 發)注資現金人民幣154,700,000 元。於注資完成後,本集團持有廣 州萬貝之65%股權,而番禺信息技 術則持有廣州萬貝之35%股權。此 外,本集團及番禺信息技術同意, 本集團需向番禺信息技術轉讓廣州 萬貝物業開發項目35%已竣工物 業,以換取番禺信息技術向本集團 轉讓其於廣州萬貝之35%股權。 本集團負責就資助此物業項目提供 資金,並且本集團全權負責項目管 理。番禺信息技術將不參與本物業 項目的日常營運及管理。此外,番 禺信息技術於物業建設期內將不會 分享廣州萬貝任何利潤及虧損。

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#### 31. Provisions (continued)

(i) (continued)

Guangzhou Wan Pui is accounted for as wholly owned subsidiary of the Group and PIT has provided land to the Group to develop the property project in return to have 35% completed properties. Accordingly, the potential amount of the development expenditure and other attributable expenses for the development of properties to be incurred to complete the development of the 35% completed properties to be delivered to PIT is accounted for as provision of the Group in respect of cost of the land.

(ii) On 8 August 2013, the Company entered into an agreement (the "Agreement") with Luogang Business Association and Yijing Investment to establish "LuoAo Real Estate Development" with registered capital of RMB100,000,000 which engages in property development.

According to the Agreement, the Group injected RMB60,000,000 to LuoAo Real Estate Development and the Group held 60% equity interest in LuoAo Real Estate Development after the completion of capital injection while each of Luogang Business Association and Yijing Investment injected RMB20,000,000 respectively and each of them held 20% equity interest in the LuoAo Real Estate Development respectively. In addition, the Group, Luogang Business Association and Yijing Investment agreed that after the completion of the development of property project by LuoAo Real Estate Development, the Group has to transfer 40% completed properties to Luogang Business Association and Yijing Investment in return Luogang Business Association and Yijing Investment have to contribute part of the land consideration at RMB926,350,000. The Group is responsible for providing funding to finance this property project and the project management is wholly responsible by the Group. Luogang Business Association and Yijing Investment will not be involved in daily operation and management of this property project. In addition, Luogang Business Association and Yijing Investment will not share any profit and loss of LuoAo Real Estate Development during the property construction.

#### 31. 撥備(續)

(i) (續)

廣州萬貝入賬列為本集團全資附屬 公司,而番禺信息技術向本集團提 供土地以開發物業項目,以換取 35%已竣工物業。據此,完成開發 將向番禺信息技術交付之35%已完 成物業所產生開發物業的開發支出 及其他相關費用之潛在金額入賬列 為本集團有關土地成本之撥備。

(ii) 於二零一三年八月八日,本公司與 蘿崗經濟聯合社及頤境投資訂立一 份協議(「協議」),以註冊資本人民 幣100,000,000元成立「蘿奧房地產 開發」,從事物業開發。

> 根據協議,本集團向蘿奧房地產開 發注入人民幣60,000,000元, 並 於注資完成之後持有蘿奧房地產開 發60%股權,而蘿崗經濟聯合社 及頤境投資各自則分別注入人民幣 20,000,000元且彼等各自分別持有 蘿奧房地產開發20%股權。此外, 本集團、蘿崗經濟聯合社及頤境投 資協定,於蘿奧房地產開發完成物 業項目之後,本集團須將已竣工物 業之40%轉讓予蘿崗經濟聯合社及 **頤境投資**,作為回報,蘿崗經濟聯 合社及頤境投資須撥付部分土地代 價人民幣926,350,000元。本集團 負責就資助此物業項目提供資金, 並且本集團全權負責項目管理。 崗經濟聯合社及頤境投資不會參與 該物業項目日常營運及管理。此 外, <br />
> 蘿崗經濟聯合社及頤境投資於 物業建設期內不會分享蘿奧房地產 開發的任何利潤及虧損。

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#### **31. Provisions (continued)**

(ii) (continued)

Luo Ao Real Estate Development is accounted for as wholly owned subsidiary of the Group and Luogang Business Association and Yijing Investment has provided part of the land consideration at RMB926,350,000 to the Group to develop the property project in return to have 40% completed properties. Accordingly, the potential development expenditure and other attributable expenses for the development of properties to be incurred to complete the development of the 40% completed properties to be delivered to Luogang Business Association and Yijing Investment is accounted for as provision of the Group in respect of the cost of the land. In June 2014, Luo Ao Real Estate Development commenced its pre-sale and the Group had received on behalf of Yijing Investment, which was recorded as other payables.

#### 31. 撥備(續)

(ii) (續)

蘿奧房地產開發入賬列為本集團全 資附屬公司,而蘿崗經濟聯合社及 頤境投資已向本集團提供部分土地 代價人民幣926,350,000元以開發 物業項目,以換取40%已完成物 業。據此,完成開發將向蘿崗經濟 聯合社及頤境投資交付之40%已完 成物業所產生開發物業的開發支出 及其他相關費用之潛在金額入賬列 為本集團有關土地成本之撥備。於 二零一四年六月,蘿奧房地產開發 開始預售該項物業,本集團已代頤 境投資收取款項,入賬列作其他應 付款項。

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#### 31. Provisions (continued)

On 28 February 2014, the Company entered into an (iii) agreement (the "Agreement") with two independent parties, Mr. Zhong Jiawen and Mr. Zhong Binghong. According to the Agreement, the Group injected cash of RMB10,408,000 in 广州尚水酒业有限公司 (the "Guangzhou Shangshui"), an entity established in the PRC which principally engaged in the property development. The Group held 51% equity interest in the Guangzhou Shangshui after the completion of capital injection while the two independent parties held 49% equity interest in the Guangzhou Shangshui. In addition, the Group, two independent parties agreed that after the completion of the development of property project by Guangzhou Shangshui, the Group has to transfer 50% completed properties to the two independent parties in return the two independent parties have to contribute part of the land consideration at RMB207,356,800. The Group is responsible for providing funding to finance this property project and the project management is wholly responsible by the Group. The two independent parties will not be involved in daily operation and management of this property project. In addition, two independent parties will not share any profit and loss of Guangzhou Shangshui during the property construction.

Guangzhou Shangshui is accounted for as wholly owned subsidiary of the Group and the two independent parties has provided part of the land consideration at RMB207,356,800 to the Group to develop the property project in return to have 50% completed properties. Accordingly, the potential development expenditure and other attributable expenses for the development of properties to be incurred to complete the development of the 50% completed properties to be delivered to the two independent parties is accounted for as provision of the Group in respect of the cost of the land.

#### 31. 撥備(續)

於二零一四年二月二十八日,本公 (iii) 司與兩名獨立人士鍾加文先生及鍾 炳洪先生訂立一份協議(「協議」)。 根據協議,本集團向廣州尚水酒業 有限公司(「廣州尚水」)注資現金 人民幣10,408,000元,廣州尚水 為於中國成立的實體,主要從事物 業發展。注資完成後,本集團持有 廣州尚水的51%股權,而兩名獨 立人士則持有廣州尚水的49%股 權。此外,本集團與兩名獨立人士 同意,於廣州尚水完成物業發展 後,本集團須向兩名獨立人士轉讓 50%已竣工物業,以取得兩名獨立 人士提供部分土地,代價為人民幣 207,356,800元。本集團須負責提 供資金以供該物業項目所用,並全 力負責項目管理。該兩名獨立人士 將不會參與該物業項目的日常運作 及管理。此外,於物業建設期間, 兩名獨立人士將不會分佔廣州尚水 的任何溢利及虧損。

> 廣州尚水列為本集團旗下的全資附 屬公司,而兩名獨立人士已向本 集團提供部分土地以供發展物業 項目,代價為人民幣207,356,800 元,藉以取得50%已竣工物業。據 此,就完成發展將交付予兩名獨立 人士的50%已竣工物業將產生的物 業發展潛在發展開支及其他應佔開 支乃列作本集團就土地成本所作撥 備。

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#### 32. Deferred taxation

#### 32. 遞延税項

For the purpose of presentation in the consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes: 就綜合財務狀況表內的呈列項目而言, 若干遞延税項資產及負債已相互抵銷。 以下為用於財務申報目的的遞延税項結 餘分析:

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Deferred tax assets Deferred tax liabilities	遞延税項資產 遞延税項負債	(150,763) 340,545	(118,214) 331,790
		189,782	213,576

The deferred tax (assets) liabilities recognised by the Group and movements thereon during the year are as follows:

本集團確認的遞延税項(資產)負債及其 於年內的變動如下:

		Change in fair value of investment properties 投資物業 公平值變動 RMB'000 人民幣千元	Revaluation of properties 重估物業 RMB'000 人民幣千元	Tax losses 税項虧損 RMB′000 人民幣千元	Undistributed earnings of PRC subsidiaries 中國附屬公司 未分派盈利 RMB'000 人民幣千元	Other temporary differences 其他 暫時差額 RMB'000 人民幣千元	<b>Total</b> 合計 <b>RMB′000</b> 人民幣千元
At 1 January 2013 Disposal of a subsidiary (note 38) Charge to consolidated statement of profit or loss and other	於二零一三年一月一日 出售一間附屬公司(附註38) 於綜合損益及其他全面 收益表內支出(附註10)	246,474 _	33,671 –	(35,892) 3,010	15,000 –	(18,330) (10,352)	240,923 (7,342)
comprehensive income (note 10)		26,772	-	(48,305)	15,000	(13,472)	(20,005)
At 31 December 2013 Disposal of a subsidiary (note 38) Charge to consolidated statement of profit or loss and other	於二零一三年十二月三十一日 出售一間附屬公司(附註38) 於綜合損益及其他全面 收益表內支出(附註10)	273,246 _	33,671 _	(81,187) 1,589	30,000 _	(42,154) -	213,576 1,589
comprehensive income (note 10)		20,476	-	(62,366)	-	16,507	(25,383)
At 31 December 2014	於二零一四年十二月三十一日	293,722	33,671	(141,964)	30,000	(25,647)	189,782

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 32. Deferred taxation (continued)

Other temporary differences mainly include the deductible temporary differences in respect of the land appreciation tax provision amounting to RMB42,342,000 (2013: RMB40,587,000).

As at 31 December 2014, the Group had unused tax losses of RMB981,203,000 (2013: RMB687,938,000) available to offset against future profits. A deferred tax asset has been recognised in respect of RMB567,855,000 (2013: RMB324,748,000) of such tax losses. No deferred tax asset has been recognised in respect of the remaining tax losses of RMB413,348,000 (2013: RMB363,190,000) of the past five years due to the unpredictability of future profits streams.

#### 33. Senior Notes

#### 2012 Notes and 2013 Notes

On 23 November 2012, the Company issued senior notes in an aggregate principal amount of US\$125,000,000 (the "2012 Notes"). The issue price was 97.83% of the principal amount of the 2012 Notes.

On 28 January 2013, the Company issued additional senior notes (the "2013 Notes") in an aggregate principal amount of US\$100,000,000. The issue price was 106.668% of the principal amount of the 2013 Notes and plus accrued interest from (and including) 23 November 2012 to (but excluding) 28 January 2013.

#### 32. 遞延税項(續)

其他暫時差額主要包括有關土地增 值税撥備之可扣減暫時差額人民幣 42,342,000元(二零一三年:人民幣 40,587,000元)。

於二零一四年十二月三十一日,本 集團擁有尚未動用税項虧損人民幣 981,203,000元(二零一三年:人民幣 687,938,000元),可用作抵銷未來溢 利。已就税項虧損人民幣567,855,000 元(二零一三年:人民幣324,748,000 元)確認遞延税項資產。由於不可預測未 來溢利,因此並未就過去五年餘下人民 幣413,348,000元(二零一三年:人民幣 363,190,000元)的税項虧損確認遞延税 項資產。

#### 33. 優先票據

#### 二零一二年票據及二零一三年票據

於二零一二年十一月二十三日,本公司 發行本金總額為125,000,000美元優先票 據(「二零一二年票據」)。發行價為二零 一二年票據本金金額97.83%。

於二零一三年一月二十八日,本公司追加發行優先票據(「二零一三年票據」), 本金總額為100,000,000美元。發行價為 二零一三年票據本金額之106.668%另加自二零一二年十一月二十三日(包括該 日)至二零一三年一月二十八日(但不包 括該日)之應計利息。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 33. Senior Notes (continued)

Period

Both 2012 Notes and 2013 Notes are listed on the SEHK. Both 2012 Notes and 2013 Notes carry interest at of 13.875% per annum and interest is payable semi-annually on 23 May and 23 November in arrears. The 2012 Notes and 2013 Notes will mature on 23 November 2017, unless redeemed earlier. At any time and from time to time on or after 23 November 2015, the Company may redeem the 2012 Notes and 2013 Notes, in whole or in part, at a redemption price equal to the percentage of the principal amount of the 2012 Notes and 2013 Notes redeemed set forth below plus accrued and unpaid interest (if any) to (but not including) the redemption date, if redeemed during the twelve month period beginning on 23 November of each year set forth below:

#### 33. 優先票據(續)

二零一二年票據及二零一三年票據均於 香港聯交所上市。二零一二年票據及二 零一三年票據均按每年13.875%計息, 且利息須在每半年期末於五月二十三日 及十一月二十三日支付。除非獲提早贖 回,否則二零一二年票據及二零一三年 票據將於二零一七年十一月二十三日到 期。本公司可選擇於二零一五年十一月 二十三日或之後隨時及不時按下文載列 的贖回價(相當於二零一二年票據及二零 一三年票據本金額的百分比)另加截至 贖回日期(但不包括該日)應計及未付的 利息(如有)(倘於下文所示各年度十一 月二十三日開始的十二個月期間內贖回) 全部或部分贖回二零一二年票據及二零 一三年票據:

> Redemption Price 贖回價

2015	二零一五年	106.93750%
2016	二零一六年	103.46875%

At any time prior to 23 November 2015, the Company will be entitled at its option to redeem both 2012 Notes and 2013 Notes in whole but not in part, at a redemption price equal to 100% of the principal amount of the Notes redeemed plus the applicable premium as defined in the offering memorandum of the Company dated 14 November 2012 ("Applicable Premium") as of, and accrued and unpaid interest, if any, to (but not including) the redemption date.

期間

Applicable Premium is the greater of (i) 1% of the principal amount of such 2012 Notes and 2013 Notes and (ii) the excess of (A) the present value at such redemption date of the redemption price of such 2012 Notes and 2013 Notes on 23 November 2015, plus all required remaining scheduled interest payments due on such Notes through 23 November 2015 (but excluding accrued and unpaid interest to the redemption date), computed using a discount rate equal to comparable treasury price in United States plus 100 basis points, over (B) the principal amount of such Notes on such redemption date. 本公司有權可選擇於二零一五年十一月 二十三日前,按相等於票據本金額100% 的贖回價另加截至贖回日期(但不包括 該日)的適用溢價(按本公司日期為二零 一二年十一月十四日的發售備忘錄所界 定)(「適用溢價」)及截至贖回日期的應計 及未付的利息(如有),全部而非部分贖 回二零一二年票據及二零一三年票據。

適用溢價為(i)相關二零一二年票據及二 零一三年票據本金額之1%及(ii)(A)相關 二零一二年票據及二零一三年票據於二 零一五年十一月二十三日之贖回價於該 贖回日期之現值,另加直至二零一五年 十一月二十三日票據所有到期之餘下規 定利息(惟不包括直至該贖回日期之應計 及未付利息),按相等於可比較美國國債 價格之貼現率另加100個基點計算,超逾 (B)於該贖回日期之票據本金金額之較高 者。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 33. Senior Notes (continued)

At any time and from time to time prior to 23 November 2015, the Company may redeem up to 35% of the aggregate principal amount of the 2012 Notes and 2013 Notes with the net cash proceeds of one or more sales of ordinary shares of the Company in an equity offering at a redemption price of 113.875% of the principal amount of the Notes redeemed, plus accrued and unpaid interest, if any, to (but not including) the redemption date.

#### 2014 Notes

After the Company issued 2012 Notes and 2013 Notes on 23 November 2012 and 29 January 2013, respectively, additional senior notes in an aggregate principal amount of US\$300,000,000 (the "2014 Notes") were issued on 17 January 2014. The issue price was 99.254% of the principal amount of the 2014 Notes.

2014 Notes are listed on The Stock Exchange of Hong Kong Limited (the "SEHK"). 2014 Notes are secured, carry interest at rate of 11.25% per annum and interest is payable semi-annually on 17 January and 17 July in arrears. The 2014 Notes will mature on 17 January 2019, unless redeemed earlier. At any time and from time to time on or after 17 January 2017, the Company may redeem the 2014 Notes, in whole or in part, at a redemption price equal to the percentage of the principal amount of the 2014 Notes redeemed set forth below plus accrued and unpaid interest (if any) to (but not including) the redemption date, if redeemed during the twelve month period beginning on 17 January of each year at the price set forth below:

#### 33. 優先票據(續)

本公司可於二零一五年十一月二十三日 前隨時及不時以一次或多次出售本公司 普通股之所得現金款項淨額,不時按票 據本金額113.875%的贖回價,另加截至 贖回日期(但不包括該日)的應計及未付 利息(如有),最多贖回二零一二年票據 及二零一三年票據本金總額35%。

#### 二零一四年票據

本公司於二零一二年十一月二十三日及 二零一三年一月二十九日分別發行二零 一二年票據及二零一三年票據後,本金 總額為300,000,000美元之額外優先票據 (「二零一四年票據」)於二零一四年一月 十七日發行。發行價為二零一四年票據 本金額之99.254%。

二零一四年票據於香港聯合交易所有限 公司(「香港聯交所」)上市。二零一四年 票據為有抵押及年息11.25%,並於每年 一月十七日及七月十七日每半年支付一 次。二零一四年票據將於二零一九年一 月十七日到期,提早贖回則另作別論。 本公司可選擇於二零一七年一月十七日 或之後隨時及不時按下文載列的贖回價 (相等於二零一四年票據本金額的百分 比)另加截至贖回日期(但不包括該日) 應計及未付的利息(如有)(倘於各年度一 月十七日開始的十二個月期間內按下文 載列的價格贖回),全部或部分贖回二零 一四年票據:

Period	期間	Redemption Price 贖回價
2017	二零一七年	105.6250%
2018 and thereafter	二零一八年及其後	102.8125%

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 33. Senior Notes (continued)

At any time prior to 17 January 2017, the Company will be entitled at its option to redeem the 2014 Notes in whole but not in part, at a redemption price equal to 100% of the principal amount of the 2014 Notes redeemed plus the applicable premium as defined in the offering memorandum of the Company dated 10 January 2014 ("Applicable Premium") as of, and accrued and unpaid interest, if any, to (but not including) the redemption date.

Applicable Premium is the greater of (a) 1% of the principal amount of such and (b) the excess of (A) the present value at such redemption date of the redemption price of such 2014 Notes on 17 January 2017, plus all required remaining scheduled interest payments due on such 2014 Notes through 17 January 2017 (but excluding accrued and unpaid interest to the redemption date), computed using a discount rate equal to comparable treasury price in United States plus 100 basis points, over (B) the principal amount of such Notes on such redemption date.

At any time and from time to time prior to 17 January 2017, the Company may redeem up to 35% of the aggregate principal amount of the 2014 Notes at a redemption price of 111.25% of the principal amount of the 2014 Notes redeemed, plus accrued and unpaid interest, if any, to (but not including) the redemption date.

The 2012 Notes, 2013 Notes and 2014 Notes are all contained a liability component and the early redemption options:

(a) Liability component represents the present value of the contractually determined stream of future cash flows discounted at the prevailing market interest rate at that time applicable to instruments of comparable credit status and providing substantially the same cash flows, on the same terms, but without the embedded derivatives.

#### 33. 優先票據(續)

本公司有權可選擇於二零一七年一月 十七日前,按相等於二零一四年票據本 金額100%的贖回價另加截至贖回日期 (但不包括該日)的適用溢價(按本公司日 期為二零一四年一月十日的發售備忘錄 所界定)(「適用溢價」)及截至贖回日期的 應計及未付的利息(如有),全部而非部 分贖回二零一四年票據。

適用溢價為(a) 二零一四年票據本金額之 1%及(b)(A) 二零一四年票據於二零一七 年一月十七日的贖回價於該贖回日期之 現值,另加直至二零一七年一月十七日 的二零一四年票據所有到期之餘下規定 利息(惟不包括直至該贖回日期之應計及 未付利息),按相等於可比較美國國債價 格之貼現率另加100個基點計算,超逾(B) 於該贖回日期之有關票據本金額之較高 者。

本公司可於任何時間及於二零一七年一 月十七日前不時按贖回價(即已贖回二零 一四年票據本金額的111.25%)贖回二零 一四年票據本金總額最多35%,另加截 至贖回日期(但不包括該日)的應計及未 付利息(如有)。

二零一二年票據、二零一三年票據及二 零一四年票據均含有負債部分和上述的 提早贖回權:

(a) 負債部分為將合約約定的未來現金 流量,按照具有類似信用評級且提 供大致上相同現金流量但不包含嵌 入衍生工具的債務工具的當時適用 市場利率進行折現確定。

For the vear ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 33. Senior Notes (continued)

(continued) (a)

> The interest charged for the year is calculated by applying an effective interest rate of approximately 15.28%, 12.65% and 11.93% per annum to the liability component respectively since the 2012 Notes, 2013 Notes and 2014 Notes were issued.

(b) Early redemption options are regarded as embedded derivatives not closely related to the host contract. The executive directors consider that the fair value of the above early redemption options is insignificant at initial recognition date, 31 December 2013 and 31 December 2014.

The movement of the liability component in the 2013 Notes and 2014 Notes during the year is set out below:

#### 33. 優先票據(續)

(續) (a)

> 年內利息以負債部分自二零一二年 票據、二零一三年票據及二零一四 年票據發行以來分別按實際年利率 約15.28%、12.65%及11.93%計 算。

提早贖回權視為並非與主合約有密 (b) 切關係的嵌入衍生工具。執行董事 認為上述提早贖回權於初始確認 時、於二零一三年十二月三十一日 及二零一四年十二月三十一日的公 平值不重大。

> 二零一三年票據及二零一四年票據 負債部分的年內變動如下:

		<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Carrying amount as at 1 January	於一月一日賬面值	1,370,567	750,326
Proceeds received	已收所得款項	1,769,247	665,750
Exchange loss (gain)	匯兑虧損(收益)	10,170	(41,862)
Interest expenses	利息開支	402,186	189,979
Less: interest paid to notes holder	減:已付票據持有人利息	(295,184)	(193,626)
Carrying amount as at 31 December	於十二月三十一日賬面值	3,256,986	1,370,567

The fair value of the 2012 Notes and 2013 Notes at 31 December 2014 amounted to RMB1,463,151,000 (2013: RMB1,517,909,000) and 2014 Notes at 31 December 2014 amounted to RMB1,765,177,000 (2013: Nil) which is calculated using the market price of the 2013 Notes and 2014 Notes at the end of reporting period (or the nearest day of trading).

二零一二年票據及二零一三年票據於二 零一四年十二月三十一日的公平值為人 民幣1,463,151,000元(二零一三年:人民 幣1,517,909,000元),而二零一四年票據 於二零一四年十二月三十一日的公平值 為人民幣1,765,177,000元(二零一三年: 無),乃按於報告期末(或最近交易日)二 零一三年票據及二零一四年票據的市場 價格計算。

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		股份數目	金額 HK\$'000 千港元
Ordinary shares of HK\$0.01 each	每股面值0.01港元的普通股		
Authorised:	法定:		
At 1 January 2013 and 31 December 2013 and 31 December 2014	於二零一三年一月一日及 二零一三年十二月三十一日及		
	二零一四年十二月三十一日	100,000,000,000	1,000,000
Issued and fully paid:	已發行及繳足:		
At 1 January 2013	於二零一三年一月一日	2,615,500,000	26,155
Issued pursuant to share dividend (note 12)	根據股息發行(附註12)	163,095,925	1,631
Exercise of shares options	行使購股權	4,249,429	42
At 31 December 2013	於二零一三年十二月三十一日	2,782,845,354	27,828
Exercise of shares options	行使購股權	1,000,000	10
At 31 December 2014	於二零一四年十二月三十一日	2,783,845,354	27,838
		2014	2013
		二零一四年	二零一三年
		RMB'000	RMB'000
		人民幣千元	人民幣千元

34. 本公司股本

Number of shares

Amount

人志

#### 34. Share Capital of the Company

#### 於綜合財務報表呈列

**26,355** 26,347

During the year ended 31 December 2014, share option of 1,000,000 were exercised. On 4 July 2013, the Company issued and allotted a total of 163,095,000 shares of HK\$0.01 each in the Company at HK\$0.26 each to the shareholders who elected to receive shares in the Company in lieu of cash for the 2014 special dividend pursuant to the scrip dividend distribution announced by the Company on 4 June 2013. These shares rank pari passu in all respects with other shares in issue.

於截至二零一四年十二月三十一日止年 度,1,000,000份購股權已獲行使。於二 零一三年七月四日,本公司按每股0.26 港元向股東(該等股東選擇根據本公司 於二零一三年六月四日宣佈的以股代息 分派以本公司股份(而非現金)領取二 零一四年特別股息)發行及配發合共約 163,095,000股每股0.01港元之股份。該 等股份在所有方面與其他已發行股份享 有同等地位。

Shown in the consolidated

financial statements

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 35. Capital Risk Management

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of net debt, which includes amounts due to non-controlling shareholders of subsidiaries disclosed in note 27, amount due to a related party disclosed in note 28, amount due to a joint venture disclosed in note 29, bank and other borrowings disclosed in note 30, senior notes disclosed in note 33, net of cash and cash equivalents, and equity attributable to owners of the Company, comprising share capital, reserves and retained profits.

The management of the Company review the capital structure periodically. As part of this review, the management of the Company assess budgets of major property projects taking into account of the provision of fundings. Based on the operating budgets, the executive directors of the Company consider the cost of capital and the risks associated with each class of capital and balance its overall capital structure through the payment of dividends, new share issues and share buy-back as well as the issue of new debt or the redemption of existing debt.

#### 35. 資本風險管理

本集團管理其資本,以確保本集團內各 實體將能夠以持續經營方式營運,同時 亦透過達致債務與股本結餘之間最佳的 平衡而為股東爭取最大回報。自上年以 來,本集團的整體策略維持不變。

本集團之資本結構包括負債淨額,包括 附註27所披露應付附屬公司之非控股股 東款項、附註28所披露應付一間關連公 司款項、附註29所披露應付一間合營企 業款項、附註30所披露銀行及其他借 款、附註33所披露優先票據,扣除現金 及現金等價物,以及本公司股權持有人 應佔權益(包括股本、儲備及保留溢利)。

本公司管理層定期檢討資本結構。作為 此項審閱之一部分,本公司管理層評估 大型項目之預算,並考慮所獲得之資 金。本公司執行董事根據營運預算,考 慮資本成本及與各類別資本有關之風 險,以及藉支付股息、發行新股及股份 回購、發行新債或贖回現有債務平衡整 體之資本架構。

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### 36. Financial Instruments36. 金融工具

(a) Categories of financial instruments (a) 金融工具類別

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB′000 人民幣千元
<b>Financial assets</b> Available-for-sale investment Loans and receivables (including cash and cash equivalents)	<b>金融資產</b> 可供出售投資 貸款及應收款項 (包括現金及現金等價物)	25,000 7,195,695	25,000 5,596,751
<b>Financial liabilities</b> Amortised cost Financial guarantee contracts	<b>金融負債</b> 攤銷成本 財務擔保合約	15,238,871 8,693,677	12,689,604 6,432,581

# (b) Financial risk management objectives and (b) 財務風險管理目標及政策 policies

The Group's major financial instruments include trade and other receivables, amounts due from non-controlling shareholders of subsidiaries and related parties, restricted bank deposits, bank balances and cash, trade and other payables, amounts due to non-controlling shareholders of subsidiaries and a related party, bank and other borrowings, senior notes and financial guarantee contracts. Details of these financial instruments are disclosed in respective notes. The risks associated with these financial instruments include market risk (interest rate risk and foreign currency risk), credit risk and liquidity risk. The policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner. 本集團主要金融工具包括貿易及其 他應收款、應收附屬公司之非控股 股東及關連公司款項、受限制銀行 存款、銀行結餘及現金、貿易及現 他應付款、應付附屬公司之非控股 股東及一間關連公司款項、銀行及 其他借款、優先票據以及財務擔保 合約。此等金融工具詳情於相應附 主要風險包括市場風險(包括利率 風險及外匯風險)、信貸風險及流 載列如下。管理層管理及監察該等 風險,以確保及時有效地施行適當 措施。

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#### 36. Financial Instruments (continued)

# (b) Financial risk management objectives and policies (continued)

#### (i) Interest rate risk

The Group is exposed to cash flow interest rate risk related primarily to its variable-rate bank borrowings, restricted bank deposits and bank balances.

The Group is also exposed to fair value interest rate risk related primarily to fixed-rate bank and other borrowings, interest bearing portion of amounts due to non-controlling shareholders of subsidiaries and senior notes. The Group currently does not enter any interest rate swaps to hedge its exposure to fair value interest rate risk. However, the management will consider hedging significant interest rate exposure should the need arise.

#### Sensitivity analysis

The sensitivity analysis below has been determined based on the exposure to cash flow interest rate risk for its variable-rate bank borrowings at the end of the reporting period. The restricted bank deposits and bank balances are not included in the sensitivity analysis as the management of the Group considers that the interest rate fluctuation is minimal. The analysis is prepared assuming the variable rate bank borrowings outstanding at the end of the reporting period were outstanding for the whole year. A 50 (2013: 50) basis points increase or decrease is used when reporting cash flow interest rate risk internally to key management personnel and represents management's assessment of the possible change in interest rate.

#### 36. 金融工具(續)

- (b) 財務風險管理目標及政策 (續)
  - (i) 利率風險

本集團現金流量利率風險主 要與其浮息銀行借款、受限 制銀行存款及銀行結餘有關。

本集團的公平值利率風險主 要與定息銀行及其他借款、 應付附屬公司之非控股股東 款項之計息部分及優先票據 有關。本集團目前並無訂立 任何利率掉期對沖該等利率 風險。然而,管理層於有需 要時將考慮對沖重大利率風 險。

敏感度分析

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#### 36. Financial Instruments (continued)

(b) Financial risk management objectives and policies (continued)

#### (i) Interest rate risk (continued)

#### Sensitivity analysis (continued)

If interest rates had been 50 (2013: 50) basis points higher/lower with all other variables were held constant and excluding the effect of capitalisation of interest, the Group's profit for the year ended 31 December 2014 would decrease/increase by RMB23,039,000 (2013: decrease/increase by RMB20,089,000).

#### (ii) Foreign currency risk

The Group's transactions were mainly conducted in RMB, the functional currency of the Company and its subsidiaries, and its major receivables and payables are denominated in RMB. The Group is subject to foreign exchange rate risk arising from the assets and liabilities which are denominated in currency other than the functional currency of the relevant group entity. The majority of the Group's foreign currency transactions and balances are denominated in Hong Kong dollars and United States dollars. The Group currently does not have a foreign currency risk by closely monitoring the movement of the foreign currency rates.

#### 36. 金融工具(續)

- (b) 財務風險管理目標及政策 (續)
  - (i) 利率風險(續)

敏感度分析(續)

倘利率上升/下降50(二 零一三年:50)基點,而所 有其他可變因素均維持不 變及不包括利息資本化的 影響,則本集團截至二零 一四年十二月三十一日止 年度之溢利將減少/增加 人民幣23,039,000元(二零 一三年:減少/增加人民幣 20,089,000元)。

#### (ii) 外匯風險

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#### 36. Financial Instruments (continued)

# (b) Financial risk management objectives and policies (continued)

#### (ii) Foreign currency risk (continued)

The Group's foreign currency denominated monetary assets and monetary liabilities include bank and other borrowings, senior notes and bank balances at the end of respective reporting period and the carrying amounts are as follows:

#### 36. 金融工具(續)

- (b) 財務風險管理目標及政策 (續)
  - (ii) 外匯風險(續)

本集團於各報告期末以外幣 列值的貨幣資產及貨幣負債 (包括銀行及其他借款、優先 票據及銀行結餘)及賬面值如 下:

		<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Assets	資產		
Hong Kong dollars	港元	85,471	55,865
United States dollars	美元	210,142	142
Liabilities	負債		
Hong Kong dollars	港元	632,664	803,045
United States dollars	美元	3,256,157	1,370,567

#### Sensitivity analysis

The following table details the Group's sensitivity to a 5% (2013: 5%) increase and decrease in the RMB against the relevant foreign currencies. The sensitivity rates used represents management's assessment of the reasonably possible change in foreign exchange rates. A positive number below indicates an increase in profit for the year where RMB strengthens 5% (2013: 5%) against the relevant currency. For a 5% (2013: 5%) weakening of RMB against the relevant currency, there would be an equal and opposite impact on the profit and the balances below would be negative.

#### 敏感度分析

下表詳述本集團對人民幣兑 相關外幣匯率上升及下降 5%(二零一三年:5%)的 敏感度。所採用之敏感度乃 代表管理層對匯率的合理潛 在變動所作的評估。下列正 數反映本年度溢利在人民幣 兑相關外幣匯率上升5%(二 零一三年:5%)時增加的數 目。人民幣兑相關外幣的匯 率若下降5%(二零一三年: 5%),則本年度溢利將受到 等效但相反的影響,而以下 結餘將為負值。 For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

36. Financial Instruments (continued)					36. 金融工具(續)				
	(b)	Financial risk management objectives and policies (continued)			(b		財 務 風 險 管 理 目 標 及 政 策 (續)		
		(ii)	Foreign currency risk (continued)			(ii)	ii) 外匯風險(續)		
			Sensitivity analysis (continued)				敏感度分析(續)		
							<b>2014</b> 二零一四年	2013 二零一三年	
							RMB'000	RMB'000	
							人民幣千元	人民幣千元	
			Hong Kong Dollars	港元					
			Profit for the year	年度溢利			27,459	37,359	
			United States dollars	美元					
			Profit for the year	年度溢利			154,927	68,523	

#### **Credit risk**

As at 31 December 2014, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties and financial guarantees provided by the Group is arising from:

- the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position; and
- the amount of contingent liabilities in relation to financial guarantees issued by the Group as disclosed in note 40.

The concentration of credit risk in respect of trade receivables is minimal as no customers represent more than 5% of the total trade receivables as at 31 December 2014 and 2013.

信貸風險

於二零一四年十二月三十一 日,因對手方未能履行責任 及本集團提供之財務擔保而 令本集團蒙受財務損失之最 高信貸風險乃因以下各項而 產生:

- 综合財務狀況表所載列 各項已確認金融資產的 賬面值;及
- 附註40所披露與本集團 作出之財務擔保有關的 或然負債之數額。

於二零一四年及二零一三年 十二月三十一日,由於概無 客戶佔貿易應收款總額5%以 上,故貿易應收款集中信貸 風險輕微。

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#### 36. Financial Instruments (continued)

- (b) Financial risk management objectives and policies (continued)
  - (ii) Foreign currency risk (continued)

#### **Credit risk (continued)**

In order to minimise the credit risk of debts, the management of the Group has delegated a team responsible for determination of credit limits, credit approvals and other monitoring procedures to ensure that follow-up action is taken to recover overdue debts. In addition, the Group reviews the recoverable amount of each individual debt at the end of the reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the executive directors of the Company consider that the Group's credit risk is significantly reduced.

The credit risk on liquid funds is limited because the counterparties are banks with high credit ratings assigned by international credit-rating agencies or state-owned banks in the PRC.

The Group also exposes to concentration of credit risk in respect of amounts due from non-controlling shareholders of subsidiaries, related parties and joint venture at the amount of RMB21,014,000 (2013: RMB193,506,000), RMB196,582,000 (2013: RMB164,113,000) and RMB151,955,000 (2013: Nil) respectively.

#### 36. 金融工具(續)

- (b) 財務風險管理目標及政策 (續)
  - (ii) 外匯風險(續)

#### 信貸風險(續)

由於對手方均為獲得國際評 級機構給予高信貸評級的銀 行或中國國有銀行,因此流 動資金的信貸風險有限。

本集團亦就應收附屬公司之 非控股股東款項、應收關連 公司款項及應收合營企業款 項分別人民幣21,014,000 元(二零一三年:人民幣 193,506,000元)、人民幣 196,582,000元(二零一三年: 人民幣164,113,000元)及人 民幣151,955,000元(二零 一三年:無)而面臨集中信貸 風險。

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#### 36. Financial Instruments (continued)

- (b) Financial risk management objectives and policies (continued)
  - (ii) Foreign currency risk (continued)

#### Liquidity risk

The Group's objective is to maintain a balance between continuity of funding and the flexibility through the use of borrowings. The executive directors of the Company closely monitor the liquidity position and expect to have adequate sources of funding to finance the Group's property projects and operations.

The following tables detail the Group's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. Specifically, bank and other borrowings with a repayment on demand clause are included in the earliest time band regardless of the probability of the banks choosing to exercise their rights. The maturity dates for other nonderivative financial liabilities are based on the agreed repayment dates.

The tables include both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from interest rate at the end of the reporting period.

#### 36. 金融工具(續)

- (b) 財務風險管理目標及政策 (續)
  - (ii) 外匯風險(續)

#### 流動資金風險

本集團之目標乃透過使用借 款,維持資金的連續性與靈 活性之間的平衡。本公司執 行董事密切監測流動資金狀 況,並預期擁有充足的資金 來源以為本集團的項目及營 運提供資金。

下表已載列利息及本金之現 金流量。倘利率為浮息,未 貼現金額則於報告期末衍生 自利率。
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36.	Fin	anci	al Instruments	(continued)			36.	金融	工具	(續)			
	(b)		ancial risk man icies (continued		ctives a	and		(b)	財務[ (續)	虱險管	<b>宮理</b> 目	丨標及	政策
		(ii)	Foreign currency	risk (continued)					(ii) 夕	<i>▶匯風險</i>	(續)		
			Liquidity risk (con	tinued)					济	ī動資金	風險(約	瀆)	
			Liquidity tables							<i>記動資金</i>	表		
					Weighted average interest rate 加權 平均利率	On demand on less than 60 days 按要求或 於60日內 RMB'000 人民幣千元	RMB'000	181-365 days 181至365日 RMB'000 人民幣千元	1-2 years 一至兩年 RMB'000 人民幣千元	2-3 years 兩至三年 RMB'000 人民幣千元	years 三年以上 RMB′000	Total undiscounted cash flow 合計未貼現 現金流量 RMB'000 人民幣千元	Total carrying amount 合計 既固值 RMB'000 人民幣千元
			2014 Trade and other payables Amounts due to	<b>二零一四年</b> 貿易及其他應付款 應付附屬公司非控股股東	-	1,213,861	1,040,452	867,044	242,772	104,045	-	3,468,174	3,468,174
			non-controlling shareholders of subsidiaries (interest-free) Amounts due to non-controlling shareholders of subsidiaries	款項(免息) 應付附屬公司非控股股東 款項(計息)	-	153,008	-	-	-	-	-	153,008	153,008
			(interest-bearing)		20.00%	44,000	-	-	-	-	-	44,000	44,000
			Amount due to a related party	應付一間關連公司款項	-	19,098	-	-	-	-	-	19,098	19,098
			Amount due to a joint venture	應付一間合營企業款項	-	57,300	-	-	-	-	-	57,300	57,300
			Bank and other borrowings	銀行及其他借款	9.45%	961,220	1,359,007	2,553,943	2,003,698	1,672,337	409,279	8,959,484	8,240,305
			Senior notes	優先票據	12.38%	66,515	133,030	199,545	399,090	1,768,968	2,071,467	4,638,615	3,256,986
			Financial guarantee	財務擔保	-	8,693,677	-	-	-	-	-	8,693,677	-
			TOTAL	總計		11,208,679	2,532,489	3,620,532	2,645,560	3,545,350	2,480,746	26,033,356	15,238,871

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36.	<b>Financial</b>	Instruments	(continued)	

- (b) Financial risk management objectives and policies (continued)
  - (ii) Foreign currency risk (continued)

#### Liquidity risk (continued)

Liquidity tables (continued)

	36.	金鬲	虫工具(續)
nd		(b)	財 務 風 險 管 理 (續)

(ii) 外匯風險(續)

#### 流動資金風險(續)

目標及政策

流動資金表(續)

			Un demand							
		Weighted	on less						Total	Total
		average	than 60	61-180	181-365	1-2	2-3	Over 3	undiscounted	carrying
		interest rate	days	days	days	years	years	years	cash flow	amount
		加權	按要求或						合計未貼現	合計
		平均利率	於60日內	61至180日	181至365日	一至兩年	兩至三年	三年以上	現金流量	賬面值
			RMB'000	RMB'000						
			人民幣千元	人民幣千元						
2013	二零一三年									
Trade and other payables	貿易及其他應付款	-	1,019,272	873,662	728,053	203,854	87,365	-	2,912,206	2,912,206
Amounts due to	應付附屬公司非控股股東									
non-controlling shareholders	款項(免息)									
of subsidiaries (interest-free)		-	141,552	-	-	-	-	-	141,552	141,552
Amounts due to non-controlling	應付附屬公司非控股股東									
shareholders of subsidiaries	款項(計息)									
(interest-bearing)		20.00%	44,000	-	-	-	-	-	44,000	44,000
Amount due to a related party	應付一間關連公司款項	-	68,002	-	-	-	-	-	68,002	68,002
Bank and other borrowings	銀行及其他借款	10.84%	574,619	747,318	1,898,371	4,002,536	1,405,085	759,392	9,387,321	8,153,277
Senior notes	優先票據	13.88%	31,723	63,446	95,169	190,338	190,338	1,547,336	2,118,350	1,370,567
Financial guarantee	財務擔保	-	6,432,581	-	-	-	-	-	6,432,581	-
TOTAL	總計		8,311,749	1,684,426	2,721,593	4,396,728	1,682,788	2,306,728	21,104,012	12,689,604

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#### 36. Financial Instruments (continued)

# (b) Financial risk management objectives and policies (continued)

(ii) Foreign currency risk (continued)

#### Liquidity risk (continued)

Bank borrowings with a repayment on demand clause are included in the "on demand or less than 60 days " time band in the above maturity analysis. As at 31 December 2014, the aggregate undiscounted principal amounts of these bank borrowings amounted to RMB597,513,000 (2013: RMB430,215,000). Taking into account the Group's financial position, the management of the Company does not believe that it is probable that the banks will exercise their discretionary rights to demand immediate repayment. The management of the Company believes believe that such bank loans will be repaid ranging from 1 to 3 years after the reporting date in accordance with the scheduled repayment dates set out in the loan agreements. At that time, the aggregate principal and interest cash outflows will amount to RMB663,214,000 (2013: RMB495,803,000).

The amounts included above for financial guarantee contracts are the maximum amounts the Group could be required to settle under the arrangement for the full guaranteed amount if that amount is claimed by the counterparty to the guarantee. Based on expectations at the end of the reporting period, the Group considers that it is more likely than not that no amount will be payable under the arrangement. However, this estimate is subject to change depending on the probability of the counterparty claiming under the guarantee which is a function of the likelihood that the financial receivables held by the counterparty which are guaranteed suffer credit losses.

#### 36. 金融工具(續)

- (b) 財務風險管理目標及政策 (續)
  - (ii) 外匯風險(續)

#### 流動資金風險(續)

附有按要求償還條款之銀行 借款乃包括於上述到期日分 析之「按要求或於60日內」 時間範圍內。於二零一四年 十二月三十一日,此等銀行 貸款之未貼現本金總額為人 民幣597.513.000元(二零 一三年:人民幣430,215,000 元)。計及本集團的財務狀 況,本公司管理層相信銀行 不大可能行使其酌情權要求 即時償還。本公司管理層相 信,該等銀行貸款將按以 下貸款協議所載協定還款日 期於各報告期末後1至3年 償還。其時,本金總額及利 息現金流出量將為人民幣 663,214,000元(二零一三年: 人民幣495,803,000)。

上文披露的財務擔保合同款 項為擔保對手方申索款項 時,本集團可能須根據安排 結清全數擔保金額的最高金 額。根據於報告期末的最 期,本集團認為,較有可能 毋須根據安排支付任何款 項。然而,該項估計依對能 性而變動,此乃由對手方所 持有獲擔保的財務應收款項 遭受信貸損失的可能性之一 個機制。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 36. Financial Instruments (continued)

- (b) Financial risk management objectives and policies (continued)
  - (ii) Foreign currency risk (continued)

#### Liquidity risk (continued)

The amounts included above for variable interest rate instruments for non-derivative financial liabilities are subject to change if changes in variable interest rates differ to those estimates of interest rates determined at the end of the reporting period.

#### (c) Fair value

The carrying amounts of the Group's financial instruments carried at cost or amortised cost are not materially different from their fair values as at 31 December 2013 and 31 December 2014 except for the senior notes issued by the Company, for which its carrying amount and fair value (based on the ask price in SEHK) are disclosed below:

#### 36. 金融工具(續)

- (b) 財務風險管理目標及政策 (續)
  - (ii) 外匯風險(續)

#### 流動資金風險(續)

倘浮動利率變化與於報告期 末釐定之利率估計有別,則 上述所包含非衍生金融負債 的浮動利率工具亦會變動。

#### (c) 公平值

本集團按成本或已攤銷成本列賬的 金融工具之賬面值與於二零一三 年十二月三十一日及二零一四年 十二月三十一日的公平值並無重大 差異,惟本公司發行的優先票據除 外,該等優先票據的賬面值及公平 值(根據香港聯交所的賣出價計算) 披露如下:

		2014	2014	2013	2013
		Carrying	Fair	Carrying	Fair
		amount	value	amount	value
		二零一四年	二零一四年	二零一三年	二零一三年
		賬面值	公平值	賬面值	公平值
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
Senior notes	優先票據	3,256,986	3,228,328	1,370,567	1,517,909

The fair value of financial assets and financial liabilities (other than senior notes) of the Group is determined in accordance with generally accepted pricing models based on discounted cash flow analysis. The carrying amounts of the financial assets and financial liabilities recorded at amortised cost in the consolidated financial statements approximate their fair values. 本集團金融資產及金融負債(除優 先票據外)的公平值根據普遍接納 的定價模式,以現金流量貼現分析 釐定。於綜合財務報表內按已攤銷 成本入賬的金融資產及金融負債的 賬面值與其公平值相若。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

37. 收購附屬公司

For the year ended 31 Decembe	r 2014	截至二零一四年十二月三十一日止年度
As disclosed in note 31, the Group equity interest in Guangzhou Sh party. This transaction has been ac assets and liabilities as Guangzhou of land for future development.	angshui, independent third counted for as acquisition of	誠如附註31所披露,本集團已收購獨立 第三方廣州尚水實際上全部股權。該項 交易列作收購資產及負債,原因為廣州 尚水僅有一幅土地作未來發展。
The transaction was accounted for liabilities. Details are summarised		該項交易乃作為購入資產及負債列賬。 有關詳情概述如下:
		<b>RMB′000</b> 人民幣千元
Consideration transferred: Cash	已轉讓之代價: 現金	10,408
Assets acquired and liabilities reco are as follows:	ognised at date of acquisition	於收購日期所收購資產及所確認負債如 下:

**37. Acquisition of Subsidiaries** 

#### RMB'000

人民幣	千元
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Properties for sale	可供出售物業	249,815
Other receivable	其他應收款	207,357
Bank balances and cash	銀行結餘及現金	4
Amount due to a subsidiary	應付一間本公司附屬公司款項	
of the Company		(316,687)
Provision	撥備	(130,081)
		10,408

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### **37. Acquisition of Subsidiaries (continued)**

#### For the year ended 31 December 2014 (continued)

Net cash outflow of cash and cash equivalents in respect of acquisition of Guangzhou Shangshui:

#### 37. 收購附屬公司(續)

出淨額:

#### 截至二零一四年十二月三十一日止年度 (續) 就收購廣州尚水的現金及現金等價物流

		<b>RMB′000</b> 人民幣千元
Bank balances and cash of	所收購附屬公司的銀行結餘及現金	
subsidiary acquired		4
Cash consideration paid	已付現金代價	(10,408)
		(10,404)

#### For the year ended 31 December 2013

(i) On 30 April 2013, the Group acquired 51% equity interest in 江門蓬江白石永灝地產開發有限公司 Jiangmen Pengjiang Baishi Yonghao Property Development Company Limited (the "Baishi Yonghao"), with cash consideration of RMB51,000,000. The subsidiary is principally engaged in the property development which holds a parcel of land pending for development in the PRC.

This acquisition was accounted for as purchase of assets and liabilities. Details are summarised below: 截至二零一三年十二月三十一日止年度

(i) 於二零一三年四月三十日,本集團 以現金代價人民幣51,000,000元收 購江門蓬江白石永灝地產開發有限 公司(「白石永灝」)51%股權。該附 屬公司主要從事物業開發,並在中 國持有一幅待開發土地。

> 該項收購作為購入資產及負債入 賬。詳情概述如下:

#### RMB'000 人民幣千元

Consideration transferred:已轉讓之代價:Cash現金

51,000

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

	quisition of Subsidiaries (continu	ued) 37	. 收購附屬公司(續)
or	the year ended 31 December 2013 (continu	ued)	<i>截至二零一三年十二月三十一日止年度 (續)</i>
)	(continued)		(i) (續)
	Assets acquired and liabilities recognise acquisition are as follows:	ed at date of	於收購日期所收購資產及已確認負債如 下:
			RMB'000 人民幣千元
	Property, plant and equipment	物業、廠房及設備	20
	Properties under development for sale	可供出售在建物業	231,972
	Trade and other receivables	貿易及其他應收款	51,671
	Bank balances and cash	銀行結餘及現金	12,785
	Trade and other payables	貿易及其他應付款	(7,780)
	Amounts due to non-controlling shareholders	應付非控股股東款工	頁 (188,668) 
			100,000
	Less: Non-controlling interests	減:非控股權益	(49,000)
			51,000
	The non-controlling interests am RMB49,000,000 was measured by refe proportionate shares of the 49% net identifi Baishi Yonghao at the acquisition date.	非控股權益金額為人民幣49,000,000 元,乃參考白石永灝於收購日期之可識 別淨資產之49%應佔比例計量。	
	Net cash outflow of cash and cash equivale of acquisition of Baishi Yonghao:	nts in respect	有關收購白石永灝之現金及現金等價物 之現金流出淨額:
			RMB'000
			人民幣千元
	Bank balances and cash of the	所收購附屬公司的銀	
	subsidiary acquired		12,785
	Cash consideration paid	已付現金代價	(51,000)
			(38,215)

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 37. Acquisition of Subsidiaries (continued)

#### For the year ended 31 December 2013 (continued)

(ii) On 31 March 2013, the Group acquired 51% equity interest in 廣州康威集團有限公司 Guangzhou Kangwei Group Company Limited (the "Guangzhou Kangwei"), with cash consideration of RMB76,500,000. The subsidiary is principally engaged in the property development which holds a parcel of land pending for development in the PRC.

This acquisition was accounted for as purchase of assets and liabilities. Details are summarised below:

#### 37. 收購附屬公司(續)

#### 截至二零一三年十二月三十一日止年度 (續)

(ii) 於二零一三年三月三十一日, 本集團收購以現金代價人民幣 76,500,000元收購廣州康威集團有 限公司(「廣州康威」)51%股權。該 附屬公司主要從事物業開發,並在 中國持有一幅待開發土地。

該項收購作為購入資產及負債列賬。詳 情概述如下:

		RMB'000 人民幣千元
Consideration transferred: Cash	已轉讓之代價: 現金	76,500
Assets acquired and liabilities re acquisition are as follows:	ecognised at date of	於收購日期所收購資產及已確認負債如 下:
		RMB'000 人民幣千元
Properties under development	可供出售在建物業	
for sale		73,643
Trade and other receivables	貿易及其他應收款	50,000
Bank balances and cash	銀行結餘及現金	81,185
Trade and other payables	貿易及其他應付款	(4,828)
Amount due to a subsidiary of the Company	應付一間本公司附屬公司款項	(50,000)
		150,000
Less: Non-controlling interests	減:非控股權益	(73,500)
		76,500

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

### 37. Acquisition of Subsidiaries (continued) 37. 收購附屬公司(續)

#### For the year ended 31 December 2013 (continued)

(ii) (continued)

The non-controlling interests amounting to RMB73,500,000 was measured by reference to the proportionate shares of the 49% net identifiable assets of Guangzhou Kang Wei at the acquisition date.

Net cash inflow of cash and cash equivalents in respect of acquisition of Guangzhou Kangwei:

**截至二零一三年十二月三十一日止年度** (*續*) (ii) (續)

> 非 控 股 權 益 金 額 為 人 民 幣 73,500,000元,乃參考廣州康威於 收購日期之可識別淨資產之49%應 佔比例計量。

> 有關收購廣州康威之現金及現金等 價物現金流入淨額:

			RMB'000 人民幣千元
Bank balances and cash of the subsidiary acquired Cash consideration paid	所收購附屬公司的銀行結餘 已付現金代價	交現金	81,185 (76,500 4,685
On 23 July 2013, the Group, ent purchase agreement to acquire & 陽江市潤信置業有限公司 Yangjiang Company Limited ("Yangjiang consideration of RMB4,000,000, to and residential property project m Island, Yangjiang City, Guangdong Group has injected RMB261,000 Run Xin by way of shareholder's la registered capital.	30% equity interest in g City Run Xin Property City Run Xin") for a o develop a commercial ainly for sales on Long Province, the PRC. The 0,000 to Yangjiang City	(iii)	於二零一三年七月二十三日,本集 團訂立買賣協議,以代價人民幣 4,000,000元收購陽江市潤信置業 有限公司(「陽江市潤信」)之80% 股權,主要在中國廣東省陽江市長 島開發商用及住宅物業項目以供銷 售。本集團已通過股東貸款及增加 其註冊資本向陽江市潤信注入人民 幣261,000,000元。
This acquisition was accounted for liabilities. Details are summarised l			該項收購作為購入資產及負債列 賬。詳情概述如下:
			RMB'000 人民幣千元
Consideration transferred: Cash	已轉讓之代價: 現金		4,000

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

Aco	quisition of Subsidiaries (co	ontinued)	37.	收購附屬公司(續)	
For t	the year ended 31 December 2013 (	continued)		<i>截至二零一三年十二月三十一日止名 (續)</i>	<i>下度</i>
(iii)	(continued)			(ii) (續)	
	Assets acquired and liabilities recog acquisition are as follows:	nised at the date of		於收購日期所收購資產及已確認負債 下:	責如
				RMB′i 人民幣=	
	Properties under development for sale	e 可供出售在建物業		265,	990
	Trade and other receivables	貿易及其他應收款			45
	Bank balances and cash	銀行結餘及現金			7
	Trade and other payables	貿易及其他應付款		(202,	042)
	Amount due to a subsidiary	應付一間本公司附屬公司款	Ŋ		
	of the Company			(8,	000)
	Amounts due to non-controlling	應付非控股股東款項			
	shareholders				000)
	Bank and other borrowings	銀行及其他借款		(49,	000)
				5,	000
	Less: Non-controlling interests	減:非控股權益		(1,	000)
				4,	000
	The non-controlling interest RMB1,000,000 was measured b proportionate shares of the 20% net Yangjiang City Run Xin at the acquisit	y reference to the identifiable assets of		非控股權益金額為人民幣1,000,000万 乃參考陽江市潤信於收購日期之可認 淨資產之20%應佔比例計量。	
	Net cash outflow of cash and cash e of acquisition of Yangjiang City Run X			有關收購陽江市潤信的現金及現金等 物流出淨額:	<b></b>
				RMB′ 人民幣=	
	Bank balances and cash of the	所收購附屬公司的銀行結餘	及現		
	subsidiary acquired				7
	Cash consideration paid	已付現金代價		(4,	000)
				(3,	993)

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 38. Deemed Disposal of A Subsidiary/Disposal of Subsidiary

#### For the year ended 31 December 2014

Baishi Yonghao was a subsidiary of the Company before 31 March 2014, which was held by 廣州奧園錦泰置業有限公司, Guangzhou Aoyuan Jintai Property Company Limited ("Jintai"), a subsidiary of the Company and 江門市浩翔置業有限公司, Jiangmen Haoxiang Property Company Limited ("Haoxiang"), a non-controlling shareholder, of 51% and 49%, respectively. Baishi Yonghao is principally engaged in property development in the PRC. On 1 April 2014, a new Articles of Association of Baishi Yonghao was adopted and became effective, and it has stipulated that the Board of Directors comprises of six directors, of which three directors were appointed by Jintai and remaining three directors were appointed by Haoxiang. In the former Articles of Association of Baishi Yonghao, four directors were appointed by Jintai and two executive directors were appointed by Haoxiang. The Board of Directors is involved in daily operations and management of the property project, two-third of votes of the directors are required on making relevant significant operating decisions. Accordingly, Jintai and Haoxiang cannot direct the activities of Baishi Yonghao without the agreement with another party and each party cannot individually control Baishi Yonghao. After considering the above fact and circumstances, the management of the Company concludes that the Group do not has the power of control over Baishi Yonghao, therefore the Group classified interest in Baishi Yonghao as interest in a joint venture.

On 1 April 2014, the Group deemed disposed of its 51% equity interest in a subsidiary of Baishi Yonghao.

#### **38.** 視為出售一間附屬公司/出售 附屬公司

#### 截至二零一四年十二月三十一日止年度

白石永灝於二零一四年三月三十一日前 為本公司的一間附屬公司,由本公司的 一間附屬公司廣州奧園錦泰置業有限公 司(「錦泰」)及一名非控股股東江門市浩 翔置業有限公司(「浩翔」)分別持有51% 及49% 權益。白石永灝主要從事中國物 業發展。於二零一四年四月一日,白石 永灝的新組織章程細則獲簽立及生效, 其訂明董事會由六名董事組成,其中三 名董事由錦泰委任及餘下三名董事由浩 翔委任(於白石永灝的前組織章程細則 中,四名董事由錦泰委任及餘下兩名執 行董事由浩翔委任)。董事會參與物業項 目的日常營運及管理,於作出相關重大 營運決策時須取得三分之二董事票數。 因此, 錦泰及浩翔在未與另一方訂立協 議下不得指導白石永灝的活動,且各方 不得個別控制白石永灝。於考慮上述事 實及情況下,本公司管理層預計,本集 團對白石永灝並無控制權力,故將白石 永灝的股權分類為於一間合營企業的權 益。

於二零一四年四月一日,本集團視為出 售於公司白石永灝一間附屬公司的51% 股權。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 38. Deemed Disposal of A Subsidiary/Disposal of Subsidiary (continued)

#### For the year ended 31 December 2014 (continued)

Analysis of assets and liabilities of Baishi Yonghao upon deemed disposal:

#### 38. 視為出售一間附屬公司/出售 附屬公司(續)

截至二零一四年十二月三十一日止年度 (續)

於視為出售時白石永灝的資產及負債分 析:

**RMB'000** 

人民幣千元

Property, plant and equipment	物業、廠房及設備	400
Deferred tax assets	遞延税項資產	1,589
Properties for sales	可供出售物業	1,246,329
Trade and other receivables	貿易及其他應收款	1,413
Amounts due from non-controlling shareholders	應收非控股股東款項	240,276
Amount due from a related party	應收一間關連公司款項	21,056
Amounts due from subsidiaries of the Group	應收本集團附屬公司款項	163,000
Tax recoverable	可收回税項	11,458
Restricted bank deposit	受限制銀行存款	91,678
Bank balances and cash	銀行結餘及現金	30,474
Trade and other payables	貿易及其他應付款	(491,590)
Sale deposit received for sale of properties	就銷售物業已收銷售訂金	(220,216)
Bank and other borrowings	銀行及其他借款	(1,000,000)
Net Assets disposed of	已售資產淨值	95,867
Less: non-controlling interests	減:非控股權益	(46,975)
Reclassified equity interest in Baishi Yonghao	本集團所持有白石永灝股權	
held by the Group as interest in a joint venture	於截至二零一四年十二月三十一日止年度	
during the year ended 31 December 2014	重新分類為於一間合營企業的權益	48,892
Decrease in cash and cash equivalents upon	於視為出售於一間附屬公司的權益時	
deemed disposal of interest in a subsidiary	現金及現金等價物減少	(30,474)
There is no significant gain or loss arising from th	ne deemed     視為出售附屬公司並無	產生重大收益或

disposal of the subsidiary.

虧損。

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

# 38. Deemed Disposal of A Subsidiary/Disposal of Subsidiary (continued)

#### For the year ended 31 December 2013

During the year ended 31 December 2013, the Group disposed of its owned 70% equity interest in 株洲市天郡房地產開發有限 公司 Zhuzhou Tianjun. The net assets of Zhuzhou Tianjun at the day of disposal amounts to RMB64,312,000 were as follow:

#### **38.** 視為出售一間附屬公司/出售 附屬公司(續)

#### 截至二零一三年十二月三十一日止年度

截至二零一三年十二月三十一日止年 度,本集團出售其於株洲市天郡房地產 開發有限公司70%股權。於出售日期, 株洲天郡資產淨值人民幣64,312,000元 包括以下各項:

> RMB'000 人民幣千元

		, , , , , , , , , , , , , , , , , , , ,
Property, plant and equipment	物業、廠房及設備	35
Deferred tax assets	遞延税項資產	3,010
Properties for sales	可供出售物業	542,052
Trade and other receivables	貿易及其他應收款	9,347
Amounts due from non-controlling shareholders	應收非控股股東款項	31,824
Tax recoverable	可收回税項	11,996
Bank balances and cash	銀行結餘及現金	26,360
Trade and other payables	貿易及其他應付款	(4,111)
Sale deposit received for sale of properties		(413,849)
Amounts due to a subsidiary of	應付一間本公司附屬公司款項	(110,010)
the Company		(10,000)
Bank and other borrowings	銀行及其他借款	(122,000)
Deferred tax liabilities	遞延税項負債	(10,352)
Net Assets disposed of	已售資產淨值	64,312
Gain on disposal of a subsidiary:	出售一間附屬公司收益:	
Consideration receivable	已收代價	65,700
Net Assets disposed of	已售資產淨值	(64,312)
Non-controlling interests	非控股權益	19,294
Gain on disposal	出售收益	20,682
Net cash outflow of cash and cash equivalents in respect of the disposal of a subsidiary:	與出售一間附屬公司有關之現金及 現金等價物之現金流出淨額:	
Consideration receivable	應收代價	65,700
Less: deferred cash consideration	減:遞延現金代價	(65,700)
Less: bank balances and cash of	減:出售附屬公司的銀行結餘及現金	
the subsidiary disposed of		(26,360)
		(26,360)

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#### 39. Major Non-cash Transaction

During the year ended 31 December 2014, the Group disposed its prepaid lease payments to Guangzhou Baoao at the carrying amount of RMB151,955,000 which approximates to its fair value at the date of disposal. The consideration on disposal was not yet settled by the end of reporting period and recorded as amount due from a joint venture, details are disclosed in note 19.

#### 40. Contingent Liabilities

(a)

At the end of respective reporting period, the Group had contingent liabilities as follows:

#### 39. 主要非現金交易

於截至二零一四年十二月三十一日止年 度,本集團按賬面值人民幣151,955,000 元將其預付租賃款項出售予廣州保奧, 與於出售日期的公平值相若。出售所得 代價於報告期末尚未清付, 並記錄為應 收一間合營企業款項,詳情載於附註19。

#### 40. 或然負債

(b)

於各報告期末,本集團的或然負債如下:

)		<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
	Guarantees given to banks in connection就授予第三方的信貸給予with facilities granted to third parties銀行的擔保	8,693,677	6,432,581
	granted to certain purchasers of the Group's properties and agreed to repurchase the properties upon the purchasers' default on the repayment of bank loans and repay the outstanding loan and interest accrual thereon.	本集團就授予本集 的按揭銀行貸款而 同意於買家拖欠償 回物業及償還尚未 利息。由於違約率 合約的公平值並不	擔任擔保人,並 還銀行貸款時購 償還貸款及應計 較低,財務擔保

(b) During the year ended 31 December 2007, the Group entered into an agreement with two independent third parties (the "Vendor") for a potential acquisition of a company (the "Target"). However, this acquisition agreement was subsequently terminated by the Group because of the uncertainty about the validity of the Vendor's shareholding in the Target. The Vendor then made claims against the Group for compensation of RMB61,096,000. At 5 December 2014, final judgments were issued by Liaoning high people's court. According to the judgments, the Group should pay a compensation of RMB6,291,000 in total to the Vendor, which was recorded as other payable and expense.

於截至二零零七年十二月三十一日 止年度,本集團與兩名獨立第三

方(「賣方」)就可能收購一家公司 (「目標公司」)之事項簽訂協議。 然而,由於賣方於目標公司之股權 的有效性存在不確定因素,本集團 於其後終止該收購協議。賣方隨即 向本集團提出申索,要求賠償人民 幣61,096,000元。於二零一四年 十二月五日,遼寧最高人民法院作 出最終判決。根據有關判決,本集 團須向賣方支付賠償合共人民幣 6,291,000元,有關款項乃列作其 他應付款項及開支。

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#### 41. Operating Lease Arrangements

#### As lessor

At the end of the respective reporting period, the Group had contracted with tenants for the following future minimum lease payments:

#### 41. 經營租賃安排

#### 作為出租人

於各報告期末,本集團與租客已訂約的 未來最低租賃款項如下:

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Within one year In the second to fifth year inclusive After five years	一年內 第二至第五年(包括首尾兩年) 五年以上	62,296 203,986 254,897 521,179	61,656 170,459 193,477 425,592

Rental from certain tenants of an investment property are determined at the amount of the higher of a specified percentage of their turnover and a fixed monthly rental. The remaining properties are expected to generate rental yields of average 0.65% to 8% per annum on an on-going basis. All the properties held have committed tenants from 2 to 14 years.

#### As lessee

At the end of the respective reporting period, the Group had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows: 投資物業部分租戶之租金乃按其營業額 特定比率及固定月租之較高者釐定。餘 下物業預期將持續產生每年平均0.65%至 8%的租金回報率。所有持有物業均有2 至14年的已承諾租戶。

#### 作為承租人

於各報告期末,本集團根據不可取消經 營租賃項下的未來最低租賃款項尚未支 付承擔將於以下期內到期:

		<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Within one year In the second to fifth year inclusive	一年內 第二至第五年(包括首尾兩年)	6,769 1,492 8,261	6,028 4,085 10,113

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#### 41. Operating Lease Arrangements (continued)

Operating lease payments mainly represent rentals payable by the Group for certain of its office premises. Leases are negotiated with range from 1 to 3 years and rentals are fixed for an average term of 1 to 3 years.

#### 42. Other Commitments

At the end of respective reporting period, the Group has other commitments as follow:

#### 41. 經營租賃安排(續)

經營租賃款項主要指本集團就若干辦公 室而應付的租金。磋商所得的租賃年期 介乎一至三年,平均一至三年內的租金 亦已確定。

#### 42. 其他承擔

於各報告期末,本集團有其他承擔如下:

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Construction cost commitments for properties for sales contracted for but not provided in the consolidated	已訂約惟未於綜合財務報表內撥備之 可供銷售物業建築成本承擔		
financial statements		8,357,765	7,219,091
Commitments for acquisition of land use rights contracted for but not provided	已訂約惟未於綜合財務報表內撥備之 有關收購土地使用權承擔		
in the consolidated financial statements		2,408,888	536,050
Construction cost commitments for investment properties contracted for but not provided in the consolidated	已訂約惟未於綜合財務報表內 撥備之投資物業建築成本承擔		
financial statements		360,085	525,627
Construction commitment in respect of hotel under development contracted for but not provided in the consolidated	已訂約惟未於綜合財務報表內撥備之 在建酒店建築成本承擔		
financial statements		20,697	-

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#### 43. Share-Based Payment Transactions

#### Equity-settled share option scheme

The Company's share option scheme (the "Scheme"), was adopted pursuant to a resolution passed on 23 October 2007 for the primary purpose of providing incentives to directors and eligible employees.

At 31 December 2014, the number of shares in respect of which options had been granted and remained outstanding under the Scheme was 4,500,000 (2013: 4,568,000), representing 0.16% (2013: 0.16%) of the shares of the Company in issue at that date. The total number of shares in respect of which options may be granted under the Scheme is not permitted to exceed 10% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. The number of shares issued and to be issued in respect of which options granted and may be granted to any individual in any one year is not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the time, without prior approval from the formation of the shares of the Company in issue at any point in time, without prior approval from the Company in issue at any point in time, without prior approval from the Company is shareholders.

Consideration of HK\$1 is payable on the grant of an option. Options may be exercised according to the schedule set out below. The exercise price is determined by the directors of the Company, and will not be less than the highest of (i) the closing price of the Company's shares on the date of grant; (ii) the average closing price of the shares for the five business days immediately preceding the date of grant; and (iii) the nominal value of the Company's shares.

#### 43. 以股份為基礎支付的交易

#### 股本結算購股權計劃

本公司之購股權計劃(「計劃」)乃根據於 二零零七年十月二十三日通過之決議案 採納,主要目的為向董事及合資格僱員 提供獎勵。

於二零一四年十二月三十一日,根據計 劃已授出及尚未行使的購股權所涉及股 份數目為4,500,000股(二零一三年: 4,568,000股),佔本公司該日已發行股份 之0.16%(二零一三年:0.16%)。未經本 公司股東事先批准,根據計劃授出購股 權所涉股份總數不可超過本公司任何時 間已發行股份的10%。未經本公司股東 事先批准,於任何一個年度內向任何人 士授出及可能授出之購股權所涉已發行 及將發行之股份數目不可超過本公司任 何時間已發行股份的1%。

授出購股權應付之代價為1港元。購股權 可按下文所列之時間表予以行使。行使 價由本公司董事釐定,且不得低於(i)本公 司股份於授出日期的收市價:(ii)緊接授 出日期前五個營業日的平均收市價;及 (iii)本公司股份面值之最高者。 For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

# 43. Share-Based Payment Transactions (continued)

#### 43. 以股份為基礎支付的交易(續)

Details of specific categories of options are as follows:

購股權之特定分類詳情如下:

Option type	No. of options granted after the adjustment 調整後	Date of grant	Vesting period	Exercisable period	Exercise price after the adjustment	Fair value/ share at grant date 授出日期	
購股權類型	所授購股權數目	授出日期	歸屬期間	可行使期間	<b>調整後行使價</b> HK <b>\$</b> 港元	<b>每股公平值</b> HK\$ 港元	
2011A	2,124,714	4 April 2011 二零——年四月四日	4 April 2011 to 31 March 2012 二零一一年四月四日至 二零一二年三月三十一日	1 April 2012 to 31 December 2014 二零一二年四月一日至 二零一四年十二月三十一日	1.318	0.53	
2011B	2,124,715	4 April 2011 二零一一年四月四日	4 April 2011 to 31 March 2013 二零一一年四月四日至 二零一三年三月三十一日	1 April 2013 to 31 December 2014 二零一三年四月一日至 二零一四年十二月三十一日	1.318	0.56	
2011C	318,707	4 April 2011 二零一一年四月四日	None 無	4 April 2011 to 3 April 2014 二零一一年四月四日至 二零一四年四月三日	1.318	0.46	
2014A	4,500,000	15 January 2014 二零一四年一月十五日	15 January 2014 to 15 October 2014 二零一四年一月十五日至 二零一四年十月十五日	16 October 2014 to 16 December 2014 二零一四年十月十六日至 二零一四年十二月十六日	1.610	0.16	
2014B	4,500,000	15 January 2014 二零一四年一月十五日	15 January 2014 to 15 October 2014 二零一四年一月十五日至 二零一四年十月十五日	16 October 2015 to 16 December 2015 二零一五年十月十六日至 二零一五年十二月十六日	1.610	0.20	

The following table disclose movement's of the Company's share options held by the directors and employees during the current and prior years:

下表披露董事及僱員於本年度及過往年 度所持本公司購股權之變動:

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# 43. Share-Based Payment Transactions (continued)

43. 以股份為基礎支付的交易(續)

				Exercised						
	Outstanding			after the	Expired	Outstanding				Outstanding
	at	Granted	Adjustment	adjustment	during	at	Granted	Exercised	Expired	â
	1 January	during	during	during	the year	31 December	during	during	during 3	1 Decembe
Option type	2013	the year	the year	the year		2013	the year	the year	the year	2014
購股權類型	於二零一三年					於二零一三年			方	&二零一四年
	一月一日			年內	-	十二月三十一日		年內	+	二月三十一日
	未行使	年內授出	年內調整	調整後行使	年內屆滿	未行使	年內授出	調整後行使	年內屆滿	未行使
	'000	'000	'000	'000	'000	'000	'000	'000	'000	'000
				(note)						
	千份	千份	千份	千份	千份	千份	千份	千份	千份	千份
				(附註)						
2010A	2,000	-	125	(2,125)	-	-	-	-	-	-
2010B	2,000	-	124	(2,124)	-	-	-	-	-	-
2011A	2,000	-	125	-	-	2,125	-	(1,000)	(1,125)	-
2011B	2,000	-	124	-	-	2,124	-	-	(2,124)	-
2011C	300	-	19	-	-	319	-	-	(319)	-
2014A	-	-	-	-	-	-	4,500	-	(4,500)	-
2014B	-	-	-	-	-	-	4,500	-	-	4,500
	8,300	-	517	(4,249)	-	4,568	9,000	(1,000)	(8,068)	4,500
Exercisable at the end										
of the year										
於年末可行使	4,300					4,568				-
Weighted average exercise price (HK\$)										
加權平均行使價(港元)	1.31					1.32				1.61
Note:						附言	註:			
Regarding to the ar		of the decl	aration and c	listribution of	special		木公司日相對	3-卖-三年爪	旧二十六日本	國合派及

Regarding to the announcement of the declaration and distribution of special dividend of the company dated 26 April 2013, the Company make adjustment to the exercise prices and the number of share options upon the outstanding options under share option scheme adopted by the company on 13 September 2007.

In respect of the share options exercised during the year, the weighted average share price at the dates of exercise was HK\$1.61 (2013: HK\$1.32).

就本公司日期為二零一三年四月二十六日有關宣派及 派付特別股息之公告而言,本公司對本公司於二零零 七年九月十三日採納之購股權計劃項下未行使購股權 之行使價及購股權數目作出調整。

年內行使購股權於行使日的加權平均股 價為1.61港元(二零一三年:1.32港元)。 For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

# 43. Share-Based Payment Transactions (continued)

These fair values were calculated using the binominal model. The inputs into the model were as follows:

#### 43. 以股份為基礎支付的交易(續)

公平值乃使用二項式模式計算。該模式 之輸入參數如下:

		2011A&B	2011C	2014A	2014B
Exercise price	行使價	HK\$1.318	HK\$1.318	HK\$1.610	HK\$1.610
		1.318港元	1.318港元	1.610港元	1.610港元
Expected volatility	預期波中月幅	64%	62%	34%	34%
Expected life	預計年期	4 years	3 years	0.9 year	1.9 years
		4年	3年	0.9年	1.9年
Risk-free rate	無風險利率	1.60%	1.20%	0.18%	0.34%
Expected dividend yield	預期股息回報率	2.80%	2.80%	5%	5%

Expected volatility was determined by using the historical volatility of the Company's share price over the previous one year. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

The Group recognised the total expense of RMB954,000 (2013: RMB118,000) for the year ended 31 December 2014 in relation to share options granted by the Company.

The number of share options granted expected to vest has been reduced to reflect historical experience of forfeiture of options granted prior to completion of vesting period and accordingly the share option expense has been adjusted. At the end of the reporting period, the Group revises its estimates of the number of options that are expected to ultimately vest. The impact of the revision of the original estimates, if any, is recognised in the profit and loss over the remaining vesting period, with a corresponding adjustment to the share option reserve.

The Binomial model has been used to estimate the fair value of the options. The variables and assumptions used in computing the fair value of the share options are based on the executive directors' best estimate. The value of an option varies with different variables of certain subjective assumptions. 預期波幅以本公司股價於過往一年之歷 史波幅釐定。該模式中使用之預計年期 已按管理層經考慮不可轉讓性、行使限 制及行為因素後作出之最佳估計調整。

於截至二零一四年十二月三十一日止年 度,本集團就本公司授出之購股權確認 開支總額人民幣954,000元(二零一三年: 人民幣118,000元)。

已扣減預期歸屬的已授出購股權數目, 以反映過往經驗中已授出購股權在歸屬 期間完成前被收回,因此購股權開支已 作調整。於報告期末,本集團將修訂其 對預期最終歸屬購股權數目之估計。修 訂原來估計數字的影響(如有)乃於剩餘 歸屬期間在損益賬確認,並對購股權儲 備作出相應調整。

二項式模式已用於估計購股權的公平 值。計算購股權公平值時使用的變量及 假設乃根據執行董事之最佳估計。購股 權的價值會因若干主觀假設的不同變量 而有所差異。

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#### 44. Retirement Benefit Plan

According to the relevant laws and regulations in the PRC, the Company's PRC subsidiaries are required to participate in a defined contribution retirement scheme administrated by the local municipal government. The Group's PRC subsidiaries contribute funds which are calculated on certain percentage of the average employee salary as agreed by local municipal government to the scheme to fund the retirement benefits of the employees. The principal obligation of the Group with respect to the retirement benefits scheme is to make the required contributions under the scheme.

#### 45. Related Party Transactions

(a) The Group had material transactions during the year with related parties as follows:

#### 44. 退休福利計劃

根據中國相關法律及法規,本公司的中 國附屬公司須參與由地方市政府管理的 定額供款退休計劃。本集團的中國附屬 公司乃以平均僱員薪金按地方市政府同 意的既定百分比計算之金額向計劃支付 供款,為僱員的退休福利提供資金。本 集團對退休福利計劃應負的主要責任為 根據計劃作出所須供款。

#### 45. 關連方交易

(a) 本集團於本年度與關連方間的重大 交易如下:

Related party 關連方	Nature of transaction 交易性質	<b>2014</b> 二零一四年 <b>RMB'000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
A related party (note) 一間關連公司(附註)	Interest income 利息收入	3,864	6,000
Non-controlling shareholders of subsidiaries 附屬公司非控股股東	Interest income 利息收入	500	1,024
Non-controlling shareholders of subsidiaries 附屬公司非控股股東	Interest expense 利息開支	19,866	16,998
A joint venture (note 15) 一間合營企業(附註15)	Disposal of prepaid lease payments 預付租賃款項按金	151,955	-
Note:	附註	:	

The related party is an entity established in the PRC, and is controlled by the non-controlling shareholders of subsidiaries.

該關連公司為於中國成立的實體,乃由附屬公司之非 控股股東控制。 For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### **45. Related Party Transactions (continued) 45.** 關連方交易(續)

- The remuneration of key management personnel during (b) the year is as follows:
- (b) 於本年度主要管理人員薪酬如下:

						201 二零一四 RMB'00 人民幣千	年 二零一三年 00 RMB'000
	Short-term benefits Share-based payments	短期福利 以股份為	基礎付款			27,43 95	<b>37</b> 24,234 <b>54</b> 118
						28,39	<b>24</b> ,352
	The remuneration of c determined by the remu to the performance of in		董事及主要行政人員薪酬乃由薪酬委員 會考慮個人表現及市場趨勢而釐定。				
	rticulars of Princip mpany	al Subsidiaries o	of the	<b>46</b> .	本公	司主要附屬	公司詳情
(a)	General informatio subsidiaries	n of principal			(a) Ξ	主要附屬公司	司一般資料
	Details of the Group's p the reporting period are		the end of			於報告期末,4 詳情如下:	<b>本集團主要附屬公司</b>
	Name of subsidiary 附屬公司名稱	Place of incorporation/ establishment 註冊成立/ 成立地點	equity in	butable terest held 有股權 2013 二零一三年		Issued and fully paid share capital/ registered share capital 已發行及繳足 股本/註冊股本	Principal activities 主要業務
	Add Hero Holding Limited ("Add Hero") (note a) Add Hero Holding Limited ([Add Hero]) (附註 a)	British Virgin Islands ("BVI") 英屬維京群島 (「英屬維京群島」)	100%	100%		US\$10,000 10,000美元	Investment holding 投資控股

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#### 46. Particulars of Principal Subsidiaries of the Company (continued)

- (a) General information of principal subsidiaries (continued)
- (a) 主要附屬公司一般資料(續)

Name of subsidiary 附屬公司名稱	Place of incorporation/ establishment 註冊成立/ 成立地點	equity in	butable terest held 有股權 2013 二零一三年	Issued and fully paid share capital/ registered share capital 已發行及繳足 股本/註冊股本	Principal activities 主要業務
Add Gain Investments Limited	BVI 英屬維京群島	100%	100%	US\$100 100美元	Investment holding 投資控股
Add Lion Profits Limited	BVI 英屬維京群島	100%	100%	US\$100 100美元	Investment holding 投資控股
Add Power Investments Limited	BVI 英屬維京群島	100%	100%	US\$100 100美元	Investment holding 投資控股
Add Right Investments Limited	BVI 英屬維京群島	100%	100%	US\$100 100美元	Investment holding 投資控股
Bright Oriental Limited	Hong Kong 香港	100%	100%	HK <b>\$</b> 1 1港元	Investment holding 投資控股
China Aoyuan International Development Limited	Hong Kong 香港	100%	100%	HK\$1 1港元	Investment holding 投資控股
重慶創冠房地產開發有限公司 (Chongqing Chuangguan Real Estate Development Company Limited)	PRC	100%	100%	US\$49,000,000	Property development
重慶創冠房地產開發有限公司	中國			49,000,000美元	物業發展
佛崗同力盛投資發展有限公司 (Fogang Tong Li Sheng Investment Development Company Limited)	PRC	100%	100%	RMB80,000,000	Property development
佛崗同力盛投資發展有限公司	中國			人民幣80,000,000元	物業發展

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#### 46. Particulars of Principal Subsidiaries of the **Company (continued)**

(continued)

#### 46. 本公司主要附屬公司詳情(續)

(a) General information of principal subsidiaries

(a) 主要附屬公司一般資料(續)

Name of subsidiary 附屬公司名稱	Place of incorporation/ establishment 註冊成立/ 成立地點	equity in	butable terest held 有股權 2013 二零一三年	Issued and fully paid share capital/ registered share capital 已發行及繳足 股本/註冊股本	Principal activities 主要業務
奧園集團有限公司	PRC	100%	100%	RMB680,000,000	Investment holding
(Aoyuan Group Company Limited) 奧園集團有限公司	中國			人民幣680,000,000元	投資控股
廣州奧園海景城房地產開發有限公司 (Guangzhou Aoyuan Hai Jing Cheng Real Estate Development Company Limited)	PRC	100%	100%	RMB380,000,000	Property development
廣州奧園海景城房地產開發有限公司	中國			人民幣 380,000,000 元	物業發展
廣州市番禺金業園房地產開發有限公司 (Guangzhou Panyu Jin Ye Yuan Real Estate Development	PRC	100%	100%	RMB170,000,000	Property development
Company Limited) 廣州市番禺金業園房地產開發有限公司	中國			人民幣170,000,000元	物業發展
廣州市番禺金業房地產開發有限公司 (Guangzhou Panyu Jin Ye Real Estate Development Company Limited)	PRC	100%	100%	RMB180,000,000	Property development
廣州市番禺金業房地產開發有限公司	中國			人民幣 180,000,000 元	物業發展
廣州奧林匹克房地產開發有限公司 (Guangzhou Olympic Real Estate Development Company Limited)	PRC	100%	100%	RMB60,000,000	Property development
廣州奧林匹克房地產開發有限公司	中國			人民幣60,000,000元	物業發展
廣州番禺奧林匹克房地產開發有限公司 (Guangzhou Panyu Olympic Real Estate Development Company Limited)	PRC	100%	100%	RMB31,000,000	Property development
廣州番禺奧林匹克房地產開發有限公司	中國			人民幣31,000,000元	物業發展

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#### 46. Particulars of Principal Subsidiaries of the Company (continued)

- (a) General information of principal subsidiaries (continued)
- (a) 主要附屬公司一般資料(續)

Name of subsidiary 附屬公司名稱	Place of incorporation/ establishment 註冊成立/ 成立地點	Attributable equity interest held 所持有股權 2014 2013 二零一四年 二零一三年		Issued and fully paid share capital/ registered share capital 已發行及繳足 股本/註冊股本	Principal activities 主要業務
廣州奧園資產經營管理有限公司 (Guangzhou Aoyuan Assets of Management Company Limited)	PRC	100%	100%	RMB50,000,000	Provision of consultancy services and hotel ownership
廣州奧園資產經營管理有限公司	中國			人民幣50,000,000元	提供諮詢服務並擁有酒店
廣州南沙國奧房地產開發有限公司 (Guangzhou Nansha Guo Ao Real Estate Development Company Limited)	PRC	100%	100%	RMB120,494,000	Property development
廣州南沙國奧房地產開發有限公司	中國			人民幣120,494,000元	物業發展
龍南縣金城房地產開發有限公司 (Longnan Jin Cheng Real Estate Development Company Limited)	PRC	100%	100%	RMB31,000,000	Property development
龍南縣金城房地產開發有限公司	中國			人民幣31,000,000元	物業發展
玉林奧園房地產開發有限公司 (Yulin Aoyuan Real Estate Development Company Limited)	PRC	100%	100%	RMB80,000,000	Property development
玉林奧園房地產開發有限公司	中國			人民幣80,000,000元	物業發展
玉林奧園康城房地產開發有限公司 (Yulin Aoyuan Cannes Real Estate Development Company Limited)	PRC	100%	100%	RMB200,000,000	Property development
玉林奧園康城房地產開發有限公司	中國			人民幣200,000,000元	物業發展
江門江奧地產開發有限公司 (Jiangmen Jiangao Real Estate Development Company Limited) ("Jiangmen Jiangao")	PRC	51%	51%	RMB20,000,000	Property development
江門江奥地產開發有限公司 (「江門江奧」)	中國			人民幣20,000,000元	物業發展

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# 46. Particulars of Principal Subsidiaries of the Company (continued)

(continued)

#### 46. 本公司主要附屬公司詳情(續)

(a) 主要附屬公司一般資料(續)

Name of subsidiary 附屬公司名稱	Place of incorporation/ establishment 註冊成立/ 成立地點	equity in	outable terest held 有股權	lssued and fully paid share capital/ registered share capital 已發行及繳足 股本∕註冊股本	Principal activities 主要業務
		<b>2014</b> 二零一四年	2013 二零一三年		
清遠市奧園置業有限公司 (Qingyuan Aoyuan Property Company Limited)	PRC	80%	80%	RMB50,000,000	Property development
清遠市奧園置業有限公司	中國			人民幣50,000,000元	物業發展
瀋陽奧園新城置業有限公司 (Shenyang Aoyuan New City Property Company Limited)	PRC	100%	100%	RMB1,030,000,000	Property development
瀋陽奧園新城置業有限公司	中國			人民幣1,030,000,000元	物業發展
廣州奧譽房地產開發有限公司 (Guangzhou Aoyu Real Estate Exploitation Company Limited) (note b)	PRC	53.96%	100%	HK\$1,390,000,00000	Property development
廣州奧譽房地產開發有限公司(附註b)	中國			1,390,000,00000港元	物業發展
中山廣場開發建設有限公司 (Zhongshan Plaza Development Company Limited)	PRC	100%	100%	US\$110,000,000	Property development
中山廣場開發建設有限公司	中國			110,000,000美元	物業發展
佑林泛太(昆山)置業有限公司 (Woolim Fanta (Kunshan) Development Company Limited)	PRC	100%	100%	US\$5,552,000	Property development
佑林泛太(昆山)置業有限公司	中國			5,552,000美元	物業發展
佑林(昆山)有限公司 (Woolim (Kunshan) Development Company Limited)	PRC	100%	100%	US\$3,100,000	Property development
佑林(昆山)有限公司	中國			3,100,000美元	物業發展

# (a) General information of principal subsidiaries

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# 46. Particulars of Principal Subsidiaries of the Company (continued)

- (a) General information of principal subsidiaries (continued)
- (a) 主要附屬公司一般資料(續)

Name of subsidiary 附屬公司名稱	Place of incorporation/ establishment 註冊成立/ 成立地點	equity in	butable nterest held 存股權 2013 二零一三年	Issued and fully paid share capital/ registered share capital 已發行及繳足 股本/註冊股本	Principal activities 主要業務
ᅸᄤᄼᆇᆮᇦᇂᇥᇖᆂᇭᇰᆿ					
株洲金業房地產開發有限公司 (Zhuzhou Jin Ye Property Development Limited)	PRC	60%	60%	RMB50,000,000	Property development
株洲金業房地產開發有限公司	中國			人民幣50,000,000元	物業發展
株洲城投房地產開發有限公司 (Zhuzhou Cheng tou Properties	PRC	70%	70%	RMB8,000,000	Property development
Development Company Ltd.) 株洲城投房地產開發有限公司	中國			人民幣8,000,000元	物業發展
株洲奧園房地產開發有限公司 (Zhuzhou Aoyuan Property	PRC	60%	60%	RMB50,000,000	Property development
Development Company Limited) 株洲奧國房地產開發有限公司	中國			人民幣50,000,000元	物業發展
重慶番奧房地產開發有限公司 (Chongqing Pan'ao Real Estate Development Company Limited)	PRC	100%	100%	RMB200,000,000	Property development
重慶番奧房地產開發有限公司	中國			人民幣200,000,000元	物業發展
重慶港奧置業有限公司	PRC	100%	100%	RMB600,000,000	Property development
(Chongqing Gang Ao Properties Limited) 重慶港奧置業有限公司	中國			人民幣600,000,000元	物業發展
廣州奧園康城投資有限公司 (Guangzhou Aoyuan Cannes	PRC	100%	100%	RMB670,000,000	Property development
Investments Company Limited) 廣州奧園康城投資有限公司	中國			人民幣670,000,000元	物業發展

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# 46. Particulars of Principal Subsidiaries of the Company (continued)

- (a) General information of principal subsidiaries (continued)
- (a) 主要附屬公司一般資料(續)

Name of subsidiary 附屬公司名稱	Place of incorporation/ establishment 註冊成立/ 成立地點	Attributable equity interest held 所持有股權 2014 2013		Issued and fully paid share capital/ registered share capital 已發行及繳足 股本∕註冊股本	Principal activities 主要業務
		二零一四年	二零一三年		
奧園集團 (廣州) 有限公司 (Aoyuan Group (Guangzhou) Company Limited)	PRC	100%	100%	RMB1,000,000,000	Property development
奧園集團(廣州)有限公司	中國			人民幣1,000,000,000元	物業發展
廣州市萬貝投資管理有限公司 (Guangzhou Wan Pui Investment Management Company Limited)	PRC	100%	100%	RMB238,000,000	Property development
廣州市萬貝投資管理有限公司	中國			人民幣 238,000,000 元	物業發展
廣州南沙奧園養生酒店有限公司 (Guangzhou Nansha Aoyuan Health Hotel Company Limited)	PRC	100%	100%	RMB110,000,000	Hotel operation
廣州南沙奧園養生酒店有限公司	中國			人民幣110,000,000元	經營酒店
陽江市潤信置業有限公司 (Yangjiang City RunXin Properties Company Limited)	PRC	80%	80%	RMB100,000,000	Property development
陽江市潤信置業有限公司	中國			人民幣100,000,000元	物業發展
雲浮奧園置業有限公司 (Yun Fun Aoyuan Properties Company Limited)	PRC	100%	100%	RMB50,000,000	Property development
雲浮奧園置業有限公司	中國			人民幣 50,000,000 元	物業發展
重慶粵奧置業有限公司 (Chongqing YueAo Properties Company Limited)	PRC	100%	100%	RMB450,000,000	Property development
重慶粵奧置業有限公司	中國			人民幣450,000,000元	物業發展

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# 46. Particulars of Principal Subsidiaries of the Company (continued)

- (a) General information of principal subsidiaries (continued)
- (a) 主要附屬公司一般資料(續)

Name of subsidiary 附屬公司名稱	Place of incorporation/ establishment 註冊成立/ 成立地點	Attributable equity interest held 所持有股權 2014 2013 二零一四年 二零一三年		Issued and fully paid share capital/ registered share capital 已發行及繳足 股本/註冊股本	<b>Principal activities</b> 主要業務
奧園集團重慶置業有限公司 (Aoyuan Group Chongqing YueAo Properties Company Limited)	PRC	100%	100%	RMB200,000,000	Property development
奥園集團重慶置業有限公司	中國			人民幣200,000,000元	物業發展
廣州康威集團有限公司 (Guangzhou Kangwei)	PRC	51%	51%	RMB150,000,000	Property development
廣州康威集團有限公司	中國			人民幣150,000,000元	物業發展
佛山市南海奧譽房地產開發有限公司 (Foshan City Nanhai Aoyu Real Estate Development Company Limited) 佛山市南海奧譽房地產開發有限公司	PRC 中國	100%	100%	RMB50,000,000 人民幣 50,000,000	Property development 物業發展
奧園集團(梅州)有限公司 (Aoyuan Group (Meizhou) Company Limited)	PRC	100%	100%	RMB100,000,000	Property development
奧園集團(梅州)有限公司	中國			人民幣100,000,000元	物業發展
廣州蘿奧房地產開發有限公司 (Guangzhou LuoAo Real Estate Development Company Limited)	PRC	100%	100%	RMB100,000,000	Property development
廣州蘿奧房地產開發有限公司	中國			人民幣100,000,000元	物業發展
廣州奧園商業發展有限公司 (Guangzhou Aoyuan Commercial Development Company Limited)	PRC	100%	100%	RMB300,000,000	Property development
廣州奧園商業發展有限公司	中國			人民幣 300,000,000 元	物業發展

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# 46. Particulars of Principal Subsidiaries of the Company (continued)

- (a) General information of principal subsidiaries (continued)
- (a) 主要附屬公司一般資料(續)

Name of subsidiary	Place of incorporation/ establishment 註冊成立/	n/ Attributable nt equity interest held		Issued and fully paid share capital/ registered share capital 已發行及繳足	Principal activities
附屬公司名稱	成立地點	所持 <b>2014</b> 二零一四年	<b>有股權</b> 2013 二零一三年	股本/註冊股本	主要業務
奥園集團(佛山)置業有限公司	PRC	100%	Nil	RMB50,000,000	Property development
(Foshan Aoyuan Property Company Limited) 奧園集團(佛山)置業有限公司	中國		無	人民幣50,000,000元	物業發展
奧園集團(英德)有限公司	PRC	100%	Nil	RMB200,000,000	Property development
(Yingde Aoyuan Group Company Limited) 奧園集團(英德)有限公司	中國		無	人民幣200,000,000元	物業發展
廣東尚水酒業有限公司	PRC	100%	Nil	RMB20,408,000	Property development
(Guangdong Shangshui Wine Company Limited) 廣東尚水酒業有限公司	i) 中國		無	人民幣20,408,000元	物業發展
奧園集團(韶關)有限公司	PRC	100%	Nil	RMB100,000,000	Property development
(Shaoguan Aaoyuan Group Company Limited) 奧園集團(韶關)有限公司	中國		無	人民幣100,000,000元	物業發展
重慶奧譽置業有限公司	PRC	100%	Nil	RMB1,400,000,000	Property development
(Chongqing Aoyu Property Company Limited) 重慶奧譽置業有限公司	中國		無	人民幣1,400,000,000元	物業發展
蕉嶺奧園廣場有限公司	PRC	100%	Nil	RMB100,000,000	Property development
(Jiaoling Aoyuan Square Company Limited) 蕉嶺奧園廣場有限公司	中國		無	人民幣100,000,000元	物業發展

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# 46. Particulars of Principal Subsidiaries of the Company (continued)

46. 本公司主要附屬公司詳情(續)

(a) General information of principal subsidiaries (continued)

would, in the opinion of the executive directors, result in particulars

of excessive length.

(a) 主要附屬公司一般資料(續)

Name of subsidiary 附屬公司名稱		Place of incorporation/ establishment 註冊成立/ 成立地點	equity in	outable terest held 有股權		Issued and fully paid share capital/ registered share capital 已發行及繳足 股本/註冊股本	Principal activities 主要業務
11/1991/2	λ μj []]] <sup>1</sup> <sup>1</sup>	成立地調	7014 二零一四年	2013 二零一三年		<u>ስ</u> ሂጥ⁄ <u>ሲ</u> ከባስ <u>አ</u> ጥ	上女木伽
	帛奧置業有限公司	PRC	100%	Nil	I	RMB1,500,000,000	Property development
	gqing Jinao Property Company Limited) \$奧置業有限公司	中國		無	人民	幣1,500,000,000元	物業發展
	<b>奥圆廣場有限公司</b>	PRC	100%	Nil		RMB200,000,000	Property development
	ua Aoyuan Square Company Limited) 奥園廣場有限公司	中國		無	٦	民幣200,000,000元	物業發展
Note	s:				附註	:	
(a)	Add Hero is directly held by the subsidiaries comprising the Gro Company.				(a)	Add Hero由本公司 團之附屬公司均由	司直接持有,其餘組成本集 本公司間接持有。
(b)	Hua Xia Life Insurance Corporation Limited, an independent third party, injected an amount of RMB1,000,000,000 to Guangzhou Aoyu during the year ended 31 December 2014. After that the Group held equity interest of 53.96% of Guangzhou Aoyu.				(b)	獨立第三方華夏人	□+二月三十一日止年度, 、壽保險股份有限公司向廣 51,000,000,000元。其後, 譽53.96%股權。
(C)	Except for BVI and Hong Kong inc operating in Hong Kong, other so PRC.				(c)		号及香港註冊成立之公司在 附屬公司均於中國經營。
(d)	The above table lists the principal which, in the opinion of the exect the results or assets of the Group.	utive directors, pri	incipally affect		(d)	或資產之本公司主	耳認為主要影響本集團業績 Ξ要附屬公司。執行董事認 司會令細節過於冗長。

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# 46. Particulars of Principal Subsidiaries of the Company (continued)

#### (b) Composition of the Group

At the end of the reporting period, the Company has other subsidiaries that are not material to the Group. A majority of these subsidiaries operate in PRC. The principal activities of these subsidiaries are summarised as follows:

### 46. 本公司主要附屬公司詳情(續)

#### (b) 本集團之組成

本公司於報告期末有其他對本集團 並不重要的附屬公司。大部分這些 附屬公司均於中國營運。有關附屬 公司的主要業務概述如下:

Principal activities 主要業務	Principal place of businesses 主要營業地點		of subsidiaries 公司數目 2013 二零一三年
Investment holding	BVI	41	41
投資控股	英屬維京群島		
	Hong Kong	55	54
	香港		
	PRC	5	5
	中國		
Property development and investment	PRC	6	5
物業發展及投資	中國		
Provision of consultancy and			
management services	PRC	38	36
提供顧問及管理服務	中國		
Hotel operation	PRC	1	1
經營酒店	中國		
		146	142

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# 46. Particulars of Principal Subsidiaries of the Company (continued)

# (c) Detail of non-wholly owned subsidiary that have material non-controlling interests

The table below shows details of a non-wholly owned subsidiary of the Group as at 31 December 2014 and 31 December 2013 that have material non-controlling interests:

#### 46. 本公司主要附屬公司詳情(續)

#### (c) 擁有重大非控股權益之非全 資附屬公司詳情

下表載列本集團於二零一四年十二月 三十一日及二零一三年十二月三十一日 擁有重大非控股權益之非全資附屬公司 詳情:

Name of subsidiary	Place of establishment and principal place of business 라立바라고구프	Proportion of ownership interests voting rights held by non-controlling interests 非控股權益 所持有擁有權		llocated to Iling interests	accumulated s non-controlling interests		
附屬公司名稱	成立地點及主要 營業地點	所持有擁有権 權益及投票權	非控股權	益所佔溢利	累計非	控股權益	
דון ניי אישגעוו			2014 二零一四年 RMB'000 人民幣千元	2013 二零一三年 RMB'000 人民幣千元	2014 二零一四年 RMB'000 人民幣千元	2013 二零一三年 RMB'000 人民幣千元	
Jiangmen Jiangao 江門江奥	PRC 中國	49%	9,777	39,930	103,545	93,768	
Guangzhou Aoyu 廣州奧譽	PRC 中國	46%	-	-	1,091,694	-	
Individually immaterial subsidiaries with non-controlling interests 擁有非控股權益的各非重大附屬	公司				119,397	211,042	
					1,314,636	304,810	

Summarised financial information in respect of Jiangmen Jiangao and Guangzhou Aoyu that has material noncontrolling interests is set out below. The summarized financial information below represents amounts before intragroup eliminations. 有關江門江奥及廣州奧譽擁有重大非控 股權益之財務資料概述如下。下文財務 資料概要指於集團內對銷前金額。 For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

#### 46. Particulars of Principal Subsidiaries of the 46. 本公司主要附屬公司詳情(續) **Company (continued)**

江門江奥

- (c) Detail of non-wholly owned subsidiary that have material non-controlling interests (continued)
- (c) 擁有重大非控股權益之非全 資附屬公司詳情(續)

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
Non-current assets	非流動資產	127	113
Current assets	流動資產	392,097	399,408
Current liabilities	流動負債	180,908	208,158
Non-current liabilities	非流動負債	-	-
Equity attributable to owners of the Company	本公司擁有人應佔權益	107,771	97,595
Non-controlling interests	非控股權益	103,545	93,768
Revenue	營業額	105,013	298,636
Expenses	開支	85,060	217,147
Profit and total comprehensive income for the year	年內溢利及全面收益總額	19,953	81,489
Profit and total comprehensive income attributable to the Compan	本公司應佔溢利及全面收益總額 Y	10,176	41,559
Profit and total comprehensive income attributable to the non-controlling interests	非控股權益應佔溢利及全面收益總額	9,777	39,930
Profit for the year	年內溢利	19,953	81,489
Net cash inflow from operating activities	經營活動產生之現金流入淨額	158,030	6,211
Net cash flow from investing activities	投資活動產生之現金流量淨額	-	_
Net cash outflow from financing activities	融資活動產生之現金流出淨額	(80,000)	(69,225)
Net cash inflow (outflow)	現金流入(流出)淨額	78,030	(63,014)

**Jiangmen Jiangao** 

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廣州奧譽

# 46. Particulars of Principal Subsidiaries of the Company (continued)

**Guangzhou Aoyu** 

- 46. 本公司主要附屬公司詳情(續)
- (c) Detail of non-wholly owned subsidiary that have material non-controlling interests (continued)
- (c) 擁有重大非控股權益之非全 資附屬公司詳情(續)

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB′000 人民幣千元
Non-current assets	非流動資產	1,650,934	1,650,655
Current assets	流動資產	2,122,671	1,347,707
Current liabilities	流動負債	594,209	411,457
Non-current liabilities	非流動負債	808,211	1,183,328
Equity attributable to owners of the Company	本公司擁有人應佔權益	1,279,491	1,403,577
Non-controlling interests	非控股權益	1,091,694	
Revenue	營業額	55,934	267,357
Expenses	開支	88,326	240,376
(Loss) profit and total comprehensive (expense) income for the year	年內(虧損)溢利及全面(開支) 收益總額	(32,392)	26,981
(Loss) profit and total comprehensive (expense) income attributable to the Company	本公司應佔(虧損)溢利 及全面(開支)收益總額	(32,392)	26,981
Profit and total comprehensive income attributable to the non-controlling interests	非控股權益應佔溢利及 全面收益總額	-	-
(Loss) profit for the year	年內(虧損)溢利	(32,392)	26,981
Net cash outflow from operating activities	經營活動產生之現金流出淨額	(934,502)	(428,277)
Net cash outflow from investing activities	投資活動產生之現金流出淨額	(580)	(109)
Net cash inflow from financing activities	融資活動產生之現金流入淨額	930,000	305,900
Net cash outflow	現金流出淨額	(5,082)	(122,486)

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# 46. Particulars of Principal Subsidiaries of the Company (continued)

#### (c) Detail of non-wholly owned subsidiary that have material non-controlling interests (continued)

At 31 December 2014, Hua Xia Life Insurance Corporation Limited injected registered capital of RMB1,000,000,000 to Guangzhou Aoyu, represented a 46.04% of the equity interest of Guangzhou Aoyu after its capital injection. Accordingly, the deemed disposal generated a noncontrolling interest of RMB1,091,694,000 at the date of capital injection.

#### 47. Events After the Reporting Period

Subsequent to the reporting date, the Group had following significant events took place:

- (a) On 21 January 2015, the Company and an Australian property developer, Ecove Investments Pty limited ("Ecove"), entered into an agreement collectively to acquire one parcel of land situated at 130 Elizabeth Street in Sydney, Australia, at a total consideration of AUD121,250,000 (equivalent to RMB600,000,000). The Company will hold 70% equity interest of the project company established for developing the land upon execution of agreement. The Company and Ecove have paid AUD12,125,000 (equivalent to RMB60,000,000) of the consideration and required to settle the remaining balance on or before 21 April 2015. The land in Australia is designated for residential properties for sale.
- (b) On 26 January 2015, the Company entered into an agreement to acquire two parcels of land situated in Jiaxing, the PRC, at a consideration of RMB221,060,000 through public auction. The Company has paid RMB114,530,000 of the consideration and required to settle the remaining balance on or before 9 June 2015. The land in Jiaxing is designated for commercial and residential properties for sale.

#### 46. 本公司主要附屬公司詳情(續)

(c) 擁有重大非控股權益之非全 資附屬公司詳情(續)

> 於二零一四年十二月三十一日,華 夏人壽保險股份有限公司向廣州奧 譽注資人民幣1,000,000,000元, 其於注資後持有廣州奧譽46.04% 股權。因此,視為出售事項於注 資日期產生非控股權益人民幣 1,091,694,000元。

#### 47. 報告期間後事項

於報告日期後,本集團發生以下重大事件:

- (a) 於二零一五年一月二十一日, 本公司與澳洲房地產發展商 Ecove Investments Pty Limited (「Ecove」)訂立協議共同收購一幅 位於澳洲悉尼市伊麗莎白街130號 的土地,代價總額為121,250,000 澳元(相等於人民幣600,000,000 元)。於協議執行後,本公司將持 有項目公司之70%權益。本公司及 Ecove 已支付代價12,125,000澳元 (相等於人民幣60,000,000元),並 須於二零一五年四月二十一日或之 前結清餘額。位於澳洲的土地指定 用於興建可供銷售住宅物業。
- (b) 於二零一五年一月二十六日,本 公司透過公開拍賣訂立一份協 議,收購位於中國嘉興市的兩幅 土地,代價為人民幣221,060,000 元。本公司已支付代價中的人民幣 114,530,000元,並須於二零一五 年六月九日或之前償清餘額。位於 嘉興市的土地指定作商業及住宅銷 售用途。

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# 47. Events After the Reporting Period (continued)

(C) On 16 February 2015, the Company entered into an agreement to acquire 67% equity interest in each of Shanghai Tianye Eco-Industrial Development Limited and Shanghai Jiangnan Tianyuan Clubhouse Limited by way of capital injection at a total consideration of RMB200,000,000 to acquire a parcel of land in Shanghai, the PRC. The land in Shanghai is designated for commercial properties for sale.

#### 48. Financial Summary of the Company

#### 47. 報告期間後事項(續)

(c) 於二零一五年二月十六日,本公司 訂立一份協議,透過注資方式收購 上海田野生態產業開發有限公司 及上海江南田園休閒會所有限公 司的67%股權,總代價為人民幣 200,000,000元,以收購一幅位於 中國上海之土地。位於上海之土地 指定作待售商業物業用途。

#### 48. 本公司財務概要

		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元	2013 二零一三年 RMB'000 人民幣千元
NON-CURRENT ASSETS Investment in a subsidiary Property, plant and equipment	非流動資產 於一間附屬公司的投資 物業、廠房及設備	4,401,648 1,013	4,401,648 860
		4,402,661	4,402,508
CURRENT ASSETS Trade and other receivables Amount due from a subsidiary Bank balances	流動資產 貿易及其他應收款 應收一間附屬公司款項 銀行結餘	1,086 2,663,730 34,074	- 1,695,172 44,043
		2,698,890	1,739,215
CURRENT LIABILITIES Other payables Bank and other borrowings	流動負債 其他應付款項 銀行及其他借款	3,625 342,665	247 210,250
		346,290	210,497
Net current assets	流動資產淨值	2,352,600	1,528,718
NON-CURRENT LIABILITIES Bank and other borrowings Senior notes	非流動負債 銀行及其他借款 優先票據	_ 3,256,986	364,487 1,370,567
		3,256,986	1,735,054
Net assets	資產淨值	3,498,275	4,196,172
CAPITAL AND RESERVES Share capital Reserves	資本及儲備 股本 儲備	26,355 3,471,920	26,347 4,169,825
Net equity	權益淨額	3,498,275	4,196,172

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

# 48. Financial Summary of the Company (continued)

#### 48. 本公司財務概要(續)

#### Statement of changes in equity of the company

#### 本公司權益變動表

		Share	Share	Share option	Retained profits (accumulated	
		capital	premium	reserve	loss) 保留溢利	Total
		股本 <b>RMB′000</b> 人民幣千元	股份溢價 <b>RMB′000</b> 人民幣千元	購股權儲備 <b>RMB′000</b> 人民幣千元	<sup>休宙盈利</sup> (累計虧損) <b>RMB′000</b> 人民幣千元	總計 <b>RMB′000</b> 人民幣千元
At 1 January 2013	於二零一三年一月一日	25,015	4,123,191	4,148	603,065	4,755,419
Loss and total comprehensive expense for the year	年內虧損及全面開支總額	_	-	_	(91,134)	(91,134)
Dividend recognised as distribution (note 12)	確認為分派的股息(附註12)	1,299	212,109	-	(686,006)	(472,598)
Recognition of equity-settled share-based payments	確認以股本結算以股份為基礎付款	-	-	118	_	118
Exercise of share options	行使購股權	33	6,653	(2,319)	-	4,367
At 31 December 2013	於二零一三年十二月三十一日	26,347	4,341,953	1,947	(174,075)	4,196,172
Loss and total comprehensive expense for the year	年內虧損及全面開支總額	-	-	-	(477,271)	(477,271)
Dividend recognised as distribution (note 12)	確認為分派的股息(附註12)	-	_	-	(222,628)	(222,628)
Recognition of equity-settled share-based payments	確認以股本結算以股份 為基礎付款			954	()	954
Exercise of share options	行使購股權	- 8	- 1,485	954 (445)	_	954 1,048
Transfer of share option reserve	沒收購股權時轉撥購股權儲備	v	.,	(1.0)		.,
upon forfeiture of share options		-	-	(2,068)	2,068	-
At 31 December 2014	於二零一四年十二月三十一日	26,355	4,343,438	388	(871,906)	3,498,275

The total amount of share premium and retained profits, if any amounting to RMB3,471,532,000 (2013: RMB4,167,878,000) is available for dividend distribution as at the end of the reporting period.

於報告期末,股份溢價及保留溢利總額 (如有)人民幣3,471,532,000元(二零一三 年:人民幣4,167,878,000元)可用於股息 分派。

### Financial Summary 財務概要

For the year ended 31 December 2014 截至二零一四年十二月三十一日止年度

人民幣千元

人民幣千元

人民幣千元

Consolidated results 綜合業績		2010 二零一零年 RMB′000 人民幣千元		nded 31 Decem ニ月三十一日止 2012 ニ零一二年 RMB'000 人民幣千元		<b>2014</b> 二零一四年 <b>RMB′000</b> 人民幣千元
Revenue	營業額	2,442,172	3,022,154	3,943,205	5,729,267	6,976,151
Profit before taxation Income tax expense	除税前溢利 所得税開支	705,737 (359,137)	778,960 (336,300)	1,525,181 (592,537)	1,265,081 (512,945)	1,448,706 (665,773)
Profit for the year	年度溢利	346,600	442,660	932,644	752,136	782,933
Consolidated assets, equ 綜合資產、權益及負債	ity and liabilities	2010 二零一零年 RMB'000		<b>of 31 Decembe</b> 十二月三十一日 2012 二零一二年 RMB'000	2013 二零一三年 RMB'000	2014 二零一四年 RMB′000

人民幣千元

(restated)

(經重列)

人民幣千元

(restated)

(經重列)

Assets	資產					
Non-current assets	非流動資產	3,090,876	3,992,103	4,129,290	3,150,401	3,635,897
Current assets	流動資產	10,059,824	12,922,368	16,683,751	26,781,105	33,149,937
Total assets	總資產	13,150,700	16,914,471	20,813,041	29,931,506	36,785,834
Equity and liabilities	權益及負債					
Non-current liabilities	非流動負債	2,223,726	2,166,444	3,604,750	7,444,353	7,373,711
Current liabilities	流動負債	5,068,586	8,519,250	10,104,606	14,963,297	20,378,035
Total liabilities Equity attributable to owners	總負債 本公司擁有人	7,292,312	10,685,694	13,709,356	22,407,650	27,751,746
of the Company	應佔權益	5,807,405	6,159,182	6,951,335	7,219,046	7,719,452
Non-controlling interests	非控股權益	50,983	69,595	152,350	304,810	1,314,636
Total equity and liabilities	總權益及負債	13,150,700	16,914,471	20,813,041	29,931,506	36,785,834

The Company was incorporated on 6 March 2007 as an exempted company with limited liability in the Cayman Islands and became the holding company of the Group as a result of certain business combinations transactions on 6 September 2007. The financial summary has been presented on the basis that the Company had been the holding company of the Group from the beginning of the earliest period presented. 本公司於二零零七年三月六日於開曼群島註冊 成立為獲豁免有限公司,並因二零零七年九月 六日之若干業務合併交易成為本集團之控股公 司。本財務概要乃根據本公司自所呈列最早期 間期初起一直為本集團控股公司之基準編製。

## Major Properties Held for Sale 主要持有待售物業

### **Properties for Sales**

### 可供銷售物業

					GFA (thousand sq.m.)	Interest attributable to the Company
	<b>Project</b> 項目	Location 地點	<b>Status</b> 狀況	Existing use 現時用途	建築面積 (千平方米)	the company 本公司 所佔權益
1	Guangzhou Aoyuan City Plaza 廣州奧園城市天地	Panyu, Guangzhou 廣州市番禺區	Under construction 在建	Hotel, offices, commercial properties 酒店、寫字樓、商業	206.4	100%
2	Zhuzhou Aoyuan Shennong Health City 株洲奧園神農養生城	Zhuzhou, Hunan 湖南省株洲市	Under construction 在建	Commercial properties, integrated residential community 商業、綜合社區	393.3	60%
3	Zhuzhou Aoyuan Plaza 株洲奧園廣場	Zhuzhou, Hunan 湖南省株洲市	Under construction 在建	Commercial properties, integrated residential community 商業、綜合社區	429.7	60%
4	Guangzhou Luogang Aoyuan Plaza 廣州蘿崗奧園廣場	Huangpu, Guangzhou 廣州市黃埔區	Under construction 在建	High-rise apartments, commercial properties 高層公寓、商業	307.6	51%
5	Shenyang Aoyuan Convention Plaza 瀋陽奧園會展廣場	Shenyang, Liaoning 遼寧省瀋陽市	Under construction 在建	Integrated community 綜合社區	553.6	100%

# Investment Properties 投資物業

### Completed properties held for investment 已竣工持作投資物業

No.	Project	Location	Туре	Lease term	Gross floor area (thousand sq.m.) 建築面積	Interest attributable to the Group 本集團
序號	項目	地點	類型	租期	(千平方米)	所佔權益
1	Guangzhou Nanguo Aoyuan 廣州南國奧園	Panyu, Guangzhou 廣州市番禺區	Golf course & commercial building 高爾夫球練習場及商業大廈	Long 長年期	84.2	100%
2	Guangzhou Panyu Aoyuan 廣州番禺奧園	Panyu, Guangzhou 廣州市番禺區	Retail shop & commercial building 店鋪及商業大廈	Long 長年期	7.4	100%
3	Guangzhou Guo Ao Investment Development Centre 廣州國奧投資發展中心	Nansha, Guangzhou 廣州市南沙區	Office 寫字樓	Long 長年期	2.4	100%
4	Guangzhou Aoyuan 廣州奧園	Panyu, Guangzhou 廣州市番禺區	Retail shop 店鋪	Medium 中年期	8.6	100%
5	Chongqing Aoyuan City of Health 重慶奧園康城	Chongqing 重慶市	Retail shop & Clubhouse 店鋪及會所	Medium 中年期	5.9	100%
6	Guangzhou Aoyuan Plaza 廣州奧園廣場	Panyu, Guangzhou 廣州市番禺區	Retail shop & commercial building 店鋪及商業大廈	Medium 中年期	80.5	100%
7	Guangzhou Aoyuan Plaza 廣州奧園養生廣場	Panyu, Guangzhou 廣州市番禺區	Retail shop & commercial building 店鋪及商業大廈	Medium 中年期	6.1	100%
8	Shenyang Aoyuan The Metropolis 瀋陽奧園國際城	Shenyang, Liaoning 遼寧省瀋陽市	Commercial building 商業大廈	Medium 中年期	7.0	100%

### Investment Properties (continued) 投資物業(續)

### 2. Investment properties under construction

### 2. 施工中投資性物業

No. 序號	<b>Project</b> 項目	Location 地點	<b>Type</b> 類型	Lease term 租期	Gross floor area (thousand sq.m.) 建築面積 (千平方米)	Stage of Completion 進度	Interest attributable to the Group 本集團 所佔權益
1	Shenyang Aoyuan Convention Plaza 瀋陽奧園會展廣場	Shenyang, Liaoning 遼寧省瀋陽市	Commercial buildings 商業大廈	Medium 中年期	114.2	Under construction 施工中	100%
2	Guangzhou Aoyuan City Plaza 廣州奧園城市天地	Panyu, Guangzhou 廣州市番禺區	Retail shop & commercial building 店鋪及商業大廈	Medium 中年期	27.7	Under construction 施工中	100%
3	Jiaoling Aoyuan Plaza 蕉嶺奧園廣場	Meizhou, Guangdong 廣東省梅州市	Retail shop & commercial building 店鋪及商業大廈	Medium 中年期	19.1	Under construction 施工中	100%
4	Guangzhou Luogang Aoyuan Plaza 廣州蘿崗奧園廣場	Huangpu, Guangzhou 廣州市黃埔區	Retail shop & commercial building 店鋪及商業大廈	Medium 中年期	26.1	To be constructed 待施工	60%
5	Guangzhou Aoyuan Kangwei Plaza 廣州奧園康威廣場	Zengcheng, Guangzhou 廣州市增城市	Retail shop & commercial building 店鋪及商業大廈	Medium 中年期	60.0	To be constructed 待施工	51%
6	Yangjiang Aoyuan Central Parkview 陽江奧園公園一號	Yangjiang, Guangdong 廣東省陽江市	Commercial buildings 商業大廈	Medium 中年期	10.0	To be constructed 待施工	80%
7	Chongqing Aoyuan The Metropolis 重慶奧園國際城	Chongqing 重慶市	Retail shop & commercial building 店鋪及商業大廈	Medium 中年期	21.4	To be constructed 待施工	100%
8	Chongqing Aoyuan City Plaza 重慶奧園城市天地	Chongqing 重慶市	Retail shop & commercial building 店鋪及商業大廈	Medium 中年期	57.3	To be constructed 待施工	100%

This 2014 annual report (the "Annual Report"), in both English and Chinese is available on the Company's website at http://www.aoyuan.com.cn (the "Company Website") and the website of Hong Kong Exchanges and Clearing Limited at http://www.hkexnews.hk.

Shareholders who have chosen to receive the corporate communications of the Company (the "Corporate Communications") via the Company Website and who for any reason have difficulty in receiving or gaining access to the Annual Report posted on the Company Website may request the Annual Report in printed form free of charge.

Shareholders of the Company may at any time change their choice of the means of receipt (either in printed form or via the Company Website) and/or language (either English only or Chinese only or both languages) of Corporate Communications.

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本二零一四年年報(英文及中文)(「本 年報」)將載於本公司網站http://www. aoyuan.com.cn(「本公司網站」)以及香 港交易及結算所有限公司網站http:// www.hkexnews.hk以供瀏覽。

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#### 中國奧園地產集團股份有限公司 China Aoyuan Property Group Limited

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司) HKEx Stock Code 香港聯交所上市編號:3883

## 商住雙線發展

Developing Commercial and Residential Properties in Parallel

# 互聯智愛生活

Creating Smart Living with Mobile Internet Technology

# 境內境外同步

Parallel Development in Domestic and Overseas Markets

# 文旅養生複合

Upgrading Composite Real Estate with Themes of Cultural Tourism, Regimen and Senior Care